

Ref 41



**FOUR YEAR COMPARISON OF DOMESTIC SALES  
OF NONFAT DRY MILK BY END-USE**  
(millions of pounds)

	1999		2000		2001 <sup>1</sup>		2002		Change 2001-2002	
	Mil. Lbs.	Percent	Mil. Lbs.	Percent	Mil. Lbs.	Percent	Mil. Lbs.	Percent	Mil. Lbs.	Percent
Dairy Industry	640.2	69.2%	526.7	62.7%	621.1	67.5%	416.2	56.1%	- 204.9	- 33.0%
Nutraceuticals, Pharmaceuticals, Special Dietary Use	24.0	2.6%	49.6	5.9%	52.5	5.7%	72.1	9.7%	+ 19.6	+ 37.3%
Confectionery Industry	53.7	5.8%	51.3	6.1%	58.9	6.4%	66.6	9.0%	+ 7.7	+ 13.1%
Baking Industry	54.6	5.9%	67.2	8.0%	59.8	6.5%	58.9	7.9%	- 0.9	- 1.5%
Prepared Dry Mixes & Dry Blend Manufacturers	60.1	6.5%	42.0	5.0%	46.9	5.1%	42.6	5.7%	- 4.3	- 9.2%
Infant Formulas	19.5	2.1%	17.6	2.1%	19.3	2.1%	26.4	3.6%	+ 7.1	+ 36.8%
Beverage Manufacturers	11.1	1.2%	31.1	3.7%	24.8	2.7%	23.6	3.2%	- 1.2	- 4.8%
Institutional Use	10.1	1.1%	13.4	1.6%	7.4	0.8%	11.0	1.5%	+ 3.6	+ 48.6%
Meat Industry	7.4	0.8%	7.6	0.9%	8.3	0.9%	5.9	0.8%	- 2.4	- 28.9%
Margarine Manufacturers	1.9	0.2%	5.9	0.7%	0.9	0.1%	2.8	0.4%	+ 1.9	+ 211.1%
Soup Manufacturers	3.7	0.4%	4.2	0.5%	3.7	0.4%	2.5	0.3%	- 1.2	- 32.4%
Animal Feed <sup>2</sup>	3.7	0.4%	12.6	1.5%	12.0	1.3%	2.0	0.3%	- 10.0	- 83.3%
Packaged for Retail Use	25.0	2.7%	5.9	0.7%	0.9	0.1%	0.9	0.1%	0.0	0.0%
Chemicals	0.0	0.0%	0.0	0.0%	0.0	0.0%	0.7	0.1%	+ 0.7	+ 100.0%
All Other Uses	10.2	1.1%	5.0	0.6%	3.7	0.4%	9.5	1.3%	+ 5.8	+ 156.8%
<b>TOTAL DOMESTIC NON- GOVERNMENT USE</b>	<b>925.2</b>	<b>100.0%</b>	<b>840.1</b>	<b>100.0%</b>	<b>920.2</b>	<b>100.0%</b>	<b>741.7</b>	<b>100.0%</b>	<b>- 178.5</b>	<b>- 19.4%</b>

<sup>1</sup>Revised.

<sup>2</sup>Nonfat Dry Milk processed originally for human consumption.

**FOUR YEAR COMPARISON OF DOMESTIC SALES  
OF NONFAT DRY MILK - DAIRY**  
(millions of pounds)

	1999		2000		2001 <sup>1</sup>		2002		Change 2001-2002	
	Mil.	Per cent	Mil.	Per cent	Mil.	Per cent	Mil.	Per cent	Mil. Lbs.	Percent
Hard Cheese	188.9	29.5%	112.2	21.3%	269.0	43.3%	169.4	40.7%	- 99.6	- 37.0%
Frozen Desserts	109.5	17.1%	94.3	17.9%	92.6	15.0%	84.5	20.3%	- 8.1	- 8.8%
Cottage & Cream Cheese <sup>2</sup>	0.0	0.0%	33.2	6.3%	38.6	6.2%	31.4	7.5%	- 7.2	- 18.7%
Fluid Milk Fortification, Drink Mixes	42.9	6.7%	40.5	7.7%	12.5	2.0%	19.5	4.7%	+ 7.0	+ 56.0%
Cultured Products	67.8	10.6%	29.0	5.5%	21.2	3.4%	17.5	4.2%	- 3.7	- 17.5%
Dry Dairy Blends <sup>2</sup>	0.0	0.0%	47.4	9.0%	13.8	2.2%	11.5	2.8%	- 2.3	- 16.7%
Sales of Packaged NDM <sup>2</sup>	0.0	0.0%	6.3	1.2%	1.3	0.2%	0.9	0.2%	- 0.4	- 30.8%
Sales for all other dairy uses	231.1	36.1%	163.8	31.1%	172.1	27.7%	81.5	19.6%	- 90.6	- 52.6%
<b>TOTAL DOMESTIC SALES</b>	<b>640.2</b>	<b>100.0%</b>	<b>526.7</b>	<b>100.0%</b>	<b>621.1</b>	<b>100.0%</b>	<b>416.2</b>	<b>100.0%</b>	<b>-204.9</b>	<b>- 33.0%</b>

<sup>1</sup>Revised in accordance with USDA figure

<sup>2</sup>Added for the 2000 edition