

March 3 -2000

5717 '00 MAR 22 A10:38

Excel
105N First Street
De Kalb, IL

Dear Sirs;

I received your letter on the FDA ruling, I do not think it will go through.

At least I hope not. I have given your information to others in Utah.

As I think you recall the complaint on the Hearing Solutions I brought from you last year.

I tried the suggestion you gave on the chirping noise, by plugging the hole up. I tried this method, but, I could not hear any thing so I had to unplug it..

What I think is the problem, is, that the Aids just do not fit right. If I press the Aids in tight, they seem to work better.

Do you have some kind of exchange, so I could try your new soft aids? That would appear to fit more tightly.

The Mormon church member here has the Resound Aids for sale, But he wants \$3,500 hundred for the Aids

Your Aids work just as good, if they only fit better. I can not turn them up to the correct adjustment to hear, as then I receive all of this chirping.

As your cost to me was \$1400, that is quite a difference in price. from the Resound price..

Not many retirees up here can afford a hearing aid, So that is the reason I pass along this information.

These Mormon sales people all want to get rich quick. They prices high on every thing, so we have to use mail order to save on what we buy.

Now, they are talking sales tax.. on Mail orders.

Sincelely
Theodore Lee Fay
Theodore Lee Fay

P.O. Box 422

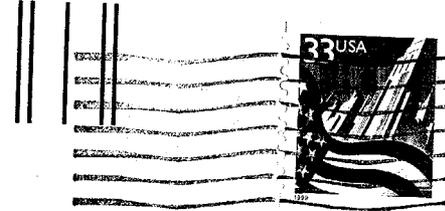
Kanab, Ut. 84741

93N-0372

C-3710

FROM

CHECK HERE IF NEW ADDRESS



EXCEL Hearing Solutions

105 N First Street - FDA Survey

PO Box 586

DeKalb, IL 60115-0586

MAR 06 2000

