

Rockwin Corp., dba Excel Hearing Solutions
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March 10, 2000

Dr. Jane Henney
Commissioner Food and Drug Administration
5600 Fishers Lane
Rockville MD 20857

Re: Proposed Hearing Aid Regulations
Letters From Our Customers

Dear Dr. Henney,

I have not yet heard from either you or your staff in response to my request for a copy of the proposed new hearing aid regulations. Numerous people in the industry have seen them, and told me about them...but we have not yet been sent a copy in spite of our close cooperation with the FDA for more than twenty years.

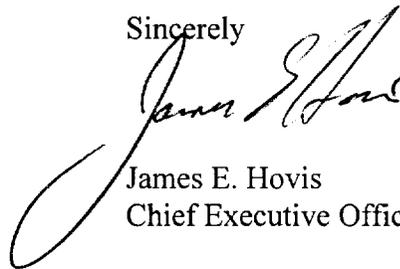
We requested the proposed regulations several times last year, and again most recently in our letter to you of February 28, 2000.

Enclosed are the originals of the first letters from our customers with regards to the proposed legislation.

Please do consider the views of our customers. Many of them are disabled, and many have had bad experiences with "medical professionals." We provide the help that they have not been able to get from others.

Other customers believe strongly in their right of choice ... they fought in World War II for their Freedom. These Veterans are not willing to now have their right to purchase hearing aids by mail taken away under the guise of "protecting them" when, in fact, illegal restraint of fair competition is the real issue.

Sincerely



James E. Hovis
Chief Executive Officer

Encl: First 100 letters to you from our customers.

CC: Congressman J. Dennis Hastert (with copies of letters from customers)

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