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FOOD AND DRUG ADMINISTRATION

Public Meeting

Over-The-Counter Monograph User Fees

Friday, June 10, 2016

9:00 a.m. to 1:52 p.m.

FDA White Oak Campus
10903 New Hampshire Avenue
Building 31 Conference Center
The Great Room (Rm. 1503A)
Silver Spring, Maryland

Meeting Roster**Cynthia Bens**

Alliance for Aging Research

David Bromberg

American Academy of Pediatrics

Sally Greenburg

National Consumers League

Randy Juhl

University of Pittsburgh School of Pharmacy

Barbara Kochanowski

Consumer Healthcare Products Association

Stacie Maass

American Pharmacists Association

Karen Mahoney

Food and Drug Administration

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Donal Parks

Food and Drug Administration

Mark Pollack

Personal Care Products Council

Chris Shreeve

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Cornell Stamoran

Pharma and Bio-Pharma Outsourcing Association

Michael Wolf

Scientific Community Perspectives

Janet Woodcock

Food and Drug Administration

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Priscilla Zawislak

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P R O C E E D I N G S

(9:00 a.m.)

Welcome

MS. SHREEVE: Good morning. We're going to get started. I'd like to welcome you all to the FDA's first public meeting to gather input on the OTC monograph process and the impact of a user-fee program.

I'm Chris Shreeve. I'm CDER's director of the Office of Communications, and I'll be the moderator for today's meeting. Thank you for coming today and thank you for those of us who are joining us by WebEx.

We look forward to hearing from our public stakeholders today. But I'd especially like to thank the speakers and organizations you're going to hear from who will be participating today as panelists.

Before we get started, a couple of housekeeping details. Remember to put your cell phones on vibrate, please, and if you're going to take a call, please step outside because we can

1 hear you in here.

2 There's a café -- you probably saw
3 it -- just outside here at the hall. We'll have a
4 short break in the morning and a lunch break as
5 well. And you can get all your refreshments there.
6 If you leave this area, you'll have to enter
7 through security again. And finally, the restrooms
8 are located in the hallway behind the little café
9 out there on the right.

10 So quickly, to review today's agenda, we'll
11 kick off shortly with three brief FDA
12 presentations, first to welcome CDER director
13 Dr. Janet Woodcock; followed by an overview of the
14 state of the OTC monograph review process from
15 Dr. Karen Mahoney. She is CDER deputy director of
16 the Non-Prescription Drugs Division. And then
17 we'll have a look at user-fee programs by Donal
18 Parks. He is CDER director of the Division of User
19 Fee Management and Budget Formulation.

20 After Donal's presentation, we'll begin to
21 hear from our public stakeholders. We invited a
22 wide variety of stakeholders to comment today.

1 Some will be speaking on panels here. Others have
2 chosen to place their comments in the public
3 docket.

4 Our four panels today are drawn from
5 consumer, industry, healthcare professional, and
6 the scientific communities. After each panel,
7 we'll open up the microphone there in the center
8 for questions from the audience. Feel free to come
9 forward if you have a question and step up and
10 we'll take the questions in order.

11 At the conclusion of the panel
12 presentations, the fourth one and the Q&A from the
13 audience, we'll open up the microphone for public
14 comments from the audience.

15 If you'd like to speak during that period
16 and you haven't already signed up outside of the
17 desk, we'd ask you to please sign up and be sure
18 when you come up to the mic to give us your name
19 and affiliation before you ask a question of the
20 panelists. You can follow today's session, which
21 will be tweeted live, hashtag #OMUF.

22 Now, I'd like to introduce CDER director,

1 Dr. Janet Woodcock, to welcome you and kick off the
2 day's meeting.

3 **Opening Remarks - Janet Woodcock**

4 DR. WOODCOCK: Thank you, Chris, and good
5 morning, everyone. Thank you for being here bright
6 and early to talk about this really important
7 topic.

8 As you heard from Chris, in a few minutes,
9 you'll hear overviews of the OTC monograph system
10 that we have right now in place and how user fees
11 are used in other parts of CDER's programs and
12 across the agency.

13 OTC drugs are regulated in two ways. The
14 drugs that you see on the drug store shelf get
15 there through two different pathways. One is the
16 new drug application system, and that's for new
17 entrants into the OTC market. And they have a new
18 drug application just like prescription drugs do.

19 But many of the older drugs use a system
20 called the monograph system, which was instituted
21 really many, many decades ago, and we've been
22 trying to implement it since.

1 The system was a good idea when it was
2 instituted because it was a response to the
3 efficacy requirements that were put in place in the
4 '60s, and yet we had millions -- we had a large
5 number; Karen will tell you how many -- of OTC
6 drugs on the market, all of which had unknown
7 effectiveness. So we had to deal with that
8 somehow.

9 But this old rulemaking that was good in its
10 time and allowed marketing of safe and effective
11 drugs over the counter over the decades has really
12 become administratively very burdensome. And
13 because of changes to the laws and the procedures
14 on how regulations have to be done, getting
15 regulations out has been slow across the federal
16 government, not just at FDA. And that was really
17 response to the massive amount of regulations that
18 different parts of the federal government pumped
19 out, so many people thought a brake should be put
20 on that.

21 Unfortunately, these regulations were
22 different. These regulations actually enabled

1 drugs to get on the market. They were like an
2 approval of sorts, as you'll hear. So this has set
3 up a problem. We even find inside the federal
4 government, people don't understand this and think
5 we're trying to add to regulatory burden by passing
6 regulations when really what we're trying to do is
7 still basically implement the 62 Amendments for old
8 over-the-counter drugs.

9 We're working to reform the system, but what
10 we're talking about today is not that part of it.
11 We are working on that. But even whether we keep
12 the current system or reform it, we don't have the
13 resources to implement a robust program.

14 What is most painful to me is that we can't
15 keep up with evolving knowledge and science. So
16 when things come to the forefront that we need to
17 react to quickly, safety concerns, new knowledge
18 about these products, we have to do regulations.
19 And we really don't have the resources to turn
20 quickly and get those out in a timely manner. Even
21 if the system were changed to allow us to do so, we
22 still wouldn't be able to with our resource

1 constraints.

2 So this has been a matter personally to me
3 of great concern for at least the past 10 or
4 15 years, is that we do learn new things.

5 It's very interesting, back when we put in
6 the monograph system and I think when many laws
7 were passed, for example, Hatch-Waxman, we really
8 believed drugs would get on the market, and then
9 that's all we'd know about them. Then they remain
10 the same forever, our understanding in them.

11 But now we know even Digitalis, our
12 understanding how to use Digitalis, which has been
13 around for hundreds of years, has changed over the
14 past decade, and we use it differently. We
15 should've expected that but we didn't really fully
16 take that into account.

17 So right now, we have over 100,000 products
18 marketed under the monograph system in the United
19 States on the drug store shelves to which our
20 population is exposed. And that's a good thing
21 because these products enable self-care, enable
22 people to not have to burden the healthcare system

1 with minor complaints that they can deal with
2 themselves. But we only have a handful of people
3 funded to look after these products and make sure
4 they continue to be safe and effective.

5 Millions of people use these drugs every
6 day. All of us in this room use these drugs every
7 day, probably things like acetaminophen; antacids;
8 cough and cold products, that's the winter;
9 sunscreens, that's the summer hopefully; different
10 antiseptics, washes and so forth.

11 So there's a chance that everyone in the
12 audience has a monograph drug or many of them in
13 their medicine cabinets or in their home somewhere
14 right now.

15 So the impact -- and that's why I think the
16 consumer groups are very important -- the impact of
17 these for the consumers, it's a very high rate of
18 exposure. Healthy people are using these, as well
19 as patients, and it's a very profound exposure to
20 the public.

21 With 100,000 marketed products, to put the
22 current OTC monograph budget in perspective as far

1 as people's expenditures, Montgomery County, where
2 we're meeting today, they spend over three times as
3 much money a year on their libraries as the entire
4 budget for the OTC monograph product oversight.
5 And Donal will have more information on the exact
6 budget.

7 While I think Montgomery County is very
8 well-known for its educational system, and it's
9 great that it has these libraries and so forth, you
10 could see that the investment that we have
11 available to put into the oversight of these
12 100,000 monograph products with millions of people
13 exposed to them is very, very limited.

14 Now, people often ask, "Well, why can't you
15 use your other money to spend on the monographs and
16 beef up the program, Dr. Woodcock?" Well, each of
17 the user-fee programs we have has a base attributed
18 to it of appropriated dollars. And those dollars,
19 according to the way the statutes are set up -- and
20 Donal, you can correct me if I'm wrong. But
21 basically, they have to be spent before we can
22 expend the user-fee funds. They're called

1 triggers, or bases, or whatever.

2 So we have to spend on those programs the
3 appropriated dollars before we can really spend the
4 user-fee dollars at all. And we can't have
5 user-fee dollars if we don't spend those
6 appropriated dollars.

7 The reason for that was that these have to
8 be a fee-for-service, all these user fees. It
9 can't be a tax. They're not a tax. And that's how
10 they're scored in Congress. So we have to keep
11 spending the base that was spent on them, then the
12 fee-for-service is what is paid by various
13 industries over that for additional kinds of
14 services that wouldn't be available from the
15 appropriated based.

16 Then, of course, I have other programs that
17 have to be run such as compounding, which there are
18 many threats to the public health that have been
19 going on with the compounding over the past several
20 years. We can't let that program down.

21 Inspections of facilities around the world, for
22 example, for the new drug's program is paid out of

1 based appropriation, and so on. So there are other
2 critical programs that must continue to be funded
3 by the Center, and we simply don't have dollars
4 available to beef up the OTC program as much as we
5 would like to do that with appropriated dollars.

6 So there are user-fee programs for other
7 kinds of drugs, PDUFA program, generics and
8 biosimilars. But the monograph review, of course,
9 is still funded by the taxpayer, by our base
10 appropriations that come from taxpayer dollars.

11 Now, I think the PDUFA program has been the
12 longest user-fee program, and I think there is
13 general agreement -- although, of course, there's
14 never unanimity about anything in the public. But
15 most people would agree that PDUFA has brought
16 benefits not only to industry but to the public and
17 certainly to the agency, as well as allowing us to
18 build up our scientific staff and have these
19 scientific resources to conduct the reviews and
20 inspections and other things that we need to do.

21 So we feel that's been a very beneficial
22 program to us, and we feel the other two programs,

1 the biosimilars and the generic drug user-fee
2 programs will likewise show benefits, both to the
3 FDA and the public, as well as the industry.

4 So the OTC program needs stable predictable
5 funding to support the continued assurance of the
6 safety and effectiveness of the monograph drugs to
7 make sure we can respond rapidly when safety issues
8 arise, to make sure we can finish these programs
9 and have these products on a stable footing.

10 I think if we would get a user-fee program,
11 industry could benefit because FDA would have the
12 resources to review innovations that might be put
13 into these old products, and that could also
14 benefit the public.

15 There's been a public discussion, for
16 example, about sunscreens and couldn't we have some
17 additional sunscreen ingredients, and that that
18 would benefit the public, and that would benefit
19 the industry, and so forth. Of course, that delay
20 was driven by problems with resources that we
21 simply couldn't to get to those addition sunscreens
22 that were from outside the U.S. and wanted to enter

1 into this monograph program.

2 So I believe that it's possible that there
3 would be a win-win-win for the public, for the
4 agency, and for the industry in having a user-fee
5 program. Of course, the FDA is certainly not
6 averse to having additional resources for our
7 program provided in any way possible. It's really
8 too small to regulate this industry in a way that
9 needs to be done.

10 But this is a pathway, user fees, that we've
11 used in other settings successfully, so we are
12 seeking input from you, from the public, about
13 feasibility of this and what are the upsides and
14 downsides to establish a program in this area.

15 Having executed user-fee programs for
16 20 years, we're well aware of how to manage these
17 and some of the downsides and upsides. But we do
18 think it can be successful and result in that
19 triple win for the public, for the agency, for the
20 industry, and we are seeking to see if we can also
21 achieve that in this space.

22 Thank you very much, and I think the next

1 two presentations will really provide a lot of
2 illumination about what we're facing right now.
3 Thanks.

4 MS. SHREEVE: Thank you, Dr. Woodcock.

5 Next, we'll hear from Karen Mahoney. She's
6 going to give us an overview on the
7 over-the-counter monograph process.

8 **Presentation - Karen Mahoney**

9 DR. MAHONEY: Good morning. My name is
10 Karen Mahoney, and I'm the deputy director of the
11 Division of Non-Prescription Drug Products. I'll
12 be giving you a brief overview of the
13 over-the-counter drug monograph process.

14 After going over the purpose of this public
15 meeting, I'll begin with a brief overview of FDA
16 history regarding the over-the-counter drug review.
17 This is often called the OTC monograph, and that's
18 how I'll refer to it throughout the talk.

19 I'll then explain a bit about what the
20 monograph is, and then I'll talk about some of the
21 potential benefits of additional resources for
22 monograph review activities.

1 Why are we having this public meeting? As
2 you know, user-fee programs exist for non-monograph
3 drug products and for devices. The Prescription
4 Drug User Fee Act, abbreviated PDUFA, and other FDA
5 and other user-fee programs, have provided vital
6 resources in terms of scientific review staff and
7 technology that have enabled FDA to evaluate the
8 safety and efficacy of many drugs, biologics, and
9 devices in a much more timely manner than was
10 possible before PDUFA existed.

11 However, there are no user-fee resources for
12 the OTC monograph, and funds from other user-fee
13 programs cannot be used for monograph work. And
14 the monograph is very large. There are over
15 100,000 marketed monograph drug products. This
16 dwarfs the number of drug products in other
17 categories.

18 These products are used by millions of
19 Americans every year, and as Dr. Woodcock just
20 pointed out, I would imagine that every one of you
21 has at least one monograph drug product in your
22 medicine cabinet right now.

1 However, despite the enormous size of this
2 drug category, FDA has very few resources
3 allocatable to review of these products. The
4 responsibility for the assurance of the safety and
5 effectiveness of this huge number of products
6 currently falls to a very small group of scientific
7 review staff. Therefore, FDA is seeking public
8 input regarding a possible user-fee program as a
9 way to provide stable, predictable funding for this
10 critical review area.

11 Today, we are only considering the user-fee
12 question. Monograph policy reform is not a topic
13 of today's meeting. FDA is addressing policy
14 reform as a separate process. For this meeting,
15 FDA is in listening mode. We want to receive
16 public input on the possibility of a monograph
17 user-fee system.

18 A quick overview of FDA history and how the
19 OTC monograph fits in there. There are many time
20 points one could talk about in the history of the
21 FDA, but I'll only hit a few of the highlights
22 en route to the OTC monograph and en route to the

1 development of user-fee systems.

2 The FDA is the oldest comprehensive consumer
3 protection agency in the U.S. federal government.
4 Prior to the late 1800s, there was no federal
5 protection for consumers from bad drugs. There was
6 only a hodgepodge of state laws.

7 When did regulation of medicines occur?
8 False claims of efficacy and lack of information on
9 the purity and safety of ingredients were the norm.
10 Consumers had no way to know what medicines were
11 effective or even safe.

12 These are a couple of images from patent
13 medicine advertising. On the left is an ad for
14 something called Outlook Tonic. The resolution
15 isn't great, but you could perhaps see that there's
16 a gentleman up there who is literally on the
17 bandwagon and literally banging the drum for his
18 product. And the flag that's hanging off at the
19 back of the bandwagon is hard to see but it says
20 "Outlook Tonic, nature's remedy for all ailments."

21 On the right is an ad for Kickapoo Indian
22 Prairie Plant, and that was intended for a

1 condition called female weakness.

2 Now, I learned something from this ad. I
3 learned that the womb is held in place by cords
4 that are attached to the spinal column. And if you
5 get disease in the womb, you end up with all kinds
6 of problems like dark circles under your eyes, and
7 headaches, and often insanity. And it literally
8 says "and often insanity."

9 (Laughter.)

10 DR. MAHONEY: This whole syndrome, again, is
11 called female weakness. In quote, "There's but one
12 way to cure it." And you can guess that it's
13 Kickapoo Indian Prairie Plant.

14 So that was what consumers had to contend
15 with when they were trying to get information then
16 about the safety and efficacy of medicines. Then
17 in 1862, President Abraham Lincoln appointed a
18 chemist to serve in the newly formed Department of
19 Agriculture. This was the beginning of the Bureau
20 of Chemistry, the predecessor of the Food and Drug
21 Administration.

22 Here are a few gentlemen who served in the

1 Bureau of Chemistry in the late 1800s. These
2 chemists began to examine the adulteration of food
3 products, and over the ensuing years recognized the
4 need for federal regulation of food and drugs.

5 In the late 1800s and early 1900s, shocking
6 disclosures occurred regarding insanitary
7 conditions in meatpacking plants famously presented
8 in Upton Sinclair's novel, *The Jungle*.

9 Simultaneously, reports accumulated regarding
10 poisonous preservatives and dyes in foods and
11 cure-all claims for ineffective and often unsafe
12 patent medicines.

13 In 1906, Congress passed The Pure Food and
14 Drug Act, and President Theodore Roosevelt signed
15 it into law. This law prohibited interstate
16 commerce in adulterated and misbranded food and
17 drugs.

18 The Bureau of Chemistry began to make
19 progress in this area, and in 1930, the Food and
20 Drug Administration was named as a separate entity.
21 However, drug manufacturers did not have to show
22 that their products were safe. The law just said

1 that products couldn't be adulterated or
2 misbranded. The FDA recognized the need to be able
3 to require testing of drugs for safety, but drug
4 law did not require it at that time.

5 Then came the Elixir Sulfanilamide tragedy.
6 In 1937, a pharmaceutical company made an
7 antibacterial solution containing sulfanilamide.
8 Sulfanilamide is hard to dissolve and has a foul
9 taste, so they added some raspberry flavoring and
10 dissolved it in diethylene glycol, which itself has
11 a sweet taste. The sulfanilamide dissolved well in
12 this, but diethylene glycol is similar to the
13 chemical used in antifreeze.

14 Drug laws, at the time, did not require any
15 testing for safety. Hundreds of shipments of the
16 drug went out. The drug caused renal failure and
17 seizures and resulted in over a hundred deaths,
18 many in children.

19 FDA's only authority was over the
20 misbranding in this case. The product was a
21 solution, but the drug company was calling it an
22 elixir. An elixir was supposed to have ethanol in

1 it. But this product didn't have ethanol, so it
2 really was a solution, not an elixir. FDA was able
3 to seize much of the product under this misbranding
4 authority, but this tragedy and several serious
5 safety issues with other drugs led to public
6 pressure for safety testing of drugs.

7 This led to the 1938 Federal Food, Drug, and
8 Cosmetic Act. This law mandated premarket review
9 of the safety of all new drugs. It banned false
10 therapeutic claims in drug labeling and no longer
11 required the FDA to prove fraudulent intent that
12 had previously been required, and it was a
13 prohibitive hurdle.

14 The 1938 act authorized factory inspections
15 and added enforcement authorities. This act
16 remains the foundation of FDA regulatory authority
17 today and has been amended over the years as
18 science has progressed.

19 So how did over-the-counter drugs come into
20 being as a separate class of drugs? In 1951, the
21 Durham-Humphrey amendment created this class. This
22 amendment was sponsored by two senators who are

1 also pharmacists. Hubert Humphrey was vice-
2 president of the United States under President
3 Johnson. Before that, he served two terms in the
4 Senate representing Minnesota. He was a pharmacist
5 and had a special interest in drug safety. And the
6 co-sponsor of this amendment was Carl Durham,
7 representing North Carolina, and he was also a
8 pharmacist.

9 Before 1951, prescription and
10 non-prescription drugs didn't really exist as
11 separate classes. Doctors prescribed the most
12 drugs. Durham-Humphrey established two drug
13 classes: "Rx legend" or prescription drugs were
14 those that required practitioner supervision
15 because of, quote, "toxicity or potentiality for
16 harmful effect of method of use." Everything else
17 is non-prescription, commonly referred to as OTC.

18 Then that created the class of OTC drug
19 products and what are the general characteristics
20 of these drugs, First, you have to be able to
21 label them so that the consumer can self-diagnose,
22 self-treat, and self-manage the condition that the

1 drug is intended to treat.

2 Second, the consumer has to be able to
3 understand how to use the drug correctly without
4 any help from a healthcare provider. The drug
5 needs to have a low potential for misuse and abuse.
6 And it needs to have a wide safety margin such that
7 the benefits of having an available OTC outweigh
8 the risks.

9 So we're continuing to move along in FDA
10 history. Now, you've heard that in 1938, FDA
11 received the authority to require premarket
12 evaluation of safety for drugs. However, FDA did
13 not yet have clear authority to require a premarket
14 evaluation of efficacy. Paradoxically, a safety
15 tragedy, outside the U.S., led to FDA receiving the
16 authority to require premarket evaluation of
17 efficacy of drugs.

18 Thalidomide was a medication prescribed as a
19 morning sickness treatment in the United Kingdom
20 and other countries. The drug was widely marketed
21 in other countries before the association between
22 the drug and unusual limb malformations was noted.

1 Despite pressure on the U.S. to approve the
2 drug, after other countries had approved it but
3 before the congenital malformation association was
4 known, FDA did not approve the drug. Publicity
5 over the tragedy led to U.S. public support for
6 stronger drug regulation.

7 That led to the 1962 Kefauver Harris
8 Amendment, and along with that, the OTC monograph.
9 With Kefauver Harris, in addition to premarket
10 evaluation of safety, manufacturers now also have
11 to demonstrate efficacy. This was the basis for
12 the current new drug application system. However,
13 this created the dilemma for what to do about OTC
14 drug products.

15 At that time, there were an estimated
16 100,000 to 300,000 OTC drug products on the market.
17 We couldn't just call them all misbranded and take
18 them off the market, and we couldn't possibly
19 review 100,000 NDAs. So in 1972, by regulation,
20 the monograph process was established to address
21 the safety and efficacy of all these products
22 without requiring each to have a separate new drug

1 application.

2 So now, OTC drugs can enter the market in
3 one of two ways. They can come in and do a new
4 drug application or they can come on the market by
5 conforming to a monograph. Both paths involve a
6 scientific decision by the FDA. In the case of
7 NDAs, FDA reviews the safety and effectiveness of a
8 product. For the monograph, FDA reviews the safety
9 and effectiveness of an ingredient.

10 How did the OTC drug review, which created
11 the OTC monograph, work? In the 1970s, FDA
12 convened expert advisory review panels, and they
13 were charged with putting OTC products into one of
14 three categories: Category 1, generally recognized
15 as safe and effective, abbreviated as GRASE;
16 Category 2, not GRASE; and Category 3, insufficient
17 data available to determine if safe and effective.

18 Of importance, Category 3
19 ingredient-containing monograph products could
20 continue to be marketed, pending finalization of
21 their GRASE determination.

22 The panelists made recommendations about

1 what the conditions of use might be for ingredients
2 for a given therapeutic use. Examples of
3 conditions of use, which are sometimes called GRASE
4 conditions, include the active ingredient; for a
5 given therapeutic area, what ingredients might be
6 included in OTC treatments for these symptoms;
7 dosage strength, the dose needs to be high enough
8 to be effective but low enough to be safe in the
9 OTC setting.

10 What dosage forms? For example, tablet,
11 capsule, suspension. What patient population? Can
12 children use it? Is it only for one gender?
13 What's the indication? Is it for headache,
14 diarrhea, dandruff? What labeling is required?
15 How often do you take it? What warnings are
16 needed?

17 So the panels made their recommendations
18 over several years, and then FDA began to write
19 monographs based on these recommendations.

20 Now, what is a monograph? It's a sort of
21 rulebook for the marketing requirements for a drug.
22 It lists and explains those GRASE conditions of

1 which we just spoke. If a sponsor follows the
2 rulebook exactly, it can market a monograph drug
3 without coming to FDA for premarketing approval.

4 All monograph drug products are still
5 subject to inspection and compliance requirements.
6 Many of these monographs are finished but not all
7 of them. Once final, monographs are published in
8 the Code of Federal Regulations. Drug products
9 that don't meet the conditions of the monograph can
10 still apply for approval under the NDA path.

11 This is a slide that compares some of the
12 characteristics of the NDA process and those of the
13 monograph. I won't read them all, but I'll just
14 point out a few.

15 First, the NDA process is product-specific,
16 including final formulation-specific. The
17 monograph, on the other hand, is ingredient and
18 therapeutic category-specific. The NDA process is
19 confidential until an approval decision is reached.
20 The monograph, on the other hand, is public, and
21 there is no data confidentiality.

22 As just described, for NDAs, an application

1 is submitted for approval prior to marketing. The
2 monograph relies upon adequate data being
3 submitted, but as long as the sponsor is conforming
4 to the monograph, they may market the drug without
5 premarket review.

6 NDA review is supported in part by user
7 fees. And, of course, today's meeting relates to
8 the fact that there are no user fees for monograph
9 products. Under PDUFA, FDA commits to review
10 timelines. For the monograph, there are currently
11 no mandated timelines.

12 Here are some examples of monograph drug
13 categories. When you go to the drug store or any
14 place where OTC drugs are sold, the vast majority
15 of them are going to be monograph products, not NDA
16 products. Again, almost every one of you probably
17 has at least one in your medicine cabinet.

18 How does monograph get into the Code of
19 Federal of Regulations? Well, right now, it's a
20 complex and lengthy process involving a three-step
21 public notice and comment rulemaking system. This
22 process takes many years.

1 When the monograph first came into being, it
2 was not as burdensome. But over the years, the
3 federal rulemaking system in general has become
4 more complex and difficult. This is true
5 throughout the federal government, not just with
6 FDA.

7 For the monograph, the usual route begins
8 with an advanced notice of proposed rulemaking,
9 which publishes the expert panel's recommendation.
10 That's followed by a comment period, and then
11 publication of what's called a tentative final
12 monograph or TFM. And that's what FDA has written
13 based on the panel recommendations. There's then
14 another comment period, and then a final monograph,
15 and then finally, inclusion in the Code of the
16 Federal Regulations.

17 As mentioned earlier, FDA is hoping that
18 this system can be replaced with a more efficient
19 system, but those reforms are not a topic of
20 today's meeting.

21 So where does the OTC monograph stand today?
22 Well, it remains one of the largest and most

1 complex regulatory programs ever undertaken at FDA.
2 There are approximately 88 simultaneous rulemakings
3 in 26 broad therapeutic categories encompassing
4 over 100,000 OTC drug products. There are over 800
5 active ingredients for over 1400 different uses.
6 This is a massive effort, and FDA needs additional
7 resources to continue.

8 Beyond final GRASE determinations, the OTC
9 monograph is a living document. Science continues
10 to evolve, new safety issues emerge, and industry
11 has ideas for innovations that they would like to
12 bring forth. But considerations of those
13 innovations would require resources that FDA simple
14 does not have.

15 So you've just heard that this is a massive
16 drug program. However, as you'll soon hear in
17 Donal Park's presentation, the staff charged with
18 ensuring the safety and efficacy of this enormous
19 number of drugs is tiny. An
20 unfortunate accompanying reality is the fact that
21 even that small pool of resources is often entirely
22 consumed by external mandates with no ability to

1 make progress on basic review responsibilities.

2 Recent examples of these all-consuming
3 external mandates include special statutes such as
4 the Sunscreen Innovation Act and a recent consent
5 decree for antiseptic rulemaking.

6 Mandates for just these two individual types
7 of products are currently consuming essentially all
8 of FDA's monograph review resources. Even without
9 these current external mandates and even with the
10 desired monograph reforms, it would still take many
11 decades to finalize the GRASE determinations for
12 pending monographs if resources remain at current
13 levels.

14 We don't have adequate resources to make it
15 feasible to consider proposed innovations to the
16 monograph. With current staffing, we find it
17 extremely challenging even to address pressing
18 safety issues. And we must be able to prioritize
19 our work by public health importance. The
20 monograph review program needs sufficient resources
21 to give priority to matters of high public health
22 importance while still meeting other mandates.

1 So earlier, I presented some FDA history
2 leading up to the monograph, and I'll resume that
3 history now. In 1992, the Prescription Drug User
4 Fee Act was passed. This act allows FDA to collect
5 fees from drug manufacturers. Those fees support a
6 portion of the drug review process.

7 PDUFA has had an enormously positive effect.
8 Review times were significantly shortened and the
9 number of innovative drugs coming into the U.S.
10 market increased. Before PDUFA, innovative drugs
11 often became available in other countries before
12 coming to the U.S. That turn reversed, and now
13 innovative drugs become available in the U.S.
14 first.

15 Subsequently, user-fee programs were
16 established for generic drugs, biosimilar drugs,
17 and medical devices. These user-fee programs are
18 reauthorized every five years based on negotiated
19 agreements between FDA and industry. User fees do
20 not affect approvability of drugs and devices. All
21 decisions are based on science.

22 While these user-fee programs have had great

1 benefits to public health, their funds cannot be
2 used for review of OTC monograph products. The
3 limited funds for OTC monograph reviews still come
4 entirely from budget authority from what many
5 people think of as ordinary taxpayers' dollars, not
6 from the regulated industry as with other drugs.

7 There are numerous ways that additional
8 monograph review resources might benefit the public
9 health and might benefit industry. Very
10 importantly, it will enable FDA to address safety
11 issues in a timely manner.

12 This has an obvious public health benefit,
13 but it also benefits industry from a liability
14 standpoint. Industry often wants to have important
15 safety information added to labeling.

16 Additional resources would enable timely
17 determination on the safety and efficacy of the
18 many thousands of drug products that are being
19 marketed under non-final monographs. You may
20 recall my statement earlier that Category 3
21 products, those without adequate evidence of safety
22 and/or efficacy, can continue to be marketed while

1 their GRASE determination is pending.

2 Industry wants to innovate, but FDA doesn't
3 have the resources to consider innovations.

4 Science has progressed and new testing methods are
5 available, but we don't have sufficient resources
6 to evaluate these methods and determine if they
7 could replace older methods specified in current
8 monographs. Some of these newer methods could
9 reduce the need for animal testing and many could
10 simplify and speed product development.

11 We do not have an IT platform to support
12 submission and review of monograph data or to
13 archive our work. Resources for technology under
14 PDUFA revolutionized new drug review.

15 The monograph progress is a public process,
16 and we need a modern, useful, transparent Web
17 interface to make that a reality. Again, this is a
18 public process and additional resources would allow
19 us to hold more public meetings on important
20 monograph issues.

21 We want to be able to be responsive to
22 monograph-related concerns from the public and from

1 industry. In general, added resources could help
2 to establish additional infrastructure for the
3 efficient continued conduct of monograph review
4 activities in the longer term.

5 Coupled with process reforms, we envision
6 that the monograph will be a living document that
7 can expand consumers' ability to care for
8 themselves, to reduce the overall cost of
9 healthcare in the U.S., to increase consumer
10 confidence in our OTC drug supply, and to improve
11 the public health.

12 Thank you. And I now like to introduce
13 Donal Parks, director of the Division of User Fee
14 Management and Budget Formulation, who will speak
15 more specifically on the topic of user fees.

16 **Presentation - Donal Parks**

17 MR. PARKS: Thank you, Karen, and good
18 morning, everyone. That's not something I often
19 say in these forums, because I often get stuck
20 after lunch trying to keep people awake, so that
21 makes it challenging for me.

22 One thing I do is I move around a lot, so I

1 apologize if I move off camera accidentally. I
2 also try to make my presentations interactive, so
3 what I'd like to do is start by talking a little
4 bit about the current resourcing for the monograph
5 program. I'll then give you a bit of an overview
6 about what a user-fee program is and how these
7 programs work, and then just reiterate the input
8 we're looking for from you today.

9 So I'm going to give you a little bit of a
10 pop quiz. In some situations, I would toss out
11 candy for the right answer, but I'm not going to do
12 that here. But I'm going to give you a couple of
13 things, and I'd like you to think about what you
14 think costs the most.

15 The wastewater treatment system for Concord,
16 New Hampshire, a city of about 46,000 people; the
17 dogcatcher in Albuquerque; producing one episode of
18 the Game of Thrones; or regulating the nations
19 over-the-counter drug supply.

20 Everybody has their answer, right?
21 Wastewater treatment in Concord costs \$7.4 million
22 last year. All this is available publicly. The

1 dogcatcher spent about \$11.1 million. One
2 episode -- this is the second to last episode, I
3 think, of the second season -- was \$8 million. And
4 oversight of the nation's over-the-counter drug
5 product, \$8.2 million. So this gives you some
6 context for the limited resources that Dr. Woodcock
7 had talked about earlier.

8 The amount that we currently spend at the
9 agency for overseeing this massive effort, as it's
10 been called, is about 30 people, which costs this
11 year about \$8.2 million. So there's not a lot of
12 money and not a lot of people going into a very big
13 effort.

14 This does cover FDA oversight of this really
15 complex and widespread class of products. And as
16 people have pointed out before, many people,
17 sometimes on a daily basis, consume these products
18 across the country.

19 So describing a little bit about what a
20 user-fee program is, a lot of you in this room have
21 experience with this, but it is not a tax. A tax
22 is generally something you have to pay whether you

1 do something or not. It's not something for which
2 you necessarily get a particular benefit. But a
3 user-fee program is intended to provide a benefit
4 or a set of benefits to those who wind up having to
5 pay the user fee. And there's generally direct
6 relationship between how much is paid into the
7 program and the sorts of benefits and stuff that
8 come out of it.

9 It also is not something the government can
10 make a profit it on. So it's not like we sit here
11 and have extra money. These dollars come in, and
12 they supplement the resources that we put into it
13 from budget authority. So we don't stop spending
14 budget authority on this process. We just spend
15 more because we have resources from the user-fee
16 program.

17 Other examples here, most of you are
18 familiar with the PDUFA that was discussed earlier.
19 GDUFA and BsUFA were implemented a couple of years
20 ago. Outside the drugs area, we have a device
21 program from MDUFA. But you've probably paid user
22 fees elsewhere. The government imposes them on

1 things like going into the Yosemite Park. If
2 you've traveled recently, some of you probably
3 traveled to get here this morning, you had to pay
4 some fees associated with using the airlines.

5 Big farmers will have crop insurance
6 programs, and those are considered user fees. And
7 if you throw stuff out at the dump, you may have to
8 pay a tipping fee. So user-fee programs are all
9 around us.

10 So what does a good user-fee program look
11 like? You can design them badly, but that's not
12 what we're here for. A good user-fee program has a
13 couple of key characteristics. At the end of my
14 talk, I'll get to some of the things we're looking
15 for from you. But I'd like you to keep these in
16 mind.

17 Government is not known for being nimble, so
18 having a revenue base that's relatively stable from
19 year-to-year helps us in planning. A good program
20 charges those fees to people who benefit from those
21 programs. The beneficiaries will pay something
22 that seems to be a fair share of those liabilities.

1 In other words, it's not unduly imposed on one part
2 of the industry or on people who don't think that
3 they benefit from it.

4 You don't want to have a program that costs
5 90 cents out of every dollar to administer. So you
6 don't want something that's horribly complex. You
7 want something that's relatively straightforward
8 and easy to administer so that the resources are
9 available for the purpose of the program, not for
10 administering the collection of the fee.

11 I'm going to violate a rule of probably
12 several best practices for PowerPoint slides in a
13 minute. So in order to make sure I don't violate
14 them too badly, I want to walk you through some
15 expectations about that slide.

16 A reasonable person could well ask, as
17 Dr. Woodcock alluded to earlier, why doesn't
18 Dr. Woodcock or the commissioner simply put more
19 money into this program? And I'd like to expand on
20 the points that she made earlier.

21 The budget overall has been relatively flat.
22 The slide I'm about to show you will demonstrate

1 this. For several years, we haven't had an
2 increase in funding. In fact, in one year, we had
3 a decrease due to the sequestration efforts that
4 the government went through fairly recently.

5 So the reasonable person might say, well,
6 not? But one reason is that we haven't had a much
7 bigger pie to play with. So that's been one
8 constraint that we've had to deal with.

9 We've also had more things that require
10 spending. So we've had Sunscreen innovation come
11 up. We've had compounding crises with meningitis
12 outbreaks. We've had Zika that popped up. We've
13 had changing priorities coming down from the
14 administration or Congress, all of which, of
15 course, are valid needs for public health purposes.
16 But each one of them requires resources. And the
17 money that we have available has not been growing.
18 The needs for those dollars have been growing, so
19 the competition has been stepping up as it were.

20 Then going back to the trigger concept that
21 Dr. Woodcock mentioned earlier, when a user-fee
22 program comes into play, the expectation is not

1 that those funds will replace the dollars that the
2 agency has been spending, but they will supplant
3 them.

4 If industry is paying a user fee, they want
5 to have a guarantee that the dollars the government
6 had been spending don't go to something else, and
7 that's codified in in statute by something called a
8 trigger. The government has to spend a certain
9 amount in order to access the user-fee funds that
10 were collected in any particular year, and those
11 dollars have to come from budget authority. So
12 it's sort of a matching program.

13 When you have triggers, they set aside or
14 reserve portions of that budget authority based
15 that Dr. Woodcock and the commissioner have to meet
16 all of their requirements for public health. But
17 that means that those dollars then cannot be spent
18 on something else.

19 So even if Zika happens, we can't take the
20 PDUFA trigger budget authority and spend it on that
21 without jeopardizing the dollars that are collected
22 in the user-fee program for PDUFA. And that's just

1 not a good return on investment.

2 Again, keep in mind, there's a lot of things
3 that keep coming up. We have the over-the-counter
4 monograph program. The regulation of that has been
5 funded by budget authority because we don't have
6 user-fee dollars for it. And that's one of many,
7 many things that are competing for those dollars.

8 So I'm going to transition to this slide
9 that'll probably get kicked out of the PowerPoint
10 club, and I'm going to describe a couple of things
11 here to help you understand it.

12 So you'll notice that there are 6 bars on
13 here representing fiscal years, from fiscal 2011
14 through 2016. And each bar shows the amount of
15 budget authority. This is non-user-fee dollars.
16 None of this represents user-fee dollars.

17 This is strictly budget authority that the
18 Center only has had available to it for those
19 years. So this does not include money spent by
20 ORA or the Commissioner's Office. This is just the
21 Center's budget.

22 The first thing you'll notice is that all

1 six of those lines are fairly flat. There's really
2 not a lot of variation. 2013 is the year that I
3 referred to earlier where sequestration hit, and we
4 had a drop that year. So that year, we had even
5 fewer budget authority dollars available to us.

6 Each bar is divided into two parts. The
7 upper level, the darker sort of hatched line refers
8 to the BA that's available for non-user-fee
9 programs. This is over and above the trigger.

10 The solid color at the bottom of each bar is
11 the trigger amount; that is the amount, the minimum
12 amount of budget authority that's required for the
13 user-fee programs that's in effect that year for
14 the Center.

15 So you'll notice in 2011 and 2012, that
16 number hovers around \$140 million or so. Those are
17 for PDUFA because in those years, we only had
18 PDUFA. Starting in 2013 though, you'll notice that
19 shaded area jumped up. So not only did the total
20 bar drop, but the amount required to be set aside
21 for triggers jumped up.

22 You'll see that the amount of available for

1 non-user-fee programs, the budget authority that
2 Dr. Woodcock can shift around or something, shrank
3 dramatically. It went from whatever that number is
4 to something much smaller. So \$117 million in
5 additional BA was required in 2013 because of GDUFA
6 and BsUFA starting in those years. So that further
7 constrained the agency's, the Center's flexibility
8 to deal with non-user-fee program areas.

9 Over on the right, in that box, I've got a
10 couple of other examples of non-user-fee programs.
11 You'll see that the OTC monograph is one of them,
12 but there are others. There's a Sentinel program,
13 which looks at public safety from an
14 epidemiological aspect. There are drug safety
15 contracts. We have DQSA, which is the track and
16 trace and the pharmacy compounding work.

17 So there's a lot of things that didn't fit.
18 I only had a little bit of real estate here, but
19 there's a lot more things that could go into this
20 box. All of these things have to have some
21 attention from the agency, and it's a delicate
22 balancing act that Dr. Woodcock has to do. She has

1 some balls that she juggles, and these are many of
2 them.

3 The things that we're asking for your input
4 on today, keeping in mind these things about what
5 makes a good program and what sorts of things we
6 have to keep in mind, we'd like to get your input
7 on some questions as we think about going to
8 forward in potentially developing a user-fee
9 program for OTC work.

10 Some user-fee programs have fees for
11 products. Some of them have them for applications,
12 for facilities, for different things. So one thing
13 that we have to figure out is if we were to move
14 forward with a user-fee program in the OTC context,
15 what sorts of things would we want to have them
16 paid by essentially?

17 Because the OTC system is different from,
18 say, PDUFA, which is driven by applications, OTC
19 being driven by ingredients, some of these typical
20 bases for which we assess user fees may not apply.
21 It might be difficult to have an application fee in
22 this context or something like that. So we'd like

1 to get your thoughts on those.

2 We also would like to understand if -- well,
3 let me back up. A user-fee program, because it
4 incurs or implies a cost, will change behavior,
5 will affect behavior. There may be desirable
6 things that industry does now or non-desirable
7 things it does now, which would be affected by the
8 imposition of a user fee. If there's a fee
9 associated with something, people generally do less
10 of it. So a user-fee program may have impacts on
11 what industry does, on what consumers do, whatever,
12 so we'd like your thoughts on those.

13 Then as I mentioned earlier, the stability
14 of the funding is important, too, because if we
15 have wild swings in the revenue coming in, which
16 may happen if a user-fee program is only event-
17 driven like application-based or something like
18 that, it can be very difficult for the government
19 to plan and to react and to be nimble.

20 So we'd like you to keep those things in
21 mind as well. Other user-fee programs tend to have
22 a certain amount that's sort of stable funding from

1 products or facilities and some for application,
2 those things like that.

3 In conjunction with receiving user-fee
4 dollars, there's generally a commitment letter or
5 some sort of performance expectation. And we would
6 like your thoughts on what sort of performance
7 goals might be helpful to keep in mind as we
8 consider a user-fee program.

9 Are there certain things that, from a public
10 health perspective or from an industry perspective,
11 would be important to measure, cycle time, for
12 example or time to approval, or whatever? Those
13 are things that might be helpful as performance
14 goals.

15 Finally, how would you judge three years
16 down the road, five years down the road, that the
17 program was successful or not? So what your
18 thoughts on whether this particular program, if we
19 do come up with one, would be evaluated down the
20 road, so we can understand objectively whether it
21 was successful or not? So those are some of the
22 things that we'd like to get your thoughts on as

1 well.

2 With that, I will turn it back over
3 Chris Shreeve for next steps. Thank you.

4 MS. SHREEVE: Thank you, Donal.

5 We'll switch now over to our panels, and if
6 I could ask the first panelists, the consumer
7 panel, to come forward to the front up here.
8 Please remember to bring your card, your tent card
9 that identifies your organization.

10 We're going to be joined now by the Alliance
11 for Aging Research, the National Center for Health
12 Research, and the National Consumers' League.
13 Thank you.

14 While they're coming up, I'd just like to
15 mention that everyone today who will be speaking on
16 the panel, their remarks have been looked at by the
17 FDA. We're here for public input, so they're
18 speaking for their organizations.

19 I'll ask each of the panels to come up and
20 speak, and then when the panels are finished, then
21 folks can come up to the microphones -- there's two
22 now in the center aisle -- and ask questions of the

1 panelists if they would like to.

2 I notice that Diana Zuckerman isn't here
3 yet. She did call and said she was having issues
4 with traffic, but she would hope to be here before
5 this panel is concluded. So we hope she makes it.

6 We'll start first with -- let me introduce
7 the panel that we have right here. On my left, I
8 have Cynthia Bens from the Alliance for Aging
9 Research and Sally Greenburg for National Consumers
10 League. Thank you, both.

11 So Cynthia, do you want to start?

12 **Presentation - Cynthia Bens**

13 MS. BENS: Good morning, everyone. My name
14 is Cynthia Bens, and I serve as vice-president of
15 public policy for the Alliance for Aging Research.
16 I'd really just like to start off by thanking FDA
17 for inviting me to speak today and share some of
18 our insights on the importance of OTC products in
19 the care of older adults and also provide our views
20 on the creation of a new user-fee program for
21 monograph activities as they relate to OTC
22 products.

1 For those of you who aren't familiar with
2 the Alliance for Aging Research, we're a nonprofit
3 organization based here in Washington, DC. We were
4 founded 30 years ago. And since then, our mission
5 has largely been to support research and
6 application of research to improve the experience
7 of aging and health.

8 In the very early days of the Alliance for
9 Aging Research, our focus was largely on advocacy
10 for increased funding for aging research at the
11 National Institutes of Health. It's still a really
12 core issue for us, but over the years, we've
13 expanded our focus to include FDA regulatory issues
14 as they impact the development and review of
15 products that are used in the care of older adults.

16 So through our experience in the last decade
17 with FDA, we've really come to recognize the
18 important role that the agency plays in encouraging
19 innovation and also to enable access to safe and
20 effective products for seniors.

21 The Alliance for Aging Research also
22 maintains a really robust health education program.

1 Through that program, we provide health education
2 materials for patients, caregivers, healthcare
3 professionals on diseases and conditions that
4 disproportionately affect older adults.

5 In the last year, we've developed materials
6 on the safe use of OTC pain medications by seniors,
7 as well as information on the use of OTC dietary
8 supplements to improve health. And all those
9 materials, if you're interested in seeing them, are
10 available on our website. That's
11 www.agingresearch.org.

12 Most of us are keenly aware that our
13 population is aging at a really unprecedented rate.
14 There are 10,000 baby boomers turning 65 every day,
15 and this is up from 6,000 a day just five years
16 ago. People age 80 and older now make up the
17 largest growing segment of our population. Right
18 now, about 10 percent of the U.S. population is
19 over the age of 80, and it's going to triple; that
20 number is going to triple by the middle of the
21 century.

22 The good news is that many people are living

1 healthier as they age, but the unfortunate truth is
2 that most people do still experience long periods
3 of illness and disability later in life. They
4 experience forms of cardiovascular disease, cancer,
5 diabetes, bone and joint degeneration, muscle
6 wasting, vision and hearing loss, neurological
7 diseases, persistent pain, as well as things like
8 incontinence.

9 Many of these ailments are treated with
10 prescription drugs and medical devices and
11 lifestyle interventions, but many older adults rely
12 heavily on non-prescription OTC medications as part
13 of their regular care.

14 While FDA decides whether or not a
15 medication is safe enough for use to sell over the
16 counter, taking OTC medications come with risks,
17 and these risks are constantly changing, and we
18 fully recognize that.

19 As you heard earlier today, there are
20 approximately 100,000 OTC products available on the
21 market today. U.S. consumers spend as much as
22 \$32 billion on these products. Older adults use

1 more of these medications than any other
2 demographic group, and older Americans actually
3 account for about 30 percent of all OTC medications
4 used.

5 Primarily older adults use non-prescription
6 medications to relieve pain, reduce GI disturbance,
7 help with sleep, and maintain things like their
8 oral health. Proper use of these products
9 represents substantial cost savings to individuals
10 and to the healthcare system.

11 The Consumer Healthcare Products Association
12 estimates that OTC products save as much as
13 \$102 billion in value to the healthcare system.
14 \$77 billion are saved in unnecessary office visits
15 and diagnostic tests, and about \$25 billion in
16 savings on prescription drug costs.

17 But many of the OTC non-prescription
18 medications in routine use by seniors are monograph
19 products. They're marketed this way because they
20 contain ingredients that were generally determined
21 to be safe and effective in self-treatment.

22 OTC monographs are continually updated by

1 the FDA to add, change, or remove ingredients,
2 alter labeling, or include other pertinent
3 information. Despite the significant role OTC
4 monograph products play in routine care, FDA review
5 ingredients included for and proposed for inclusion
6 in OTC monographs are unfunded. And I now have
7 updated numbers based on the last presentation.

8 With less than 30 FTEs and \$8 million
9 devoted to these activities, the lack of funding
10 has contributed to things like unfinished
11 monographs and the delayed labeling changes. And
12 for us, we fear that this could have negative
13 consequences for public health and safety, and
14 that's why we're here today.

15 The Alliance for Aging Research has observed
16 the success of user-fee programs in other areas at
17 expediting access to safe and effective
18 prescription drugs and medical devices for seniors.

19 The prescription drug and medical device
20 user-fee programs, they came about to improve the
21 speed and predictability of the drug and device
22 review processes. PDUFA and MDUFA allow FDA to

1 maintain adequate staffing levels for timely
2 product reviews and establish transparent metrics
3 to hold the agency accountable for meeting certain
4 performance goals.

5 While we recognize that not all OTC products
6 go through the same premarket review process as
7 drugs and devices, we feel that the same principles
8 of these programs can benefit the regulation of OTC
9 products by expanding FDA's capacity in targeted
10 ways, allowing the agency to fill highly skilled
11 vacancies and scoping on other defined areas where
12 fees would have the greatest impact.

13 OTC products will play an increasingly
14 important role in self-care as our population
15 continues to age. Recognizing the benefits of safe
16 and effective OTC products will only be possible if
17 FDA has access to the necessary resources to
18 evaluate them.

19 Our organization continues to engage in the
20 user-fee discussions because we understand that
21 user fees play an essential role in maintaining
22 regulatory processes that efficiently deliver safe

1 and effective products to people who need them.
2 We're generally supportive of FDA's desire to
3 institute a user-fee program for OTC monograph
4 activities.

5 Our first recommendation is that the
6 user-fee program be developed through monthly
7 consultation with patient groups, consumer groups,
8 and industry. We've seen this type of multi-
9 stakeholder engagement process work well in both
10 the inception and reauthorization of the current
11 user-fee programs. We actually participate
12 regularly in monthly stakeholder meetings in both
13 PDUFA and MDUFA.

14 We believe that those types of engagement on
15 the front end can really ensure that an OTC
16 monograph user-fee program has the intended
17 consequence of providing more certainty and
18 timeliness in the monograph process.

19 The second recommendation that we have is
20 that the proposed user-fee program not exceed the
21 amount of appropriated resources devoted to the OTC
22 monograph activities.

1 The Alliance for Aging Research is actually
2 the leaders of the Alliance for a Stronger FDA,
3 which advocate solely for appropriated funding for
4 the FDA, with a strong emphasis on finding a
5 balance between user fees and appropriated funding.

6 We believe that this balance is critical
7 because FDA, at its core, is a public health
8 agency, and its intent is to serve the American
9 public's health. If the user-fee program does move
10 forward, we believe that it should start small and
11 its purpose should be very clearly defined.

12 Finally, while the prescription drug
13 user-fee program has been successful in many ways,
14 we offer a note of caution. The amount of PDUFA
15 fees increases with each reauthorization, and user
16 fees now account for between 60 and 70 percent of
17 all human drug review activities at the agency.

18 The Alliance for Aging Research feels
19 strongly that fees should not replace appropriated
20 dollars or become a dominant funding source for the
21 agency in any particular area because, as you've
22 heard a little bit earlier, they're targeted in

1 nature, and they're defined for a very specific
2 purpose.

3 We think that FDA really does need the
4 flexibility to adapt [indiscernible] science, and
5 also as their needs and priorities change, to be
6 able to adjust accordingly. We'd recommend that
7 the agency and industry agree to a period of time
8 to reevaluate the need for the OTC monograph
9 user-fee program.

10 I'll just close by saying that we know that
11 this is the start of the process. I look forward
12 to giving input as we receive feedback from other
13 stakeholder groups. Thank you all for your
14 attention today, and thanks to FDA again for
15 allowing me to be here.

16 MS. SHREEVE: Thank you for your remarks,
17 Cynthia.

18 Sally Greenburg, National Consumers League.

19 **Presentation - Sally Greenburg**

20 MS. GREENBURG: Thanks so much, Chris.

21 Good morning, everyone. It's great to be
22 here, and we so appreciate your inviting consumer

1 input into this proposed new regime for funding OTC
2 drug approvals.

3 The National Consumers League is an
4 organization that's been established and around
5 since 1899. I am the executive director of the
6 organization. We have, one, been concerned with
7 the issue of ensuring the safety of food and drugs.
8 And Karen, I really appreciated your history lesson
9 because that history lesson really tracks the
10 history of the National Consumers League.

11 We, in fact, were very involved in passage
12 of the Safe Food and Drugs Act in 1906, which was
13 signed into law, as you noted, by President Teddy
14 Roosevelt, along with the Meat Inspection Act.

15 We're not at the USDA. The Safe Food and
16 Drugs Act really was the precursor to the creation
17 of the FDA. But the Meat Inspection Act was the
18 precursor after Upton Sinclair's book came out of
19 the USDA, and they're really important milestones
20 in the whole area of consumer safety and product
21 safety for organizations like ours.

22 So I think it's really important that we

1 keep that history in mind because we have a regime
2 to ensure safety and efficacy, and it's very
3 important. And many countries do not have the
4 benefit of that very robust system.

5 So the NCL's top priorities in this area had
6 been ensuring the safety and effectiveness and
7 appropriate use of both prescription and
8 over-the-counter drugs and medication adherence,
9 which we have been in the forefront of through our
10 Script Your Future Campaign.

11 The FDA's Federal Register notice states
12 that the OTC market, there are approximately
13 800 active ingredients for more than 1400 different
14 therapeutic uses. In addition, about 32 billion in
15 OTC medicines were sold in the U.S. last year
16 according to the Consumer Healthcare Products
17 Association, which is the industry group
18 representing the producers of over-the-counter
19 drugs. And that's up 4.5 percent since 2010.

20 For more than 240 million Americans who use
21 the OTC medicines every year, these drugs probably
22 play a vital role in keeping consumers healthy and

1 helping them to feel better when they're sick and
2 treat the kind of ailments, minor ailments, that
3 all of us experience on a regular basis, especially
4 those in the older population, which I count myself
5 a part of. And it keeps us out of the doctor's
6 office, and that's actually very, very helpful and
7 useful, I think.

8 However, it appears with the burgeoning OTC
9 marketplace, the FDA is seriously under-resourced
10 with only 18 full-time employees assigned to
11 oversee the entire OTC market. This is the same
12 number of FTEs it takes to review one novel
13 prescription drug application.

14 So while the FDA has made determinations
15 about the safety and efficacy of active ingredients
16 in thousands of products for the OTC monograph
17 review process, we know from presentations from
18 this morning, and certainly the history of the OTC
19 review process, that there are still many pending
20 monographs for which ingredients have not been
21 determined to be generally regarded as safe and
22 effective for their intended uses or GRASE.

1 FDA estimates that at the current funding
2 level, it would take decades to review and finalize
3 the spectrum of OTC monographs that are currently
4 in non-final status. So the agency is asking for
5 additional resources to finalize pending OTC
6 monographs and address safety issues faster and
7 more efficiently.

8 Finalizing FDA review of these ingredients,
9 as well as devoting additional resources to
10 expeditiously modify labels for new safety concerns
11 would better serve the public. In addition, a
12 user-fee program would benefit both consumers and
13 industry by allowing more timely review of
14 innovations and new ingredients, ultimately leading
15 to the availability of new and improved OTC
16 options. Indeed, we support any processes that
17 reduce the need for animal testing.

18 For these reasons, NCL agrees that it makes
19 sense to create a pathway for the FDA to have
20 additional resources to manage the growing number
21 of OTC products.

22 With regard to implementation of OTC user

1 fees, NCL recognizes that the ingredient-based OTC
2 monograph review process may not always lend itself
3 to user-fee assessment, so we think the FDA should
4 consider implementing set user fees such as product
5 and establishment fees that would generate a steady
6 predictable source of funds for the agency.

7 That said, we do have a few concerns if the
8 agency moves forward with this proposal. First, we
9 would like to ensure that the FDA take care not to
10 impose burdensome fees on newer or smaller
11 innovative firms that may find it difficult to
12 absorb the fees. Perhaps a tiered system should be
13 contemplated for such firms.

14 Secondly, we are mindful of concerns
15 expressed by some that because industry pays user
16 fees, industry thereby controls the agency's agenda
17 and process. We, too, are members of the Alliance
18 for a Stronger FDA, and we are very mindful of that
19 need for balance between user fees and science,
20 controlling what drugs get approved.

21 We urge the FDA to make it abundantly clear
22 that it will act independent of industry influence

1 and always work to advance the public's access to
2 safe and effective OTC products. Karen, I
3 appreciate your noting that it's all about the
4 science, so that's critically important for us and
5 for consumers.

6 As for performance goals as per the OTC user
7 program, NCL would like to see the FDA commit to
8 initiating a certain number of OTC monograph
9 finalizations per year and recommend the
10 publication of an annual report progress in
11 addressing OTC monograph backlog, including
12 highlighting the approval of new and innovative
13 treatments that are made possible as a result of a
14 user-fee program.

15 We commend the FDA for soliciting the views
16 of the many stakeholders who will be affected by
17 this program, and we particularly appreciate you're
18 giving consumer organizations the opportunity to
19 share our views.

20 I agree with Janet Woodcock that this could
21 be a win-win-win, a win for industry, a win for the
22 FDA, and a win for consumers. We look forward to

1 working with the FDA and with the OTC industry as
2 appropriate to design a balanced and fair user
3 program for OTC drugs.

4 Thank you very much.

5 MS. SHREEVE: Thank you, Sally.

6 Diana Zuckerman, I don't believe has
7 arrived. And I think I can safely say she's not
8 the first person to be held captive by DC traffic.
9 If she shows up a little bit later, we'll try to
10 find a spot for her so she can speak as well.

11 At this point, if anyone in the audience has
12 questions, we really invite you to come up and ask
13 them of the panelists. And while I'm waiting for
14 someone to show up, I just want to apologize for
15 the fact that the lights are out in the front and
16 they're lit in the back. Apparently, they're out.
17 We can't do anything about that. I'm straining to
18 read myself.

19 So questions? Anyone?

20 (No response.)

21 Okay. I think we will move to a brief
22 break, and maybe Diana will have arrived right

1 after that, and we can let her talk as well.

2 Thank you so much, Cynthia and Sally.

3 (Whereupon, at 10:08 a.m., a recess was
4 taken.)

5 MS. SHREEVE: So I think we'll get started
6 with the next -- well, actually, before we start
7 with the next panel, Diana Zuckerman who was foiled
8 by the Beltway but managed to come, we'll give her
9 opportunity to speak and questions, if you'd want
10 to ask them. And then we'll move on to the second
11 panel.

12 Diana Zuckerman, from the National Center
13 for Health Research, the president. Thank you.

14 **Presentation - Diana Zuckerman**

15 DR. ZUCKERMAN: Thank you very much. It's
16 either Metro or the Beltway. It's always
17 something, right?

18 I'm very glad to be here. I am president of
19 the National Center for Health Research. We're a
20 think tank that focuses on -- we do research, we
21 analyze other research, and we synthesize
22 information from various research sources and other

1 credible sources to try to figure out what are the
2 safety and efficacy issues for all kinds of medical
3 treatments and how best to use that information to
4 promote the public health.

5 This issue is one that's really important to
6 us because, as you know, over-the-counter
7 medications are very, very frequently taken by a
8 public that assumes they're all safe for all
9 purposes, and how can we best provide information
10 to them that will be accurate and understandable,
11 and how best can FDA keep up with all the new
12 information that becomes available.

13 I should just say that while our center
14 would prefer that the Congress provided adequate
15 appropriations for the FDA for all its important
16 and essential work, we know that isn't happening,
17 and it hasn't happened for quite some time and that
18 user fees have become essential.

19 Because of that, the prescription drugs user
20 fees and the medical device user fees, for example,
21 have added important resources for those centers,
22 and the centers that get user fees have more

1 resources than the offices and centers that don't
2 have them. That's why these OTC user fees are so
3 essential.

4 Four decades after the OTC drug review
5 process was established, as you know, the monograph
6 process still hasn't been completed for all
7 ingredients and all conditions of use. Many
8 products containing Category 3 ingredients without
9 GRASE determination continue to be marketed, and
10 that's not really acceptable.

11 You've already heard and you know that a
12 staff of 18 people just isn't enough to regulate
13 800 active ingredients for more than 1400 different
14 therapeutic uses. As a result of inadequate
15 resources, there are warnings that patients would
16 benefit from that they're not getting in a timely
17 manner, and they're not getting all the information
18 they need to make the best choices for themselves.

19 Unfortunately, the prescription drug user
20 fees and the medical device user fees have really
21 focused on speed of getting products to market more
22 than safety and efficacy. Obviously, the OTC user

1 fee is a different situation because these products
2 are not reviewed prior to going on the market and
3 that the focus is on those that are already on the
4 market or will soon be on the market.

5 As a result, in addition to the monograph
6 completion, it is absolutely essential that these
7 user fees enable the FDA to look at new information
8 as it becomes available, both in terms of safety
9 and efficacy.

10 I'm still having trouble with these glasses
11 and looking at you and reading. Age is not for
12 ninnies.

13 (Laughter.)

14 DR. ZUCKERMAN: Another very important issue
15 is that when the monographs were first developed in
16 the 1970s, it didn't really have a lot of
17 information on children and infants. They used a
18 way of looking at it by extrapolating information
19 from adults to children as if children were just
20 really small adults.

21 We now know that's not the best way to do
22 things. It's often not accurate. So one of the

1 very important things that we would want these OTC
2 user fees to be used for would be to really examine
3 a vast array of products that are used by children
4 to make sure that the dosing and other information
5 is appropriate for them. Obviously, that came up
6 in recent years on a very popular children's
7 medication for colds and pain.

8 The OTC user fee should also help pay for
9 the development of product formulation standards.
10 The monographs have set forth the conditions under
11 which a specific active ingredient used in a drug
12 product is not misbranded, but they don't usually
13 specify the non-active ingredients that can be
14 added and can have an impact as well.

15 In addition, many product formulation
16 variables affect the dose that's delivered. And
17 for that reason, we recommend that development of
18 standards for drug products not just be for the
19 drug product, not just for the ingredients. So we
20 strongly urge the FDA to include funding for that
21 in the user fees.

22 Since the monograph system is based on

1 ingredients and since sponsors of monograph drugs
2 are not required to obtain FDA approval prior to
3 marketing, the fee structure must be different than
4 it is for prescription drugs.

5 These user fees should be structured as a
6 product-listing fee based on a sliding scale
7 proportionate to the complexity and FDA resources
8 required for the review. This would provide the
9 agency with a stable and predictable source of
10 funding for the OTC division, and that's obviously
11 absolutely essential.

12 We should avoid structuring the fee as a
13 facility fee since it could easily inspire sponsors
14 to consolidate operations into as few facilities as
15 possible; in addition to reducing the user fees
16 that would or could cause OTC drug shortages if one
17 facility is removed from operation and there aren't
18 other facilities to make up for it.

19 Just in summary, the OTC user fees are
20 urgently need to finalize the monographs, but
21 they're also urgently needed to review the emerging
22 safety and effectiveness issues. These are issues

1 that are always going to come up. That's just the
2 nature of science, that we'll gather more
3 information. And in this time of big data, perhaps
4 gather even more information than we ever thought
5 was possible.

6 Between those emerging issues and a
7 particular focus on the OTC product used by
8 children and infants, we think are really essential
9 and should be part of the performance goals, and
10 finding a way for the user fees to have performance
11 goals that really benefit patients and consumers by
12 providing the information they need on safety and
13 effectiveness so that they can make the best
14 decisions and continue to enjoy the vast array of
15 products that are available to them.

16 Thank you very much. And I'm happy to
17 answer any questions.

18 (No response.)

19 DR. ZUCKERMAN: Okay. Thank you.

20 MS. SHREEVE: Thank you very much, Diana.

21 We're fine on time. The next panel will be
22 the healthcare professionals' perspectives. If we

1 could ask Dr. Bromberg to come up and Stacie Maass.
2 Thank you. You've got your cards up here.

3 I'd like to introduce Dr. Bromberg from the
4 American Academy of Pediatrics who is a member on
5 the board of directors, and Stacie Maass from the
6 American Pharmacists Association, senior vice-
7 president.

8 Dr. Bromberg, do you want to go first? Go
9 ahead. Thank you.

10 **Presentation - David Bromberg**

11 DR. BROMBERG: Thank you. Good morning.
12 Thank you for the opportunity to be here and to
13 represent the kids. I want to thank Dr. Zuckerman
14 for her comments relative to pediatrics as well.

15 My name is Dr. David Bromberg, and I'm a
16 pediatrician with over 35 years of clinical
17 experience treating children in a private practice
18 in Frederick, Maryland. I also serve as a member
19 of the American Academy of Pediatrics Board of
20 Directors, and I'm here today officially
21 representing the academy.

22 As a primary care pediatrician, I'm

1 frequently asked to discuss with parents the risks
2 and benefits of using over-the-counter, OTC,
3 medicines to treat common pediatric ailments.
4 Because parents often rely on these drugs to treat
5 their children, it's absolutely essential that the
6 process is set up to regulate them is responsive to
7 the best and most recent medical science.

8 I want to spend a minute reviewing one
9 monograph, specifically the cough, cold, allergy,
10 bronchodilator and anti-asthmatic product
11 monograph. Just the monograph's name is a
12 mouthful.

13 In 2007, I spoke on behalf of the AAP at an
14 FDA advisory committee meeting called to consider
15 the safety and efficacy of cough and cold products
16 for children. The meeting was held in response to
17 a citizen petition, signed by numerous pediatric
18 experts, that highlighted not only safety concerns
19 related to these monograph drugs, but also in the
20 case of some products a demonstrated lack of
21 efficacy in the pediatric population.

22 The committee voted unanimously that adult

1 add-on cough and cold products should not be
2 extrapolated to establish efficacy of the drugs in
3 children under 12. They also voted to recommend
4 that cough and cold drugs not be used on children
5 under 6 years of age, consistent with the AAP
6 recommendations at that time.

7 About a year later, in 2008, I had the
8 opportunity to address FDA again for the AAP on the
9 same issue, this time at a Part 15 hearing called
10 to commence the process of revising the pediatric
11 cough and cold monograph, as recommended by the
12 advisory committee, to better reflect the current
13 state of the evidence.

14 Sadly, it's now 2016, and the FDA has yet to
15 publish, even draft changes to this monograph
16 despite pleas from Congress, pediatricians, and the
17 public. We're convinced that this is not a lack of
18 progress -- it's not for lack of effort on the part
19 of the FDA. Rather, progress has not been realized
20 because the monograph process simply does not work.
21 It's cumbersome and slow, and therefore, the FDA
22 cannot act quickly to respond to development and

1 the science, public health concerns, and product
2 innovation.

3 The process is resource-intensive while
4 being significantly underfunded. It does not serve
5 the needs of children, and for that matter does not
6 serve the needs of the general public.

7 Parents deserve to walk into their pharmacy
8 and expect that the medication on the shelves
9 labeled for children are not only safe and
10 effective for children but have been tested and
11 labeled appropriately for their use. The only way
12 to ensure that consumers are afforded reliable,
13 safe, and quality medicines is to change how the
14 monograph system works and provide significant new
15 resources to the endeavor.

16 For this reason, the AAP supports reforms to
17 the current OTC monograph system and the creation
18 of a user-fee program to fund FDA's monograph work,
19 provided that such a fee program meets the needs of
20 patients and healthcare providers. The AAP has
21 adopted and recommends five principles to guide the
22 development of such a user-fee system and the

1 accompanying reforms to the OTC monograph process.
2 They're as follows:

3 Principle 1. FDA must have the ability to
4 quickly respond to new evidence about the safety of
5 drugs regulated under the monograph system. The
6 monographs detail allowable dosages, indications,
7 and warnings for active ingredients in the Code of
8 Federal Regulations, the CFR.

9 For FDA to change a warning in a monograph,
10 it must go through a lengthy notice and comment
11 rulemaking process to modify the CFR. This
12 unwieldy process comes with numerous bureaucratic
13 steps and layers of review. The process is
14 unfortunately incompatible with modern medical
15 research that moves quickly and precisely than ever
16 and can identify important drug safety concerns.

17 In the case of cough and cold medicines for
18 children, FDA was unable to act decisively in the
19 face of mounting evidence that these products were
20 resulting in thousands of pediatric
21 overdose-related emergency department visits each
22 year, all for products with modest or non-existent

1 efficacy in children. FDA's only recourse was to
2 initiate a rulemaking process that has never
3 concluded.

4 If FDA identifies safety issues associated
5 with the monograph drug, it must have the authority
6 to require prompt label changes without going
7 through a lengthy and burdensome regulatory
8 process, including the lengthy Office of Management
9 and Budget review.

10 Additionally, any monograph reform efforts
11 must ensure the agency is provided resources to
12 conduct safety surveillance for monograph products
13 and allow quick action when safety issues arise.

14 Principle 2. The monograph system must
15 allow industry to make innovations to improve
16 patient health. While the new drug application
17 process is the gold standard for the approval of
18 new and innovative drugs, there are certainly
19 instances where industry-related changes to the
20 monograph are appropriate. Such changes can lead
21 to improved drug formulations, increased safety,
22 and other benefits for patients.

1 For instance, industry has, for years, been
2 requesting that the monograph be amended to provide
3 acetaminophen dosing instructions for children
4 under the age of 2. Even though there is well
5 accepted guidelines for acetaminophen dosing for
6 children age 6 to 24 months, the label of infant
7 and children's acetaminophen will still ask parents
8 for children under 2 to ask a doctor for dosing
9 directions. Parents unable to quickly reach a
10 physician may be tempted to make a guess at the
11 appropriate dosing, putting the infant at risk for
12 either over or under-dosing the medication.

13 The AAP supports such a change in labeling.
14 And if the monograph process worked better, surely
15 that change would've happened years ago. The
16 existing backlog of industry-requested monograph
17 changes currently languishing under the FDA review
18 is unacceptable. The uncertainty and complexity of
19 the review process likely also reduces industry's
20 incentive to invest research in development and
21 resources in to monograph products. A reform
22 monograph system must add certainty to the

1 evaluation of industry-initiated monograph
2 revisions.

3 Principle 3. FDA must have the ability to
4 address monograph products that lack sufficient
5 evidence to justify their use. The OTC drug
6 review, the process FDA use to review grandfathered
7 OTC products on the market prior to the enactment
8 of FDA's modern standards for safety and efficacy,
9 was a massive and complicated undertaking as we
10 heard this morning.

11 While FDA reviewers did their best to
12 evaluate the safety and efficacy of these products,
13 the data available to them was often extremely
14 limited. And in the case of drugs for children,
15 much has changed in the area of pediatric
16 therapeutics since the 1970s. We've moved from an
17 era where drugs were seldom studied in children and
18 pediatric drug studies were considered to be
19 unethical, to today where failure to study drugs in
20 children is considered unethical.

21 The data that led FDA to label cough and
22 cold medicines for children does not come close to

1 meeting today's standards for pediatric data. Not
2 only that, but additional data gathered since that
3 time has clearly shown certain cough and cold
4 products to be completely ineffective in the
5 pediatric population.

6 Nevertheless, these products are still
7 commonly marketed to children and often in
8 combination with other products that can increase
9 the safety risks.

10 The monograph process is proven ineffective
11 in ensuring that OTC drugs marketed to children and
12 families have data to justify their use. FDA needs
13 the authority and resources necessary to identify
14 monograph products that lack appropriate data.

15 Using a risk-based approach, FDA should be
16 able to either require products to immediately come
17 off the shelves or to give manufacturers a period
18 of time during which they must submit new efficacy
19 data to FDA to justify their continued marketing,
20 after which a product lacking such data would be
21 removed from the monograph.

22 Today's monograph process is ill-equipped to

1 handle this task. A reformed system must ensure
2 FDA's ability to address products that do not meet
3 appropriate efficacy standards.

4 Principle 4. The monograph process must be
5 streamlined to allow FDA to take action without
6 unnecessary regulatory burdens and maintain FDA as
7 the final public health decision-maker.

8 The existing monograph process is a failure
9 in large part because of the unreasonable length of
10 time it takes to respond to new information. We
11 must be careful not throw out one cumbersome
12 process only to replace it with another one.

13 While monograph changes should always be
14 approached by FDA in thoughtful and careful manner,
15 a reformed OTC system should not be overwhelmed by
16 new and different process requirements.

17 Reasonable opportunities to industry,
18 provider, and consumer groups' input to propose
19 changes must be offered but must not delay the
20 needed changes that enhance access to patients as
21 quickly as possible. Additionally, any new process
22 reforms must ensure the FDA remains the final

1 arbiter of safety and efficacy.

2 Principle 5. User fees must support the
3 ability of FDA to address public health needs
4 related to monograph products. Certainly, a
5 reasonable element of any user-fee program is in
6 expectation that the resulting resources will be
7 used to provide regulated industry with predictable
8 and timely agency decisions.

9 However, we strongly believe that any
10 monograph user-fee program must also provide FDA
11 sufficient and stable resources to address issues
12 that it determines are important to public health
13 even if not directly were tied to
14 industry-initiated request.

15 A modernized system must be set up to
16 receive requests for monograph changes from both
17 industry and the public. There must be a mechanism
18 for consumers, researchers, and providers to share
19 data with FDA about monograph-regulated products
20 and request appropriate action by FDA in response
21 to this information.

22 Thank you for the opportunity to speak today

1 about the importance of safe and effective
2 over-the-counter medications for children. We look
3 forward to working with the FDA and other
4 stakeholders as the process moves forward.

5 MS. SHREEVE: Thank you, Dr. Bromberg.

6 Next, we'll hear from Stacie Maass, senior
7 vice-president, Pharmacy Practice and Government
8 Affairs with the American Pharmacist Association.

9 Stacie?

10 **Presentation - Stacie Maass**

11 DR. MAASS: I think I'd like to first start
12 thanking FDA for the dim lighting. As someone
13 who's on the camera right now, I appreciate the dim
14 lighting up here.

15 Good morning. As was said, I represent the
16 American Pharmacists Association. Our members, we
17 represent over 60,000 pharmacists, pharmacist
18 technicians, pharmaceutical scientists. We
19 represent pharmacists and pharmacy technicians in
20 all practice setting: hospital setting, community
21 setting, as well as managed care organizations,
22 physician offices.

1 I'd like to, again, thank FDA, as others
2 have, for holding this public meeting to gather
3 input on the potential development of a user-fee
4 program for OTC monograph drug ingredients as the
5 desire to support a timely and efficient FDA review
6 of the efficacy and safety of these products'
7 ingredients. I think it's a shared goal by many in
8 this room, if not everyone in this room, and the
9 impact that that also has on innovation as well as
10 patient health outcomes.

11 APhA, unfortunately, does not have a
12 position or official policy with regard to user
13 fees or establishment of some kind of system to
14 support additional funding beyond congressional
15 appropriations. However, we wanted to make sure we
16 spoke today because of the impact that it has on
17 pharmacists.

18 No other healthcare professional has more
19 interactions with medications than the pharmacists,
20 and that includes OTC medications. Medications are
21 the cornerstone of what pharmacists do, and as the
22 most accessible healthcare professional with

1 86 percent of Americans living within 5 miles of a
2 pharmacy, we clearly are the healthcare
3 professional that many patients seek first with
4 regard to these products.

5 While OTC product ingredients are reviewed
6 by FDA with the intention that healthcare
7 professionals' involvement isn't required prior to
8 their use, the reality is every day in every
9 pharmacy in the U.S., pharmacists are asked
10 questions about OTC products.

11 Therefore, it's not only the millions of
12 American consumers but other healthcare
13 professionals, especially pharmacists, who rely on
14 FDA's review of OTC ingredients and the accuracy of
15 these products' labeling in order to make
16 recommendations with regard to OTC products,
17 especially given the vast number of OTC products on
18 the market and many with multiple ingredients
19 within those products.

20 In addition, it's important to remember that
21 OTC medications can interact with other OTC
22 medications, as well as prescription medications,

1 so a timely review of these products' ingredients
2 have far-reaching impact beyond just the OTC
3 market.

4 Given that access of hundreds of millions of
5 consumers have to the OTC medications and the large
6 number of products on the market, it's not lost on
7 anyone in this room the fact that FDA is
8 underfunded with regard to the OTC monograph review
9 process, a process which it's important is
10 augmented by the fact that these products are
11 intended to be used without the supervision of
12 another healthcare professional.

13 I'd like to close by thanking FDA and the
14 other stakeholders for their interest in improving
15 the OTC monograph drug review process, its
16 timeliness, and its impact on innovation. While
17 APhA, as I said, has no specific recommendations
18 regarding the establishment of a user-fee program,
19 APhA has had long policy supporting the need for
20 patient access to safe and affordable medications.

21 So any potential system or mechanism needs
22 to consider the patient cost and access, as well as

1 any meaningful reform should be tied to the
2 user-fee program just to make sure, as others have
3 stated, that the program just doesn't focus on the
4 timeliness of review but also address real reform
5 within the program.

6 APhA looks forward to being part of future
7 discussions on this topic, and thank you for your
8 time.

9 MS. SHREEVE: Thank you, Stacie.

10 We have an opportunity now, if you'd like,
11 the audience, to ask questions. You can come to
12 any of the mics. I believe they're turned on.

13 (No response.)

14 It doesn't look like we have anyone. All
15 right. Thank you so much, Dr. Bromberg, Stacie
16 Maass, really appreciate it.

17 Now, we'll go right into the third panel on
18 industry perspectives. We could ask the panelists
19 to come forward; if you can remember your table
20 tent.

21 Today, on the industry perspectives panel,
22 we have right here on my left Barbara Kochanowski

1 from the Consumer Healthcare Product Association.
2 She's vice-president of Regulatory and Scientific
3 affairs.

4 Next to her is Priscilla Zawislak from the
5 International Pharmaceutical Excipients Council of
6 the Americas. She's the global regulatory affairs
7 manager.

8 Next to her is Mark Pollack, Personal Care
9 and Product Council. He's the senior executive
10 vice-president, strategic initiatives, and
11 assistant secretary. We all have such long titles.

12 Finally, we have Cornell Stamoran from the
13 Pharma and Bio-Pharma Outsourcing Association.
14 He's vice-president of corporate strategy. And
15 we'll start with Barbara. Thank you.

16 **Presentation - Barbara Kochanowski**

17 DR. KOCHANOWSKI: Thank you very much, and
18 good morning, everyone. As Chris said, I'm head of
19 regulatory and scientific affairs at the Consumer
20 Healthcare Products Association. Our members, the
21 manufacturers of non-prescription medicines, have a
22 strong interest in the topic here today and are

1 pleased to offer our comments. My comments will be
2 divided into three topics: FDA resources, the need
3 for OTC monograph reform, and user fees for non-
4 prescription medicines.

5 For over 40 years, the vast majority of
6 non-prescription medicines have been marketed under
7 the OTC monograph system, which provides consumers
8 with access to safe and effective treatment options
9 for a variety of conditions. In fact, the majority
10 of pharmaceuticals used in the United States,
11 approximately 60 percent by volume, are actually
12 non-prescription pharmaceuticals.

13 The prevalence of OTC medicines in our
14 healthcare system is widespread. Because of the
15 importance of these medicines to public health,
16 consumers, stakeholders, and the regulated industry
17 need to know that these products are marketed under
18 a safe and adequately-funded regulatory system.

19 Currently, FDA is under-resourced for
20 regulating non-prescription medicines under the
21 monograph system. We've all heard the numbers this
22 morning, less than 30 full-time equivalents,

1 \$8 million, is simply insufficient to cover
2 400 active ingredients on the market today for over
3 700 therapeutic uses. That is the OTC market
4 today.

5 While the monograph system has served our
6 nation well, it has become cumbersome and outdated
7 and needs to be modernized. The rulemaking process
8 upon which it is based is stalled, and that's a
9 bigger issue than just for the monograph process.

10 FDA needs the ability to protect the public
11 health by completing unfinished monographs and
12 making labeling updates in a timely fashion. In
13 addition, industry desires the ability to innovate
14 and provide consumers with modern technology. That
15 technology can support, safety, efficacy, and
16 compliance. CHPA submitted comments on the
17 monograph reform back in 2014 at that public
18 meeting.

19 As we heard a little from Donal, there are
20 now several examples of user-fee programs under
21 FDA's jurisdiction. In each case, the regulated
22 industry supported user fees. When added to

1 baseline appropriations, they enable FDA to
2 accomplish very specific goals agreed with the
3 users paying the fees.

4 For example, in the case of new prescription
5 drugs, in order to make the drug review process
6 more efficient and get medicines to patients
7 quicker, Congress worked on a bipartisan basis with
8 FDA, patient organizations, industry, and other
9 stakeholders to craft a remedy to supplement FDA
10 resources while preserving agency fiscal and
11 management discipline and independence.

12 The remedy was a framework for user fees
13 paid for by drug sponsors with funds dedicated to
14 enlarging the FDA workforce committed to new drug
15 reviews.

16 At the same time, FDA agreed to performance
17 review goals and maintenance at baseline
18 appropriations. More recently in the case of
19 generic drugs, a lack of FDA resources to manage a
20 backlog of ANDAs resulted in agreement by industry
21 to pay user fees. In these cases, there were
22 incentives for both industry and FDA to develop

1 user-fee programs.

2 A user-fee program for non-prescription
3 medicines will need thorough discussion and study.
4 Unlike other drugs subjected to user fees, non-
5 prescription drugs under the monograph system are
6 not subject to FDA approval prior to marketing.
7 Many of these ingredients have been marketed for
8 more than 40 years with a long history of safe use.
9 There is no backlog of applications. Therefore, we
10 must define value differently than the industry
11 subject to FDA approval prior to marketing.

12 As FDA correctly identifies in the meeting
13 notice, assessment of fees can create certain
14 incentives or disincentives for activities that are
15 the subject of these fees. So neither we nor FDA,
16 nor the public, want to discourage activities that
17 could benefit the public health.

18 Fees for non-prescription medicines under
19 the monograph could be a disincentive for
20 innovation or they could incentivize innovation
21 depending on how they're applied.

22 For example, today, very few manufacturers

1 are filing new drug applications and paying the
2 PDUFA fee to innovate with monograph ingredients.
3 Discussion of a potential user-fee program should
4 include identifying mechanisms to support
5 innovation.

6 In terms of fees in general, we would expect
7 fees to be justified and spending transparent.
8 Fees should not be disproportionately targeted to
9 rebuilding and maintaining capability. We'd expect
10 to see a balance in the application of fees between
11 long-standing needed actions under the monographs
12 and acting on innovation.

13 So in summary, our members are supportive of
14 a robust monograph system to regulate
15 non-prescription medicines. The current system
16 needs to be modernized, and we welcome the
17 opportunity to discuss reforms, and in that context
18 how a user-fee program may fit.

19 Thank you for the opportunity to share our
20 comments.

21 MS. SHREEVE: Thank you, Barbara.

22 Priscilla Zawislak?

1 **Presentation - Priscilla Zawislak**

2 MS. ZAWISLAK: I'd like to thank the FDA for
3 inviting us to speak today. I'm Priscilla
4 Zawislak, and I'm with Ashland, an excipient
5 manufacturer. But today, I'm representing IPEC
6 Americas as the chair-elect.

7 IPEC Americas is a nonprofit trade
8 association representing many excipient makers and
9 users, as well as distributors. Just to give you
10 some idea, our ingredients are used in all
11 different types of drugs, not just OTCs but also
12 branded and generic drugs.

13 IPEC very strongly supports the OTC
14 monograph user-fee concept, and we definitely
15 support improvements in the OTC monograph system to
16 provide sufficient FDA resources to facilitate a
17 more expeditious review of the process. We also
18 support a user-fee system that might enable FDA to
19 gather better quality data on OTC manufacturers
20 because the facilities would need to be identified
21 and registered.

22 A user-fee system, we believe, would be a

1 viable means to fund the necessary resources at
2 FDA, but careful consideration should be given to
3 the types of fees and which parties would be
4 responsible for paying for them.

5 Some of the concerns that we have are just
6 questions. Who would be responsible for paying
7 these user fees? Would it be the finished OTC drug
8 manufacturer or supplier or their facility fee, or
9 would it be the ingredient supplier and their
10 manufacturing facility?

11 Under GDUFA, API manufacturers are subject
12 to fees. But what would the impact of setting fees
13 for excipients, APIs, or ingredients used as
14 atypical actives be in the OTC drug products if the
15 user fees were applied to those?

16 The fees applied to an ingredient
17 manufacturer or supplier could be prohibitive to
18 those companies. It could lead to shortages or
19 withdrawal of ingredients from this market by
20 suppliers who would not be able to justify the
21 cost.

22 IPEC Americas would support user fees for

1 resources to review OTC monographs, as well as
2 resources to evaluate OTC finished drug
3 manufacturing facilities, for example, GMPs,
4 including foreign facilities as similar to some of
5 the provisions within GDUFA.

6 Since many OTC drug products contain
7 atypical actives, a different user-fee approach
8 regarding active ingredients than is used with
9 GDUFA is needed. So I'd like to take just a minute
10 to explain to those in the audience and to clarify
11 with FDA what do we mean by an atypical active.

12 This is a material that may be an excipient,
13 a food additive, or a cosmetic ingredient that is
14 being used as the active ingredient in a drug
15 formulation. Unlike traditional APIs, atypical
16 actives usually have a physical rather than a
17 purely pharmacological effect. These are very
18 commonly used in OTC products.

19 Most OTC drug formulations existed long
20 before the ICH Q7 GMP guideline was developed for
21 APIs, although atypical actives have a very long
22 history of safe use. These have been used for not

1 only decades but in some cases a hundred years or
2 more. In some cases, it is the only ingredient in
3 the drug product.

4 Some examples of OTCs containing atypical
5 actives other people have mentioned this morning,
6 so I won't go over those. But you can see that
7 there's a lot of different types of ingredients
8 that you might not think of as being an active in
9 that drug, but in fact, they're actually
10 manufactured as excipients, food additives, or
11 cosmetic ingredients, and sometimes even industrial
12 products.

13 The potential consequences for user fees, if
14 we talk about the OTC ingredients -- and we heard
15 earlier that OTCs are very much about the
16 ingredients -- if fees were imposed on API
17 manufacturers and suppliers, and they were required
18 to register and comply with the appropriate GMPs
19 for APIs such as ICH Q7, many ingredients may no
20 longer be available.

21 If fees were imposed on the ingredients,
22 withdrawal of OTC drug products from the market

1 could result in a potential adverse impact to
2 patients and consumers because the drugs they're
3 used to buying may no longer be available, and it
4 could also lead to possible drug shortages for very
5 common OTC drugs.

6 Due to the nature of the manufacturing
7 processes and distribution channels, it would be
8 very difficult and sometimes impossible to apply
9 this level of GMPs for APIs to manufacturing of
10 atypical actives.

11 Not only would the cost to apply these GMPs
12 rarely be justified from a business perspective due
13 to limited profit margins and market size relative
14 to other applications, but these are materials that
15 were never intended to be used as APIs, and the
16 manufacturing plants are not built to those
17 standards.

18 I might also add that when we talk about
19 volume of products used as atypical actives, if you
20 look at a typical chemical company that
21 manufactures these, the amount of time that it
22 takes to produce, for example, a one-year supply

1 for some of these ingredients used as actives might
2 be a matter of a few minutes a year because these
3 are large chemical plants with continuous
4 production processes.

5 So the cost impact of a user fee on
6 something that you might make for 20 minutes or a
7 couple of hours a year could be very prohibitive
8 for companies.

9 So IPEC Americas' recommendations regarding
10 the user fees for OTC monographs are that we do
11 support user fees, including facility registration,
12 but they should not be imposed on ingredients used
13 in OTC drug products but rather on the finished OTC
14 drug product itself.

15 The user fees for OTC active ingredients or
16 facilities could have an adverse impact on
17 availability of many OTC medicines. Many suppliers
18 of ingredients used in these OTC drug products are
19 not always aware of how their products are being
20 used and would not be willing to pay fees based on
21 their use in OTC drug products.

22 This is something that has come up under

1 GDUFA as well. A lot of times, as I mentioned, the
2 chemical companies that make these ingredients as
3 excipients or food additives are not even aware
4 that their products are being used as actives in
5 drugs. So when they find out that they're subject
6 to user fees, it sometimes comes as a surprise to
7 them.

8 Any user-fee system should also have an FDA
9 commitment for completing the pending OTC
10 monographs. Thank you.

11 MS. SHREEVE: Thank you, Priscilla.

12 Mark Pollack now from Personal Care Products
13 Council.

14 **Presentation - Mark Pollack**

15 MR. POLLACK: Good morning. I'm Mark
16 Pollack, senior executive vice-president for
17 strategic initiatives of the Personal Care Products
18 Council. Our member companies manufacture and/or
19 distribute cosmetics, toiletries, fragrances, and
20 personal care products, as well as supply
21 ingredients to the industry, and we are very
22 interested in the subject of this hearing.

1 PCPC acknowledges that the OTC monograph
2 system could be modernized. Non-prescription OTC
3 drugs under the monograph system are not subject to
4 approval by FDA prior to marketing, so there are
5 thousands of such products currently on the market.

6 Our members feel strongly that any monograph
7 reform needs to avoid any disruption of the market
8 for these existing products. Reform also must be
9 balanced so as not to impair the industry's ability
10 to innovate.

11 The current rulemaking process is slow. We
12 believe that FDA can better protect the public
13 health by completing monographs in tentative status
14 and making necessary labeling changes in a timely
15 fashion. Consumers need assurance that the
16 regulatory system works for them and continues to
17 allow them access to OTC drug products that they
18 use on a regular basis.

19 PCPC recognizes that FDA is critically
20 under-resourced for regulating non-prescription OTC
21 drugs under the monograph system and that user fees
22 are one possible funding mechanism FDA is

1 considering for mitigating the shortfalls. The
2 funding mechanism should be a mix of appropriation
3 and fees so that tentative monographs can be
4 finalized and, in addition, the fees are used to
5 support innovation.

6 We are open to a thorough discussion and
7 study of a user-fee program for non-prescription
8 OTC drugs. It is important that any program avoids
9 double fees for cosmetic drug products since the
10 proposed Feinstein-Collins legislation contains
11 provisions for user fees for cosmetic products, and
12 it would be unfair to require fees from companies
13 twice for the same product.

14 We acknowledge that additional resources for
15 FDA could result in potential benefits to the
16 public health and that user fees can create
17 incentives or disincentives for certain activities.
18 However, any fee proposal must be fair and
19 balanced, must establish clear identification of
20 products subject to the program, and be tailored to
21 the unique needs of this discreet set of products.

22 The focus of fees should not target

1 longstanding actions that FDA has yet to complete
2 such as monographs that are not yet finalized.
3 With regard to user fees in general, FDA's
4 application of fees must be transparent so it is
5 clear what they are spent on and trackable, that is
6 measurable, transparent, and understood by
7 industry.

8 In conclusion, FDA and industry must work
9 together to establish specific goals and metrics
10 tied to the collection of any fees. Any user fee
11 should target innovation while the appropriations
12 budget should cover longstanding actions such as
13 monograph finalization and maintaining
14 capabilities.

15 Thank you for the opportunity to share our
16 comments.

17 MS. SHREEVE: Thank you, Mark.

18 Now, we'll hear from Cornell Stamoran,
19 vice-president of corporate strategy from Pharma
20 and Bio-Pharma Outsourcing Association.

21 **Presentation - Cornell Stamoran**

22 DR. STAMORAN: Good morning. Thank you to

1 the FDA for allowing our association to present
2 here. I'm Cornell Stamos. I serve as head of
3 strategy for Catalent, and today, I'm in here in my
4 capacity as a trustee of the Pharma and Bio-Pharma
5 Outsourcing Association or PBOA for short.

6 Very briefly, as we're a new trade
7 association, for clarity, we're an association
8 representing the interest of contract development
9 manufacturing, developers and manufacturers serving
10 the pharmaceutical, biotech and consumer health
11 industry.

12 To be clear, our customers typically help
13 other companies develop and manufacture finished
14 drug products or dose forms. Those companies
15 typically own the filings such as NDAs or ANDAs and
16 are the ones whose names you'll see on boxes of
17 consumer health products, not ours.

18 Generally, there are some company names
19 you'll recognize, but again, generally, you won't
20 find most of these companies' names on boxes of
21 products, on consumer health products or
22 prescription drugs.

1 One point here, we do play an integral role
2 supporting the prescription and consumer health
3 industry. We produce about 200 billion doses,
4 which represents about 1 in every 7 doses globally
5 taken of Rx in consumer health products. So that's
6 where we fit, if you will, in the industry.

7 So with that, moving on to our comments here
8 for why we're here. We definitely strongly support
9 the OTC monograph model in place in the U.S. OTC
10 products play a critical role in supporting the
11 health of consumers; often are for the primary
12 available means of treatment for economically-
13 disadvantaged segments of the population, and broad
14 availability of safe and effective products, taken
15 properly by patients, help reduce the country's
16 overall healthcare cost.

17 We have this broad and diverse range of
18 consumer health products that are safe and
19 efficacious directly as a result of the
20 monograph-driven system in place in the U.S.,
21 which, despite its shortcomings, remains a model
22 for OTC medicine product regulation worldwide.

1 Our members provide consumer health products
2 in many countries around the world, so we're
3 familiar with the regulatory systems in place, both
4 monograph-driven systems and under advanced
5 filing-based ones. And we strongly believe the
6 U.S. model drives consumer-centric new products and
7 dose form innovation and increases competition,
8 both of which are very much in the public and the
9 consumers' interest.

10 We also agree that the FDA is critically
11 under-resourced for the OTC area given the role and
12 importance of a monograph process to a vibrant and
13 consumer-centric OTC market.

14 Finally, we note that many good ideas about
15 enhancing the monograph process were proposed by
16 organizations during the 2014 hearing that's been
17 referenced a couple of times. We believe that some
18 of those considerations are relevant as user-fee
19 deliberations move forward.

20 Our members are currently involved in most
21 of the FDA user-fee programs that are currently in
22 place, so we bring some perhaps different

1 perspective on what works and what doesn't on
2 design principles here.

3 We've developed some key principles for
4 user-fee design that may seem basic but can be
5 quite difficult to implement in practice. First,
6 the party who receives the economic benefit from
7 the program should pay the fees. While this seems
8 obvious, with a complex nature of industry and
9 certainly even more so with a complex nature of the
10 go-to-market process for consumer health products,
11 it doesn't always play out like you'd expect.

12 For example, under GDUFA 1, if a generic
13 product is outsourced to a CDMO, the CDMO will, in
14 general, capture about 1 percent of the economic
15 value over a 10-year generic life. Yet, we'll pay
16 about 90 percent of the GDUFA fees over that same
17 period.

18 Two, the fee should fully recover the cost
19 of services provided unless there's a public policy
20 reason to do otherwise, and we can discuss that
21 offline.

22 Number three, there are certain things which

1 we've learned that make user fees more
2 implementable from an FDA standpoint. If the fees
3 are based on data, they FDA already has in a
4 structured way, it's much easier to implement, such
5 as NDCs, or SPLs, or some other data set for OTC
6 products, for example, rather than in creating a
7 new reporting requirement in order to drive a basis
8 to assess fees.

9 Getting this right is crucial. Again, with
10 GDUFA 1, our members and other CDMOs ended up
11 paying about 15 percent or \$45 million of the total
12 initial bill, annual bill, for virtually no
13 incremental volume or resulting, then, value versus
14 pre-GDUFA 1. This led some of our members to have
15 to reduce employment, to lay off people, and others
16 to reduce capacity available to generics, or
17 potentially to reduce the ability to invest in
18 innovation.

19 Before progressing too far on user fees, we
20 do again recommend the FDA and other stakeholders
21 revisit the process improvement opportunities
22 identified in 2014, many of which we believe are

1 readily implementable and would improve the
2 efficiency and effectiveness of the monograph
3 process.

4 Once that's done and the remaining gap to a
5 full support is understood, only then do we believe
6 can effective conversations about user fees take
7 place: how much, for how long, what type, who
8 pays, et cetera.

9 Once that point is reached, we currently
10 would recommend consideration of either or both of,
11 first, a one-time licensed-type fee associated with
12 future substantive updates to final monographs,
13 potentially including addition of new ingredients
14 or technologies, as well as creation of new
15 monographs.

16 A license model, perhaps combined with some
17 advanced market access, as is in place with other
18 areas in the U.S., could create some real economic
19 incentive for companies to make the leading
20 investments required to support these while
21 providing a corporate accounting-friendly vehicle
22 that would make it more feasible.

1 Second, annual product fees for active
2 products using the FDA's existing data sets to
3 define that could be used to support enhanced
4 safety surveillance, timely label updating, and
5 monograph process management. Due to the broad
6 number of products in the market, we believe this
7 would likely prove to be a relatively small fee to
8 support these activities.

9 Finally, we do not support facility fees for
10 this initiative based on the incremental degree of
11 work required for the FDA to implement that system
12 and what we see as inadequate alignment of fees
13 with benefits.

14 Finally, we do request that the FDA
15 aggressively continue to progress turning TFMs to
16 final while these deliberations are ongoing.
17 Consumers have need and will benefit.

18 We have some preliminary thoughts on
19 performance goals largely around adherence to plans
20 for monograph updating, and development timeliness
21 of safety-related label revisions, and pace of
22 additions of new ingredients, dose forms, and

1 technologies to existing monographs. As program
2 specifics become clearer, these will evolve.

3 Though the lowest-hanging fruits will
4 improve the monograph systems as related to current
5 active ingredients and uses, there is significant
6 value to all to CMC development topics such as
7 those covered USP monograph and ICH.

8 One other comment, certainly, many of the
9 ANDA-based ingredients contribute to the backlog
10 and the resource issues that OGD faces as well, so
11 the introduction of some of those ingredients to
12 monographs might reduce stress points in other
13 parts of the FDA.

14 In closing, PBOA supports consideration of
15 an OTC monograph user-fee system that aligns
16 payment of fees with those that will realize the
17 greatest value. In the end, both the U.S.
18 healthcare system and consumers will significantly
19 benefit from a strong up-to-date and vibrant OTC
20 monograph process. Thank you.

21 **Audience Questions to the Panel**

22 MS. SHREEVE: I really want to thank the

1 panel for your really helpful input.

2 Do we have any questions? We have a
3 question coming up. Just to remind you to state
4 your name and affiliation, if you would, and
5 whoever you're directing your questions to.

6 MR. SMITH: Sure. I'll break the ice and be
7 the first question-asker today.

8 My name is Greg Smith, and I'm with Reckitt
9 Benckiser. I have question for Dr. Stamoran. I'd
10 like to thank you and thank the panel for your
11 presentations today.

12 Dr. Stamoran, in your slides, you made
13 mention of the party who will benefit should pay
14 the fee. I'm just wondering are you talking about
15 benefit from a period of exclusivity based upon the
16 changes to the monograph or can you just expand
17 upon that a little bit?

18 DR. STAMORAN: From a design standpoint,
19 conceptually, thinking about other fee programs,
20 you have facility fees and whatnot that don't
21 necessarily align with the people receiving the
22 economic benefit of marketing the product.

1 I think that's where we were thinking here,
2 those people that actually are receiving
3 essentially the gross margin or the contribution
4 margin from end market sale of that product.

5 That doesn't necessarily mean it's just
6 consumer health companies. It may be private label
7 companies going directly to retail pharmacy or
8 other things. The channels are very different here
9 than other parts of the market. But we're
10 definitely talking about the people that are
11 earning economic value by sale of those products.

12 Now, it's also probably -- there are
13 multiple parties earning economic value, and we're
14 not suggesting that every one of those in the
15 chain: a consumer health company or a retail
16 pharmacy, a wholesaler. It's very definitely the
17 people that own the product and are taking it to
18 market. So that's our intention.

19 MR. SMITH: Okay. Thank you.

20 MS. SHREEVE: Thank you. Anyone else in the
21 audience? Anymore questions?

22 (No response.)

1 MS. SHREEVE: Okay. If not, it looks like
2 there aren't, then we'll thank the panel again, and
3 we can break for lunch. Given that we're a little
4 bit ahead of schedule, I'd like to say to that we
5 will start back again at -- instead of at 1: 00
6 maybe 12:45. So that gives you a little bit more
7 than hour for break. Thank you.

8 (Whereupon, at 11:35 a.m., a lunch recess
9 was taken.)
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A F T E R N O O N S E S S I O N

(12:46 p.m.)

MS. SHREEVE: Good afternoon. We'll get started for the afternoon session. Get a minute to take your seats.

So we'll start with Panel 4, which is our scientific community perspectives first. We're going to invite Michael Wolf from Northwestern University, professor of medicine and learning sciences to come up, and also, Dr. Randy Juhl, University of Pittsburgh, School of Pharmacy.

If you could just come up. You can bring your cards with so people who you are, or not.

This is Dr. Michael Wolf. Thank you.

Presentation - Michael Wolf

DR. WOLF: Good afternoon. So I'm hoping this is not too much of a tangent from the morning conversations, but I think it might provide some backdrop as to I think what are some of the critical points that underlie a lot of the need for safety in over-the-counter products.

So I'm going to just give a quick

1 background. A lot of the research that we do in
2 the lab at Northwestern Health Literacy and
3 Learning Program is mostly focused on medication
4 safety and adherence.

5 This is kind of our disclosures. We do
6 quite a bit or work with industry and also private
7 foundations, but also have a healthy federal
8 research portfolio as well. But a lot the work
9 does focus on how patients, or in this case,
10 healthcare consumers, think about medications,
11 understand the information that they get in support
12 of their safe use of the medications, and the
13 problems that kind of come to play that might
14 actually affect the need for some of the
15 considerations for expanding the resources at the
16 FDA to properly review a lot of these products that
17 patients have to self-select and use.

18 I'm just going to walk through what I think
19 are maybe at least -- I was trying to, for this
20 conversation -- and it's very short talk, but I
21 wanted to kind of at least frame some general
22 thoughts I had based on about 18 years of research

1 focused on prescription and non-prescription
2 products and how patients actually use the
3 medications outside of a learned intermediary or in
4 their own home where they assume a role of quality
5 control 99 percent of the time when they're not
6 engaged with a provider.

7 Just kind of the underlying thought -- and I
8 apologize if a lot of this is redundant to you and
9 you may know a lot about this. But some thoughts I
10 think probably is the backdrop for today's
11 conversation is that OTC products, yes, offer a
12 great deal of public health benefit with the caveat
13 that patients are properly self-selecting and
14 safely using them.

15 Specifically, when I was kind of looking at
16 some of the information that is the background for
17 this meeting, the monograph products receive the
18 GRASE determination with an assumption that these
19 products, the labeling of these products ensure a
20 consumer's appropriate use when self-treating.
21 That, we have shown, is not always the case, and
22 I'll get to that in a moment.

1 Understanding that piece that the labeling
2 can guide patients through proper self-use of these
3 medications, the proper use of these medications
4 for self-treatment, is the notion to a lot of the
5 research that we focus on in the context of health
6 literacy research, which is really the backdrop for
7 my talk, is that people vary quite a bit.

8 Individual differences exist in the general
9 population, and this is something that we've
10 learned in about 2600 plus studies in health
11 literacy research when we look at people and how
12 they engaged in self-care.

13 They vary by educational level, literacy
14 skills, self-care experience, and that includes
15 their experience with the products that you would
16 all be -- for those that are in industry making,
17 the culture and the beliefs, belief specific to how
18 they should engage with the products, the safety of
19 the products compared to a prescription product,
20 and also the symptom tolerance, which in many
21 cases, especially for analgesic products where the
22 symptom itself may determine how they use the

1 medication or if they choose to kind of abide or
2 not abide to the instructions and safe use
3 information that they receive with it.

4 How consumers actually use or, again, misuse
5 the OTC monograph-covered products may not be as
6 expected when receiving the GRASE determination.
7 Yes, the product may be generally safe and
8 effective, but in the hands, when you shift into
9 the actual use world when people are self-selecting
10 and choosing how to use these medications without a
11 learned intermediary, things are often different.

12 Some unique OTC challenges that I think just
13 kind of set the stage for why over-the-counter
14 products can actually have considerable
15 problems -- I think, again that require great
16 review and careful consideration of how people use
17 them to determine their safety and how labeling
18 might have to be modified as we go along -- is that
19 because there's that no learned intermediary, we
20 have consumers who have to walk into and choose
21 products safely.

22 That, I'm going to get to in another point

1 how in industry, solution has also actually worked
2 well to support the self-selection task, which has
3 also set up a potential for harm as a result by
4 patients being inadequately prepared to understand
5 their medication in terms with how they use it with
6 other medications for drug-drug interactions.

7 Also, there's a lot of product choices, so
8 patients, in general, have to choose and also try
9 to differentiate between a range of consumer
10 products, which can be actually challenging in
11 itself. Single-, multi-ingredient products also
12 leave patients to oftentimes over-treat.

13 Problematic labeling has been well-published
14 in the academic literature showing that there's a
15 lack of clarity and understandability of a lot of
16 information, including the drug facts label itself,
17 which is the standard, and seeking different ways
18 that we can actually improve upon that so people
19 can safely use these products and not make errors
20 is pretty important at this point.

21 Just as an aside, kind of in context, where
22 the level of difficulty of taking an

1 over-the-counter product actually resides in terms
2 of everything that one has to do to manage health.

3 This was the National Assessment of Adult
4 Health Literacy done in 2003 among, I believe, 17
5 or 18,000 adults throughout the United States,
6 where they are giving objective tasks where they
7 had to kind of perform.

8 Here, you probably can't see because the
9 font is too small, but in the middle of the pack,
10 what you see is one of the tasks that people were
11 given was to identify three substances that may
12 interact with an over-the-counter drug that causes
13 side effect, and to use the information given to
14 them on an over-the-counter label to actually make
15 proper decision-making with that product.

16 This score of 228 basically is situated that
17 people that were in the basic or below basic levels
18 of literacy skills, in that group of 18 or 19,000,
19 adults could not perform that task.

20 What does that translate to? It translates
21 to 43 percent of the adult population struggled to
22 do this OTC task in this large national assessment.

1 That group, the basic or below basic categories
2 that you see on the side, are actually groups that
3 we would recognize in the literature as being
4 limited-health literate or low-literate
5 populations.

6 So again, to say such a large amount of
7 people would struggle with some basic common tasks
8 with OTCs, I think underscores the need to make
9 sure that everything we do is very much
10 consumer-centered and we do monitor their safety.

11 Point number 3 is that the marketing
12 practices for over-the-counter products, as I
13 mentioned earlier, focus consumers on symptom
14 targets, so not active ingredients. Again, this
15 has come out quite a bit.

16 So in the context of thinking about how we
17 have to safely support patients and their safe use
18 of the products, we do recognize time and time
19 again that consumers may probably self-select the
20 product, that they've matched it because it says on
21 the product "for migraine," "for back pain,"
22 "treatment of cold or severe flu," yet, they don't

1 know what they're taking. And this creates great
2 potential for drug-drug interactions, patients
3 double dipping with pain products. We've seen this
4 and reported on this many times before.

5 The term that I really, really hate that
6 oftentimes is used in the prescription
7 world -- it's almost a way of suggesting that it's
8 fun, a "therapeutic misadventure," happens with OTC
9 products as well. And again, this shouldn't come
10 as a surprise. I just went on PubMed real quick
11 just to kind of get an update. The number of times
12 you see articles pop up are in the thousands in
13 terms of studies that actually showed that some
14 specific non-prescription product might be
15 associated with some sort of misuse or medication
16 error.

17 Consumers intentionally or unintentionally
18 misuse over-the-counter products. In specific,
19 some of our research that we published over the
20 past few years, with not just over-the-counter pain
21 analgesics but cold medications as well, has looked
22 at how patients exceed maximum daily dose, double

1 dip, incorrectly self-titrate dosing intervals,
2 taking medications if it's supposed to be every 4,
3 every 6 or 8 hours, over-medicate with multi-
4 ingredient product, hearing people say that I take
5 Tylenol PM just because I want to go to sleep.

6 These are the kind of products that we we've
7 been kind of investigating with people, realizing
8 that they could be taking a single-ingredient
9 product instead. And again, in a lot of these
10 studies, we've identified that the labeling itself
11 is the root cause of the problem.

12 Here are some of the statistics that we've
13 shown in recent literature. Mick Miller [ph] just
14 recently just showed that over half of adults lack
15 awareness of over-the-counter risks. One in 4
16 patients from our studies have shown that patients
17 would take more than a recommended max dose for
18 over-the-counter products, and that nearly half of
19 adults misuse over-the-counter products by
20 concomitant use, the double dipping that I
21 mentioned earlier.

22 So kind of getting to a culminating point

1 here with my time running out, better OTC
2 surveillance is really necessary at this point, and
3 that includes having a more detailed and more
4 frequent safety review and the responses to how we
5 can actually think about handling some of these
6 issues with labeling, improving better safety,
7 making sure patients are aware of the risks, all of
8 these things. Innovation is greatly needed in
9 these areas at this time.

10 The timeliness of this I think is very, very
11 important as well because, again, there is not
12 learned intermediary, and it's a challenging thing
13 to get a lot of the messages out when we can't rely
14 on healthcare system or even, oftentimes, a
15 pharmacy that may not have the capability or part
16 of their workflow, a means to kind of capture
17 patients to support their decision-making.

18 Just one other piece on the surveillance
19 that makes it so challenging for non-prescription
20 medications is the fact that, again, not only do we
21 not require a healthcare professional to be
22 involved in the decision-making for use of these

1 products, but oftentimes not only do patients
2 perceive them to be of lesser risk and safer
3 medications to take, but so, in some cases, do
4 healthcare providers.

5 What we've shown in the study is two things.
6 One, in a study that we published in 2013,
7 86 percent of patients believe their doctor is
8 aware of all the over-the-counter medications
9 they're taking regularly. But only 46 percent
10 reported what routine OTC medications they take.
11 It's kind of like there's omnipotence. I just
12 assumed that physician knows what I'm taking. I
13 don't have to tell him because he's got this
14 wonderful electronic health record.

15 That said, one thing that we have shown with
16 medication reconciliation with electronic health
17 records and part of doing a comprehensive
18 medication review, when patients do self-report
19 over-the-counter medication use on a regular basis,
20 their provider rarely recognizes that omission and
21 puts that information into the medication list
22 because their beliefs also are that, I don't need

1 to worry about that; it's not one of the
2 prescription medications.

3 So again, I know I'm over here. Just my
4 final points for this, mainly the context for this
5 meeting today is that I think the justification for
6 OTC versus prescriptions based on labeling is about
7 the ability for consumers to self-care, so making
8 sure that patients are able to get directly through
9 all of these products that are reviewed through the
10 monograph are updated and are accurate. And
11 especially when you recognize how people misuse
12 medications, it's important, especially with
13 non-prescription medications, to have that review
14 intensely.

15 Consumers also presently have inadequate
16 support for OTC decision-making and safe use, and
17 disparities actually exist in the patients who are
18 most at harm. Reasons for an FDA expanded review
19 program are well-defined. I think through the FDA
20 register, I would agree with all of the points why
21 there could great benefit to have more resources
22 directed in this area.

1 I'll stop there. Thank you.

2 MS. SHREEVE: Thank you, Dr. Wolf.

3 Dr. Juhl, you want to join us now?

4 Dr. Wolf [sic] is from the University of Pittsburgh
5 School of Pharmacy.

6 **Presentation - Randy Juhl**

7 DR. JUHL: And that's Pittsburgh with an H
8 on the end.

9 Good afternoon. I'm Randy Juhl. I recently
10 retired from the University of Pittsburgh and now
11 holding the title of dean emeritus of pharmacy and
12 distinguished service professor emeritus.

13 More germane to today's agenda, I had the
14 pleasure of serving as the initial chair of FDA's
15 Non-Prescription Drug Advisory Committee from 1992
16 to 1996. There I am.

17 In the interest of full disclosure, I am not
18 part of any current grant or contract with
19 pharmaceutical industry or device companies.
20 However, my wife has worked for Pfizer and
21 currently for Mylan, so I have those interests.

22 First, my thanks to the FDA for the

1 invitation to appear here today. It's good to be
2 back. Let me start by providing my perspective on
3 what's wrong with the FDA.

4 (Laughter.)

5 DR. JUHL: There are basically two big
6 problems that are illustrated by this Washington
7 Post article. The first big problem is that the
8 FDA is too slow and conservative in its actions,
9 and people are dying.

10 The second big problem, the FDA is too quick
11 and careless in its decisions, and people are
12 dying.

13 (Laughter.)

14 DR. JUHL: Now, I love this slide. It's an
15 old one as you can see by the date, but it's still
16 a commonly held view in many circles. Here, the
17 FDA is rushing drugs to market based on shoddy
18 evidence. Here, the FDA sloth is hurting
19 innovation.

20 But finally, I was relieved, and you should
21 be relieved, too, that there has been finally a
22 sensible and definitive solution that was offered

1 by Senator Cruz, you remember him, "Congress ought
2 to make the decision any time that there's a
3 problem with the FDA."

4 (Laughter.)

5 DR. JUHL: So given that clarity of the
6 FDA's mission as viewed by the public, I have great
7 sympathy and respect for those of you who are
8 charged with carrying out the massive
9 responsibilities of the agency.

10 Having said that, I believe that the OTC
11 monograph system probably falls squarely in the
12 too-slow category. The process started in 1972
13 when I received my bachelor of pharmacy degree from
14 the University of Iowa. Here, we are today, no end
15 in sight and I've retired. And likewise, I'm very
16 grateful to see the agency's initiative to get this
17 process back on its feet.

18 I think it's useful to remind ourselves what
19 an innovative and can-do operation the OTC drug
20 review was during its early years. As stated
21 earlier, there was lots of products on the market,
22 and rather than go product by product, as

1 ingredient by ingredient, and there were those 17
2 expert panels, 513 meetings over 10 years with 200
3 plus outside volunteers and FDA staff, and in
4 retrospect, it was a massive and highly successful
5 operation.

6 Let me run through some of the events.
7 Hexachlorophene was removed from the prescription
8 market. They're removed from the OTC market to
9 prescription. For those of you that don't recall,
10 that was the old-time Purell, but it was found to
11 be absorbed through the skin of infants, neonates,
12 and caused neurotoxicity.

13 Zirconium, tribromsilane was removed from
14 the market. Antacid testing procedures, that was
15 really helpful to me as a pharmacist. We used to
16 use antacids for a lot of different things. But
17 nobody knew how good they were.

18 There was a New England Journal article, it
19 was basically the same kind of thing you did in
20 introduction to chemistry, you titrate with a
21 burette to find the acid neutralizing capacity, and
22 they studied it in vivo as well.

1 Theophylline was supposed to go
2 over-the-counter. The FDA, in its wisdom,
3 overruled the advice of the panel, and that turned
4 out to be the right thing.

5 Chloroform was removed from the market. The
6 chlorofluorocarbon situation was started. Daytime
7 sedatives were removed and methylpyroline was
8 removed from the market. SFP, protection factor,
9 was recommended by the panel and voluntarily
10 accepted by the industry.

11 Phenacetin, a common ingredient in headache
12 remedies, APC, the P stands for phenacetin, it was
13 removed from the market for kidney damage that it
14 tended to cause.

15 Internal insect repellents were removed from
16 the market. Now, I don't know how people expected
17 those to work. Those tiny little tablets, you
18 couldn't get mosquitos to take those.

19 (Laughter.)

20 DR. JUHL: Overindulgence remedies or
21 hangover remedies were removed. Anti-cholinergics
22 were found to have more toxicity than good, and

1 hair restorers of the day were removed. Last,
2 Reye's syndrome warning list was placed on aspirin.

3 This last one serves to remind us that not
4 everything OTC is curing up pimples and growing
5 hair on bald guys. Some of these things are life
6 and death issues.

7 This graph shows a number of cases of Reye's
8 syndrome over time, and you see the marked events
9 where the possible scientific correlation was made,
10 the Surgeon General's Advisory labeling of aspirin
11 products, and the subsequent decline in number of
12 cases.

13 Two things to say from this chart, first,
14 when science learned of the relationship between
15 Reye's syndrome and aspirin consumption, action by
16 the Surgeon General, the CDC, and the FDA solved
17 the problem, a victory for public health.

18 The second thing the graph shows is there's
19 considerable morbidity and mortality between the
20 beginning and the end of the protracted story. In
21 retrospect, who wouldn't have hoped for a faster,
22 more efficient regulatory process and a more

1 cooperative and more public health-minded
2 commercial constituency, not a particularly proud
3 moment for a segment of the OTC industry.

4 Now, I review this bit of history to
5 reinforce the importance of moving forward, not
6 only finishing the monograph but more importantly
7 to devise and find support for ongoing care and
8 feeding of the monographs so as to encourage
9 innovation, modernization, and to enable, prompt,
10 and enlighten reaction to signal, so safety
11 problems.

12 Now, on to the questions at hand, the user
13 fees. Conceptually, I'm not a fan of user fees for
14 a variety of reasons, but given current day
15 political realities, the buffalo aren't coming back
16 and user fees are here to stay. Though moving away
17 from ideology to reality, yes, I accept the need to
18 implement a user-fee strategy to support the
19 monograph system at the FDA.

20 Now, we got to the questions, and I have to
21 be truthful, that's where I bogged down for a
22 couple of reasons. There really wasn't enough

1 information, and I'm not particularly well-
2 qualified to talk about what kinds of user fee
3 should be implemented. But I was puzzled that
4 there was so little information from the FDA about
5 how user fees are going to be implemented, or used,
6 or some qualitative information that would be
7 helpful in that regard.

8 I'm from a university. We ask for money.
9 We ask for money a lot, and we're actually pretty
10 good at it. Now, let me digress. I'm of
11 Scandinavian decent, and there's an old Viking
12 proverb that speaks to the order of how things
13 should be done. It goes, "Pillage, then burn."

14 (Laughter.)

15 DR. JUHL: To do it the other way around
16 doesn't make sense.

17 (Laughter.)

18 DR. JUHL: But what I saw in the
19 announcement for this meeting was we're going to
20 ask for money, but we're not going to tell you what
21 we're going to do with it. We're not going to tell
22 you how much we want, and we don't know when we're

1 going to be done.

2 So I really encourage the agency to move
3 forward with that kind of thing. And I know
4 there's stuff going on behind the scenes, but you
5 really need to give us more information in order
6 to, two things, one, make the political process
7 work, and two, to inspire confidence that this
8 actually can be done, because there's been a lot of
9 broken promises over the last decades on the
10 monograph system.

11 The regulatory process always goes better
12 when the public interest and constituencies and the
13 regulated industry are informed, engaged,
14 supportive, and in this case, confident that new
15 money will be invested in a process that will bring
16 measurable success.

17 The implementation of the OTC monograph user
18 fees will require a formal transparent public
19 quantitative planning process that tells the
20 taxpaying public interests and constituents and the
21 regulated industry what they're being asked to buy,
22 how much, at what cost, and what measurable public

1 health promoting their protective achievements will
2 be realized, and when. A discussion of the funding
3 of the monograph user fees really seems premature
4 without that information. I'm really supportive of
5 it. I know it's needed. We just need to have a
6 little bit more information.

7 I close by reading from the summary of the
8 2014 meeting that has been off topic, I guess, for
9 today. I'm a little rusty, having been retired.
10 The official summary of the 2014 meeting said,
11 "Here are the key themes presented by stakeholders.
12 First one mentioned, the agency should establish
13 clear goals and timelines in order to finish the
14 remaining 20 percent of the TFMs. Number two,
15 there's a need to improve transparency."

16 So I'd recommend a reread of that over
17 two-year-old document, and let's move forward on
18 this and get the job done. Thank you.

19 MS. SHREEVE: Thank you, Dr. Juhl.

20 Are there any questions at this point for
21 the panel?

22 (No response.)

1 We agree with many of the statements that
2 were made today by National Center for Health
3 Research, of course, the National Consumers League,
4 the AAP, the university professor who just spoke
5 here. I'm not going to go into all the history
6 because I think it's pretty well covered, so I'm
7 going to skip that part.

8 Many OTC products without general
9 recognition of safety and effectiveness
10 determination continue to be marketed leaving
11 millions of Americans vulnerable to potentially
12 unsafe products. As has been pointed out, a staff
13 of 18 cannot effectively regulate 800 active
14 ingredients for over 1400 different therapeutic
15 uses.

16 We are particularly concerned about how the
17 current process limits FDA's ability to require new
18 warnings or other labeling changes to address
19 emerging safety and effectiveness issues in a
20 timely manner.

21 We strongly urge the FDA to include funding
22 and user fees to address safety and effectiveness

1 issues. FDA needs resources to provide ongoing
2 surveillance of marketed products and to move
3 quickly when safety signals arise.

4 This is especially important, as AAP pointed
5 out, for products used by children. When the
6 monographs were first developed in the '70s, FDA
7 lacked specific data on use in infants and
8 children. So FDA did what was scientifically
9 customary at the time and extrapolated the data by
10 simply reducing the adult dosage by percentage.

11 Our understanding of pediatric dosing has
12 grown since then, and as a result, data from actual
13 use in the pediatric population is preferred. Many
14 products continue to be given to infants and
15 children without sufficient safety and
16 effectiveness data. The OTC user fees are needed
17 to support the reexamination of the use of these
18 products in children.

19 OTC product user fees should also support
20 the development of product formulation standards.
21 The monograph set forth the conditions under which
22 a specific active ingredient used in a drug product

1 is generally recognized as safe and effective and
2 not misbranded.

3 The monograph, however, generally does not
4 dictate what other non-active ingredients can be
5 added or other aspects of the formulation. For
6 example, we know that many products formulation
7 variables affect how of the tablets medication dose
8 is absorbed.

9 The regulatory science behind generic drugs
10 has shown us that excipients in manufacture and
11 quality controls must factor into the determination
12 of a products' safety and effectiveness.
13 Therefore, we recommend development of standards
14 for drug products, not just ingredients, and we
15 urge FDA to include funding for this in user fees.

16 A user-fee system for OTC drugs will have to
17 take into account the way OTC drugs come to market,
18 since the monograph system is ingredients-based,
19 not product-based. And since sponsors of monograph
20 drugs are not required to obtain FDA approval to
21 marketing, the fees structure will have to have
22 important differences as compared to that used by

1 prescription drug programs.

2 We recommend that user fees be structured as
3 a product listing fee based on a sliding scale
4 proportionate to the complexity and reviewing
5 resources required. We feel this mechanism will
6 provide the agency with a stable and predictable
7 source of funding for the OTC division.

8 We would avoid structuring the fee as a
9 facility fee since it may have the unintended
10 consequence of pushing sponsors to consolidate
11 operations into a few facilities. This could
12 impact the supply chain and cause OTC drug
13 shortages.

14 In summary, we support the establishment of
15 a user-fee program so that the OTC monographs can
16 be finalized. We urge you to include funding and
17 user fees to address emerging safety and
18 effectiveness issues and to reexamine the use of
19 certain OTC products in infants and children.

20 Thank you.

21 MS. SHREEVE: Thank you, Paul.

22 Our next speaker is, Greg Collier.

1 MR. COLLIER: Thanks, Chris.

2 My name is Greg Collier. I'm the global
3 director for healthcare safety regulatory and
4 analytical chemistry for the Procter & Gamble
5 Company. On behalf of P&G, we appreciate the
6 opportunity to provide some comments on a possible
7 user-fee program to help facilitate a reformed OTC
8 monograph system.

9 I think I probably speak for everybody here.
10 There's no place we'd rather be on a beautiful June
11 Friday afternoon than talking about this topic. So
12 in the interest of better meeting the needs of U.S.
13 healthcare consumers, if the following criteria can
14 be met, Procter & Gamble is supportive of a
15 user-fee program that would help ensure high
16 quality science, regulatory review, and
17 responsiveness for OTC monograph active
18 ingredients.

19 The OTC monograph process is very different
20 from other user-fee funded programs. OTC monograph
21 drug products don't require FDA approval. The
22 ingredients under review have been safely marketed

1 for decades. Therefore, a monograph user-fee
2 program will require careful consideration and
3 design to ensure it provides value for both
4 healthcare consumers and product manufacturers.

5 In addition, care must be taken that a new
6 fee structure doesn't become a disincentive for
7 manufacturers to request new safety-related product
8 enhancements that could better serve healthcare
9 consumers.

10 P&G agrees that FDA is critically
11 under-resourced for regulating non-prescription
12 medicines. We agree FDA needs expedited hiring
13 authority to fill critical, high-skill vacancies to
14 prioritize and complete the review of top priority
15 tentative final monographs.

16 We recommend, as a first step, FDA should
17 consider additional appropriation funding adequate
18 to staff and manage a streamlined monograph review
19 process for completion of these top priority TFMs.
20 With baseline appropriations in place, a new OTC
21 monograph user-fee program could be established to
22 complemented the appropriation budget, further

1 enabling development of new innovations processes,
2 review capabilities and information management
3 systems to help provide responsiveness and agility
4 to keep OTC monograph drug products
5 state-of-the-science and relevant into the future.

6 P&G recommends user fees be directed towards
7 measurable deliverables that facilitate new
8 innovation and updated science to improve OTC
9 monograph products so they better meet the needs of
10 our healthcare consumers.

11 User fees should be transparent and
12 trackable with clearly defined metrics and success
13 criteria. Examples of user-fee targeted
14 deliverables and metrics might include timely
15 scheduling of sponsor-requested meetings, new
16 processes, associated review timelines, and
17 possibly exclusivity to enable new innovations such
18 as updated claims, dose forms or performance tests
19 for existing ingredients, and possibly general
20 recognition of safety and effectiveness for new
21 ingredients; new processes and timelines for
22 sponsor-initiated drugs facts changes, new guidance

1 documents to facilitate the above processes, and a
2 new dashboard process for transparent FDA
3 communication of monograph priorities and upcoming
4 actions to allow manufacturers' ability for
5 adequate preparation.

6 Finally, the heterogeneity of current OTC
7 drug monograph manufacturers will make it more
8 difficult to develop a user-fee model that
9 equitably distributes cost. A straight fee for a
10 requested event model may be the most equitable,
11 but P&G understands the FDA's need for a more
12 predictable funding model to facilitate staffing
13 and budget projections.

14 We, therefore, recommend exploration of a
15 hybrid funding model structured to provide
16 predictable funding to support new capabilities and
17 activities that benefit all manufacturers while
18 also including a fee for requested event component
19 to fund additional FDA review capability and
20 performance targets that enable new innovation and
21 specific sponsor-requested activities. Thank you.

22 MS. SHREEVE: Thank you, Greg.

1 Could Paul DeLeo come up next?

2 MR. DeLEO: Thank you, and good afternoon.

3 I'm Paul DeLeo with the American Cleaning
4 Institute. The American Cleaning Institute is a
5 trade association representing the \$30-billion U.S.
6 cleaning products industry.

7 ACI members include the formulators of
8 soaps, detergents, general cleaning products used
9 in household, commercial, industrial and
10 institutional settings, and the companies that
11 supply ingredients and finished packagings for
12 these products.

13 More specific to today's public meeting, ACI
14 members manufacture retail consumer antiseptic
15 products, as well as commercial and institutional
16 antiseptic products used in healthcare settings and
17 food handling setting, which are regulated by the
18 FDA under the topical antiseptic product OTC
19 monographs.

20 We've been engaged in the development of the
21 OTC monograph for topical antiseptic products for
22 four decades as ACI and in our previous incarnation

1 as the Soap and Detergent Association.

2 While completion of the topical antiseptic
3 monographs and several other monographs are long
4 overdue, we want to be clear that we continue to
5 support the OTC monograph system and believe it
6 continues to serve public health by bringing safe
7 and effective drugs to the market at affordable
8 prices while permitting some innovation in the
9 market. As such, we would caution against a
10 user-fee system that would jeopardize the cost
11 effective nature of OTC drugs and would, in any
12 way, inhibit innovation.

13 While we believe it would be useful for FDA
14 to have additional resources to be more effective
15 in handling the OTC workload, FDA needs to more
16 clearly justify those needs and better demonstrate
17 how those additional resources would benefit
18 consumers and the regulated community.

19 It's not apparent that user fees would be
20 easily applied to every regulatory action that
21 falls under the OTC process. And again, our
22 particular interest is primarily with the

1 unfinished monographs and the four monographs
2 specific to the topical antimicrobial products.

3 We do not believe that the user fees for
4 manufacturers of products under those four
5 monographs would be easily assessed or collected
6 without additional burdens being placed on those
7 companies, and we would oppose the establishment of
8 new product registration requirements that might be
9 necessary to collect user fees.

10 Finally, ACI member companies have committed
11 tremendous resources and are prepared to work for
12 many years, if necessary, to complete four topical
13 antiseptic monographs. In that respect, our
14 members who have come forward to generate safety
15 and efficacy data for active ingredients to satisfy
16 new requirements from FDA should not be punished
17 for doing the right thing.

18 There are many other companies in the market
19 who appear to be poised to benefit from our
20 members' goodwill. We believe that those who make
21 material contributions in generating safety and
22 efficacy data to complete unfinished monographs

1 should receive credit for this investment up to and
2 including being exempt from any user fees that
3 might be developed for those monographs.

4 We appreciate the opportunity to share our
5 thoughts with FDA and wish you the best of luck in
6 addressing this challenging issue. Thank you.

7 MS. SHREEVE: Thank you, Paul.

8 Jethro Ekuta?

9 MR. EKUTA: I have a disclaimer to make,
10 which is that Greg and I did not share our
11 presentation before the meeting, but you will find
12 some parallels.

13 Good afternoon. My name is Jethro Ekuta.
14 I'm vice-president and head of regulatory affairs,
15 North America, for Johnson & Johnson Consumer
16 Incorporated. First, I would like to state that
17 Johnson & Johnson supports a user-fee program for
18 OTC monograph products.

19 As a global leader in the development of
20 over-the-counter products, Johnson & Johnson
21 appreciates the opportunity to present its ideas on
22 how to support the OTC monograph process to address

1 the challenges raised by the FDA.

2 In short, Johnson & Johnson supports a
3 user-fee program for OTC monograph products and
4 believes that the monograph process should build on
5 the history of safe use and the progress made
6 to-date. We share FDA's mission to protect and
7 promote public health, and we believe in the value
8 of collaborations to help accomplish this.

9 So in this regard, Johnson & Johnson has
10 been collaborating and will continue to collaborate
11 with other industry members of the Consumer
12 Healthcare Products Association and the Personal
13 Care Products Council to partner closely with the
14 agency through productive conversations that will
15 lead to reform of the OTC monograph process.

16 This would enable all key stakeholders to
17 realize the full benefits of an effective monograph
18 process in advancing the public health. In the
19 four decades since FDA developed what was then a
20 groundbreaking process to regulate OTC products,
21 the monograph system has provided access to safe
22 and effective products that consumers and

1 caregivers depend on and that healthcare
2 professionals recommend.

3 While we believe that appropriations should
4 remain the mainstay of the agency's funding for
5 executing its public health mandates, J&J welcomes
6 and supports this dialogue regarding a potential
7 user-fee program to supplement but not replace the
8 agency's appropriations.

9 Second, J&J shares the agency's need for
10 stable and predictable sources of adequate funding.
11 The most important sources of a stable and
12 predictable revenue stream from existing user-fee
13 programs for the agency tend to come from product
14 listing and facility fees.

15 It would seem reasonable that these sources
16 of revenue should also be explored for OTC
17 monograph user fees. It's important to highlight
18 that for the most part, current OTC monograph
19 products generate less revenue than their
20 pharmaceutical counterparts. And this is a factor
21 that the agency should consider in any decision
22 regarding user fees. It will be extremely

1 difficult to justify an application-based user fee
2 in the absence of any incentive to encourage
3 innovation such as provision for exclusivity.

4 The current OTC monograph system does not
5 have a provision for exclusivity. Other existing
6 user-fee programs align with some corresponding
7 form of exclusivity. The provision of a reasonable
8 period of exclusivity based on the nature and
9 extent of studies conducted to support developing
10 activities such as new claims, new dosage forms,
11 addition of new ingredients or combination of
12 existing ingredients, is highly likely to encourage
13 innovation and should be considered an important
14 element of any application-based user fee imposed
15 on OTC monograph products.

16 Third, FDA needs to be clear on what
17 activities of the agency will be supported through
18 user fees. We believe that user fees should be
19 leveraged to address the most important activities
20 that would result in improving the efficiency of
21 the regulatory process and enable innovative OTC
22 products to become more readily available thereby

1 promoting the public health.

2 We anticipate the benefits of potential
3 user-fee programs would be to support innovation,
4 predictability and transparency in regulation and
5 the regulatory process. We also anticipate that in
6 conjunction with receiving user fees, FDA will
7 commit to certain performance goals related to the
8 agency's activities with respect to the relevant
9 products.

10 Finally, FDA should build on progress made
11 to-date and build on long history of safe use
12 regarding OTC monograph products. We're also fully
13 aligned that user fees can help provide the
14 resources needed to allow FDA to finalize those OTC
15 monograph products that have open issues.

16 The agency should build off of the existing
17 data and decades of robust postmarketing safety and
18 efficacy experience that currently exist for OTC
19 monograph products rather than starting over. In
20 some cases, these products have been used by
21 consumers and patients for many decades.

22 In conclusion, J&J supports the current

1 discussion regarding an OTC monograph user-fee
2 program. This program would provide FDA with
3 resources to supplement appropriations and promote
4 predictability in the agency's OTC monograph review
5 process while continuing to promote the development
6 and evaluation of innovative OTC monograph
7 products.

8 In order to serve the needs of consumers and
9 healthcare providers who have come to rely on these
10 important products for self-care, a reformed and
11 well-funded monograph process could advance the
12 public health.

13 Thank you again for the opportunity to
14 comment on the OTC monograph user-fee discussion at
15 this public meeting.

16 MS. SHREEVE: Thank you, Jethro.

17 Diane McEnroe, coming next.

18 MS. McENROE: Thank you. My name is Diane
19 McEnroe, and I'm a partner at Sidley Austin in New
20 York. We also take this opportunity to thank FDA
21 for opening up this meeting to hear stakeholders
22 and offer input on the OTC monograph user-fee

1 program possibilities.

2 Sidley represents the number of global
3 pharmaceutical and consumer healthcare products who
4 manufacture a wide array of monograph and NDA OTC
5 products. With our input, I offer the following
6 points, which in large part favor user fees when
7 tied to innovative new market entries with the
8 establishment of related performance goals by the
9 agency.

10 While not the focus of today's hearing,
11 supporting monograph reform legislation is
12 important and is an important backdrop, as the
13 safety and health of consumers can be optimized by
14 improving FDA's ability to promptly communicate
15 safety issues, finalize monographs, and enable
16 innovation.

17 That said, as we've heard a lot today, the
18 monograph program is critically under-resourced,
19 which has resulted in the backlog of pending
20 monographs we heard about earlier. However, user
21 fees for non-prescription drugs must be carefully
22 and cautiously considered for monograph products so

1 they're tied to efforts that would move the
2 industry forward and not just play catch-up while
3 ensuring the safe and effective OTC monograph
4 products.

5 A user-fee program that will encourage much
6 need innovation in the OTC monograph arena makes a
7 lot of sense. Tying OTC user fees to innovation
8 will best serve to jump start the monograph system
9 while providing the FDA the resources to ensure the
10 products that are introduced to the market are safe
11 and effective for the American public.

12 It's also consistent with the established
13 prescription drug user-fee programs, which FDA has
14 stated are intended to promote innovative therapies
15 and which Dr. Mahoney's presentation this morning
16 indicated is in fact happening.

17 In the OTC context, user fees should support
18 the timely marketing of novel therapies if they're
19 targeted to, for example, FDA's review of industry
20 initiated Category 3 ingredient safety or efficacy
21 submissions, or FDA's review of a company's
22 position on a new ingredient, a new combination, or

1 a new dosage form to an existing monograph.

2 FDA must recognize however that companies
3 are hesitant to initiate the studies to support
4 innovative therapies and to pay user fees if
5 competitors can simply piggyback on that effort.
6 We therefore support congressional establishment of
7 incentives, such as product exclusivity for
8 industry submissions containing data that support
9 innovation to a monographed product.

10 Ultimately, encouraging innovation in a
11 monograph system will lead to increased value and
12 safe and effective product option for consumers,
13 but there must be some motivation for companies to
14 expand additional resources to move products
15 forward.

16 The establishment of performance goals
17 related to each activity that triggers a user fee
18 is encouraged, such as the agency on a timely basis
19 reviews and responds to each submission supported
20 by a user fee. Using GDUFA performance goals as a
21 model, FDA could identify specific timelines or
22 target goals for FDA to complete review of a set

1 percentage of submissions.

2 Finally, user fees that are tied to product
3 listings, manufacturing to sites, or to
4 industry-specific sales numbers are not supported,
5 as these will act as a disincentive to product
6 introduction and maintenance of products in the
7 United States. User fees should not be used to
8 finalize pending monographs across the board,
9 especially as companies are marketing products in
10 only certain therapeutic categories and typically
11 not all.

12 As FDA has recognized, there are important
13 differences between the prescription and OTC drug
14 approval process and the OTC monograph system. In
15 particular, the monograph system is
16 ingredient-specific, not product-specific.
17 Imposing user fees simply to finalize an FDA
18 imposed undertaking over four decades in the making
19 raises considerable inequities.

20 Congressional appropriations rather than
21 user fees are more appropriate method for ensuring
22 a stable and predictable source of adequate funding

1 to continue that monograph process. To that end,
2 we would support additional congressional
3 appropriations to assist an underfunded FDA in
4 finalizing pending monographs, completing
5 FDA-initiated reviews of Category 3 ingredients,
6 and to develop and maintain a modern monograph
7 system.

8 In summary, any OTC user fee should be tied
9 to innovation. We recommend the establishment of
10 new pathways for OTC manufacturers to submit data
11 in support of new products. And to stimulate
12 innovations, Congress should provide for incentives
13 such as exclusivity for certain types of
14 submissions.

15 This proposal adequately serves the agency's
16 goal of increasing monograph flexibility but does
17 not impose inequitable burdens on innovative OTC
18 manufacturers. Thank you.

19 MS. SHREEVE: Thank you, Diane.

20 Next, we'll here from Richard Stec.

21 DR. STEC: My name is Richard Stec,
22 vice-president of global regulatory affairs and

1 public relations, and I'm from Perrigo Company.

2 Perrigo would like to thank the Food and
3 Drug Administration for the opportunity to present
4 our thoughts and opinions on extending a user-fee
5 program for regulatory oversight of OTC monograph
6 products.

7 There are numerous existing user-fee
8 programs within FDA for drugs and devices, each
9 with their own driver. PDUFA, the initial user-fee
10 program signed into law in 1992, was borne out of
11 the agency's inability to keep pace with an
12 increasing volume of NDA submissions.

13 The pharma industry was willing to pay user
14 fees supplement appropriations for the purpose of
15 clearing the submission backlog and building FDA's
16 review capability to expeditiously review and
17 approve NDAs.

18 MDUFA was signed into law in 2002 and,
19 similar to PDUFA, provided the agency funding for
20 additional resources to keep pace with an
21 increasing volume of medical device submissions and
22 to significantly improve the timeliness and

1 predictability of FDA's device reviews.

2 The most recent user-fee program, GDUFA,
3 signed into law in 2012, was built upon the
4 tenets of transparency, access, and safety. To
5 address the agency's inability to keep pace with a
6 huge influx of ANDA submissions, the generic and
7 API industries agreed to a user-fee program to
8 provide FDA funding, in addition to appropriations,
9 to address the ANDA backlog, to create parity of
10 facility inspections, and to provide predictability
11 of ANDA reviews.

12 In general, the predicate user-fee programs
13 just described were agreed to by industry to
14 provide FDA with additional resources to A) address
15 the increased submission workload that resulted in
16 a backlog of pending submissions, and B) to provide
17 greater certainty of application reviews, faster
18 approvals, and greater patient access.

19 In contrast, OTC monograph products do not
20 require FDA approval of a regulatory application to
21 market. Unlike the user-fee programs just
22 described, there is no dramatic increase in new

1 monograph introductions creating a backlog of
2 products that cannot enter the market. On the
3 contrary, of the 52 OTC monographs that have been
4 issued, only 10 remain pending and have been
5 pending for decades.

6 The proposal for user fees to clean up
7 decades old tentative monographs has no tether to
8 provide greater access of new products to the
9 public and therefore little incentive for the
10 industry.

11 Additionally, FDA claims it needs resources
12 from user fees to reengineer and modernize its
13 processes. In our opinion, the current monograph
14 rulemaking process works. FDA, however, has
15 elected not to resource executing the process. The
16 other user-fee programs have funded process
17 improvements to address increased submission
18 volume, certainty of reviews, and greater patient
19 access. Modernizing old processes for existing OTC
20 monographs is the responsibility of appropriations
21 funding.

22 FDA's earlier presentation today indicated

1 there are only 30 FTEs overseeing monograph
2 products. In our opinion, FDA quietly has elected
3 not to resource OTC monograph drugs. Previous
4 user-fee programs augmented federal appropriations.
5 The proposed monograph user fees appear not to
6 augment appropriations but rather fund the majority
7 of the monograph program. This simply is not an
8 OTC industry responsibility.

9 FDA has also stated that a user-fee program
10 is required to address consumer safety by
11 finalizing the review of pending ingredient
12 monographs and modifying labels for new safety
13 concerns.

14 The drug and device industry has fully
15 supported improved patient safety in other user-fee
16 programs. However, we are a bit confused by the
17 link of pending OTC monographs to consumer safety.
18 It is well-known that FDA prioritizes activities by
19 public health need. Yet, the finalization of
20 tentative monographs is clearly not a high
21 priority, and a manufacturer is not prohibited from
22 marketing products covered by a tentative

1 monograph. The safety concern raised appears to be
2 a very low-risk issue.

3 Perrigo agrees in part with the agency that
4 the current monograph rulemaking process is
5 cumbersome, slow, and somewhat prohibitive to allow
6 new innovative products to enter the market.
7 Perrigo would consider support for a user-fee
8 program that focuses on greater consumer access to
9 innovative OTC products. Any change to the current
10 regulatory framework that would involve the
11 submission and review of data by FDA would not be
12 supported.

13 Perrigo hopes the agency industry dialogue
14 around monograph modernization continues. While
15 pay-to-play user fees might be a mechanism to
16 support this objective, it must be fair to all
17 companies.

18 We encourage the ongoing dialogue to focus
19 on the following five critical issues: 1) the
20 scope of innovative products and technologies to
21 consider; 2) the goals that support market entry of
22 new innovative products; 3) the overall user-fee

1 structure; 4) the companies within the industry
2 that would pay the user fees; and 5) the annual
3 program cost.

4 Perrigo thanks the agency for the
5 opportunity to share our views and opinions, and we
6 look forward to continuing dialogue on this
7 important topic.

8 MS. SHREEVE: Thank you, Richard.

9 Now, we're hear from Steven Woolf.

10 MR. WOOLF: Good afternoon. Good-looking
11 group. I can't believe we're all here on a Friday
12 afternoon. I'm with Greg.

13 I will make this very brief. My Uber driver
14 says he's six minutes out, so here we go.

15 First of all, thank you. We appreciate the
16 opportunity to sit in on a forum and speak at a
17 forum such as this, a public forum. My name is
18 Steven Woolf. We're right on that one. I'm
19 representing HUMCO Holding Group. HUMCO is a
20 144-year-old company that manufactures and
21 distributes in excess of 160 OTC products, most
22 marketed under the FDA's OTC drug review and OTC

1 monograph system.

2 As some of you know, not many, but some of
3 you know, and many will figure out, I'm not a
4 scientist; I'm not an attorney. But I am a
5 business owner and chief financial officer.

6 I come with about four decades of experience
7 in FDA regulated industries, consumer products
8 industries, I should say. Thus, my mission today
9 is to clearly and simply point out that the
10 economic impact of user fees will ultimately be
11 passed through to the consumer. This increased
12 cost to the consumer should be top of mind as we
13 debate and talk about the user-fee issue.

14 We appreciate the FDA seeking new resources
15 to support OTC drug ingredients under the OTC
16 monograph system. The breadth and complexity of
17 the FDA activity is staggering, ranging from
18 monitoring safety and finalizing pending
19 monographs, to expanding the monograph process, to
20 new OTC products rather than relying on the
21 expensive alternative of a sponsor-specific NDA
22 items.

1 While we understand the agency's
2 consideration of a user-fee system, we believe such
3 a system is not the appropriate solution to the
4 unfinished and ongoing business of OTC drug review.
5 The OTC drug review is, by nature, a public
6 process, and funding to complete the review should
7 come from public funds appropriated by Congress.

8 We would, therefore, strongly oppose an FDA
9 appeal to Congress for user fees to fund the
10 monograph-based OTC market. Our position is that
11 products in this market are generally low-priced,
12 low margin, commodity type items without third
13 party reimbursement and with extremely low barriers
14 to entry.

15 Were we to add a fee to this system, we run
16 the risk of pricing OTC monograph products to the
17 point that they are no longer affordable to typical
18 consumers who rely heavily on these drugs as a
19 critical part of their family's healthcare regimen.

20 HUMCO is dedicated to producing safe, high
21 quality OTC products. We focus on quality with
22 manufacturing efficiencies in order to bring

1 low-cost, high quality product to the consumer.

2 Even seemingly modest cost increases in the
3 form of user fees could have a destabilizing effect
4 on the market, likely giving larger organizations
5 an advantage, driving smaller companies out of
6 business, eliminating competition, and leading to
7 increased prices for the consumer.

8 Bottom line, the result of placing user fees
9 in this market could have a painful impact on the
10 consumer. This is not the result that any of us
11 want to see. Please take into consideration the
12 ultimate impact on the consumer that a user-fee
13 system would cost.

14 HUMCO's view is that either congressional
15 appropriations or redirecting existing resources
16 via the regulatory stipulations that were pointed
17 out earlier is a much better way and will provide a
18 much more favorable outcome for the consumer than
19 by implementing a user fee in this market.

20 Thank you. I appreciate your time. I
21 appreciate the opportunity.

22 MS. SHREEVE: Thank you, Steven.

1 Carl Cirrachi?

2 MR. CIRRACHI: Thank you. First, I got to
3 apologize. I don't have a prepared statement. I
4 just got my name on the list to make sure I got to
5 reiterate some of the points that were made here
6 today.

7 Again, my name is Carl Cirrachi, regulatory
8 compliance lead with Church & Dwight, consumer
9 packaged goods company. You probably know us
10 better by our brands, Arm & Hammer, Orajel, First
11 Response, and Trojan.

12 First, understanding that there's going to
13 be a need for fees, the first thing -- and I think
14 it was the good doctor that made the statement that
15 there should be a plan put in place before a fee is
16 imposed to let the public know or the industry know
17 with regards to what they're going to be used for.

18 I can take this from real life experience.
19 Having served or currently am serving in local
20 government, I've seen public questions put on
21 ballots, asking the taxpayers for spending
22 initiatives. The ones that are well-defined get

1 approved. The ones that are not well-defined don't
2 get approved. It would be a challenge, I believe,
3 to get this referendum approved without a plan if
4 it was put before the public.

5 But as far as going forward with the plan,
6 it was stated numerous times here with regards to
7 transparency, some of that should include, with
8 regards to tentative final monographs, what is the
9 plan for that, whether it's going to be all worked
10 on or a timeline simultaneously, or if there will
11 be a prioritization list; because obviously, we're
12 interested in only a handful of those or in that
13 category.

14 With regards to the fee structure, the GDUFA
15 model wouldn't be the best or appropriate one
16 considering its splitting the deficit amongst all
17 the users doesn't really provide incentive for
18 controlling costs. Again, I can give a real life
19 example of that. Coming from New Jersey and our
20 property taxes, it's pretty much how our property
21 taxes are determined, is a budget is put together,
22 then we split it amongst all the taxpayers.

1 today's agenda. We want to thank, again, all our
2 panelists, public commenters and all of you for
3 attending.

4 The materials from today's meeting and the
5 recording of the proceedings will be available and
6 posted to the Web. If you would like to comment on
7 today's proceedings, we encourage you to access the
8 public docket. We'd like to hear from as many of
9 you as possible. And I believe we have those Web
10 addresses there for you. Thank you.

11 (Whereupon, at 1:52 p.m., the meeting was
12 adjourned.)

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