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FOOD AND DRUG ADMINISTRATION
CENTER FOR DRUG EVALUATION AND RESEARCH
NONPRESCRIPTION DRUGS ADVISORY COMMITTEE MEETING
(NDAC)

Virtual Meeting

Day 1

Monday, September 11, 2023

9:00 a.m. to 4:51 p.m.

Meeting Roster**ACTING DESIGNATED FEDERAL OFFICER (Non-Voting)****Jessica Seo, PharmD, MPH**

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Consultant Management

Office of Executive Programs, CDER, FDA

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17 Associate Director for Monographs

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2 Regulatory Review Officer

3 DNPD I, ONPD, OND, CDER, FDA

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P R O C E E D I N G S

(9:00 a.m.)

Call to Order

DR. COYLE: Good morning, and welcome. I would first like to remind everyone to please mute your line when you're not speaking. For media and press, the FDA press contact is Cherie Duvall-Jones. Her e-mail is currently displayed.

My name is Dr. Maria Coyle, and I will be chairing this meeting. I will now call Day 1 of the September 11th and 12th 2023 Nonprescription Drugs Advisory Committee meeting to order. Dr. Jessica Seo is the acting designated federal officer for this meeting and will begin with introductions.

Introduction of Committee

DR. SEO: Thank you, Dr. Coyle.

Good morning. My name is Jessica Seo, and I am the acting designated federal officer for this meeting. When I call your name, please introduce yourself by stating your name and affiliation. We'll begin with the standing members of the NDAC,

1 and start with Dr. Kristy Brittain.

2 DR. BRITTAIN: Good morning. Kristy
3 Brittain. I'm from the Medical University of South
4 Carolina, a professor, and I am a clinical pharmacy
5 specialist with MUSC Health.

6 DR. SEO: Thank you, Dr. Brittain.

7 Next, we have Dr. Clement.

8 DR. CLEMENT: Good morning to all of you.
9 Stephen Clement. I am a practicing endocrinologist
10 at Inova Health System in Northern Virginia and
11 have expertise in endocrine diseases. So the
12 content of this committee for this topic is going
13 to be very interesting to me because this is a lot
14 of new information.

15 DR. SEO: Thank you.

16 Next is Dr. Ginsburg.

17 DR. GINSBURG: Good morning. I'm Diane
18 Ginsburg. I'm a clinical professor of pharmacy
19 practice and the associate dean for Healthcare
20 Partnerships in the College of Pharmacy at the
21 University of Texas at Austin.

22 DR. SEO: Thank you.

1 Dr. King?

2 DR. KING: Hi. I'm Tonya King. I am
3 professor of biostatistics at Penn State College of
4 Medicine.

5 DR. SEO: Thank you.

6 And Dr. Pisarik?

7 DR. PISARIK: Paul Pisarik, family medicine,
8 epidemiology. I work for Archwell Health in Tulsa,
9 Oklahoma.

10 DR. SEO: Thank you.

11 Next, we have our non-voting industry
12 representative to the NDAC, Dr. Dato.

13 DR. DATO: Mark Dato, industry rep for the
14 Nonprescription Drug Advisory Committee and
15 pediatric pulmonary retired.

16 DR. SEO: Thank you.

17 We'll now introduce our temporary voting
18 members, and begin with Dr. Amirshahi.

19 DR. AMIRSHAHI: Good morning. Maryann
20 Amirshahi. I am an emergency medicine physician.
21 I'm professor of emergency medicine at Georgetown
22 University School of Medicine and a medical

1 toxicologist at the National Capital Poison Center,
2 as well as a clinical pharmacologist. Thank you.

3 DR. SEO: Thank you.

4 Next, we have Dr. Blalock.

5 DR. BLALOCK: Hi. I'm Sue Blalock. I'm a
6 professor emeritus at the School of Pharmacy at the
7 University of North Carolina Chapel Hill, and my
8 area of expertise is medication risk communication.

9 DR. SEO: Thank you.

10 And we have Dr. Calis.

11 DR. CALIS: Good morning. My name is Karim
12 Calis. I'm a senior scientist at the NIH in
13 Bethesda, Maryland, currently working as director
14 of Clinical Research and Compliance for the
15 National Institute of Child Health and Human
16 Development, and also chair of the NIH IRB. Thank
17 you.

18 DR. SEO: Next is Dr. Coyle.

19 DR. COYLE: Good morning again. I'm Maria
20 Coyle. I'm an associate professor at the Ohio
21 State University College of Pharmacy and a
22 ambulatory care pharmacy specialist at our Wexner

1 Medical Center.

2 DR. SEO: Thank you.

3 Next is Dr. D'Agostino.

4 DR. D'AGOSTINO: Good morning. I'm Emma
5 D'Agostino. I'm a consumer representative. I am
6 an advocate with the Cystic Fibrosis Foundation and
7 a biochemist by training.

8 DR. SEO: Thank you.

9 Dr. Dykewicz?

10 DR. DYKEWICZ: Hi. I'm Mark Dykewicz. I'm
11 an allergist-immunologist, chief of allergy and
12 immunology and professor of internal medicine at
13 Saint Louis University School of Medicine in Saint
14 Louis.

15 DR. SEO: Thank you.

16 Next is Dr. Figg.

17 DR. FIGG: Hi. William Figg. I'm an
18 investigator at the National Institutes of Health,
19 clinical pharmacologist, also associate director of
20 the Center for Cancer Research in the National
21 Cancer Institute.

22 DR. SEO: Thank you.

1 Dr. Jones?

2 DR. JONES: Good morning. My name is
3 Dr. Bridgette Jones. I am a professor of
4 pediatrics at University of Missouri, Kansas City
5 School of Medicine. I'm also a pediatric allergist
6 and pediatric clinical pharmacologist at Children's
7 Mercy Hospital in Kansas City.

8 DR. SEO: Thank you.

9 We also have Dr. Kim.

10 DR. KIM: Good morning. My name is Esther
11 Kim. I'm an active duty physician stationed at
12 Fort Belvoir. I'm an associate professor of
13 surgery at the Uniform Services of Health Sciences,
14 and I'm an otolaryngologist and rhinologist.

15 DR. SEO: Thank you.

16 Next is Dr. Jennifer Le.

17 DR. LE: Good morning. I'm Jennifer Le,
18 professor of clinical pharmacy at the Skaggs School
19 of Pharmacy at the University of California San
20 Diego. I'm a pediatric and infectious disease
21 specialist.

22 DR. SEO: Thank you, Dr. Le.

1 And Ms. Jennifer Schwartzott?

2 MS. SCHWARTZOTT: Hello. I'm Jennifer
3 Schwartzott, and I'm your patient representative.

4 DR. SEO: Thank you.

5 We'll now go to our FDA participants, and
6 begin with Dr. Michele.

7 DR. MICHELE: Good morning, everyone. My
8 name is Dr. Theresa Michele. I'm the director of
9 the Office of Nonprescription Drugs in CDER, and I
10 am a practicing pulmonary critical care specialist.

11 DR. SEO: Thank you.

12 Next, we have Dr. Todd.

13 DR. TODD: Good morning, and welcome. I'm
14 Nushin Todd. I'm the director of the Division of
15 Nonprescription Drugs I in the Office of
16 Nonprescription Drugs, and my training is in
17 medical oncology. Thank you.

18 DR. SEO: Thank you.

19 And we have Dr. Lenhart.

20 DR. LENHART: Good morning. My name is
21 Martha Lenhart. I am the deputy director for the
22 Division of Nonprescription Drugs I in the Office

1 of Nonprescription Drugs. Thank you.

2 DR. SEO: Thank you.

3 And next we have Dr. Adah.

4 DR. ADAH: Good morning. My name is Steven
5 Adah. I'm the associate director for monographs in
6 the Division of Nonprescription Drugs I. Thank
7 you.

8 DR. SEO: Thank you.

9 Dr. Starke?

10 DR. STARKE: Good morning. I'm Dr. Peter
11 Starke. I'm the lead clinical reviewer, and I'm in
12 the Division of Nonprescription Drugs I.

13 DR. SEO: Thank you.

14 Next is Dr. Bishop.

15 LCDR BISHOP: Good morning. My name is Ben
16 Bishop, and I'm a reviewer in the Office of
17 Nonprescription Drugs.

18 DR. SEO: Thank you.

19 We also have Dr. Ren.

20 DR. REN: Good morning, everyone. My name
21 is Yunzhao Ren, the acting team leader of the
22 Division of Inflammation and Immune Pharmacology in

1 the Office of Clinical Pharmacology, in FDA. Thank
2 you.

3 DR. SEO: Thank you.

4 And finally, Dr. Pham.

5 DR. PHAM: Good morning. My name is Tracy
6 Pham. I'm a drug use analyst from the Division of
7 Epidemiology, the Office of Surveillance and
8 Epidemiology.

9 DR. SEO: Thank you all, and I'll return the
10 floor to Dr. Coyle.

11 DR. COYLE: For topics such as those being
12 discussed at this meeting, there are often a
13 variety of opinions, some of which are quite
14 strongly held. Our goal is that this meeting will
15 be a fair and open forum for discussion of these
16 issues and that individuals can express their views
17 without interruption. Thus, as a gentle reminder,
18 individuals will be allowed to speak into the
19 record only if recognized by the chairperson. We
20 look forward to a productive meeting.

21 In the spirit of the Federal Advisory
22 Committee Act and the Government in the Sunshine

1 Act, we ask that the advisory committee members
2 take care that their conversations about the topic
3 at hand take place in the open forum of this
4 meeting.

5 We are aware that members of the media are
6 anxious to speak with the FDA about these
7 proceedings; however, FDA will refrain from
8 discussing the details of this meeting with the
9 media until its conclusion, and also, the committee
10 is reminded to please refrain from discussing the
11 meeting topic during breaks or lunch. Thank you.

12 Dr. Seo will read the Conflict of Interest
13 Statement for the meeting.

14 **Conflict of Interest Statement**

15 DR. SEO: Thank you, Dr. Coyle.

16 The Food and Drug Administration, or FDA, is
17 convening today's meeting of the Nonprescription
18 Drugs Advisory Committee under the authority of the
19 Federal Advisory Committee Act, or FACA, of 1972.
20 With the exception of the industry representative,
21 all members and temporary voting members of the
22 committee are special government employees or

1 regular federal employees from other agencies, and
2 are subject to federal conflict of interest laws
3 and regulations.

4 The following information on the status of
5 this committee's compliance with federal ethics and
6 conflict of interest laws, covered by but not
7 limited to those found at 18 U.S.C. Section 208, is
8 being provided to participants in today's meeting
9 and to the public.

10 FDA has determined that members and
11 temporary voting members of this committee are in
12 compliance with federal ethics and conflict of
13 interest laws. Under 18 U.S.C. Section 208,
14 Congress has authorized FDA to grant waivers to
15 special government employees and regular federal
16 employees who have potential financial conflicts
17 when it is determined that the agency's need for a
18 special government employee's services outweighs
19 their potential financial conflict of interest, or
20 when the interest of a regular federal employee is
21 not so substantial as to be deemed likely to affect
22 the integrity of the services which the government

1 may expect from the employee.

2 Related to the discussions of today's
3 meeting, members and temporary voting members of
4 this committee have been screened for potential
5 financial conflicts of interests of their own, as
6 well as those imputed to them, including those of
7 their spouses or minor children and, for purposes
8 of 18 U.S.C. Section 208, their employers. These
9 interests may include investments; consulting;
10 expert witness testimony; contracts, grants,
11 CRADAs; teaching, speaking, writing; patents and
12 royalties; and primary employment.

13 Today's agenda involves new data regarding
14 the Generally Recognized as Safe and Effective, or
15 GRASE, status of oral phenylephrine as a nasal
16 decongestant that have become available since FDA
17 last examined the issue. This is a particular
18 matters meeting during which general issues will be
19 discussed.

20 Based on the agenda for today's meeting and
21 all financial interests reported by committee
22 members and temporary voting members, no conflict

1 of interest waivers have been issued in connection
2 with this meeting. To ensure transparency, we
3 encourage all standing committee members and
4 temporary voting members to disclose any public
5 statements that they have made concerning the topic
6 at issue.

7 With respect to FDA's invited industry
8 representative, we would like to disclose that
9 Dr. Mark Dato is participating in this meeting as a
10 non-voting industry representative, acting on
11 behalf of regulated industry. Dr. Dato's role at
12 this meeting is to represent industry in general
13 and not any particular company. Dr. Dato is
14 retired.

15 We would like to remind members and
16 temporary voting members that if the discussions
17 involve any other topics not already on the agenda
18 for which an FDA participant has a personal or
19 imputed financial interest, the participants need
20 to exclude themselves from such involvement, and
21 their exclusion will be noted for the record. FDA
22 encourages all other participants to advise the

1 committee of any financial relationships that they
2 may have regarding the topic that could be affected
3 by the committee's discussions.

4 Thank you, and I'll return the floor to you,
5 Dr. Coyle.

6 DR. COYLE: Thank you.

7 We will now proceed with FDA introductory
8 remarks from Dr. Theresa Michele, followed by
9 Lieutenant Commander Bishop.

10 **Introduction and Regulatory History**

11 **Theresa Michele**

12 DR. MICHELE: [Inaudible - audio gap] -- of
13 the Office of Nonprescription Drugs. On behalf of
14 FDA and the office, it is my pleasure to welcome
15 you to the meeting of the Nonprescription Drugs
16 Advisory Committee, where we will be discussing the
17 efficacy of oral phenylephrine as a nasal
18 decongestant.

19 Now, I especially want to thank our advisory
20 committee members who are offering up their time
21 and expertise today, as well as members of the
22 Consumer Healthcare Products Association, who have

1 graciously agreed to represent industry. In
2 addition, I want to thank the academicians and the
3 members of the public who will be stepping forward
4 at the open public hearing to present their views.

5 So as I alluded to already, the main
6 objective of today's meeting is to discuss the
7 efficacy of oral phenylephrine as a nasal
8 decongestant. We will be including data that have
9 become available since the committee last discussed
10 this back in 2007. We're also asking you to
11 consider the potential safety and efficacy of
12 higher than monographed doses of oral
13 phenylephrine.

14 Now, as you all know, phenylephrine is a
15 very old drug. It's been marketed for more than
16 75 years for a variety of uses and via a variety of
17 different routes of administration. Anytime a
18 product's been on the market for that long, it's
19 human nature to make assumptions about what we
20 think we know about the product. For the purposes
21 of today's meeting, we're asking you to put aside
22 those assumptions and help us think critically

1 about the data at hand; and in particular, what the
2 data may or may not show.

3 Phenylephrine is one of two orally
4 administered alpha-1 adrenergic receptor agonists
5 that are generally recognized as safe and
6 effective, or GRASE, in the cough-cold monograph.
7 This indication is for temporary relief of nasal
8 congestion, and it's regardless of the underlying
9 etiology.

10 Phenylephrine is also GRASE in the OTC drug
11 monograph for direct intranasal use to treat
12 congestion; for topical use to treat hemorrhoids;
13 and for ocular use to treat redness of the eye. On
14 the prescription side, phenylephrine is approved in
15 a variety of formulations, including intravenous
16 for treatment of hypotension due to vasodilation
17 and ocular to dilate the pupil. This meeting
18 focuses entirely on the use of oral phenylephrine
19 for the treatment of nasal congestion.

20 This slide is a listing of all of the
21 ingredients in the cough-cold monograph, which, as
22 you can see, encompasses a variety of different

1 active ingredient classes, ingredients, and routes
2 of administration. Again, today we're focusing on
3 the oral decongestants that are shown in the black
4 box, and specifically on phenylephrine, which is
5 shown in red font. There are two different
6 phenylephrine salts: phenylephrine hydrochloride
7 and phenylephrine bitartrate. The bitartrate salt
8 was added to the monograph in 2006 based on PK
9 matching to the hydrochloride salt. Although
10 phenylephrine is also listed as a topical
11 decongestant, we are not considering that use
12 today.

13 This slide shows the oral doses for both
14 salts. Highlighted is the monographed adult and
15 adolescent dose of the hydrochloride salt, which is
16 the basis of the GRASE finding, and it was the dose
17 that was used in almost all of the clinical trials
18 and studies. The dosage is 10 milligrams every
19 4 hours, not to exceed 60 milligrams in 24 hours.

20 Now, since efficacy of the bitartrate salt
21 is extrapolated from that of the hydrochloride
22 salt, we will not be discussing the bitartrate salt

1 directly. Likewise, efficacy of phenylephrine in
2 children was extrapolated from adults, and so we
3 will not be directly discussing pediatric efficacy.
4 Because of the extrapolation, however, we
5 anticipate that any recommendations of the advisory
6 committee with regard to efficacy of oral
7 phenylephrine in adults may be also applicable to
8 children and to the bitartrate salt.

9 So, because science continues to discover
10 new things and drug development continues to
11 evolve, it's not uncommon that we learn additional
12 information about drugs that have been on the
13 market for some time, and phenylephrine is no
14 exception.

15 Some of the additional data was brought
16 forward in two citizen petitions, one in 2007 and
17 one in 2015. The 2007 citizen petition requested
18 that the agency amend the dosages of both oral
19 phenylephrine salts by increasing the maximum
20 allowed dosage for patients 12 years of age and
21 older. It also requested that FDA withdraw
22 approval, or rather make it not GRASE, for use in

1 children less than 12 years of age. The 2015
2 citizen petition requested that FDA reclassify the
3 oral phenylephrine salts as not GRASE due to lack
4 of efficacy.

5 So, because of the additional data that had
6 become available since FDA's GRASE finding back in
7 1994, we convened an advisory committee in 2007 to
8 discuss the safety and effectiveness of oral
9 phenylephrine as a nasal decongestant. At the
10 meeting in 2007, the committee also considered the
11 original study supporting the effectiveness of oral
12 phenylephrine.

13 The committee noted that the results are not
14 consistent across studies for nasal airway
15 resistance and recommended that symptoms should be
16 the essential primary endpoint. They also noted
17 that evidence of efficacy consisted primarily of
18 studies conducted 40 years ago, which is now
19 55 years ago, and it included fewer than
20 200 subjects who received oral phenylephrine
21 10 milligrams.

22 Due to the small size of the studies, they

1 felt that nasal airway resistance results may not
2 be generalizable to a wider population. Based on
3 this, the committee recommended that additional
4 data be conducted, specifically multicenter,
5 parallel, randomized, double-blind, placebo-
6 controlled trials, preferably with an active
7 control such as pseudoephedrine to evaluate nasal
8 congestion scores and symptom relief.

9 They also recommended characterization of
10 the phenylephrine dose response and dosing
11 interval, comparison of the PK of single-ingredient
12 products versus multiple-ingredient products, and a
13 safety evaluation of the effects of phenylephrine
14 on blood pressure. I'm pleased to say that we now
15 have much of the data that was requested by the
16 2007 advisory committee, and we are now bringing
17 this back to this committee for consideration.

18 So as you consider the data that are brought
19 before you today, it may be helpful to put it into
20 context of the regulatory standard for
21 effectiveness under the monograph, which is spelled
22 out in 21 CFR 330.10. This standard states that

1 effectiveness means a reasonable expectation that
2 in a significant portion of the target population,
3 the pharmacological effect of the drug will provide
4 clinically significant relief of the type claimed.
5 It goes on to state that proof of effectiveness
6 shall consist of controlled clinical investigations
7 as defined in 21 CFR 314.126(b).

8 So what is that? Well, that reg links back
9 to the definition of adequate and well-controlled
10 studies for a new drug application, which of course
11 you're all familiar with. One of the differences
12 for you to consider with the monograph compared to
13 NDAs in terms of the standards is because
14 monographed drugs are generally recognized as safe
15 and effective.

16 That means that the data must be publicly
17 available for the public to comment on prior to FDA
18 making a final determination. In addition, under
19 the monograph, rather than talking about a single
20 drug product, the evaluation pertains to all drug
21 products that fulfill the conditions of use of the
22 monograph.

1 Finally, I'll conclude with the purpose of
2 proceedings before an advisory committee, which is
3 also spelled out in regulation. Specifically, an
4 advisory committee is utilized to conduct public
5 hearings on matters of importance that come before
6 FDA to review the issues involved and to provide
7 advice and recommendations to the commissioner.
8 The commissioner has sole discretion concerning
9 action to be taken and policy to be expressed on
10 any matter considered by an advisory committee.

11 Now, as such, we are not asking you to make
12 a GRASE determination today on phenylephrine as an
13 oral decongestant; rather, we are asking you to
14 advise us on what you believe the data show in
15 terms of effectiveness. Again, we greatly
16 appreciate your input on this important topic, and
17 we look forward to thoughtful scientific dialogue.
18 Thank you. I'll hand it over to Dr. Ben Bishop,
19 who will be presenting on the regulatory history of
20 phenylephrine. Thank you.

21 **Introduction and Regulatory History**

22 **Ben Bishop**

1 LCDR BISHOP: Good morning. My name is Ben
2 Bishop. I am a pharmacist, and since joining FDA
3 in 2010, I've spent a great deal of time working
4 with OTC monograph ingredients generally. I've
5 also completed numerous assignments working with
6 the nasal decongestant category, and phenylephrine
7 specifically. The purpose of my presentation today
8 is to provide background and important context for
9 the regulatory history of oral phenylephrine.

10 Although the agency first took regulatory
11 action in 1976, this action was based on the
12 conclusions and recommendations of an advisory
13 review panel, which was convened in November of
14 1972. Not to be confused with other types of
15 panels or advisory committees, that panel and
16 others like it are known as DESI review panels.
17 DESI stands for Drug Efficacy Study Implementation,
18 and the DESI panels represented one of the agency's
19 pivotal first steps in a long process of
20 rulemaking. Almost 20 years later, the final
21 monograph for nasal decongestants, part of the
22 larger Colds, Cough, Allergy, Bronchodilator, and

1 Antiasthmatic monograph, was published in 1994.

2 I will ascribe the agency publications
3 issued throughout this process, as well as
4 additional events on this timeline later on in my
5 presentation, but first the impacts of the DESI
6 panel's review on the inclusion of oral
7 phenylephrine in the monograph merits a closer
8 look.

9 In 1962, a retrospective evaluation of drug
10 efficacy was authorized by the Kefauver-Harris
11 Amendment. Notably, the law mandated that FDA
12 evaluate effectiveness, whereas previous approvals
13 have required only a determination of safety. For
14 nonprescription drugs, the Drug Efficacy Study
15 Implementation, or DESI review, began 10 years
16 later when FDA assembled a list of over 400 active
17 ingredients being marketed without a prescription
18 and categorized them into 26 therapeutic
19 categories. One of these became known as the Cold,
20 Cough, Allergy, Bronchodilator, and Antiasthmatic
21 monograph, or CCABA monograph, and this included
22 nasal decongestants.

1 The DESI panel was charged with making
2 recommendations based on their best scientific
3 judgments and the available data to establish
4 conditions of use with respect to dosing,
5 directions, and warnings. At that time, a
6 definition for OTC drug effectiveness standard was
7 established in 21 CFR 330.10, as Dr. Michele
8 described; then the DESI panel was charged with
9 applying this standard, which states,
10 "Effectiveness means a reasonable expectation that
11 in a significant proportion of the target
12 population, the pharmacological effect of the drug,
13 when used under adequate directions for use and
14 warnings against unsafe use, will provide
15 clinically significant relief of the type claimed."

16 The DESI panel report published in 1976
17 defined nasal decongestants as agents that reduce
18 nasal congestion in patients with acute or chronic
19 rhinitis. They evaluated phenylephrine
20 hydrochloride and pseudoephedrine as oral nasal
21 decongestants, and concluded that phenylephrine
22 hydrochloride is safe and effective as an orally

1 administered nasal decongestant for OTC use at the
2 specified dosage.

3 With this information, FDA was responsible
4 for creating and implementing the regulations which
5 govern the OTC monograph. After considering the
6 DESI panel's recommendations, the agency applied
7 the three-step rulemaking process used at the time,
8 sometimes referred to as "Notice and Comment."

9 In step 1, the 1976 Advance Notice of
10 Proposed Rulemaking announced the agency's proposal
11 to include phenylephrine in the OTC monograph based
12 on the panel's recommendation. The agency decided
13 to issue the unaltered conclusions and
14 recommendations of the panel, and stated that the
15 purpose of this approach was to, quote, "stimulate
16 discussion, evaluation, and comment on the full
17 sweep of the panel's deliberations."

18 In step 2, the 1985 tentative final
19 monograph, or proposed rule, included the agency's
20 evaluation of all available data and comments
21 received after the ANPR. At that time, the agency
22 maintained its position that phenylephrine be

1 included in the monograph. At this stage, the
2 numbered categories -- category 1 representing
3 generally recognized as safe and effective;
4 category 2 representing not generally recognized as
5 safe and effective; and category 3 representing
6 insufficient data available and further testing
7 required -- were used to classify each active
8 ingredient relative to its therapeutic claim in the
9 proposed rule. Topical and oral phenylephrine were
10 proposed as category 1 or GRASE. In step 3, the
11 1994 final monograph, or final rule, established
12 the agency's classification of oral and topical
13 phenylephrine hydrochloride as monograph
14 conditions.

15 Phenylephrine bitartrate is an effervescent
16 tablet dosage form formed with the bitartrate salt.
17 FDA received a citizen petition in 2002, which
18 requested that the CCABA OTC monograph be amended
19 to add this dosage form of phenylephrine. The
20 petition did not include efficacy data. It was,
21 however, submitted with domestic and global
22 marketing history data, and pharmacokinetic data

1 showing that phenylephrine hydrochloride and
2 phenylephrine bitartrate have comparable
3 bioavailability profiles. FDA issued a proposed
4 rule in 2004, and then a final rule in 2006, to add
5 phenylephrine bitartrate as a monograph condition.
6 Again, we note that this determination was based on
7 pharmacokinetic matching data, not efficacy.

8 I will briefly describe two other active
9 ingredients, as they are relevant to
10 phenylephrine's use as an oral nasal decongestant.
11 Pseudoephedrine is the only other oral decongestant
12 listed in the CCABA monograph. The Combat
13 Methamphetamine Epidemic Act was enacted in 2006,
14 restricting public access to pseudoephedrine. The
15 act required that pseudoephedrine be sold behind
16 the counter and also limited purchase quantities.
17 This led to many products being reformulated to
18 contain phenylephrine instead of pseudoephedrine
19 and dramatically affected the OTC nasal
20 decongestant market. These effects will be
21 discussed later.

22 Phenylpropanolamine was recommended as safe

1 and effective by the panel in 1976, however, by
2 1985, FDA had received numerous comments and data
3 related to phenylpropanolamine's use both as a
4 nasal decongestant as well as a weight control
5 drug. It was not found GRASE as a nasal
6 decongestant, and was later removed from the weight
7 control monograph after additional safety data
8 demonstrated an association with hemorrhagic stroke
9 in women of childbearing age.

10 In 2020, the Coronavirus Aid Relief and
11 Economic Security, or CARES Act, modernized the way
12 that OTC monographed drugs are regulated in the
13 United States. The burdensome rulemaking process
14 was often characterized by delays, whereas the
15 administrative order process is expected to improve
16 efficiency and facilitate innovation. All OTC
17 monographs have now been reviewed and posted as
18 orders. Specifically, the CCABA OTC final
19 monograph was posted on October 14, 2022.

20 This concludes my presentation. I hope I've
21 been able to adequately review and clarify
22 phenylephrine's long regulatory history. Thank

1 you.

2 DR. COYLE: Thank you.

3 We will go ahead and take a short 10-minute
4 break. Panel members, please remember that there
5 should be no chatting or discussion of the meeting
6 topics with other panel members during this break.
7 We will resume at 9:45; 9:45 we'll see everyone
8 back here. Thank you.

9 (Whereupon, at 9:36 a.m., a recess was taken,
10 and meeting resumed at 9:45 a.m.)

11 DR. COYLE: Welcome back. We will now
12 proceed with FDA's presentation, starting with
13 Dr. Yunzhao Ren.

14 **FDA Presentation - Yunzhao Ren**

15 DR. REN: My name is Yunzhao Ren, the
16 clinical pharmacology acting team leader from the
17 Division of Inflammation and Immune Pharmacology,
18 Office of Clinical Pharmacology from FDA. I have
19 been reviewing the phenylephrine products since
20 2014, the clinical pharmacological part, in FDA.
21 My slides today will briefly cover the clinical
22 pharmacology aspect of phenylephrine.

1 The role of the clinical pharmacology
2 presentation in this meeting is to provide a
3 mechanistic explanation to the lack of nasal
4 decongestive effect following the monographed oral
5 dose of phenylephrine that was observed from
6 recently conducted randomized, placebo-controlled
7 clinical efficacy trials with a relatively large
8 sample size.

9 I'll first introduce the metabolism and
10 pharmacology of phenylephrine, then I will explain
11 in detail why phenylephrine has very low
12 bioavailability via the oral administration route
13 when compared to IV administration routes, and this
14 low oral bioavailability of phenylephrine only
15 results in small and transient systemic alpha-1
16 adrenergic activity observed from clinical trials.

17 Of note, because only phenylephrine
18 hydrochloride drug products were used in the
19 clinical PK trials, whenever I cite phenylephrine
20 products in my presentation, I mean phenylephrine
21 hydrochloride drug products.

22 Following the oral administration, more than

1 80 percent of the phenylephrine dose is absorbed
2 into the human body, however, mostly in the form of
3 metabolites. That's because extensive metabolism
4 occurs when phenylephrine passes through the
5 intestinal wall during the absorption.
6 Glucuronide-conjugated phenylephrine,
7 sulfate-conjugated phenylephrine, and
8 hydroxymandelic acid are the three major
9 metabolites detected in the systemic circulation
10 and account for approximately 90 percent of the
11 systemic exposure and urine excretion of the
12 phenylephrine-related molecule. Meanwhile, the
13 parent phenylephrine only accounts for about
14 3 percent of the total urine excretion of
15 phenylephrine-related molecules after oral
16 administration.

17 When phenylephrine is applied locally via
18 intranasal administration route, its nasal
19 decongestive effect is attributed to its direct
20 alpha-1 adrenergic agonistic pharmacology effect,
21 which constricts the blood vessels in the nasal
22 mucosa that reduces local edema and perfusion.

1 Schering-Plough compared the in vitro
2 alpha-1 adrenergic pharmacology results of
3 phenylephrine and its major metabolites in a 2007
4 Nonprescription Drug Advisory Committee meeting.
5 The results confirmed the selectivity of
6 phenylephrine as an alpha-1 adrenergic agonist, as
7 the EC₅₀ values for alpha-1 receptors are lower than
8 alpha-2 receptors. In addition, the in vitro
9 results demonstrated that three major phenylephrine
10 metabolites identified in the human body did not
11 have any adrenergic agonistic activity at the
12 highest tested concentration, which is consistent
13 with the approved phenylephrine drug label that
14 says the metabolites are considered not
15 pharmacologically active.

16 In the same 2007 AC meeting, Schering-Plough
17 also compared parent phenylephrine PK profile with
18 the total phenylephrine PK profile following the
19 monographed 10-milligram oral dose. The total
20 phenylephrine, which is a coined term in this
21 field, included both parent phenylephrine and
22 phenylephrine that was hydrolyzed from major

1 conjugated metabolites during the sample
2 preparation, and that's due to the convenience of
3 the bioanalytical assay. I'll explain this more
4 later.

5 The results show that the parent
6 phenylephrine systemic exposure is less than
7 1 percent of the total phenylephrine systemic
8 exposure. And since the amount of the total
9 phenylephrine systemic exposure is less than the
10 phenylephrine oral dose, the oral bioavailability
11 of parent phenylephrine is concluded to be less
12 than 1 percent of the oral dose. We acknowledge
13 this is inference, but this inference is airtight.

14 Let me explain a little bit more about the
15 bioanalytical assay for this total phenylephrine
16 measurement since CHPA raised this question during
17 their presentation later. Here, the concept of
18 that is, if you compare the exposure, especially
19 the AUC value, from 1 molecule to the other, a fair
20 comparison will be compare the molar ratio, not the
21 exact nanogram per mL or the concentrations in this
22 unit. So therefore, I will describe here how this

1 black curve, the total phenylephrine, is measured.

2 Here what I'm measuring is generally the
3 phenylephrine itself, including parent
4 phenylephrine, which is just a teeny-tiny
5 component, and also the phenylephrine that was
6 hydrolyzed from the metabolites, especially the
7 conjugated metabolites during the sample
8 preparation, because for measuring the total
9 phenylephrine, you need to incubate the samples
10 with acid to hydrolyze the metabolites to release
11 the phenylephrine. So here 1 molar of conjugated
12 metabolite will give you 1 molar of phenylephrine;
13 so it's tight, a 1-to-1 ratio, even in the molar
14 ratio.

15 More importantly, the mean maximum plasma
16 concentration, or C_{max} value of phenylephrine, is
17 about 0.65 nanogram per mL following the
18 monographed 10-milligram oral dose, which is lower
19 than that in vitro alpha-1 adrenergic agonistic EC_{50}
20 value, as shown in the next slide.

21 Here, you may appreciate the in vitro
22 phenylephrine EC_{50} values are 16.9 nanogram per mL

1 and 2.3 nanogram per mL for alpha-1a and alpha-1b
2 receptors, respectively. These EC₅₀ values are
3 within the range of literature reported values;
4 however, the in vivo phenylephrine mean C_{max} value
5 is only about 0.65 nanogram per mL following the
6 10-milligram oral dose in Schering-Plough's PK
7 study. Of note, the result of low bioavailability
8 of phenylephrine following the oral administration
9 route was not available at the time of the original
10 GRASE status determination for oral phenylephrine
11 about 30 years ago.

12 The Schering-Plough's PK comparison results
13 were independently confirmed by the clinical
14 pharmacology review of NDA 022565, which was
15 approved in 2010, and the 505(b)(2) path rely on
16 the efficacy and safety of the oral phenylephrine
17 monograph. The PK profiles of parent phenylephrine
18 as shown in red color and total phenylephrine as
19 shown in blue color, following a marketed single
20 dose 10-milligram oral phenylephrine product, are
21 compared in this slide. The PK profile on the left
22 is on a log scale and PK profile on the right is on

1 a linear scale.

2 The table listed here compared the systemic
3 exposure between the parent and total
4 phenylephrine. The C_{max} of parent phenylephrine is
5 only about 0.3 percent of the value of the total
6 phenylephrine and the AUC of phenylephrine is only
7 about 0.1 percent of the value of total
8 phenylephrine. In addition, the half-life of
9 parent phenylephrine is also shorter than the total
10 phenylephrine.

11 We have compared in vitro and in vivo
12 phenylephrine concentrations in the previous
13 slides. Next, let's examine the in vivo
14 pharmacology effect of phenylephrine following the
15 oral administration route. Here, the in vivo
16 pharmacology was measured as systemic alpha-1
17 adrenergic activity, mainly the systolic blood
18 pressure change from baseline as an indicator.

19 In 2015, McNeil Consumer Healthcare
20 published a phenylephrine clinical trial, which was
21 a randomized, double-blind, placebo-controlled,
22 single-dose, dose-ranging crossover study to

1 evaluate the PK and PD, following up to
2 30-milligram oral dose of phenylephrine
3 hydrochloride immediate-release tablets in
4 28 healthy subjects. The PK profiles, as shown on
5 the left, demonstrated a roughly dose-proportional
6 increase of parent phenylephrine systemic exposure
7 across a 3-fold range. The PD profiles, as shown
8 on the right, demonstrate that the mean maximum
9 systolic blood pressure increased approximately
10 4 millimeter mercury from the baseline following
11 the 10-milligram to 30-milligram oral dose of
12 phenylephrine at about 30 minutes post-dose. By
13 the way, the T_{max} of phenylephrine following oral
14 dose is about 30 minutes.

15 The magnitude of systolic blood pressure
16 increased from baseline following 10-milligram oral
17 dose of phenylephrine is considered relatively
18 small. The duration of the systolic blood pressure
19 peak is also short, less than 1 hour. In addition,
20 there's no clear dose-response relationship
21 observed for this small and transient increase of
22 systolic blood pressure across a 3-fold dose range.

1 On the contrary, a clear dose or
2 exposure-response relationship was observed for
3 phenylephrine following 6 minutes continuous IV
4 infusion in healthy subjects from a literature
5 report. Here, the left panel is the parent
6 phenylephrine plasma concentration at a steady
7 state following the IV infusion, and the right
8 panel is the blood pressure profile at a steady
9 state following the IV infusion.

10 When phenylephrine is infused with the
11 lowest dose in this study, 0.5 microgram per
12 kilogram body weight per minute, there was an
13 increase of 3-millimeter mercury of systolic blood
14 pressure from the baseline at a steady state, with
15 parent phenylephrine plasma concentration around
16 3 nanogram per mL. The result is consistent with
17 oral phenylephrine PK and PD results observed from
18 the previous slide.

19 As we have mentioned, following IV infusion
20 at a steady state, 3 nanogram per mL of parent
21 phenylephrine concentration resulted in
22 3-millimeter mercury of systolic blood pressure

1 increase. Here, following an oral administration,
2 a parent phenylephrine C_{max} value ranges from 1.4 to
3 4.5 milligram per mL, which results in 4-millimeter
4 mercury increase of systolic blood pressure. The
5 results are consistent with each other.

6 Of note, at this level, the exposure of
7 phenylephrine major metabolites, following a
8 10-milligram oral dose, is estimated to be at least
9 40-fold higher than following the 6 minutes
10 0.5 microgram per kilo per minute IV infusion; yet,
11 we did not observe any substantial change of blood
12 pressure from baseline compared to the IV infusion,
13 which is consistent with the in vitro pharmacology
14 results for phenylephrine metabolites.

15 Let's go back to this IV infusion study
16 again. It takes an infusion rate of 1 microgram
17 per kilo per minute to reach a steady state
18 concentration of approximately 10 nanogram per mL
19 of parent phenylephrine to achieve about
20 10-millimeter mercury increase of systolic blood
21 pressure from baseline, and this 1 microgram per
22 kilo per minute infusion rate is within the range

1 of the approved IV phenylephrine dose for the
2 treatment of hypotension, resulting primarily from
3 vasodilation in the setting of anesthesia.
4 Therefore, we consider the systemic alpha-1
5 adrenergic agonistic effect, about 10 millimeter
6 mercury increase of systolic blood pressure in
7 healthy subjects, with parent phenylephrine plasma
8 concentration of 10 nanogram per mL are both
9 pharmacologically and clinically meaningful.

10 Based on the PK and PD results and the
11 relationship following the IV infusion of
12 phenylephrine, it is estimated that an oral dose of
13 approximately 100 milligram is needed to achieve a
14 C_{max} value around 10 nanogram per mL in order to
15 achieve about a 10-millimeter mercury increase of
16 systolic blood pressure from baseline. That's
17 about 10 times of the currently monographed oral
18 dose of phenylephrine.

19 Indeed, later Dr. Starke will display more
20 systolic blood pressure results from some early
21 clinical trials in his section. These results
22 demonstrated that 100 milligrams of oral

1 phenylephrine not only distinguished its effect on
2 the magnitude of the systolic blood pressure
3 increase from baseline, but also the sustainability
4 of this increase. However, just to clarify, FDA
5 neither suggests 100 milligrams is a proper oral
6 dose for treating nasal congestion, nor indicates
7 that there is any clinical evidence to support this
8 dose.

9 Although we acknowledge the comments from
10 the 2007 AC meeting, which recommended higher oral
11 doses of phenylephrine be explored for treating
12 nasal congestion, a noticeably sustained increase
13 of blood pressure following a higher oral dose of
14 phenylephrine, if observed, will certainly raise
15 safety concerns.

16 We acknowledge that there's no clinical
17 trial conducted to translate or compare the
18 real-time systemic alpha-1 adrenergic activity of
19 phenylephrine on blood pressure to its nasal
20 decongestive effect in patients with nasal
21 congestion. However, there are no in vivo or
22 in vitro results published to demonstrate that the

1 alpha-1 adrenergic receptors in nasal mucosa is
2 more sensitive than in systemic circulation in
3 humans; neither are studies conducted to show that
4 phenylephrine can be enriched in nasal mucosa
5 following the oral administration route.

6 Let's take this translatability question
7 from a different angle by looking at the marketed
8 phenylephrine concentrations in the monographed
9 intranasal phenylephrine products. These
10 concentrations ranged from 0.125 percent to
11 1 percent or 1.25 to 10 milligram per mL. These
12 monographed phenylephrine concentrations in the
13 nasal solution, to be directly applied to the nasal
14 mucosa, is at least 1,000,000-fold higher than the
15 parent phenylephrine plasma C_{\max} value following the
16 monographed oral dose.

17 The 1,000,000-fold difference of
18 concentrations can be roughly demonstrated by
19 taking just one drop of phenylephrine intranasal
20 product and put it into 10 gallons of water, and
21 you mix it very well; note the phenylephrine
22 concentration in that 10 gallons of water is

1 roughly the plasma phenylephrine C_{max} value
2 following the monograph of 10-milligram oral dose.

3 We acknowledge that 1.25 to 10 milligram per
4 mL phenylephrine concentration in nasal solution
5 for treating nasal congestion is based on expert
6 opinions, and that the therapeutic concentrations
7 for intranasal products were not well explored in
8 the past as well. However, the fact that there's a
9 1,000,000-fold drug concentration difference
10 between the intranasal and oral administering route
11 for the same indications, with the same target
12 tissue, which is nasal mucosa, provides the useful
13 context in which to consider the potential
14 efficacious dose range for oral phenylephrine.

15 From literature reports, we know that oral
16 phenylephrine can cause substantial increase of
17 blood pressure at a concentration far below
18 1.25 milligram per mL. For example, a study
19 reported that following 250 milligram oral dose of
20 phenylephrine, which is 25 times the monographed
21 10-milligram oral dose, the mean systolic blood
22 pressure increased by approximately 30 millimeter

1 mercury.

2 Here are some take-away values. The plasma
3 C_{max} value of parent phenylephrine is approximately
4 1 nanogram per mL following the monograph to
5 10-milligram oral dose. It is lower than the
6 in vitro alpha-1 adrenergic agonistic EC_{50} values,
7 and it is about 1 magnitude lower than the
8 concentration following the IV dose within the
9 approved dose range of phenylephrine for treating
10 hypotension, and it is lower than approximately
11 1 millionth the value of phenylephrine
12 concentration of the monographed phenylephrine
13 nasal solution products indicated for nasal
14 congestion. Of note, there's a typo at the end of
15 this slide, which the values in the parentheses of
16 the footnote number 3 should be 0.125 percent to
17 1 percent, not 0.125 percent to 0.5 percent.

18 In conclusion, following a 10 milligram oral
19 dose of phenylephrine, the oral relative
20 availability of parent phenylephrine is less than
21 1 percent. Meanwhile, although phenylephrine major
22 metabolites have higher bioavailability, they do

1 not have detectable alpha-1 adrenergic agonistic
2 activity both in vitro and in vivo. The systemic
3 alpha-1 adrenergic activity, as measured by
4 systolic blood pressure and increases from baseline
5 following the 10-milligram oral dose, is considered
6 relatively small, only about 4 millimeter mercury.
7 We acknowledge there's a lack of dedicated clinical
8 data to elucidate the translatability of this
9 systemic alpha-1 adrenergic activity to local nasal
10 decongestive effect; however, we do have clinical
11 trial data looking directly at the efficacy of
12 phenylephrine on nasal congestion, which Dr. Starke
13 will present in detail in the next section.

14 Last but not least, the optimal dosing
15 frequency of oral phenylephrine for the treatment
16 of nasal congestion has not been sufficiently
17 explored in the past, as the half-life of parent
18 phenylephrine is only about 1.5 hours in the
19 systemic circulation, whereas the monographed
20 dosing interval for oral phenylephrine is 4 hours.
21 This slide concludes my presentation, and I'll pass
22 the podium to Dr. Starke.

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FDA Presentation - Peter Starke

DR. STARKE: Thank you, Dr. Ren.

Good morning. I'm Dr. Peter Starke, and I will present the clinical data regarding the efficacy and safety of orally administered phenylephrine as a nasal decongestant. Before beginning, let me briefly introduce myself. I'm a pediatrician. I was in practice for over 22 years before joining the Pulmonary Allergy -- and now the Pulmonary Allergy and Critical Care division -- in 2000. I served in that division for over 18 years, until I retired in 2018. I've returned in January of 2022 to lead the clinical review group, looking at issues with the cough, cold, allergy, bronchodilator, and antiasthmatic over-the-counter monograph also known as the Cough Cold or CCABA monograph.

Today, you're going to hear about two sets of data, one that was used to establish the GRASE status of oral phenylephrine, which was reviewed for the 1976 ANPR and finalized in the final decongestant monograph in 1994, and the second set,

1 which starts after that time but really begins with
2 presentations made by industry at the 2007 advisory
3 committee meeting.

4 The two sets of data are markedly different,
5 and a lot has changed since the original DESI panel
6 reviewed the data and made recommendations to the
7 agency in 1976. In fact, changes to drug
8 development, clinical trial design, and clinical
9 review practices would be a whole talk in and of
10 itself, but the science has also advanced, and this
11 talk will focus on the efficacy and safety data
12 through the lens of current best clinical drug
13 development and review practices.

14 I will start by briefly summarizing the
15 scope of the new database, including summarizing
16 what was presented at the 2007 advisory committee
17 meeting, after which I will discuss the results
18 from the new clinical trials. However, a full
19 understanding of the new data can only be
20 accomplished within the context of understanding
21 all of the available data, including the original
22 studies, which were also discussed at the 2007

1 advisory committee meeting, so I will present the
2 original data as well.

3 First, the scope of the new database, this
4 table summarizes the database of clinical trials
5 with new data. There were five trials starting
6 with two EEU, or environmental exposure unit
7 studies, that were discussed by Schering-Plough
8 Merck at the 2007 Nonprescription Drug Advisory
9 Committee meeting, and three large clinical trials
10 conducted since then. I will be presenting each of
11 these studies as we go through the data. Schering-
12 Plough and Merck worked together on the various
13 parts of this program and merged in 2009, so for
14 convenience, I'll be referring to the clinical
15 program interchangeably as Schering-Plough Merck or
16 just Merck.

17 This table summarizes the number of subjects
18 randomized to each dose. The first trial was a
19 crossover study and the rest use a parallel group
20 design. First, some historical context; as you
21 heard before, in 2007, the agency received a
22 citizen petition requesting that we amend the

1 dosage of both oral phenylephrine salts by
2 increasing the maximum dosage for patients 12 years
3 of age and older and to withdraw approval for use
4 in children less than 12 years of age. The agency
5 decided to hold an advisory committee meeting in
6 December of that year to discuss the scientific
7 merits of whether higher doses of oral
8 phenylephrine would be warranted in adolescents and
9 adults.

10 The second proposal to remove approval for
11 use under 12 years of age was not discussed because
12 the use of cough and cold medicines in the
13 over-the-counter, cough-cold monograph had been
14 discussed at a Joint Nonprescription Drug and
15 Pediatric Advisory Committee meeting held in
16 October of that year; and by the way, I was at that
17 meeting, and I presented at that meeting.

18 This slide summarizes the meeting and
19 recommendations. Both the petitioners and industry
20 presented meta-analysis of the original studies.
21 Additionally, an FDA statistician looked at all the
22 studies and both meta-analyses. At that meaning,

1 Schering-Plough and Schering-Plough Merck
2 presented, quote/unquote, "new pharmacology and
3 bioavailability data" that had not been available
4 prior to that time, along with two environmental
5 exposure unit, or EEU, studies, that showed no
6 efficacy at monographed doses.

7 The advisory committee recommended that more
8 clinical data be obtained to evaluate higher oral
9 doses of phenylephrine than the monographed dose.
10 They also recommended that symptom scores be used
11 rather than nasal inspiratory resistance, or NIR,
12 which is the primary endpoint that had been used in
13 all the original studies.

14 Schering-Plough and Merck presented in
15 subsequently published receptor binding, clinical
16 pharmacology, and clinical data at the 2007
17 advisory committee meeting. You heard about the
18 receptor binding and clinical pharmacology data
19 from Dr. Ren. I want to put Schering-Plough and
20 Schering-Plough Merck's advisory committee
21 presentations into some perspective.

22 This slide summarizes the publicly available

1 information about several Schering-Plough Merck
2 programs that involved the use of oral
3 phenylephrine. After conducting receptor binding
4 and PK studies, Schering-Plough and Merck performed
5 the two environmental exposure unit studies that
6 were reported at the 2007 advisory committee
7 meeting. Although the EEU studies were conducted
8 for entirely different purposes, the results showed
9 a lack of efficacy for oral phenylephrine at
10 monographed doses, after which Merck performed two
11 large clinical trials, one each for
12 immediate-release and extended-release products.

13 The publication for one of those studies,
14 the immediate-release dose-ranging study, states
15 that Merck first conducted safety studies and
16 identified 40 milligrams as a safe dose to study,
17 and the publication for the 30-milligram
18 extended-release product reports that they had
19 conducted a bioequivalence study that failed to
20 match the exposure from three 10-milligram tablets
21 dosed every 4 hours, with a 30-milligram
22 extended-release product.

1 These are the Schering-Plough Merck trials,
2 two EEU studies followed by the two large clinical
3 trials. I'll cover the two EEU studies first. EEU
4 studies are considered proof-of-concept,
5 pharmacodynamic, or early phase 2 studies. They
6 are often used in the early evaluation of an
7 allergic rhinitis drug to establish whether a dose
8 might be effective before proceeding to larger
9 dose-finding studies. Subjects with seasonal
10 allergic rhinitis, or SAR, are first primed by
11 multiple exposures to pollen in the EEU chamber,
12 and when symptoms are sufficient, are treated and
13 observed for the drug effect.

14 As I am sure you're aware, SAR includes the
15 symptom of nasal congestion. Schering-Plough Merck
16 performed two such studies. One compared
17 phenylephrine with pseudoephedrine and placebo, and
18 one compared phenylephrine with the test product
19 and placebo. The primary efficacy assessment in
20 both studies was changed from baseline and average
21 nasal congestion scores over 6 hours, although
22 nasal airway resistance and/or peak nasal

1 inspiratory flow, or PNIF, were also evaluated. In
2 both studies, phenylephrine was no more effective
3 than placebo.

4 This slide describes the first study which
5 compared a 12-milligram dose of phenylephrine, the
6 European oral dose, with 60 milligrams of
7 pseudoephedrine and placebo and 39 subjects with
8 SAR. It was a randomized, investigator-blinded,
9 single-dose, 3-way crossover study. It was
10 conducted in January of 2006, shortly after the
11 Combat Methamphetamine Act was passed and several
12 months before the act actually took effect. As
13 such, the publication for this trial infers that it
14 was conducted to help transition from
15 pseudoephedrine to phenylephrine-containing
16 products.

17 Here are the results. Focus on the left,
18 where nasal congestion scores are plotted over
19 time. There was no difference between
20 phenylephrine and placebo for nasal congestion
21 scores, whereas pseudoephedrine showed a
22 significant effect, as evidenced by a sustained

1 decrease in congestion scores. On the right is
2 nasal rhinometry with a positive score denoting
3 improvement. Pseudoephedrine showed an effect,
4 whereas phenylephrine and placebo did not.

5 CHPA has raised concern over several issues
6 with this study. First, the primary endpoint was
7 out to 6 hours, whereas the monographed
8 phenylephrine dosing interval is every 4 hours.
9 But you can see visually on the left-hand side that
10 if one made a cutoff at 4 hours, it would not have
11 changed the results. In fact, it's likely that the
12 primary comparison for nasal symptoms scores
13 between pseudoephedrine and placebo would have been
14 statistically stronger, and that the same
15 conclusion would have been reached for each of the
16 treatment comparisons with placebo.

17 Second, CHPA argues that because the study
18 was only investigator blinded and subjects knew
19 what treatments they might be getting, there might
20 have been a crossover effect for those subjects who
21 received pseudoephedrine prior to receiving
22 placebo, thereby creating a positive bias in those

1 subjects. However, the same might be said for the
2 arm crossed over from phenylephrine to placebo if
3 phenylephrine had shown a positive effect,
4 suggesting that a crossover effect did not
5 significantly bias results against phenylephrine.

6 Now, this slide shows the same nasal
7 rhinometry on the right but peak inspiratory flow,
8 or PNIF, on the left. Again, pseudoephedrine
9 showed a significant effect, whereas phenylephrine
10 and placebo did not. In fact, if you look, PNIF
11 tracks better with nasal congestion symptoms than
12 does NAR.

13 This is Schering-Plough's slide from the
14 2007 advisory committee meeting showing the mean
15 change in nasal congestion scores for each
16 treatment, phenylephrine, pseudoephedrine in the
17 middle, and placebo on the right. As you will see
18 in tiny print on the bottom left, which I expanded
19 for visibility, the only comparison that was
20 statistically significant was pseudoephedrine
21 versus placebo.

22 This is the second study. It was a large

1 randomized, double-blind, double-dummy, placebo-
2 controlled, single-dose, parallel group study in
3 379 patients with SAR to ragweed. It was conducted
4 primarily to evaluate a test product, loratadine
5 combined with montelukast. As such, it included
6 phenylephrine as a so-called positive control.

7 Here are the results. These figures are
8 taken directly from Schering-Plough Merck's
9 presentation. On the left are mean changes from
10 baseline and congestion symptoms scores with the
11 test product in blue, phenylephrine in green, and
12 placebo in gray. Within the boxes are the N's for
13 each treatment arm, which were substantial. On the
14 right are mean changes in symptom scores over time.
15 There was no statistically significant difference
16 between phenylephrine and placebo in this study.

17 Here is Schering-Plough's conclusions that
18 they shared at the advisory committee meeting, and
19 I'm quoting. "A single dose of oral
20 pseudoephedrine 60 milligrams showed the expected
21 decongestant response, mainly in symptoms and
22 airflow, compared to placebo. A single oral dose

1 of phenylephrine 10 or 12 milligrams overall showed
2 no decongestant response compared to placebo, and
3 that was replicated in two studies."

4 There were three large trials conducted
5 since the 2007 advisory committee, two by Merck
6 conducted between 2011 and '12 and published in
7 2015 and '16, and one by Johnson & Johnson
8 conducted in 2017 to '18; the Merck clinical trials
9 first.

10 Merck's two large clinical trials were both
11 conducted in subjects with SAR. One was a phase 2
12 dose-ranging study that evaluated 10, 20, 30, and
13 40 milligrams of immediate-release phenylephrine
14 versus placebo, and one evaluated a 30-milligram
15 extended-release product versus placebo using an
16 extended-release formulation, which we know
17 provided a higher systemic exposure than three
18 10-milligram immediate-release doses dosed every
19 4 hours. The results of both trials were published
20 in peer reviewed journals and at
21 clinicaltrials.gov.

22 The size and primary endpoint for these

1 trials were reasonable and similar to phase 2 and 3
2 trials for drug registration of antihistamines and
3 intranasal products for allergic rhinitis. I will
4 also note that seasonal allergic rhinitis provides
5 a more stable environment than colds, which is the
6 population evaluated in all but one of the original
7 studies, although that's primarily because catching
8 subjects at the right moment in the cold prevents
9 an enrollment issue.

10 Nasal congestion was rated twice daily on a
11 4.0 to 3 scale following the FDA guidance on
12 development of drugs for allergic rhinitis, with
13 the primary endpoint being change in reflective
14 nasal symptoms scores over one week of treatment.
15 Neither trial showed efficacy of any dose of
16 phenylephrine compared with placebo, and no
17 meaningful safety issues were noted.

18 The publications for the two large trials
19 state that Merck supported the dosing used in these
20 trials with safety studies. The publication for
21 the IR 10-milligram to 40-milligram dose-ranging
22 trial reports that those studies showed support for

1 up to 40 milligrams, the highest dose studied;
2 however, those studies were never published, so we
3 do not have the results to share with you.

4 What you see summarized in this slide is a
5 7-day ambulatory safety study that Merck conducted
6 as part of drug development for the 30-milligram
7 extended-release product. The primary outcome
8 measure was average systolic blood pressure over a
9 5-hour range around the time of maximal
10 concentration or T_{max} . No meaningful differences in
11 systolic blood pressure were noted for either
12 30-milligram extended release or placebo.

13 First, the dose-ranging trial. This trial
14 was published, and the results are also on
15 clinicaltrials.gov. It was a multicenter,
16 randomized, dummied but only partially blinded,
17 placebo-controlled, 5-arm, parallel group trial
18 conducted in healthy adults with SAR caused by
19 spring allergens. All subjects received background
20 treatment of the antihistamine loratadine
21 10 milligrams, which had previously been
22 demonstrated in two factorially designed clinical

1 trials to have no effect on congestion, and the
2 publication references the two publications for
3 those trials.

4 After a 4-day baseline run-in period, all
5 subjects were dosed with immediate-release
6 phenylephrine every 4 hours for 1 week. The reason
7 it was only partially blinded is that they used a
8 similar but not identical placebo, but the fact
9 that the study was placebo dummied, along with the
10 partial blinding, would have made it more difficult
11 for a subject to guess which dose they might have
12 been randomized to receive. That said, if a
13 subject did guess at their treatment allocation, it
14 would likely have favored finding an effect for
15 phenylephrine because there were 4 phenylephrine
16 arms and only one placebo arm, meaning there was a
17 4-to-1 chance they might think they were taking an
18 active treatment.

19 The primary endpoint was mean change from
20 baseline in daily reflective nasal congestion
21 scores over the treatment period. 539 were
22 randomized and 519, almost 96 percent, completed

1 the trial. In the blue boxes, you see the N's for
2 each treatment group, which were quite reasonable
3 and far larger than in any of the original studies.
4 The treatment groups were comparable.

5 In retrospect, we are aware that there's
6 some potential limitations to the design of this
7 study. First, it was only partially blinded,
8 although I've explained why that should not have
9 mattered. Second, it did not include a positive
10 control, which would have been ideal. That said,
11 based on our review, we consider this trial to have
12 been adequately designed and conducted, and we do
13 not believe that the limitations I mentioned
14 detract from the interpretation of the results.

15 Here you see the results shown graphically
16 over the course of the trial with mean reflective
17 nasal symptoms scores on the Y-axis on the 4 days
18 before and the 7 days after randomization on the
19 X-axis. You also see the number of subjects in
20 each treatment group on the top right. Note that
21 baseline symptoms were about 2.4 to 2.5, which is
22 in the moderate range. Not only were there no

1 statistically significant differences between any
2 oral phenylephrine dose and placebo, there were no
3 meaningful differences between doses.

4 Now, the Merck extended-release trial. This
5 trial was published, and the results are available
6 at clinicaltrials.gov. It was a phase 3 trial
7 performed after a bioavailability study failed to
8 show bioequivalence to, and with higher systemic
9 exposure than three 10-milligram
10 immediately-released phenylephrine tablets. It was
11 a multicenter, randomized, double-blind,
12 double-dummy, placebo-controlled, 2-arm, parallel
13 group design that compared a 30-milligram
14 modified-release phenylephrine with placebo.

15 This is the largest trial ever conducted to
16 evaluate the efficacy of phenylephrine, and with
17 enrollment of 287 and 88 subjects in the respective
18 arms, it was comparable to what one might expect to
19 see in phase 3 allergic rhinitis trials. The
20 treatment was twice daily for 7 days, with no
21 background treatment except loratadine as an
22 as-needed rescue. The primary endpoint was mean

1 change from baseline in daily nasal congestion
2 scores over the treatment period. 575 subjects
3 were randomized and 574 completed the study.
4 Treatment groups were comparable.

5 Based on our review, we consider this trial
6 to have all the features of an adequately designed
7 and well-conducted trial. As such, this trial
8 provides the best information available to date
9 regarding the efficacy of oral phenylephrine.

10 Here are the results for the primary
11 endpoint of mean change from baseline in reflective
12 nasal congestion scores over 7 days. On the left
13 you see placebo in blue and the modified or
14 extended-release phenylephrine in red. There was a
15 similar response to each with no statistically
16 significant difference between the two treatments.
17 On the right, you see the results expressed in
18 tabular format with baseline and mean change shown.

19 I used the data available at
20 clinicaltrials.gov to make this graphical
21 representation of the mean daily reflective nasal
22 congestion scores over the course of the study,

1 with nasal congestion scores on the Y-axis and time
2 starting with baseline on the X-axis. Again,
3 placebo is in blue and extended-release
4 phenylephrine is in red. You see no meaningful
5 separation of the two at any time point over the
6 course of the trial.

7 Now, those two trials were conducted by
8 Merck in subjects with allergic rhinitis. We also
9 have available the results of a subject of the
10 study conducted by Johnson & Johnson in subjects
11 with a common cold. This study was conducted in
12 Canada during the 2017-18 cold season and published
13 only at clinicaltrials.gov. It was a randomized,
14 double-blind, double dummy, placebo-controlled,
15 3-arm, parallel group trial in adults with nasal
16 congestion due to the common cold about 72 hours
17 into symptoms. Treatments were a 30-milligram,
18 extended-release phenylephrine tablet taken twice
19 daily, 2 doses 12 hours apart, and the European
20 dose of phenylephrine 12 milligrams as an IR
21 capsule taken 4 times daily, 4 doses 4 hours apart,
22 and placebo. Again, all treatments were

1 double-dummied for blinding purposes.

2 Assessments were reflective nasal congestion
3 severity scores, or NCSS, assessed on an 8-point
4 0-to-7 scale where 0 equals none and 7 equals
5 severe, and performed at baseline and at 2, 4, 6,
6 8, 10, 12, and 24 hours after the first dose.

7 While we do not have PK data from this particular
8 extended-release formulation, note that the trial
9 included both their extended-release formulation
10 and the 12-milligram immediate-release product.

11 The primary endpoint was mean change from
12 baseline in NCSS over 0-to-12 hours after the first
13 dose analyzed for the ITT population using an ANOVA
14 model with treatment group, study center, and
15 baseline nasal scores as factors. Demographics
16 were similar between the three arms, and no adverse
17 events were reported. Unfortunately, while
18 Johnson & Johnson planned to enroll 450 subjects,
19 they were unable to enroll the full number and
20 terminated the study at the end of the cold season,
21 having enrolled only 193 subjects. So while it's
22 still a relatively large study, it was not nearly

1 as large as originally contemplated. Nevertheless,
2 we consider this the best data available for use of
3 oral phenylephrine as a decongestant in the setting
4 of subjects with colds.

5 Here are the results, which I took from
6 clinicaltrials.gov and converted to a figure, which
7 you see on the left and a tabular format on the
8 right. Placebo is in blue, immediate release is in
9 red, and the extended-release formulation is in
10 green. There were no meaningful differences
11 between the three treatment groups and the
12 comparisons.

13 The comparisons between either phenylephrine
14 treatment and placebo were not statistically
15 significant, one thing to note and one correction
16 on the slide. First, the correction. The mean
17 change results from the table includes standard
18 deviation, or SD, in parentheses, when in fact it
19 should have been designated as standard error or
20 SE. The standard deviation should be much larger,
21 around 1.25 in this case.

22 Second, note that the results are expressed

1 as positive numbers for all three treatment groups,
2 which either suggests that the results are
3 expressed as absolute change or that everyone got
4 worse, because based on the scoring system, higher
5 numbers would reflect more severe congestion
6 scores, so I suspect it was expressed as absolute
7 change.

8 Here you see a graphical representation of
9 those results which I created from information
10 available at clinicaltrials.gov. What appears to
11 be absolute change from baseline is on the Y-axis
12 and time is on the X-axis. As you see, there were
13 no meaningful differences between treatments at any
14 time point.

15 Our statisticians created this slide which
16 summarizes the treatment difference in change in
17 nasal congestion scores for each dose in each of
18 the four published studies from Merck. The studies
19 are color coded by trial. As I showed you in a
20 previous slide, the Horak 2009 study included
21 pseudoephedrine, which is marked with a blue arrow,
22 and showed the expected positive result. A

1 confidence interval was not available for the Day
2 study in green, and the J&J trial was not included
3 in this plot because it used a variation on nasal
4 symptom scoring, whereas all four of the Merck
5 trials used the same scoring.

6 Note the narrow confidence intervals around
7 the results with all of the confidence intervals
8 for phenylephrine versus placebo comparisons
9 overlapping zero. The only result that was
10 significant was the comparison between
11 pseudoephedrine and placebo. Also shown in the
12 next-to-the-bottom line are the results of a
13 comparison that our statisticians performed with
14 placebo when the results for all 4-to-40 milligram
15 phenylephrine doses in the dose-ranging study are
16 pooled.

17 I turn now to the data that supported the
18 GRASE recommendation in the monograph. First, I
19 will discuss the meta-analysis of the original data
20 that were presented at the 2007 advisory committee
21 meeting, after which I will discuss the studies
22 themselves, but through the lens of current

1 clinical trial design and review guidance.

2 At the advisory committee meeting, the
3 petitioners and industry presented meta-analyses,
4 each of which used a different number of the
5 original studies and each of which used different
6 statistical methodology. Not unexpectedly, the
7 petitioners' analysis did not confirm the original
8 findings, whereas the industry analysis did. But
9 what do the meta analyses actually tell us about
10 the studies themselves?

11 Here you see a summary slide of the
12 petitioners' meta-analysis. It shows all the
13 studies that they included. One of their key
14 findings was that two studies performed at the
15 Elizabeth Biochemical lab's study site for
16 Sterling-Winthrop, the manufacturer of
17 Neo-Synephrine, were the two most positive studies.
18 You will see this both visually and in a column
19 showing the percent NAR difference. They also
20 suggested that not only did the results of those
21 two studies drive the results of the meta-analysis,
22 these two studies were outliers when compared with

1 the rest. A third study also performed on behalf
2 of Sterling-Winthrop, but at a different
3 laboratory, Cintest, was also positive and also
4 appeared to drive the results.

5 The FDA statistician, Dr. Lin, reviewed both
6 sets of meta-analyses and pointed out the two
7 included different studies and different analyses
8 of the nasal airway resistance endpoints than had
9 been used in the original studies. He also noted
10 that NAR is no longer accepted by the agency as a
11 primary endpoint, and we'll get to that later.

12 When he looked at the studies themselves, he found
13 evidence of a treatment by study site interaction
14 which both indicated heterogeneity and limited
15 poolability, but that was as far as he went in
16 interpreting the variability of the results. His
17 final assessment was that neither meta-analysis was
18 conclusive.

19 I turn now to our reassessment of the
20 original studies through today's review lens, but I
21 want to be clear that in doing so, I am not in any
22 way denigrating the fine work that the original

1 panel did. They provided the agency with
2 recommendations based on their best assessment of
3 the data available to them at the time. It's just
4 that the science has changed in the interim.

5 This slide summarizes the safety data
6 available to the DESI panel. Sixteen studies were
7 reviewed for safety, with doses mostly between 5
8 and 60 milligrams, but several up to
9 100 milligrams. The graphic on the right shows
10 that the pharmacodynamic effects on blood pressure
11 were considered inconsistent and transient until
12 close to 100 milligrams, with no meaningful
13 cardiovascular side effects at the monographed
14 10-milligram dose. There are no other safety
15 issues noted, and for here on, I will only focus on
16 efficacy.

17 For efficacy, 14 studies were considered
18 with oral doses up to 40 milligrams. All but one
19 study were in subjects with colds. All used as the
20 primary endpoint nasal airway resistance, or NAR,
21 as measured by rhinomanometry. Symptoms were
22 secondary endpoints, and they generally were not

1 considered if the primary endpoint was not
2 successful. Most all evaluated pharmacodynamic
3 endpoints of blood pressure and heart rate.

4 Here's the breakdown of those 14 studies
5 broken down by parallel or crossover design; along
6 with the study, a brief description, and the
7 results. One was a parallel group study, the
8 results of which were considered positive, and the
9 remaining 13 were crossover studies of which six
10 were considered as positive. Two studies, one from
11 the University of Maryland and one preliminary
12 study from Sterling-Winthrop, had no interpretable
13 or useful efficacy data, so we did not have any
14 data to review. So that leaves 12, the parallel
15 group BEI study, 10 Sterling-Winthrop crossover
16 studies, and a crossover study from Columbia
17 University, and we'll discuss the BEI 1025 study
18 next.

19 The BEI 1025 study was performed by
20 Whitehall Laboratories. It was the largest study
21 and the only study with a parallel group design.
22 It's also the only study not conducted by

1 Sterling-Winthrop that was considered to be
2 positive. It was a double-blind, placebo-
3 controlled, parallel group design in 200 subjects
4 with the common cold. All subjects received
5 4 doses of 10 milligrams of phenylephrine
6 hydrochloride or placebo over 12 hours. Whereas
7 all 200 subjects, 100 per arm, were evaluated for
8 symptoms, only 50 subjects, 25 per arm, received
9 rhinometry, which was the primary endpoint. These
10 measurements were performed at 0, 15, 30, 60, and
11 120 minutes after the first dose.

12 As you see in the graphic on the right, no
13 differences were seen in systolic or diastolic
14 blood pressure, implying that a pharmacodynamic
15 effect on blood pressure was not seen in this
16 study. However, they did report changes in both
17 NAR, as well as for symptoms of nasal congestion,
18 runny nose, and sneezing, which they judged to be
19 significant compared with placebo, with no
20 improvements in the symptoms of cough or muscle
21 ache.

22 That said, there were issues with the study

1 including that the methodology to reduce bias on
2 the scoring methodology for symptoms were not
3 specified, and no adjustments were made for
4 multiplicity. In fact, the protocol was referred
5 to in the study report, but was never submitted to
6 the docket.

7 There were also significant issues in
8 interpreting symptom results, which were secondary
9 endpoints. While it appears that baseline symptoms
10 were rated on a scale of 5 from mild to severe, it
11 appears that improvement may have been rated on the
12 0-to-2 scale, with 0 being no change and 2 being
13 much improved, and that this evaluation was
14 performed by the subjects and investigators.
15 However, we do not know the frequency of the
16 scoring, whether it was instantaneous or
17 reflective, and how much weight was placed on
18 investigator judgment. That said, one must ask why
19 a nasal decongestant, which would only be expected
20 to help obstructive congestion symptoms, would also
21 help runny nose or sneezing symptoms, which throws
22 suspicion on the results of the obstructive

1 symptoms.

2 Here you see the results that were reported
3 for NAR over 2 hours following the first dose. The
4 study used percent change from baseline as the
5 primary endpoint, which is on the right, and
6 absolute change is on the left and present
7 reduction at each time point as shown in the box on
8 the right.

9 Next is the so-called negative study from
10 Columbia University. This study was conducted over
11 several years, and the results were published in
12 several journals as this study progressed, both by
13 Bickerman and Rogers. It was performed at Columbia
14 University. It was a randomized, double-blind,
15 placebo-controlled, crossover study conducted in
16 57 patients with reversible non-atopic nasal
17 congestion.

18 Now, the ANPR only reported on 20 of these
19 subjects, whereas in this slide, I'm showing the
20 full study results. The investigator had spent
21 several years studying and developing new
22 methodology to have more accurate nasal airway

1 resistance measurements, including designing their
2 own measurement instrument based on naval diving
3 equipment. They had also looked at 47 healthy
4 volunteers over an extended period of time,
5 including, over the course of the day, between each
6 nostril and when they became ill with a cold, so
7 they had a significant baseline of information upon
8 which to evaluate drug treatments.

9 Treatments included placebo, pseudoephedrine
10 60 milligrams, phenylpropanolamine 40 milligrams,
11 and 3 doses of phenylephrine, 10, 20, and
12 40 milligrams. As you see in the graphic on the
13 right, there was no change in NAR for placebo or
14 the 10-milligram phenylephrine dose, but
15 significant reductions were noted for
16 pseudoephedrine and phenylpropanolamine. Not shown
17 in the graphic are the 20- and 40-milligram doses,
18 which are reported as having been negative as well.
19 It's also important to note that this study
20 contained not one, but two positive controls that
21 clearly showed an effect, whereas both placebo and
22 3 doses of phenylephrine did not.

1 Now we come to the 10 studies conducted by
2 Sterling-Winthrop of which six were considered
3 positive and four were negative, and the
4 Sterling-Winthrop studies were conducted at three
5 different sites, but all used essentially the same
6 protocol and endpoints. They were randomized,
7 double-blind, placebo-controlled, 2-way crossover
8 studies in subjects with colds. The primary
9 endpoint was nasal airway resistance and the
10 secondary endpoint was symptoms, which were
11 generally not considered if NAR was not positive.
12 That said, there was no clear delineation in the
13 study reports for how symptoms results were
14 collected.

15 This table shows the number of completed
16 subjects in the 10 studies. On the left, you see
17 the site names and the study numbers, which are
18 grouped by site rather than in chronological order.
19 Studies considered positive for NAR results are in
20 red font. Across the top are the various
21 phenylephrine doses studied, as well as doses of
22 several positive controls.

1 All subjects were crossed over with placebo,
2 and the number of completed subjects for each study
3 dose are shown within the table itself. The
4 monographed 10-milligram dose column is shown in
5 pink. I want to point out two things here. First,
6 note the very small number of subjects studied at
7 each site and each dose, especially when compared
8 with the table I showed for the new trials.
9 Second, all the studies performed at the Elizabeth
10 study site were positive, as were all the doses
11 studied. That is the group of five studies listed
12 first, and then the second group representing two
13 other study sites. Neither of the two studies at
14 the Huntingdon site and only one of the three
15 studies at the Cintest site were positive.

16 One has to ask the question of why that is.
17 At least part of the answer is that there is no
18 standardization of the NAR methodology, resulting
19 in a procedure that's highly technician and
20 equipment dependent. This may be the reason that
21 the Huntingdon 1 study, listed immediately below
22 the five Elizabeth studies, also found no effect

1 for phenylpropanolamine when it should have shown
2 one. You also see that doses up to 25 milligrams
3 also failed at several of those sites, whereas they
4 were positive at the Elizabeth site, again
5 reinforcing that the procedure is not sufficiently
6 standardized such that it is difficult to transport
7 from one site to another. That said, none of the
8 studies documented an effect on systolic blood
9 pressure, suggesting that the alpha-1 receptors
10 were not activated by any of the phenylephrine
11 doses studied.

12 Further, two of the Elizabeth studies, 4 and
13 5, were terminated early due to insufficient
14 enrollment at the end of the cold season, and so
15 the number of subjects in these two studies are
16 even more limited than in the other studies. And I
17 might add, it's Elizabeth 2, 5, and Cintest 1 that
18 drove that original meta-analysis of the citizen
19 petitioners, the slide that I showed you earlier
20 from the citizen petitioners.

21 I will not show all of the results from
22 these studies, only this one slide, which compares

1 the results of the 10-milligram dose in two of the
2 Sterling-Winthrop studies that resulted in markedly
3 different results, Elizabeth 2 on the left and
4 Cintest 3 on the right, and you'll see that
5 Elizabeth 2 was positive and Cintest 3 was
6 negative.

7 Look at the general curves because the
8 reports used different Y-axes, with objective
9 change from baseline for Elizabeth 2 on the left
10 and change from baseline as a fraction of the
11 reading for Cintest 3 on the right, so they're not
12 directly comparable; yet you can still visually see
13 that there's a vast difference in the curves, which
14 provide some illustration of how different the
15 results were from one study to the next. I will
16 not touch on symptoms because the study reports are
17 such that the manner in which they were captured is
18 entirely opaque.

19 Going back to the DESI panel's conclusions,
20 they concluded that the data were, quote, "not
21 strongly indicative of efficacy," unquote, but in
22 the absence of the safety issue, they recommended

1 that the 10-milligram dose, which was the marketed
2 oral dose, be considered GRASE. That said, they
3 knew there were significant failed studies and that
4 the positive data were weak. They also knew that
5 it takes an oral dose of close to 100 milligrams to
6 have a consistent pharmacodynamic effect on
7 systolic blood pressure, while they did not know
8 what we now know about the bioavailability profile,
9 namely less than 1 percent, data that were not
10 available until better assays were developed around
11 the turn of this century.

12 Now, I will discuss our evaluation of those
13 studies. The first thing to say here is that these
14 studies were performed in a much different era,
15 before ICH, or the International Council for
16 Harmonisation, was established or guidances for how
17 to design and conduct clinical trials were
18 published. But I want to be really clear about
19 this. Just because these studies predate those
20 guidances does not make them bad or unacceptable.
21 However, in this case we have a reason to go back
22 and look at these studies, and when we do, we look

1 through the new lens, and we see anomalies and huge
2 variability in the results that cannot be easily
3 explained.

4 The study reports are not specific and
5 systematic, and the protocols were never submitted
6 to the docket. So it's impossible to verify that
7 the design and conduct of these studies were
8 sufficient to prevent the introduction of
9 unintended bias. And more specifically, it's
10 unclear if appropriate study monitoring and
11 auditing occurred, procedures that might have
12 identified the issues that we see with the data
13 anomalies.

14 I will also add that in these studies,
15 clinical symptoms are poorly documented as to how
16 and when they were collected or scored, and by
17 whom, subject or investigator. Therefore, they
18 cannot be relied on to provide helpful information,
19 so one has no choice but to rely on the primary
20 endpoint, which was NAR.

21 There are three problems with this approach.
22 One, the NAR procedure isn't standardized. It's

1 highly variable and is subject to numerous
2 methodological issues related to the measurement
3 tools, measurement technique, and technician
4 training and competence. This may explain why
5 there were so many failed studies and the lack of
6 reproducibility at and between study sites.

7 Two, the endpoint of NAR was never
8 validated, meaning that we have no information that
9 allows us to translate changes in NAR to a clinical
10 benefit in nasal congestion, so there is no
11 information on clinical relevance. And three, and
12 probably the most important, NAR is a surrogate
13 endpoint, and the use of surrogate endpoints is
14 fine when we don't have a way to directly measure
15 the effect -- there are lots of examples of
16 that -- but in this case we have a validated and
17 accepted endpoint of nasal congestion symptom
18 scoring that has been used for the last 30 plus
19 years, and phenylephrine is monographed to treat
20 the symptom of nasal congestion. As a result, FDA
21 would no longer accept NAR because we have
22 available an accepted way to directly assess the

1 symptom itself.

2 I addressed the issue of blinding protocols
3 and bias in the previous slide, so I'll skip the
4 first bullet. All were single-center studies and
5 all had extremely small N's with no sample size
6 calculations, no statistical analyses plans, and no
7 controls for multiplicity. Further, as I showed
8 you before, two of the five positive studies from
9 the Elizabeth site ended early due to enrollment
10 issues. The bottom line is that none of the
11 original studies stand up to modern standards of
12 study design or conduct.

13 As we reviewed the 10 Sterling-Winthrop
14 studies, we also noted, as had the petitioners and
15 Dr. Lin in 2007, that the findings at the Elizabeth
16 site were highly inconsistent with those from the
17 other two study sites. In fact, in retrospect, we
18 found evidence that there may have been data
19 integrity issues at the Elizabeth study site. Some
20 of this evidence was contemporaneous.

21 First, the study report from the Cintest 2
22 study notes that after being unable to duplicate

1 the results from the Elizabeth site, they visited
2 the Elizabeth site to observe the techniques being
3 used and to ensure that they were doing the same,
4 but they did not find any significant differences.
5 Second, after the Huntingdon 1 study was unable to
6 duplicate the Elizabeth results, they performed a
7 standard deviation analysis of the results from all
8 three study sites that had been conducted in
9 studies that have been conducted thus far and
10 compared them with the standard deviation at their
11 own site. The table in the Huntingdon 1 study
12 report shows that the standard deviations at the
13 Elizabeth site were 10 times or more smaller than
14 at the other two sites.

15 Finally, we also found that the results from
16 the Elizabeth 2 and 5 studies are near textbook
17 perfect. The curves mimic the known PK curve at
18 the time and show no change from baseline in
19 placebo, something that would not be expected based
20 on the study size, variability of the endpoint, and
21 what we now know about the bioavailability of oral
22 phenylephrine. Finally, there was a publication

1 from 2010 that included a forensic analysis on the
2 last significant digit, which is the tenths column,
3 in Elizabeth studies 2 and 5, which were the most
4 positive studies. For the Elizabeth 2 study, they
5 found an unusual occurrence of the digit 5, which
6 they believe would not have occurred randomly or by
7 chance.

8 There is one additional study that was
9 published but never submitted to the docket, and
10 was not considered by the DESI panel, but I present
11 it here for completeness sake. This study was
12 published by Cohen in 1972. This appears to be the
13 same author as that of the Whitehall's BEI 1025
14 study, although it also appears from the notations
15 in the publication that it was supported by
16 Sterling-Winthrop, who provided the study drug and
17 matching placebo, as well as the randomization
18 codes.

19 It was a randomized, double-blind,
20 placebo-controlled, single-dose, 2-way crossover
21 study in 48 subjects, 16 per arm, who were
22 experiencing cold symptoms. You see the doses of

1 phenylephrine studied and crossed over with
2 placebo, 10, 15, and 25 milligrams. The primary
3 endpoint was nasal airway resistance, and the
4 secondary endpoint was nasal congestion on a
5 5-point scale.

6 That said, this study appears to have the
7 same methodological and statistical issues as I
8 mentioned for all of the other DESI studies.
9 Again, you see no meaningful change in systolic
10 blood pressure with any of the doses and no
11 differences from placebo. Here are the results,
12 which appear to show a positive effect for each
13 dose of phenylephrine in both NAR on the left and
14 nasal congestion scores on the right.

15 So to summarize, I've shown you two sets of
16 data with differing results. How do we explain the
17 discrepancies between these two sets of data? You
18 heard from Dr. Ren that only the parent, not its
19 metabolites, are active, and that less than
20 1 percent of an oral dose is active parent
21 phenylephrine, so the drug concentrations, namely
22 C_{max} , following a 10-milligram dose are far less

1 than the EC₅₀ for the alpha-1 adrenergic receptor.
2 This observation indicates that an active
3 pharmacodynamic effect is unlikely to be achieved.
4 The lack of consistent blood pressure effects at
5 10 milligrams also suggest the lack of alpha
6 adrenergic receptor activation.

7 Together, both the PK and PD data suggest
8 that much higher doses, perhaps 100 milligrams or
9 more, might be needed to achieve a nasal
10 decongestant effect. We also know that what is
11 systemically bioavailable after a 10-milligram
12 overall dose results in a very short half-life.

13 We found numerous methodological and
14 statistical issues in the original studies that do
15 not match today's clinical design and conduct
16 standards. The study relied on the surrogate
17 endpoint of NAR, which is not validated, so we have
18 no idea how it relates to clinical relevance, and
19 there were significant inconsistencies in the
20 results between various study centers. Therefore,
21 we do not believe we can generalize the results of
22 these studies to individuals who feel that they

1 need treatment for congestion.

2 On the other hand, multiple data sources
3 support that all phenylephrine at monographed
4 doses, as well as extended-release doses of
5 30 milligrams and IR doses up to 40 milligrams, do
6 not show efficacy. These trials used the accepted
7 direct measurement of nasal symptoms as the
8 endpoint rather than an unvalidated surrogate
9 endpoint that include two environmental exposure
10 unit studies and three large well-designed and
11 conducted clinical trials, two in subjects with SAR
12 and one in subjects with colds. In all of these
13 trials, phenylephrine was shown to be no more
14 effective than placebo.

15 So in conclusion, we believe that the
16 original studies were methodologically unsound and
17 do not match today's standards. By contrast, we
18 believe that the new data are credible and do not
19 provide evidence that oral phenylephrine is
20 effective as a nasal decongestant. Further, the
21 data suggests that immediate-release doses up to
22 40 milligrams may not be effective. And finally,

1 the pharmacodynamic data suggests that higher
2 doses, which have not been fully studied, might
3 present a safety issue because they might be
4 associated with systemic blood pressure and
5 circulatory effects. Thank you for your attention.

6 **FDA Presentation - Tracy Pham**

7 DR. PHAM: Good morning. My name is Tracy
8 Pham. I'm a drug use analyst from the Division of
9 Epidemiology, Office of Surveillance and
10 Epidemiology, FDA. To provide context for today's
11 discussion, I will provide the findings on the
12 sales patterns of OTC oral products containing
13 phenylephrine or pseudoephedrine.

14 We assessed two databases. One database
15 provides sales from manufacturers and wholesalers
16 to assess use patterns over time since year 2000,
17 and another database provides sales from retail
18 stores to assess the most recent use patterns since
19 year 2018. As outlined on this slide, I will
20 provide findings on the sales from these two
21 databases, their limitations, and the summary of
22 key findings at the end of my presentation.

1 To gain insight to the use of phenylephrine
2 compared to pseudoephedrine in the context of the
3 Combat Methamphetamine Epidemic Act, we assessed
4 the estimates of bottles and packages of these
5 products sold over time, from 2000 to 2022. To
6 achieve this, we analyzed the manufacturer sale
7 database, which measures volumes of drugs sold from
8 manufacturers and wholesalers to retail and
9 non-retail settings of care in the U.S. Note that
10 although the manufacturer sale database captures
11 OTC sales back to 1992, the data are underestimated
12 because the database captures less than 50 percent
13 of sales of all OTC products.

14 This graph shows the estimates of bottles
15 and packages of OTC oral products containing
16 phenylephrine or pseudoephedrine sold by
17 manufacturers and wholesalers over time, from 2000
18 to 2022. As shown by the red line on the figure,
19 pseudoephedrine sales decreased since 2001. As
20 shown by the blue line, phenylephrine sales
21 increased from 2004 to 2009 but declined from 2009
22 to 2020, before increasing again in 2021 and in

1 2022.

2 To gain insight into the current use of
3 phenylephrine compared to pseudoephedrine, we
4 assessed the estimates of bottles and packages of
5 these products sold from U.S. retail stores to
6 consumers from 2018 to 2022. To achieve this, we
7 analyzed the retail sales database, which captures
8 point of sales of OTC drugs to consumers from a
9 panel of retail stores in the U.S. such as grocery,
10 and drug stores, and supercenters. Note that the
11 retail sale data provide a better and comprehensive
12 view of the current sales pattern and should not be
13 directly compared to the manufacturers' sale data
14 shown in the previous slide.

15 This graph shows the estimates of bottles
16 and packages of OTC oral products containing
17 phenylephrine or pseudoephedrine sold from U.S.
18 retail stores to consumers from 2018 to 2022. As
19 shown by the blue bars, phenylephrine accounted for
20 the majority of retail sales throughout the study
21 period. In 2022, approximately 242 million bottles
22 and packages of phenylephrine were sold to the

1 consumers compared to 51 million bottles and
2 packages of pseudoephedrine, as shown by the red
3 bars.

4 From 2018 to 2021, phenylephrine retail
5 sales decreased by 16 percent and pseudoephedrine
6 sales decreased by 19 percent, but from 2021 to
7 2022, phenylephrine retail sales increased by
8 31 percent and pseudoephedrine retail sales
9 increased by 16 percent. We also assessed the
10 retail sales in dollars. Note that the sales in
11 dollars represent the price of a manufacturers'
12 pack before the wholesaler markup is applied. Sale
13 patterns in dollars were similar to sale patterns
14 in bottles and packages.

15 As shown by the blue bars, phenylephrine
16 products accounted for the majority of retail sale
17 dollars throughout the study period. In 2022, the
18 total retail sales of OTC phenylephrine products
19 represented approximately \$1.8 billion compared to
20 half a billion dollars of pseudoephedrine products,
21 as shown by the red bars.

22 On this slide, I would like to restate the

1 limitations of the databases used for the OTC sale
2 analyses. The manufacturers' sale data are
3 underestimated because the database captures less
4 than 50 percent of sales of all OTC products. The
5 retail sale data provide a better and comprehensive
6 view of the current sale pattern and should not be
7 directly compared to the manufactures' sales
8 because the retail sale database captures direct
9 OTC point of sales from a sample of 80 percent or
10 more retail stores. However, these data may still
11 be underestimated because they do not capture sales
12 activity from internet and phone sales or retail
13 stores such as Costco and convenience stores.

14 To summarize, phenylephrine had higher
15 proportions of manufacture and retail sales than
16 pseudoephedrine. Since 2018, phenylephrine
17 accounted for the majority of retail sales in both
18 bottles and packages and in sale dollars. Retail
19 sales of phenylephrine and pseudoephedrine
20 decreased from 2018 to 2021 before increasing in
21 2022. In 2022, phenylephrine retail sales
22 represented \$1.8 billion compared to half a billion

1 dollars of pseudoephedrine retail sales. This
2 concludes my presentation. Thank you.

3 **Clarifying Questions**

4 DR. COYLE: We will now take clarifying
5 questions for the FDA presenters. Please use the
6 raise-hand icon to indicate that you have a
7 question and remember to lower your hand by
8 clicking the raise-hand icon again after you've
9 asked your question. When acknowledged, please
10 remember to state your name for the record before
11 you speak and direct your question to a specific
12 presenter, if you can, including a slide title or a
13 slide number if that's available.

14 Finally, it would be helpful to acknowledge
15 the end of your question with a thank you and the
16 end of any follow-up questions with, "That is all
17 for my questions," so that we can move on to the
18 next panel member. And as we begin, I would also
19 ask that perhaps if you have several questions,
20 that you might go ahead and ask them one at a time
21 so that everyone has the chance to speak in the
22 available slot before we break for lunch.

1 So, any clarifying questions from our
2 committee members?

3 Yes. Dr. Clement, you have the floor.

4 DR. CLEMENT: Yes. Thank you very much, a
5 very enlightening presentation from all the
6 presenters, incredibly enlightening actually. I
7 had a question if Dr. Bishop is still available,
8 Ben Bishop, on the regulatory history.

9 DR. MICHELE: So I'll turn the podium to
10 Dr. Ben Bishop.

11 LCDR BISHOP: Yes. Thank you.

12 DR. CLEMENT: Yes. Being new to this panel,
13 I'm not intimately familiar with all the
14 legislative activity that's been going on, and you
15 had mentioned the CARES Act as being a significant
16 event. You said in 2020, the start coronavirus
17 CARES Act had a significant impact on the OTC
18 monographs.

19 Can you explain a little bit more about that
20 and how that impacts our decision when we're
21 looking at the data? Thank you very much.

22 LCDR BISHOP: Yes. Thank you. I think the

1 best way to describe it would be to compare the
2 three steps of the previous rulemaking process,
3 which consisted of an advance notice of rulemaking,
4 then the FDA would review any data and comments
5 submitted. The second step consisted of the FDA
6 issuing a tentative proposed rule, or a tentative
7 monograph, and then again allowing for the review
8 of any comments or data to come in, and finally
9 ending with the third step of issuing a final
10 monograph or final rule. This process could take
11 months to years and was very drawn out. The CARES
12 Act provided for the posting of orders,
13 administrative orders, which the FDA can use to
14 post an order for an OTC monograph and streamline
15 that process considerably.

16 DR. MICHELE: Thank you, Dr. Bishop.

17 This is Terry Michele, Nonprescription
18 Drugs. Just to augment what Dr. Bishop said, which
19 was a very nice outline of one of the most
20 important changes under the monograph of the CARES
21 Act, I just wanted to highlight one of the things
22 that did not change. The standards for efficacy

1 did not change under the monograph, nor did the
2 fact that the monograph is still a public process
3 and the data need to be publicly available in order
4 for the public to have the opportunity to comment.

5 In addition, monograph reform did not change
6 the fact that the monograph represents all of the
7 conditions of use in the monograph, and
8 manufacturers can come to the market without FDA
9 pre-approval as long as they are following those
10 conditions of the monograph. So an efficacy
11 determination is not just for a particular drug
12 product, but for all of the drug products
13 containing oral phenylephrine that follow the
14 conditions of the monograph.

15 DR. CLEMENT: Thank you very much.

16 DR. COYLE: Thank you.

17 I'm going to go ahead and call on
18 Dr. Pisarik. Please go ahead.

19 DR. PISARIK: This is Paul Pisarik. I just
20 have a question. It seems like alpha adrenergic
21 activity, if it's sufficient, increases blood
22 pressure, and we know that pseudoephedrine works to

1 help the nasal congestion. By how much does it
2 increase systolic blood pressure? And as an aside,
3 phenylpropanolamine was effective and was taken off
4 the market because of hemorrhagic strokes in women.
5 Did that also increase blood pressure?

6 DR. MICHELE: Hi. Terry Michele,
7 Nonprescription Drugs. I'm going to turn this over
8 to Dr. Ren to answer that question.

9 DR. REN: Thank you, Dr. Michele.

10 Yes, this is Dr. Ren. Let me clarify a
11 little bit. The mechanism for action for
12 pseudoephedrine for treating nasal decongestion is
13 different from the phenylephrine, or even
14 phenylpropanolamine. Pseudoephedrine is a
15 non-selective weak alpha and beta adrenergic
16 agonist. The principal mechanism of
17 pseudoephedrine, if you read from multiple
18 textbooks, it was written that it is considered to
19 replace the noradrenaline from the presynaptic
20 vesicles, which this noradrenaline is released to
21 activate the post-synaptic adrenergic receptors.
22 So that's why the mechanism of action is different.

1 It's indirect. Unlike phenylephrine, it's directly
2 acting on the alpha adrenergic activity.

3 Talking about literature reports, any
4 systemic alpha adrenergic activity such as blood
5 pressure measurement following the pseudoephedrine,
6 yes, there are some papers published, but there's
7 no dedicated paper as the one we have presented,
8 which is the dose-ranging study following the
9 phenylephrine that has intensive measuring, like
10 almost more than five even more time points within
11 one hour following the dose administered to exactly
12 follow this blood pressure change.

13 If you're talking about sporadic study
14 reports about the blood pressure increase from
15 baseline, they are mostly for safety purposes, like
16 after 1 hour or 2 hours let's measure one time or
17 twice the blood pressure, and you won't notice they
18 are having a significant change. I would say it's
19 due to the defect of the data, the time points.

20 Phenylpropanolamine is also a non-selective
21 adrenergic agonist, but mainly it also works
22 directly on the alpha-1 adrenergic activity. A

1 couple of years ago, FDA withdrew it because of the
2 hemorrhage adverse event intracranially; therefore,
3 we suspect there could be some systemic alpha
4 adrenergic activity there, play a role there.

5 DR. PISARIK: Thank you.

6 DR. COYLE: Thank you, Dr. Ren and
7 Dr. Pisarik.

8 Dr. Le, please go ahead.

9 DR. LE: Hi. I have several questions for
10 Dr. Ren and one for Dr. Pham, so I'll start with
11 Dr. Ren.

12 You've indicated in your pharmacology data
13 that with the recent data, the bioavailability is
14 1 percent, and that was very clear. I'm curious as
15 to has FDA issued a warning letter, advisory memo,
16 to help pharmacists and clinicians know and be very
17 aware of this data, as most cited, and as you noted
18 in your briefing document, most clinicians and
19 pharmacists would actually cite like about
20 38 percent bioavailability. So that's my first
21 question.

22 DR. REN: Okay. I can answer the 38 percent

1 question, and then I'll defer to Dr. Michele
2 regarding the communication to the public and
3 sponsors regarding this.

4 Let's go to backup slide, page 12, please.
5 This is a Hengstmann 1982 paper, and came into
6 conclusion that the oral bioavailability for parent
7 phenylephrine was 38 percent. In this paper, the
8 authors compare the parent phenylephrine PK profile
9 following the oral administering route, as shown in
10 white circles in this figure, and PK following the
11 IV infusion, as shown in the black circles in this
12 figure.

13 The authors calculate the oral
14 bioavailability by dividing the parent
15 phenylephrine AUC value following the oral
16 administration by the AUC value following the IV
17 administration. This is a standard approach to
18 calculate the relative bioavailability, which FDA
19 did the same thing for today's presentation.
20 However, the defect of this paper was the PK
21 sampling scheme, which was not implemented equally
22 between the oral administration and IV

1 administration.

2 The first PK sample following the oral
3 administration was collected just minutes after the
4 oral dose, which captured the initial absorption
5 phase following the oral administration route.
6 However, the first PK sample following the IV
7 infusion was not collected until the end of the IV
8 infusion, which the infusion itself took up to
9 about 20 minutes to complete in this study.

10 We all know the effective half-life of
11 phenylephrine following the IV infusion route is
12 about only 5 minutes; therefore, you will miss a
13 lot of phenylephrine system exposure or AUC values
14 if you only start to collect PK samples at the end
15 of the infusion. This will artificially lower the
16 AUC values following the IV infusion, and
17 consequently artificially inflate the oral
18 bioavailability value. In other words, for a fair
19 and more appropriate comparison, the authors of
20 this paper should collect the first PK sample
21 following the IV infusion starting at minus
22 20 minutes in this figure.

1 I'll defer to Dr. Michele.

2 DR. MICHELE: Thank you, Dr. Ren and Dr. Le.

3 Just to follow up on your question with regard to
4 communication about these results to the public,
5 the first thing that I want to note is that all of
6 the data that we presented today is taken from
7 publicly available sources, so all of these data
8 are available to the public.

9 The second thing that I want to note is that
10 the point of this meeting is to help us think about
11 what these data show, so you'll note that the final
12 question that's in your briefing document and in
13 the final questions that were submitted to the
14 committee is to talk about the communication of
15 this information and how that might be best
16 communicated to the public, if at all. So I rely
17 on this committee. I know that we have several
18 experts on the committee with expertise in public
19 communication and risk communication, and I'll look
20 forward to a meaningful discussion on that point on
21 day 2. Thank you.

22 DR. LE: Thank you for that. I'd like to

1 continue with the clarifying question for Dr. Pham.

2 DR. COYLE: Go ahead, Dr. Le.

3 DR. LE: I believe it was slide 116 that was
4 presented where you were providing retail sales,
5 point of sales data, from different pharmacies,
6 et cetera, and one of the exclusions that was
7 listed was Costco. Now, I know the data there
8 could be overwhelming and significantly increase
9 the numbers, but I'm curious as to why Costco was
10 excluded.

11 DR. MICHELE: I'll turn that question to
12 Dr. Pham.

13 DR. PHAM: Hi. Tracy Pham, FDA. So we have
14 contracts with outside vendors to get these
15 databases, and Costco is one of the retail stores
16 that would not provide the data to that vendor. So
17 it's just something; that they don't want to
18 publicly share that information. So that's why we
19 don't have sales from Costco and other retail
20 avenues like Amazon or internet sales. We don't
21 get that information either. It's just because
22 it's just not available to the vendors that collect

1 that data.

2 Does that answer your question?

3 DR. LE: Yes. Thank you very much. That's
4 all I have.

5 DR. COYLE: Thank you. Dr. Le.

6 Dr. Figg, you you may go ahead.

7 DR. FIGG: Hi. I'd like to follow up
8 with --

9 DR. COYLE: Please do state your name for
10 the record.

11 DR. FIGG: Oh, sure. William Figg from the
12 National Cancer Institute. I would like to go back
13 to Dr. Ren's slide that he just showed in response
14 to Dr. Le's question, the IV versus the oral.

15 DR. MICHELE: Could we have backup slide
16 number 12, please? And I'll turn the podium to
17 Dr. Ren.

18 DR. FIGG: So is this the same 10 milligrams
19 for each? Is that correct?

20 DR. REN: No, it's not. As you see, it's
21 tritium-labeled phenylephrine at that time,
22 conducted in this study, that the dose is not

1 10 milligram.

2 DR. FIGG: What is the dose?

3 DR. REN: As presented on this slide --

4 DR. FIGG: Oh.

5 DR. REN: -- it's 0.99 milligram.

6 DR. FIGG: Okay. Got it. And how does that
7 correlate with the C_{max} with the 10 milligrams then,
8 or the oral?

9 DR. REN: This is Yunzhao, from FDA. A
10 completely different analytical method was used in
11 that 1982 paper, so I can't do even an
12 orange-to-apple comparison because it's different,
13 very different, a very old-fashioned bioanalytical
14 assay. So here you may notice the absolute value
15 on the Y-axis, it's the log scale, but we can't
16 really compare that absolute value to the nowadays
17 value right now.

18 DR. FIGG: Yes. I mean, it seems to
19 me -- and I apologize, but it seems to me that
20 there is more to the difference in the
21 bioavailability than simply the sampling time here,
22 but we have to compare those. Because if I

1 remember the slides you showed previously, you were
2 showing the C_{max} for 10 milligrams to be
3 incomparable to this, and this is 10 times less
4 milligrams being given.

5 Let me ask one other question. The PK
6 associated with the total phenylephrine is unusual.
7 Most of the time we do not report all the
8 metabolites to come up with PK. Why was that being
9 done by whoever published it?

10 DR. REN: Okay. Let me go back to history.
11 As I have shown, the phenylephrine concentration,
12 the plasma concentration following the oral dose,
13 is very, very low. It has been challenging in the
14 last century to accurately, reliably measure this
15 parent phenylephrine concentration in the last
16 century, and barely successful. So therefore,
17 that's why different sponsors/investigators, they
18 turn to measure the total phenylephrine
19 concentration, including the phenylephrine, which
20 is hydrolyzed from the metabolites. That's how we
21 come into the PK measurement.

22 It was not until the turn of this century

1 that some more sensitive LCMS methodology was
2 developed so that more sponsors and investigators
3 can measure the parent phenylephrine more
4 accurately. And here I said this is a very
5 old-fashioned, probably not even HPLC method.
6 Because it's a very different method, you can't
7 really compare the absolute value from this study
8 to the current studies.

9 DR. FIGG: Yes. I mean, I've been doing
10 pharmacokinetics for 35 years and have never
11 published where I report the total metabolites plus
12 the parent for pharmacokinetics. It's very
13 unusual, but I thank you for the answer. I thank
14 you so much.

15 DR. REN: Thank you for the question.

16 DR. COYLE: Thank you.

17 I'm looking to see if there are any further
18 questions from the committee.

19 (No response.)

20 DR. COYLE: Since we do have some time, I
21 may ask a question of my own. It's Maria Coyle,
22 and this question would be directed to Dr. Starke.

1 I'm wondering if you could revisit or re-explain a
2 couple of points from the more contemporary trials
3 that you walked us through so expertly earlier. In
4 particular, the dose-ranging trial from Merck, you
5 had discussed how the findings could be interpreted
6 in the context of the study method only being
7 partially blinded. I think it would be helpful for
8 me, and maybe others, to hear that explanation
9 again, if you don't mind.

10 DR. MICHELE: Could we have slide number 62
11 up, please, from the main slide deck?

12 DR. STARKE: Hi. This is Dr. Starke. So
13 it's a little complex to try to describe what
14 happened here because the publication and the
15 results that are at clinicaltrials.gov don't quite
16 mesh. Clinicaltrials.gov describes 5 placebo doses
17 for each -- up to five for each, meaning that it
18 was dummied with placebo along with the active, and
19 patients could see the difference because they were
20 both read, but one had some concave in the tablet,
21 so they looked a little different. That is both
22 the explanation for the partial blinding, and also

1 there's some confusion in terms of how many tablets
2 each subject got at each time point.

3 Did I answer your question or do I need to
4 go further?

5 DR. COYLE: That's very helpful context.
6 You had gone on to provide some additional
7 explanation of how you felt this might potentially
8 have impacted the results, so if you could maybe
9 just restate that for my benefit. Thank you.
10 Maria Coyle.

11 DR. STARKE: Certainly. This is Dr. Starke
12 again. As you see in the blue boxes, there were
13 4 doses of phenylephrine given but only 1 dose of
14 placebo. So if patients were to guess their
15 allocation, they would have a 4-to-1 chance of
16 guessing that they were on some dose of
17 phenylephrine. Now, they might be able to or might
18 not, based on the partial blinding, and be able to
19 guess the approximate dose. If you think about
20 patients thinking that they're on an active versus
21 on placebo, it would tend to make it more likely to
22 see a difference between active and control.

1 Does that answer your question?

2 DR. COYLE: Yes. Thank you.

3 I'm going to call on Dr. Calis at this time
4 for an additional question.

5 DR. CALIS: Thank you. Karim Calis from the
6 NIH. My question is also for Dr. Starke. First of
7 all, thank you very much for an excellent overview.
8 That was really very helpful for me. My question
9 has to do with the study endpoints, and you
10 discussed those, and you've identified some of the
11 limitations, for example, with the the nasal airway
12 resistance and so forth.

13 If you can maybe elaborate for me -- I don't
14 have expertise in this particular area -- in terms
15 of what is done in contemporary studies, not
16 studies necessarily with these particular agents,
17 just in terms of that particular specialty; and if
18 you can comment maybe on that and why one
19 particular endpoint might be favored over another.
20 I'm looking at objectivity/subjectivity of the
21 outcome measures et cetera, but if you can
22 elaborate more on contemporary studies in this

1 area.

2 DR. STARKE: Certainly. This is Dr. Starke.
3 I'm happy to, and I know there's also a panel
4 member who is an expert in this area as well.
5 Actually, there may be more than one, and they may
6 want to chime in as well.

7 So yes, it is entirely correct, and you can
8 go to slide 97, main slide 97. It's entirely
9 correct that nasal airway resistance is
10 theoretically an objective measure, and it's
11 reasonable to expect, under normal circumstances,
12 that an objective measure might have some meaning.
13 There's a problem, however, with this measure, and
14 I outlined it in the talk, and let me just briefly
15 hit on them.

16 First, it's not a standardized measure.
17 There are multiple publications that suggest ways
18 to get the results from this NAR measurement, and
19 each of those uses a slightly different technique.
20 As I described in the Columbia study, if you read
21 that publication, you see that they attempted to
22 look at the various techniques that had been

1 published, and they couldn't come up with one that
2 was able to be repeatable to get demonstratively
3 repeatable results. So what did they do? They
4 actually used a naval diving mask to create their
5 own methodology. So what you have is a
6 non-standardized technique -- that's number
7 one -- and it doesn't necessarily translate from
8 one study center to another.

9 Number 2, there's no information about how
10 those NAR results, those objective results, which
11 theoretically ought to be reasonable, translate to
12 a clinical benefit in nasal symptoms. There's just
13 no information; we looked. The best you can do is
14 actually that EEU study that Schering-Plough Merck
15 did, and it used pseudoephedrine, which was
16 effective, but phenylephrine was not compared to
17 placebo.

18 Finally, here you've got a surrogate
19 endpoint instead of actually using the symptoms
20 themselves. All the later studies, all the newer
21 studies, use symptom scores. That has actually
22 been what has been used for the approval of, as far

1 as I know, all the allergic rhinitis drugs,
2 including all the second generation antihistamines
3 and various other intranasal products, intranasal
4 corticosteroids, intranasal antihistamines, and so
5 on, since the early '90s.

6 NAR has not been used in drug development
7 for any of these drugs that I am aware of, so we
8 have no correlation between one and the other, and
9 we wouldn't go back and use NAR with that
10 correlation, and you can't use the same studies to
11 validate, has to use, or the results. We don't
12 even have the validation from the original studies
13 because they are entirely opaque in terms of how
14 the symptoms were collected. Thank you.

15 DR. COYLE: Thank you.

16 Did that address your question?

17 DR. CALIS: Yes. Thank you.

18 DR. COYLE: Excellent.

19 Maria Coyle here. Dr. Starke, before you
20 step away, could I ask one follow-up question? You
21 mentioned that there is no clinically significant
22 known change in airway resistance, nasal airway

1 resistance, that would tell you that something is
2 efficacious in relief of symptoms. Is there a
3 change in that nasal congestion symptoms score that
4 we would consider clinically significant, that's
5 accepted as a standard?

6 DR. STARKE: This is Dr. Starke. I don't
7 have the results for nasal symptoms scores in terms
8 of minimally effective difference for the various
9 drugs that have been approved, but I know that
10 Dr. Dykewicz, one of the panel members, has
11 published many important differences, and perhaps
12 he can help in elucidating the answer.

13 DR. COYLE: Yes. Dr. Dykewicz, you have the
14 floor. Your hand is also raised.

15 DR. DYKEWICZ: Yes. I'm responding to the
16 request. Mark Dykewicz. I published in a number
17 of areas, not only minimal clinically important
18 differences but also been co-editor on NASH and
19 rhinitis guidelines, where we've looked at all this
20 type of data, and I guess I would summarize and
21 make a couple points.

22 We view the patient-reported symptoms scores

1 as being the real benchmark by which we judge the
2 impact or the effectiveness of medications.
3 Physician or investigator assessed improvements in
4 symptoms has really been set aside, and this is
5 relevant to consideration of the LEGACY studies.
6 We're not really sure what the basis of these
7 symptoms score recording was, how much of that was
8 investigator and how much of that was patient
9 reported.

10 The other important point is that in terms
11 of nasal airway resistance, that has also been over
12 time reduced in importance in the sense that you
13 don't always get a great correlation between a
14 symptom report of congestion and the so-called
15 objective measures of nasal error resistance. So
16 as we look at the data, I hang my hat on the
17 symptom scores in terms of congestion.
18 Specifically, it could be assessed in the morning.
19 In the evening, you can do reflective symptoms
20 scores over the previous 12 hours, looking over an
21 entire week. There are different ways you can mix
22 and match the data. But these are all ways of

1 trying to get a sense as to not only shorter term
2 but longer term impact on nasal congestion over a
3 day and over a week, which of course is relevant to
4 our deliberations. That would end my formal
5 comments.

6 DR. COYLE: Thank you, and that addressed my
7 question as well.

8 Dr. Dato, I see your hand raised. Please go
9 ahead.

10 DR. DATO: Hi. Mark Dato. A question to
11 either Dr. Starke, or Dr. Dykewicz I guess now.
12 Can either of you comment on what looks like
13 overall response differences between the different
14 patient populations, specifically allergic rhinitis
15 versus cold, and why you posit those differences?
16 It can be any of the agents, but there seems to be
17 response differences. Thank you.

18 DR. MICHELE: Hi. This is Terry Michele,
19 Nonprescription Drugs, FDA. Just to make a couple
20 of comments about the differences between the
21 platform of allergic rhinitis and the platform of
22 colds -- and this was mentioned by Dr. Starke in

1 his presentation -- allergic rhinitis tends to give
2 you a more consistent symptoms score over time
3 because typically during the allergic rhinitis
4 season, as long as the pollen counts are up, people
5 tend to have fairly consistent symptoms scores from
6 day to day; whereas, everyone understands the
7 natural history of a cold is quite variable and
8 tends to be quite short. So enrolling subjects in
9 a study of the common cold can be quite difficult
10 because you can't get those consistent symptoms
11 scores from day to day or even from hour to hour,
12 and it's a very short window, so I'd note that
13 first of all.

14 The other thing that I would note with
15 regard to the data is that most of the studies that
16 were done in the common cold were the studies that
17 were from the original DESI data set, so those
18 studies had all the methodological limitations that
19 we've just elucidated and gone over in great
20 detail. The one study that was done in the common
21 cold in the newer era, if you want to put it that
22 way, is the J&J study that was stopped early for

1 lack of enrollment, and that study did show no
2 difference between placebo and phenylephrine, but
3 as I noted, it was stopped early.

4 So I'll stop there, and thank you for that
5 question. I don't know if other members of the
6 panel wanted to respond to that as well.

7 DR. DATO: So just real briefly, thank you
8 for that. What I'm hearing, then, is you attribute
9 the differences to methodologic differences, not
10 pathophysiologic differences between AR and cold.
11 Is that a true statement?

12 DR. MICHELE: Yes. I'd also note that the
13 indication for phenylephrine in the monograph is
14 for nasal congestion, and it does not differentiate
15 between etiologies.

16 DR. DATO: Okay. Thank you. That's all my
17 questions. Thank you.

18 DR. COYLE: Thank you, Dr. Dato, and thank
19 you Dr. Michele.

20 I do not see additional questions waiting,
21 and it is, according to our agenda, now time to
22 break for lunch. So we will go ahead and do that,

1 and we will plan to reconvene at 12:55 pm Eastern
2 Time. Panel members, just a reminder that there
3 should be no chatting or discussion of the meeting
4 topics with other panel members during this lunch
5 break. Additionally, we would ask that you plan to
6 reconvene around 12:45 pm to ensure that you are
7 connected before we restart the meeting at 12:55.
8 Thank you.

9 (Whereupon, at 11:56 a.m., a lunch recess was
10 taken, and meeting resumed at 12:56 p.m.)

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A F T E R N O O N S E S S I O N

1 (12:56 p.m.)

2 DR. COYLE: Welcome back.

3 Both the Food and Drug Administration, FDA,
4 and the public believe in a transparent process for
5 information gathering and decision making. To
6 ensure such transparency at the advisory committee
7 meeting, FDA believes that it is important to
8 understand the context of an individual's
9 presentation.

10 For this reason, FDA encourages all
11 participants, including industry's non-employee
12 presenters, to advise the committee of any
13 financial relationships that they may have with
14 industry, such as consulting fees, travel expenses,
15 honoraria, and interest in industry, including
16 equity interests and those based upon the outcome
17 of the meeting.

18 Likewise, FDA encourages you at the
19 beginning of your presentation to advise the
20 committee if you do not have any such financial
21 relationships. If you choose not to address this
22 issue of financial relationships at the beginning

1 of your presentation, it will not preclude you from
2 speaking.

3 We will now proceed with industry
4 presentations.

5 **Industry Presentation - Marcia Howard**

6 DR. HOWARD: Thank you. My name is Marcia
7 Howard. I am a vice president of Regulatory and
8 Scientific Affairs at the Consumer Healthcare
9 Products Association or CHPA. CHPA is one of the
10 oldest trade associations in the country. For more
11 than 140 years, CHPA has worked to ensure Americans
12 have access to safe and effective OTC medicines.
13 These are products that consumers can count on to
14 be reliable, to be accessible, and to save them
15 time and money, and to deliver products to get and
16 stay healthy.

17 We bring a science-driven perspective to all
18 our work, from regulatory interactions to consumer
19 education. CHPA's membership includes the leading
20 manufacturers and suppliers of consumer healthcare
21 products, including the nine member companies
22 involved in the manufacture and repackaging of OTC

1 oral phenylephrine medications. These companies
2 comprise the CHPA Phenylephrine Task Group. The
3 logos of the task group member companies are shown
4 on this slide.

5 We appreciate the opportunity to be part of
6 today's discussion about OTC oral phenylephrine and
7 to review the newer studies of this ingredient.
8 We'll do this in the context of the body of science
9 that established its efficacy. Here you see the
10 phenylephrine drug facts label that illustrates the
11 uses: temporary relief of nasal congestion due to
12 the common cold, hay fever, or other upper
13 respiratory allergies. However, our presentation
14 on monograph studies will focus on the common cold,
15 as most were conducted in that indication.

16 CHPA member companies currently offer
17 10-milligram phenylephrine under the marketing
18 authority of a final administrative order. The
19 adult dose is 10 milligrams every 4 hours, not to
20 exceed 60 milligrams in 24 hours. Phenylephrine is
21 a decongestant active ingredient. The category of
22 OTC nasal decongestants includes nose drops and

1 sprays, eye drops and tablets, capsules and syrup.
2 Not all decongestants, however, are easily
3 accessible to consumers, and consumer preference by
4 3 to 1 is for oral formulations rather than
5 intranasal.

6 Phenylephrine and pseudoephedrine are the
7 only oral decongestants available over the counter,
8 however, only phenylephrine is available on shelves
9 without restriction, meaning PE is not restricted
10 to behind the counter like pseudoephedrine.

11 Phenylephrine products occupy a substantial amount
12 of shelf space among cough and cold products and is
13 sold as single-ingredient products or as
14 combination products, which make up 92 percent of
15 sales. Oral phenylephrine has a dosing duration of
16 no more than 7 days. FDA has also identified a few
17 alternative treatments, including intranasal
18 steroids and intranasal and oral antihistamines.

19 I'd like to briefly review phenylephrine's
20 regulatory status. By way of background, there are
21 two pathways for a medicine to get OTC status and
22 be marketed in the United States. One pathway is

1 through a specific individual new drug application
2 or NDA. NDAs typically are submitted to FDA with
3 clinical studies to support OTC access for
4 individual products and granted FDA marketing
5 approval. The second pathway, and the pathway
6 relevant for this meeting, is the OTC monograph
7 system. It is a methodical scientific process in
8 which FDA uses expert advisors to systematically
9 and efficiently review the data and literature of
10 hundreds of established ingredients already found
11 in thousands of medications at that time.

12 Monographs are often referred to as a rule
13 book or recipe for therapeutic categories. They
14 establish the active ingredients, the uses and
15 indications, doses, routes of administration,
16 labeling, and testing requirements that are allowed
17 for a particular category. When FDA's advisors
18 found that there was sufficient data to confirm the
19 safety and effectiveness of an ingredient, that
20 ingredient was included in the relevant monograph
21 as generally recognized as safe and effective or
22 GRAS/GRAE. Products that meet the rules for being

1 GRAS/GRAE can be marketed without prior FDA
2 approval, and they do not need to submit additional
3 clinical data. This system gives the FDA the
4 framework to regulate most of the OTC medicines
5 American families rely on today.

6 Oral phenylephrine was first used in the
7 U.S. 85 years ago, before the monograph system was
8 even created. Since then, there have been multiple
9 key expert reviews of oral phenylephrine. Today's
10 2023 meeting of the Nonprescription Drugs Advisory
11 Committee, or NDAC, will be the third formal review
12 of the data supporting oral phenylephrine's safety
13 and effectiveness by FDA's expert advisors.

14 FDA's advisory review panel first
15 collectively reviewed clinical data and the
16 literature regarding phenylephrine in 1976. This
17 successful review led to the establishment of its
18 safety and effectiveness and its GRAS/GRAE status.
19 FDA finalized the monograph for nasal decongestant
20 products to include phenylephrine hydrochloride in
21 the mid 1990s and amended it in the mid 2000s. In
22 response to a 2007 citizen petition, FDA held a

1 second advisory committee review. There was an
2 additional citizen petition and supplement a few
3 years later that was filed by the same petitioners.
4 This NDAC meeting is being convened to discuss oral
5 phenylephrine as GRAS/GRAE. We believe the data
6 support continued GRAS/GRAE status in the
7 monograph.

8 Phenylephrine has played an important role
9 in consumers' temporary self-treatment of nasal
10 congestion. It is the only available oral
11 nonprescription medicine for nasal congestion that
12 is sold without having to show an ID or to complete
13 a log book. Oral phenylephrine comes in both brand
14 name and store brand versions.

15 Nasal congestion is one of the most
16 bothersome symptoms associated with colds and upper
17 respiratory allergies and is linked to decreased
18 work productivity and quality of life, and to sleep
19 disturbances. Consumer satisfaction with oral
20 phenylephrine is high. According to household
21 panel data, half of American households rely on
22 phenylephrine, and over two-thirds of these

1 households chose to repurchase the medicines, on
2 average 4 times over the year, which is a strong
3 indication of satisfaction. These products are
4 available to consumers on grocery, drugstore, and
5 other retail store shelves, as well as being
6 available online. Oral phenylephrine is available
7 in the United States and globally in places like
8 Canada, Australia, and the UK. It has a wide
9 margin of safety.

10 In response to FDA's notice for this
11 meeting, we wanted to ensure we understood the
12 voice of the 2023 post-pandemic American consumer.
13 CHPA fielded a cross-sectional consumer study to
14 better understand their awareness and attitudes of
15 phenylephrine, and importantly, their experiences
16 with effectiveness. This was an online survey of
17 1200 adults who reported using oral phenylephrine
18 within the past 12 months. They told us they rely
19 on phenylephrine again and again.

20 Their reasons; first, they recognize its
21 effectiveness in treating their nasal congestion,
22 and they see physical and personal benefits from

1 these medicines. We heard this especially among
2 older consumers and those living in rural often
3 underserved communities. They also made it clear
4 that removing oral phenylephrine would create new
5 burdens on them and on the healthcare system.

6 Let's dig deeper. Eighty-three percent said
7 phenylephrine helps relieve nasal congestion. This
8 benefit is meaningful to consumers. Two-thirds of
9 consumers reported this relief has a positive
10 impact on them, and it helps them get through their
11 day. The need for congestion relief, which
12 78 percent reported, is clear. Almost 70 percent
13 said that mild to moderate nasal congestion has a
14 negative effect on their daily activities, on
15 sleep, and on their work.

16 In particular interest, given the FDA's
17 briefing document, we also asked consumers what
18 they would do if oral phenylephrine were no longer
19 available. Forty-two percent would try to obtain
20 pseudoephedrine, which is behind the counter. A
21 large percentage of consumers who would otherwise
22 self-treat their temporary nasal congestion would

1 unnecessarily burden the healthcare system if they
2 didn't have phenylephrine. This means engaging
3 with a pharmacist, doctor, or other healthcare
4 provider. Thirty-nine percent would make an
5 appointment with a doctor; 26 percent would go to a
6 clinic or an urgent care. In addition, 14 percent
7 would go without treatment.

8 The voice of the consumer survey underscores
9 how your discussions today could have unintended
10 consequences on millions, including the more than
11 50 percent of American households that rely on
12 phenylephrine and find it effective for their
13 needs, and on the overall healthcare system.

14 First, we know that many consumers would
15 turn to pseudoephedrine, however, there are
16 challenges with pseudoephedrine's availability due
17 to the Combat Meth Act. It would take more than
18 12-to-18 months for manufacturers to increase the
19 amount of pseudoephedrine that they can make due to
20 regulations involving licenses, security
21 requirements, and the Drug Enforcement
22 Administration or DEA quotas. These are all due to

1 the potential for methamphetamine diversion.

2 That's on the manufacturing side. To sell
3 pseudoephedrine, a retailer needs to register with
4 the DEA, conduct and certify employee training, and
5 follow strict recordkeeping and reporting
6 requirements on sales. There is also limited shelf
7 space behind the counter, and as a practical
8 matter, this significantly limits the numbers and
9 types of outlets selling pseudoephedrine.

10 Focusing on the consumer most importantly,
11 pseudoephedrine is available only behind the
12 counter or retail counter. It has daily and
13 monthly purchase limits and requires signing a log
14 book and showing identification. These
15 restrictions pose unequal burdens on consumers who
16 live in areas with limited access to pharmacies
17 based on geography, such as rural areas and other
18 areas in pharmacy deserts, those whose work
19 schedules don't coincide with when pharmacies are
20 open, and those with other socioeconomic factors.
21 As we saw in the survey, many self-care consumers
22 may try to go to a doctor's appointment or to

1 urgent care, which will mean new and increased
2 resource burdens, or they would go without
3 treatment. This could lead to potential for
4 worsened clinical outcomes.

5 During our review today, we'll address
6 issues cited by FDA in its briefing materials and
7 misconceptions about phenylephrine. Specifically,
8 we oppose removing oral phenylephrine from the
9 final monograph. Our position is that the totality
10 of the evidence supports the status as generally
11 recognized as safe and effective. Consumer
12 repurchase data indicates high consumer
13 satisfaction, and through the attitude survey, the
14 voice of the consumer reinforces their satisfaction
15 with oral phenylephrine's effectiveness.

16 We will also address misconceptions about
17 phenylephrine's efficacy as it relates to
18 bioavailability, in vitro potency and clinical PK,
19 and the lack of clinically significant adverse
20 pressor effects at its labeled dose. We'll also
21 address our position on nasal airway resistance.
22 This primary objective endpoint was used in the

1 monograph studies along with subjective measures.
2 Our position is that NAR remains an appropriate
3 objective endpoint to assess phenylephrine's
4 labeled indication: temporary nasal decongestion.

5 FDA refers to the monograph studies in its
6 briefing document, but the scientific basis and the
7 measurements of these studies are nonetheless still
8 appropriate and relevant today. We'll also discuss
9 the post-2007 allergic rhinitis studies, which FDA
10 contends do not support efficacy. Certainly, these
11 newer studies have limitations, so we look forward
12 to this committee's thoughts on their
13 interpretability.

14 We'll also discuss the two meta-analyses
15 presented at the 2007 NDAC. FDA refers to them as
16 inconclusive, however, we'll show that Dr. Kollar's
17 meta-analysis used the more clinically relevant
18 endpoints and methods. Lastly, we will also
19 provide our perspective on the potential for
20 significant unintended consequences of a change in
21 phenylephrine's GRAS/GRAE status. Our position is
22 that this is a safe and effective medicine, and its

1 removal would result in increased demand for
2 pseudoephedrine and a shortage of FDA-approved
3 on-shelf medications. It would have supply chain
4 implications and would cause an increased burden on
5 the consumers we serve and on the healthcare
6 system.

7 We appreciate the committee's attention for
8 these discussions today. Here's our agenda for the
9 rest of the presentation and the experts who will
10 speak to these issues. All outside speakers are
11 being compensated for their time. We also have two
12 additional responders with us today. Thank you,
13 and I will now turn the podium over to Dr. Druce.

14 **Industry Presentation - Howard Druce**

15 DR. DRUCE: Thank you, Dr. Howard, and good
16 afternoon. My name is Howard Druce. I am a
17 practicing allergist, immunologist, and clinical
18 professor of medicine at Rutgers New Jersey School
19 of Medicine in Newark, New Jersey. I've
20 specialized in researching and treating conditions
21 such as allergic rhinitis, non-allergic rhinitis,
22 the common cold, and sinusitis for over 30 years.

1 I am here today because of my clinical and research
2 background in nasal physiology, as well as clinical
3 practice. I have spent most of my career
4 developing clinical endpoints for symptoms such as
5 nasal congestion, cough, and other respiratory
6 symptoms.

7 Before I address issues regarding the
8 efficacy of phenylephrine, I would like to walk you
9 through the pathogenesis of nasal congestion. It
10 is well known, and it is my clinical experience,
11 that most people who have upper respiratory
12 allergies, whom I will refer to as sufferers, have
13 limited, transient, or mild symptoms, and
14 self-manage their condition appropriately. If they
15 need medication, they can go to a drugstore or
16 supermarket and buy what they need at the time to
17 relieve their symptoms even when the pharmacy is
18 closed. For a common cold, the proportion is even
19 higher. Sufferers rarely need to seek care from a
20 healthcare provider for a cold.

21 Oral phenylephrine 10 milligrams is fit for
22 purpose in my perspective because it is labeled to

1 provide temporary relief of nasal congestion caused
2 by the common cold and upper respiratory allergies.
3 As you will see in this presentation, I will
4 demonstrate ample evidence based on appropriate
5 clinical endpoints to justify its specific labeled
6 indications.

7 Let's consider temporary nasal congestion.
8 How does it occur and what is the pathology behind
9 it? Sufferers who have a common cold or the early
10 symptoms of upper respiratory allergies experience
11 dilatation of the blood vessels in the lining of
12 the nose overlying the turbinate bones. They may
13 also have increased nasal drip.

14 The inside of the nose is lined with tiny
15 blood vessels, arterioles and venules, which
16 connect to the capillary sinusoid bed. Blood flow
17 is increased to these blood vessels when the nose
18 is irritated, regardless of the trigger. This
19 causes swelling within the nasal lining, blocking
20 the nasal passageways, making breathing difficult.
21 Also, mucus glands within the nose secrete more
22 mucus to trap allergens or other irritants,

1 contributing to nasal congestion and creating a
2 sensation of stuffiness.

3 Nasal decongestants act upon sympathomimetic
4 alpha-1 receptors within the nasal mucosa. The
5 alpha-1 receptors are found on blood vessels
6 throughout the body, with large numbers found in
7 the arterioles and venules, supplying blood to the
8 capillary sinusoids inside the nasal turbinates.
9 The turbinate mucosa is the major site of local
10 action for decongestant drugs. The capacitance
11 blood vessels within the mucosa above the
12 turbinates alternate between congestion and
13 decongestion during the nasal cycle.

14 The degree of swelling of the nasal lining
15 varies throughout the day on a cyclical basis.
16 Usually, we only detect this by noting we are
17 breathing through one nostril or the other. The
18 left plot shows a sufferer's spontaneous changes in
19 unilateral nasal airway resistance over time,
20 perceived as nasal congestion while suffering from
21 an acute respiratory tract infection. This nasal
22 cycle is only perceived as congestion when the

1 cycle is exaggerated with conditions such as colds
2 and upper respiratory allergies. On the right plot
3 is the same person 6 to 8 weeks later, showing
4 virtually no increased nasal resistance.

5 Dilatation of the blood vessels within the
6 lining of the inferior turbinates is the major
7 feature of temporary nasal congestion, but also
8 there is increased nasal fluid containing mucus,
9 which together results in the narrowing of nasal
10 passages and the perception of nasal congestion and
11 stuffiness.

12 The mechanism by which decongestants produce
13 their action is activation of post-junctional alpha
14 adrenergic receptors found on the precapillary and
15 postcapillary blood vessels in the nasal mucosa.
16 Activation of alpha receptors is by either direct
17 binding of the sympathomimetic agent to the
18 receptor's binding site or by the enhanced release
19 of norepinephrine. This results in
20 vasoconstriction. This vasoconstriction decreases
21 blood flow through the nasal mucosa and results in
22 shrinkage of the tissue.

1 Nasal congestion is the most bothersome
2 symptom of the common cold and upper respiratory
3 allergies. Common cold and seasonal allergic
4 rhinitis are different conditions based on the
5 etiology, pathophysiology, time course, and their
6 different response to medications; however, the
7 mechanism of vasoconstriction is the same in both
8 cases.

9 In established allergic rhinitis, the
10 inflammatory IgE mediated hypersensitivity response
11 affects the overall tissue recoil of nasal
12 turbinates, and using vasoconstrictors alone may
13 not remediate nasal congestion. Congestion due to
14 the natural cold or due to upper respiratory
15 allergies is an acute condition that is
16 self-diagnosed and self-treatable by the vast
17 majority of consumers using over-the-counter
18 products without healthcare professional
19 consultation.

20 Let us now look at the histopathology.
21 Common cold and allergic rhinitis have different
22 histopathology, but of note, there are no

1 differences seen in the blood vessels. In the
2 common cold, we see sloughing of epithelial cells
3 in the nose with completely intact epithelial
4 lining, early neutrophil migration by the second
5 day, and no involvement of mast or other cells.
6 Allergic rhinitis on the other hand includes a
7 thickening of the basement membrane, goblet cells,
8 and squamous metaplasia. An increased number of
9 mast cells, and eosinophilia may be present.
10 Stromal markers also show edema and fibrosis, which
11 characterize remodeling and subsequent turbinate
12 hypertrophy.

13 Nasal congestion is the most frequently
14 reported and most bothersome symptoms for cold
15 sufferers. Based on symptoms reported by sufferers
16 throughout a cold episode, nasal congestion, in
17 blue, starts on day 1, and is the most frequently
18 reported symptom across the 7 days of a cold. By
19 days 2 through 5, this symptom has become the most
20 bothersome cold symptom. This time course
21 illustrates the importance of using a short-acting
22 decongestant such as phenylephrine in the treatment

1 of the common cold, whether as monotherapy or in
2 combination.

3 Most of the phenylephrine used for common
4 cold symptom treatment is found in combination
5 products, which can treat other concurrent
6 nasopharyngeal symptoms. An oral combination
7 product containing a decongestant can provide a
8 more complete and clinically meaningful benefit to
9 the sufferer.

10 I want to switch now to discussing the use
11 of phenylephrine in upper respiratory allergies. I
12 make an important distinction between sufferers
13 with allergies which last for a few hours or days
14 and patients who have been diagnosed by a
15 healthcare professional as having seasonal allergic
16 rhinitis. The majority of sufferers self-manage
17 their symptoms. Adequate symptom relief is
18 obtained by lifestyle modification such as avoiding
19 allergy triggers, using over-the-counter
20 antihistamines for sneezing, drip, and eye
21 symptoms, and taking over-the-counter decongestants
22 for congestion.

1 For these sufferers, nasal congestion is
2 typically transient, lasting hours or days,
3 occurring more frequently on peak allergy exposure
4 days. On the other hand, patients who are
5 diagnosed with seasonal allergic rhinitis typically
6 have persistent symptoms for several weeks of an
7 allergy season and may require other treatments.
8 It is important to note that phenylephrine and
9 phenylephrine combination products are not intended
10 to replace other treatment choices in established
11 seasonal allergic rhinitis.

12 In summary, it is well understood that upper
13 respiratory viral infections such as the common
14 cold and upper respiratory allergies are different
15 conditions with different pathophysiology. When we
16 review the scientific literature, we see no
17 difference in the blood vessels and the mechanism
18 of congestion and decongestion. What is different
19 is that it is more difficult to detect evidence of
20 decongestion in established and persistent seasonal
21 allergic conditions, which we will show, and it is
22 critical that the most appropriate clinical trial

1 endpoint is chosen to reflect this.

2 Before I discuss the studies that support
3 the efficacy of phenylephrine, I will pass the
4 presentation to Dr. Gelotte to describe the
5 pharmacology.

6 **Industry Presentation - Cathy Gelotte**

7 DR. GELOTTE: Thank you, Dr. Druce, and good
8 afternoon, everyone. I'm Cathy Gelotte, a clinical
9 pharmacology consultant currently working with
10 CHPA. Previously, I was employed by
11 Johnson & Johnson for 25 years, supporting OTC
12 medicines, but have since retired. During my
13 tenure at J&J, I conducted studies on the
14 pharmacokinetics of phenylephrine following the
15 2007 NDAC meeting. Today, I will briefly review
16 the clinical pharmacology of phenylephrine, which
17 is consistent with the dosing direction and labeled
18 indications. I'll also address a few
19 misconceptions regarding phenylephrine's
20 bioavailability and potency, with inferences on
21 efficacy.

22 This figure shows the plasma concentrations

1 of phenylephrine over 4 hours following an oral
2 dose of 10 milligrams in healthy adults. During
3 absorption, phenylephrine undergoes high first-pass
4 sulfate conjugation in the intestinal wall. When
5 these same concentrations are plotted on the log
6 scale, we see two distinctive slopes. The first is
7 associated with rapid distribution of phenylephrine
8 out of plasma to the sites of action. The second
9 slope reflects the short elimination half-life,
10 about 2 hours, which is consistent with
11 phenylephrine's dosing interval of 4 hours.

12 The apparent volume of distribution is very
13 high, much higher than total body water, which
14 indicates phenylephrine's preference for tissues
15 outside of plasma and its relatively low
16 bioavailability. The absolute bioavailability of
17 phenylephrine was estimated at 38 percent in one
18 published study using a radiolabeled technique,
19 which has scientific limitations. We are not aware
20 of any new study that uses contemporary assay
21 methods to confirm this estimate.

22 Next, I'd like to consider the standard

1 method to estimate absolute bioavailability, and
2 then to address misconceptions that low
3 bioavailability indicates a lack of efficacy. Both
4 absolute and relative bioavailability are
5 determined from concentrations of the same chemical
6 form of the active moiety. The 2015 citizen
7 petition and other briefing materials estimated
8 bioavailability in a different way.

9 This figure shows pharmacokinetic profiles
10 for a drug assay directly in the plasma compared
11 with total drug, which is the sum of the drug and
12 the drug cleaved from its metabolites. Using the
13 ratio of areas under these two curves, a much lower
14 bioavailability is obtained. For phenylephrine,
15 estimates less than 1 percent were presumed using
16 this method, but this comparison is not valid
17 because the red line for total drug represents the
18 combined pharmacokinetics of the drug and its
19 metabolites. Basic principles are violated when
20 the AUC of total PE is used in the calculations.
21 First, this AUC reflects one or more inactive
22 metabolites, with each having different volumes of

1 distribution and elimination rates that alter the
2 overall AUC, and concentration data must be
3 corrected for differences in molar masses among
4 chemical moieties.

5 Although the bioavailability of
6 phenylephrine has not been confirmed, it is
7 noteworthy that even when a drug has low
8 bioavailability, it does not mean a lack of
9 efficacy or minimal efficacy. We know that other
10 factors have a role in determining efficacy such as
11 drug concentrations at the site of action.

12 Like phenylephrine, many FDA approved
13 medicines have low-to-moderate bioavailability, and
14 several examples are listed in this table. Some
15 drugs, such as bisphosphonates that treat
16 osteoporosis, are less than 1 percent bioavailable;
17 however, the therapeutic effects of medicines with
18 low bioavailability were demonstrated at the oral
19 doses clinically tested. In other words, clinical
20 dosing of a drug accounts for its bioavailability.
21 For phenylephrine, the 10-milligram dose was tested
22 and found to be an effective nasal decongestant in

1 studies of patients with colds.

2 Regarding phenylephrine's mechanism of
3 action, we know that it stimulates alpha-1
4 adrenergic receptors, resulting in vasoconstriction
5 of the nasal mucosa. Phenylephrine's decongestive
6 action stems from the constriction of local
7 arterioles that lead to capillaries, which serve as
8 the major site for fluid passage. Arteriole
9 constriction decreases the amount of fluid entering
10 the densely packed capillary beds of the nose and
11 promotes shrinking of swollen turbinate membranes.
12 The therapeutic outcome is easier breathing due to
13 diminished nasal airway resistance along with
14 decreased stuffiness. Notably, minimal adverse
15 pressure effects are observed at the 10-milligram
16 therapeutic dose because much higher concentrations
17 of phenylephrine are needed for significant
18 constriction of peripheral blood vessels.

19 In the next few slides, we'll address the
20 misconception that in vitro potency and clinical PK
21 data are not consistent with oral PE being
22 effective. Potency and efficacy are frequently

1 mixed up, but these terms are not synonymous.
2 Potency is the concentration of drug needed to
3 produce a certain response. It depends on the
4 rates of receptor binding and release and receptor
5 affinity, among other factors. Efficacy is the
6 ability of a drug to elicit physiological responses
7 when interacting with receptors. It has more
8 complex dependencies, but intrinsically relies on
9 the number of receptors. Stimulation of these
10 receptors may be expressed differently among
11 tissues, leading to different responses.

12 Potency is just one contributory factor of
13 clinical efficacy. Supplements to the 2015 citizen
14 petition and today's briefing materials provide
15 examples of in vitro potency data for
16 phenylephrine, such as the EC_{50} shown here. They
17 are generally higher than clinical plasma
18 concentrations, but this does not mean
19 phenylephrine lacks efficacy.

20 Many drugs have clinically effective
21 concentrations that are lower than estimates in
22 in vitro potency. In a published analysis of

1 164 registered drugs, the ratio of the effect of
2 plasma concentrations at steady state to in vitro
3 potency was estimated for each drug. This figure
4 shows the cumulative frequencies of these ratios,
5 sorted by the type of potency measured, including
6 the EC₅₀. About 70 percent of the ratios were at or
7 below unity with a median ratio of 0.32.

8 Data for a few allergic rhinitis drugs from
9 this analysis are summarized in this table and
10 compared with data for phenylephrine. I'd like to
11 point out that the measured clinical concentrations
12 include drug both unbound and bound to plasma
13 proteins, but it's the free unbound drug that
14 distributes to tissues and interacts with
15 receptors, resulting in efficacy.

16 The speculation that orally administered
17 phenylephrine cannot achieve effective
18 concentrations based on in vitro potency data is
19 without merit. The plasma concentrations of
20 phenylephrine measured over 4 hours are consistent
21 with 10-milligram phenylephrine being effective
22 because the time course and intensity of effects

1 depend on drug concentrations at the site of
2 action.

3 To illustrate the pharmacodynamic
4 relationship with measured concentrations, we
5 overlay data on nasal airway resistance, a measure
6 of nasal congestion, from a subset of clinical
7 studies from the monograph review. Note that data
8 for the percent reduction in resistance is inverted
9 on the right axis for an easier comparison with the
10 plasma data. We see a slower onset, where the
11 response curves are shifted to later times compared
12 with the time course for phenylephrine
13 concentrations.

14 In addition, the overall duration of effect
15 diminishes by 4 hours, which aligns with
16 phenylephrine's labeled dosing indication and
17 indication of temporary relief. These data show
18 that the nasal vasculature is responsive to
19 concentrations associated with the 10-milligram
20 dose.

21 Another way to look at the pharmacokinetic
22 and pharmacodynamic relationship is to plot the

1 phenylephrine plasma concentrations and NAR
2 response data at each common time point. This
3 display provides insights into the complexity of
4 drug action and its disposition. For
5 phenylephrine, we see a counterclockwise hysteresis
6 loop. This loop means that there is no direct
7 relationship in time with the concentration;
8 rather, we see NAR responses increasing over time,
9 even after drug concentrations have begun
10 declining. In other words, there continues to be
11 measurable NAR effects at later times following the
12 10-milligram dose, even though measured plasma
13 concentrations are approaching zero in a
14 pharmacokinetic curve. Possible mechanisms for
15 time delay in phenylephrine's response includes
16 delayed distribution kinetics and uptake into
17 active tissue sites.

18 Next, we'll address the misconception that
19 the lack of significant adverse pressure effects in
20 the recent pharmacokinetic studies supports the
21 lack of decongestant efficacy. Although direct
22 stimulation of the nasal and peripheral vasculature

1 with phenylephrine results in vasoconstriction, the
2 available science suggests that the overall
3 clinical responsiveness varies between tissues.
4 Reasons for differential decongestion and
5 hemodynamic responses include potential differences
6 in distribution and density of adrenergic receptors
7 and differences at concentrations at effect sites;
8 however, the most important difference is the
9 body's homeostatic response to increases in blood
10 pressure where baroreceptors are stimulated. This
11 results in a decrease in heart rate, which
12 diminishes the pressure response.

13 Let me walk you through an example of
14 diminished pressure responses using data from a
15 recent pharmacokinetic study. The pharmacokinetic
16 profile for 3 doses of phenylephrine in 28 adults
17 are displayed in this figure. The study also
18 included the placebo because both blood pressure
19 and heart rate were measured at several times over
20 4 hours.

21 Mean changes from baseline for these
22 hemodynamic effects are plotted for each dose and

1 for placebo. We see that the time action curves
2 for blood pressure and heart rate are mirror images
3 of each other. With phenylephrine
4 vasoconstriction, blood pressure increases. This
5 stimulates baroreceptors that respond by decreasing
6 heart rate, which then diminishes further blood
7 pressure responses. Homeostasis is the main reason
8 why clinically adverse increases in blood pressure
9 are not observed at the 10-to-30-milligram doses,
10 but yet, decreases in nasal airway resistance and
11 congestion are observed in the monograph studies.

12 Let's turn our attention to the range of
13 phenylephrine doses where pressure effects are
14 significant. Having minimal pressure effects in
15 the recent pharmacokinetic studies reinforces
16 phenylephrine's favorable safety profile. At the
17 10-milligram dose, we would expect to see small
18 changes in blood pressure.

19 One published study by Martinsson evaluated
20 the relationship between phenylephrine plasma
21 concentration and pressure effects. Increases in
22 blood pressure were evaluated with infused doses of

1 phenylephrine that attained extremely high plasma
2 concentrations, up to 50,000 picograms per mL.
3 When the range of peak plasma concentrations from
4 the 30-milligram oral dose is highlighted on the
5 figure, we see that clinically important increases
6 in blood pressure are unlikely. We know that oral
7 doses from 50-to-100 milligrams of phenylephrine
8 are needed to attain concentrations high enough to
9 adversely increase blood pressure.

10 In summary, the concentration profile of
11 phenylephrine shows a rapid distribution to the
12 site of action and supports the labeled 4-hour
13 dosing interval. Importantly, having low
14 bioavailability does not mean lack of efficacy
15 because clinical concentrations consistent with the
16 PE or 10-milligram dose are effective.

17 Specifically, therapeutic effects as measured by
18 NAR were demonstrated in clinical studies at the
19 doses evaluated. Finally, not having adverse
20 pressure effects does not mean lack of efficacy
21 because the baroreflex response to phenylephrine
22 diminishes increases in blood pressure.

1 Thank you, and I'd like to pass the
2 presentation back to Dr. Druce.

3 **Industry Presentation - Howard Druce**

4 DR. DRUCE: Thank you, Dr. Gelotte.

5 I will first discuss methodology, and then
6 present data from some of the several monographed
7 clinical studies that demonstrate the efficacy of
8 oral phenylephrine. Most of the monographed
9 clinical studies used a natural common cold model
10 with an objective endpoint of measuring nasal
11 airway resistance. This was for a very good
12 reason. The short-term effects on the blood
13 vessels are similar in both the common cold and
14 upper respiratory allergies, and extrapolation from
15 the common cold model is valid.

16 I want to stress up front that both
17 objective and subjective measurements provide
18 valuable data; however, a primary objective
19 endpoint is critical to capture short-term
20 decongestant changes typical of drugs like
21 phenylephrine. Nasal airway resistance, or NAR, is
22 an objective measurement of nasal congestion and is

1 the clinical endpoint most appropriate to assess
2 temporary decongestion of over-the-counter
3 phenylephrine as approved in the drug facts label.
4 Subjective measurements of nasal congestion such as
5 reflective scoring of symptoms will be lost in a
6 12-hour or 24-hour reflective score, especially a
7 12-hour morning reflective score. Please remember
8 that the dosing interval for oral phenylephrine
9 10 milligrams is up to 4 hours to provide temporary
10 relief of congestion.

11 An objective measurement of nasal congestion
12 can be made with multiple techniques, including
13 anterior, posterior, acoustic rhinometry, and peak
14 nasal inspiratory flow. Anterior rhinomanometry
15 has been the most widely used technology for
16 clinical trials because it can measure flow through
17 each nostril separately and is also the method
18 recommended by the International Committee on
19 Standardization of Rhinomanometry. Although this
20 technique is operator dependent, rhinometry is
21 accurate and standardized for small studies.

22 As mentioned in FDA's briefing materials,

1 there have been no recent submissions using an
2 objective endpoint as the primary endpoint;
3 however, it is an important endpoint for the
4 clinical trials you have seen. It remains the
5 useful technique to measure changes in nasal
6 congestion and to provide additional insights
7 together with appropriate subjective measures.

8 With that background, let's discuss the
9 misconception that monographed studies do not
10 support the GRAS/GRAE status of oral phenylephrine
11 10 milligrams. I'll start by discussing the
12 limitations in study methodology.

13 Nasal congestion is not only the most
14 bothersome symptom to experience, as I have
15 mentioned earlier, but it is also the toughest to
16 treat and measure. Both the study design and the
17 clinical trial population impact study results.
18 The severity of nasal congestion can be assessed
19 with objective or subjective measurements. The
20 objective measurement that is the most relevant is
21 nasal airway resistance measured with a
22 rhinomanometer, as I have just presented.

1 Subjective measurements are assessed with a diary
2 and include symptoms scores based on verbal
3 descriptors or a visual analog scale.

4 Studies performed with different
5 methodologies are difficult to compare. Studies
6 performed and completed after 2007 include
7 randomized, controlled, parallel group studies;
8 allergen chamber studies; and open-label studies,
9 but are all in an allergic rhinitis clinical model.
10 Patient selection in these studies tended to enroll
11 patients with greater symptom severity than
12 typically self-managed temporary nasal congestion.

13 As you have heard from Dr. Howard, the
14 efficacy of 10-milligrams phenylephrine was
15 accepted in 1976 by FDA review and reaffirmed by
16 the NDAC in 2007. Let's review the data. The 2007
17 review included 14 studies that evaluated oral
18 phenylephrine 10 milligrams. Seven showed a
19 statistically significant effect on nasal airway
20 resistance, and five of these studies also
21 demonstrated a significant effect based on
22 subjective endpoints. Later in the presentation,

1 we will discuss some of the negative studies.

2 The totality of evidence meets the
3 regulatory standard needed to demonstrate efficacy
4 for the labeled indications of phenylephrine.
5 Shown here is a forest plot of the results from
6 studies that evaluated 10-milligrams phenylephrine
7 versus placebo. Nearly all studies were in the
8 common cold model. All compared oral phenylephrine
9 10 milligrams to placebo and evaluated the
10 reduction in nasal airway resistance over a span of
11 120 minutes. The light blue shading highlights
12 those that favored phenylephrine 10 milligrams,
13 with six being statistically significant. One
14 study that did show effectiveness is not shown
15 here, as it was not placebo controlled.

16 I will provide further information on the
17 efficacy of phenylephrine using the results from
18 three representative studies that utilize
19 technology that met the regulatory standard,
20 Elizabeth number 2, Cintest number 1, and Cohen 75.

21 Elizabeth number 2 was a placebo-controlled,
22 crossover design study that measured nasal airway

1 resistance and one of multiple studies to
2 demonstrate the effectiveness of phenylephrine
3 10 milligrams. The gray line represents the
4 placebo and the dark blue line represents
5 phenylephrine 10 milligrams. There was a
6 statistically significant improvement in nasal
7 airway resistance compared to placebo within
8 15 minutes, which was sustained for at least
9 2 hours. Cintest number 1 also demonstrated
10 statistical significance of 10 milligrams oral
11 phenylephrine compared to placebo as early as
12 30 minutes after dosing. This efficacy was
13 sustained for up to 4 hours.

14 Cohen 75 was a large randomized, double-
15 blind, placebo-controlled study to evaluate the
16 effectiveness of phenylephrine 10-milligram tablets
17 for the common cold. Among the 200 volunteers aged
18 18 and over, this study demonstrated efficacy soon
19 after taking phenylephrine 10 milligrams as shown
20 by objective measurement of nasal airway
21 resistance. The objective nasal airway resistance
22 measurements are plotted here and show nasal airway

1 resistance statistically significantly decreased
2 with phenylephrine compared to placebo after 2
3 hours with an early separation. The efficacy of
4 phenylephrine 10 milligrams was sustained for up to
5 12 hours with repeat dosing compared to placebo
6 when dosing according to labeling.

7 The subjective endpoints in this study are
8 also informative and correlated well with the
9 primary objective endpoint. Within 30 minutes,
10 patients achieved a statistically significant
11 benefit with phenylephrine 10 milligrams compared
12 to placebo and was repeated in the dosing intervals
13 thereafter.

14 FDA and the panel reviewed this study for
15 the 2007 advisory committee meeting. In their
16 briefing book for this meeting, FDA stated that
17 this was a large study, and because of the way the
18 study was described in the Advance Notice of
19 Proposed Rulemaking, or ANPR, pushed the panel in
20 favor of a positive recommendation for oral
21 phenylephrine. We agree with the assessment of the
22 panel and see the position today as unchanged as

1 evidence supporting the efficacy of oral
2 phenylephrine 10 milligrams in the common cold.

3 The largest study showed substantial
4 evidence in subjective measures for phenylephrine
5 10 milligrams that are significant at all time
6 points past 15 minutes, which are clinically
7 meaningful. FDA mentioned in their briefing
8 materials that assessment of clinical relevance was
9 not completed and questioned the clinical value of
10 the study. I'd like to share the results of a
11 recently completed reassessment by a statistician
12 from a member company of CHPA that answers this
13 question.

14 The analysis is based on the raw data
15 obtained from the final study report re-entered and
16 analyzed. The table shows three different accepted
17 methods of assessing clinical significance based on
18 statistical models from Norman et al. and Barnes
19 et al. The green shading highlights the time
20 points at which a clinically meaningful difference
21 was demonstrated. Both statistical significance
22 and clinical meaningfulness are clear from the

1 study regardless of whether the anchor based or
2 distribution based method is used to assess the
3 minimally important difference.

4 I'd like to turn to the post-2007 studies
5 and address the misconception that these latest
6 studies negate the efficacy of phenylephrine
7 established previously. Since 2007, there have
8 been attempts to reevaluate the efficacy of
9 phenylephrine, albeit with different methodology.
10 Four clinical studies all in seasonal allergic
11 rhinitis were published. The first two were
12 conducted in an environmental allergy chamber and
13 the second two were outpatient clinical studies.

14 The phase 2 proof-of-concept study by
15 Johnson & Johnson will be addressed separately, as
16 it was posted on clinicaltrials.gov, but we note
17 that the study was an incomplete study terminated
18 early due to the inability to recruit the planned
19 number of subjects; therefore, the results should
20 not be considered definitive either way. These
21 later clinical studies do not invalidate efficacy
22 already demonstrated in patients experiencing nasal

1 congestion due to the common cold.

2 Not one methodology specifically addresses
3 the labeled indication of oral phenylephrine
4 10 milligrams intended for temporary relief of
5 congestion. My key issue with these methods is the
6 chosen clinical methods. The design of these new
7 clinical studies is not relevant to evaluating
8 short-acting oral decongestants. Following a
9 thorough review, we identified some important
10 limitations that are listed in this table. They
11 include inadequate blinding; concomitant use of an
12 antihistamine; 12 hours subjective reflective
13 endpoints inappropriately used as the primary; and
14 in addition, enrollment of inappropriate study
15 subjects.

16 There are also some limitations associated
17 with the earlier clinical studies reviewed by the
18 1976 over-the-counter expert panel, and they are
19 noted in our briefing book. In the next series of
20 slides, I'll describe these limitations and share
21 our concerns, beginning with the selection of the
22 study populations.

1 Subjects in these studies do not represent
2 individuals who have intermittent nasal congestion
3 in seasonal allergic rhinitis and manage their own
4 care with the use of over-the-counter medicines,
5 including phenylephrine, for the temporary relief
6 of nasal congestion. This table highlights the
7 main selection criteria from each study regarding
8 seasonal allergic rhinitis.

9 We see that enrolled subjects had at least
10 moderate severity of nasal congestion per the FDA
11 guidance, except subjects in the Meltzer 2016 study
12 who had at least mild severity. They needed to be
13 symptomatic within two years of the study and have
14 a positive skin test or in vitro test for specific
15 IgE.

16 We note that in seasonal allergic rhinitis,
17 when people seek medical care due to persistent
18 symptoms, the pathology in their nose is
19 inflammation. This often requires the use of
20 intranasal corticosteroids. Based on the criteria
21 in the last three rows, subjects with more severe
22 and persistent rhinitis were permitted to enroll.

1 Also, having allergic rhinitis over a long duration
2 of years is a risk factor for the onset of asthma.

3 Another consideration which may affect the
4 efficacy endpoints is that patients with persistent
5 allergic rhinitis may be less responsive to alpha
6 adrenergic decongestants like phenylephrine. In
7 this published study, the relationship between the
8 duration of rhinitis in years and nasal air flow
9 measured by rhinomanometry was determined in
10 312 adults. Topical application of naphazoline, a
11 selective alpha-1/alpha-2 adrenergic agonist, was
12 used as a decongestant test. The results are shown
13 in the figure, where we see a strong inverse
14 correlation between improvement in nasal airflow
15 after treatment and the duration of rhinitis.

16 A review of study populations described in
17 published clinical trials of antihistamines found
18 that the mean rhinitis duration ranged from
19 12-to-20 years. These data corroborate our
20 assertion that the study populations in the four
21 new allergy studies were not appropriate to
22 evaluate the temporary decongestant effect of oral

1 phenylephrine.

2 Let's take a closer look at each study. We
3 also know that adequate blinding of treatments is
4 critical when the primary endpoint is the
5 subjective assessment of symptoms. This is
6 especially true in a crossover design like the
7 Horak 2009 study, where each study receives each
8 treatment sequentially; however, this study was
9 single blind for the investigator only, so the
10 color and shape of the products were visible to the
11 study participants. Commercial products were used
12 for the red pseudoephedrine tablet and the yellow
13 phenylephrine capsule. Some subjects may have been
14 familiar with their respective dosage form and
15 color.

16 This figure shows decreases in mean
17 congestion scores over 6 hours, with the greatest
18 decrease observed for pseudoephedrine. The authors
19 noted these results may be biased due to subject
20 recall of pseudoephedrine's efficacy from a
21 previous treatment period. In addition, this
22 strongly suggests carryover effects that would

1 negatively affect the outcomes for phenylephrine.

2 When efficacy was evaluated by the blinded
3 investigator using objective rhinometry,
4 decongestion was demonstrated for both
5 pseudoephedrine and phenylephrine. Both time
6 action curves overlapped, showing a clear
7 separation from placebo, although differences did
8 not reach statistical significance for
9 phenylephrine; however, dosing 10 milligrams
10 phenylephrine at the 4-hour time point per its
11 labeling would have been more appropriate for
12 evaluating efficacy up to the 6-hour endpoint.

13 Let's turn to the Meltzer 2015 study.
14 Although this study was based on FDA's draft
15 guidance for new products for allergic rhinitis,
16 every patient was dosed with an antihistamine,
17 loratadine, a variable complicating the evaluation
18 of phenylephrine. This was an open-label study
19 implying that blinding for the study was
20 insufficient for subjective endpoints of symptoms
21 as the primary endpoint. Regarding the study
22 population, subjects had persistent nasal

1 congestion. We know that in seasonal allergic
2 rhinitis, when patients seek medical care, the
3 pathology in their noses is inflammation, so it is
4 unsurprising that this resulted in a negative
5 study.

6 Let's look at two limitations in more
7 detail. The first is the daily use of loratadine
8 while 4 doses of phenylephrine were evaluated. Our
9 concern is that loratadine, an antihistamine,
10 provides a halo effect such that the subjects
11 reduced perception of the severity of other
12 rhinitis symptoms biases the scoring of nasal
13 congestion. Let me walk you through an example.

14 In this published study of seasonal allergic
15 rhinitis, nasal congestion was evaluated after
16 treatment with loratadine alone, a combination
17 tablet of pseudoephedrine with loratadine, and
18 placebo. The mean improvement in congestion for
19 the combination tablet over 4 days was superior to
20 both loratadine and placebo, but after 14 days, the
21 combination tablet with pseudoephedrine was not
22 superior to loratadine alone. We see that relief

1 from allergy symptoms with loratadine over this
2 longer duration provided a halo effect, which
3 improved the congestion scores; therefore, the
4 overall sensitivity of the clinical model to detect
5 differences among treatments is decreased.

6 A major limitation of the Meltzer 2015 study
7 is that the phenylephrine doses were not compared
8 with placebo, but rather with loratadine, like this
9 example. The primary endpoint in Meltzer 2015
10 doesn't make sense for phenylephrine, a
11 short-acting decongestant, because it relies on
12 reflection of changes in congestion severity over
13 the previous 12 hours. This endpoint was developed
14 to evaluate once or twice daily treatments for
15 seasonal allergies, whereas oral phenylephrine is
16 dosed around the clock every 4 hours for temporary
17 relief.

18 In the Meltzer 2015 study, dosing compliance
19 was low, especially overnight due to the high
20 frequency of dosing. On average, patients took
21 4.5 doses, which is about 4-to-5 doses out of the
22 6 doses a day. Taking fewer doses overnight

1 provides less benefit over the previous 12 hours,
2 thus negatively biasing the morning scores. This
3 is not an appropriate endpoint for evaluating
4 temporary symptom relief.

5 This next study by Meltzer and colleagues
6 evaluated an experimental modified-release
7 phenylephrine tablet. Two study elements
8 diminished the sensitivity of the clinical model to
9 detect efficacy versus placebo. The first was the
10 daily use of loratadine as needed for allergy
11 symptom relief. Mean exposure for both treatments
12 was about four out of the seven days. Most
13 placebo-controlled clinical trials of oral
14 antihistamines, with and without a decongestant, do
15 not permit as-needed treatment with rescue
16 medication.

17 The second was the inclusion of subjects
18 with documented seasonal allergic rhinitis for at
19 least two seasons, who reported nasal congestion
20 scores of mild. This grade of severity does not
21 meet FDA's guidance for moderate severity. We see
22 that there is no score between none and mild that

1 would allow for improvements in congestion
2 severity. Improvement would require a complete
3 resolution, and without an active control, these
4 changes in the model cannot be interpreted.

5 The final study that I'd like to review is a
6 phase 2 study that investigated an experimental
7 extended-release, 30-milligram phenylephrine tablet
8 in the common cold. This was a placebo-controlled,
9 noninferiority study of extended-release
10 phenylephrine 30 milligrams evaluated over 12 hours
11 and dosed twice, compared with 4 total doses of
12 phenylephrine 12 milligrams taken every 4 hours.
13 Patients were required to have common cold symptoms
14 for up to 72 hours prior to entry.

15 The study included various subjective
16 endpoints, including some that were exploratory.
17 The study was characterized as proof of concept.
18 It was terminated early due to the inability to
19 recruit the planned number of subjects, even after
20 relaxing an inclusion criterion. Inferences may be
21 made from incomplete data, which should not be
22 considered definitive.

1 In summary, oral phenylephrine 10 milligrams
2 provides temporary relief of congestion due to the
3 common cold and upper respiratory allergies, which
4 is the labeled indication. There is ample clinical
5 evidence, based mostly on the common cold model, to
6 justify the labeled indication, with FDA
7 determining regulatory status as GRAS/GRAE based on
8 what I consider an appropriate clinical endpoint.
9 The monographed studies are methodologically sound
10 and are still relevant to support GRAS/GRAE status.

11 No compelling data have been presented to
12 date to challenge this existing efficacy data
13 because the subjective 12-hour reflective symptoms
14 score in established seasonal allergic rhinitis
15 patients does not have the capability to detect
16 short-term efficacy. No novel technology or
17 clinical trial design has emerged to negate the
18 established data or warrant reinvestigation of
19 phenylephrine for its labeled indication.

20 FDA has reanalyzed the pre-2007 data based
21 on deficiencies in selected trial endpoints. We
22 ask the NDAC and FDA to consider the post-2007

1 studies from a similar perspective. Thank you. I
2 will now turn the presentation to Mr. Mullin to
3 discuss the meta-analysis.

4 **Industry Presentation - Chris Mullin**

5 MR. MULLIN: Good afternoon. My name is
6 Chris Mullin. I'm a biostatistician with NAMSA, a
7 contract lab and research organization. I'd like
8 to briefly summarize meta-analyses of phenylephrine
9 that were reviewed by this committee in 2007, those
10 by Hatton and by Kollar, touch on some of the
11 criticisms subsequently raised after the 2007
12 meeting, and explain why these criticisms do not
13 alter the original conclusion of effectiveness of
14 Kollar.

15 I will show that the difference in the
16 stated conclusions by the authors is not surprising
17 and that it can be attributed to methodologic
18 differences. I will also briefly touch on the
19 newer studies conducted since 2007 and attempt to
20 provide some additional context for these studies.

21 First, let's discuss the 2007 meta-analysis
22 by the petitioners, Drs. Hatton and Hendeles. This

1 was based on a literature search of randomized,
2 placebo-controlled trials of oral phenylephrine at
3 10 milligrams as a single agent. Studies using
4 multiple agents or against the non-placebo control
5 were excluded. This included seven crossover
6 studies and one parallel group study. The endpoint
7 chosen for analysis was the maximum reduction in
8 nasal airway resistance whenever it occurred within
9 the first 120 minutes. This endpoint was
10 identified as problematic by FDA in 2007 since it
11 potentially obscured the differences at time
12 points.

13 This meta-analysis employed a random effects
14 model and used aggregate summary data from each
15 study. The meta-analysis concluded there was
16 insufficient evidence that oral phenylephrine is
17 effective; however, it actually reported a point
18 estimate of approximately 10 percent for the
19 difference in percent NAR decrease in favor of
20 phenylephrine.

21 The second meta-analysis conducted in 2007
22 was by Kollar. This analysis used essentially the

1 same seven set of randomized-controlled crossover
2 studies as Hatton. Of note, their publication also
3 included an assessment and reanalysis of the
4 parallel group study by Cohen that was included in
5 the meta-analysis by Hatton. The chosen endpoint
6 was assessed at specific available time points
7 through 240 minutes.

8 Note that the presentation of results at the
9 available time points, whether or not those results
10 were significant, mitigates the concern regarding
11 multiplicity. In other words, the Kollar analysis
12 did not simply pull out and present only the
13 significant results; they also provided
14 non-significant results for disclosure and context.

15 Another very important difference was that
16 the Kollar analysis was based on individual patient
17 data. It was not based on combining summary
18 measures from previous publications. The approach
19 using individual patient data had advantages. For
20 example, it allowed adjusting for the baseline
21 value for each subject as a covariate. It is well
22 known that adjusting for baseline measurement when

1 assessing an outcome based on change can increase
2 statistical power. The conclusion of the Kollar
3 meta-analysis was that oral phenylephrine is
4 effective.

5 On this slide, on the left we see the
6 estimated treatment effect from Hatton, as noted in
7 the FDA briefing book. The analysis shows a point
8 estimate of approximately 10 percent that favors
9 phenylephrine. We see very similar results in the
10 Kollar paper at 60 or 90 minutes as seen on the
11 right, again approximately a 10 percent difference
12 in favor of phenylephrine, so despite all the
13 potential statistical complexities, the results are
14 relatively consistent.

15 The conclusion of Kollar was based both on
16 the results of the meta-analysis and reanalysis of
17 the individual studies, and on reanalysis of the
18 crossover study of Cohen. This represents multiple
19 sources of data supporting the conclusions. When
20 we focus on just the crossover studies for a moment
21 in this forest plot, we note that three studies
22 appear to individually show an effect and four

1 studies do not.

2 I'll discuss study-specific issues of the
3 positive studies in some detail, but first, it is
4 important to point out that several of the negative
5 studies have a clear issue that calls into question
6 their individual conclusions. One study included a
7 positive control but failed to show a significant
8 benefit of the positive control over placebo, and
9 two other studies did not include a positive
10 control group at all. In other words, the three of
11 the four negative studies did not demonstrate assay
12 sensitivity. Accordingly, including these studies
13 in any meta-analysis can arguably bias things
14 towards the null, so in this sense, the Kollar
15 meta-analysis provides a conservative estimate of
16 benefit.

17 Finally, I'd like to discuss concerns that
18 were raised regarding some of the studies included
19 in the meta-analyses. One concern was based on
20 post hoc analyses that showed the distribution of
21 the last significant digit in baseline values for
22 one study appears to have a disproportionate

1 occurrence of the number 5 beyond what would be
2 expected by chance. The authors argued this was
3 potential evidence of irregularities, but there are
4 simpler explanations for this finding.

5 First, for context, these criticisms came
6 more than 40 years after the study was performed
7 and two years after the advisory committee meeting.
8 It's not clear how many post hoc exploratory
9 analyses were performed to identify this issue; and
10 second, the issue of digit preference has been
11 previously reported in the scientific literature in
12 other areas, in studies of blood pressure for
13 example, and it does not necessarily mean there are
14 issues with the underlying data. It may be simple
15 human psychology and rounding error. Additionally,
16 non-random digit preference in baseline values for
17 a blind and randomized trial would not be expected
18 to introduce bias.

19 The other criticisms related to specific
20 studies were that the data from some of the small
21 studies is suspicious because they exhibit superior
22 efficacy estimates. FDA's briefing document notes

1 particular questions about the small variability at
2 the Elizabeth labs. Their table is reproduced
3 here, but note this table is derived from an
4 earlier study report by Huntingdon. First, the
5 results for PPA 50 milligram come from a separate
6 study not used in the meta-analysis.

7 Also, FDA makes no mention of the extremely
8 large standard deviations reported at the
9 Huntingdon lab, with values of 79 and 166 and 180
10 and 240 minutes, values 3-to-4 times larger than
11 those at either Cintest or Huntingdon for any other
12 study formulation. This suggests potential issues
13 with the results from this lab, a lab that produced
14 negative results in the studies included in the
15 meta-analysis in terms of poor potential conduct.

16 Considering for a moment the concerns about
17 the significant findings at the Elizabeth lab
18 studies, there are certainly other potential
19 explanations for the results of the studies in
20 question. Borenstein, Hedges, Higgins, and
21 Rothstein discussed the general issue in their
22 introductory textbook on meta-analyses, referring

1 to the concept of a small study effect. They note
2 that it may be the case that the effect size is
3 truly larger in a smaller study, as a smaller study
4 may involve more highly skilled investigators.

5 Authors from one of the negative studies in
6 the meta-analysis in fact noted insufficient
7 training and the use of different technicians pre-
8 and post-dosing as possible reasons for their lack
9 of a positive study. More generally, concerns
10 about bias should be symmetric, and so small
11 studies cannot be said to inappropriately bias the
12 mean effect upward any more than the large studies
13 can be said to inappropriately bias the mean effect
14 downward. While we agree the variability is a
15 concern with all studies in this area, this is
16 precisely why conducting studies in this area is so
17 challenging.

18 It is important to critically review the
19 newer studies to a similar degree as the
20 monographed studies. I'd like to start with the
21 J&J study that was performed after 2007. The J&J
22 study discussed by FDA in their briefing materials

1 does have limitations that suggest treating the
2 results with care. This cannot be considered a
3 negative study. It does not demonstrate
4 phenylephrine is ineffective. The study was not
5 powered or designed for direct comparisons of
6 phenylephrine to placebo. While it was larger than
7 the monographed crossover studies, it was designed
8 as a parallel group study, which may be less
9 efficient and require a larger sample size than a
10 crossover study.

11 Also worth noting is that this study was
12 less than two-thirds of the sample size per
13 treatment of the largest cold study, the Whitehall
14 lab study that Dr. Druce discussed. In FDA's
15 materials, they noted the study initially appears
16 to have been designed as a phase 3 study to support
17 approval of phenylephrine; however, the protocol
18 directly states this study was designed as a
19 phase 2 proof-of-concept study. Additionally, as
20 FDA noted in their briefing materials, it lacked a
21 positive non-phenylephrine control group, which
22 could be used to assess assay sensitivity. Also,

1 the study was terminated early due to the inability
2 to recruit the planned number of subjects.
3 Regardless of the reason for stopping, the smaller
4 sample size reduces the power for any subsequent
5 analysis.

6 Despite all these limitations, there's still
7 value in examining the results from
8 clinicaltrials.gov. These were also reproduced in
9 the FDA briefing document. And just a note,
10 regarding FDA's slide 71 from this morning, please
11 note that a positive value for mean change does
12 correspond to an improvement from baseline.

13 The results here are actually consistent
14 with the benefit of phenylephrine. While the
15 primary endpoint was based on a subjective severity
16 score, one can note that both doses of
17 phenylephrine show point estimates in favor of the
18 drug compared to placebo. Further, while the lower
19 confidence bound for the difference from placebo
20 for phenylephrine falls below zero, the upper
21 confidence bound is 0.662, showing that we can't
22 rule out a treatment effect this large. So rather

1 than this study supporting the conclusion that
2 10-milligram phenylephrine is ineffective, its
3 results do not contradict the monographed studies.
4 Additional information on this study was submitted
5 to the docket.

6 A few additional studies of oral
7 phenylephrine have been performed, as Dr. Druce
8 discussed, but for various clinical reasons they're
9 not appropriate for inclusion in meta-analysis.
10 Horak used the Vienna Challenge Chamber in study
11 subjects with seasonal allergic rhinitis and had
12 carryover bias that may have altered results. Dan
13 Meltzer's 2016 studies looked at different
14 formulations of phenylephrine, a quick dissolving
15 strip and a modified-release formulation,
16 respectively, while Meltzer in 2015 used
17 phenylephrine in combination with loratadine, so
18 the potential for confounding is too great. These
19 substantial differences would create interpretation
20 challenges if the studies were incorporated into
21 meta-analyses. Furthermore, Dr. Druce previously
22 stated that common cold and seasonal allergic

1 rhinitis are different conditions with different
2 responses to medications.

3 Overall, criticisms of the meta-analysis and
4 new studies do not change my confidence in the
5 effectiveness of oral phenylephrine. To reiterate
6 and conclude, both the Kollar and Hatton
7 meta-analyses included similar studies and produced
8 similar estimates, and superficial differences
9 regarding statistical conclusions can be explained
10 by methodology differences.

11 While several small crossover studies from
12 the monograph do show significant results, the size
13 of the effects themselves and the small degree of
14 variability may simply demonstrate well-conducted,
15 highly-controlled studies. Several of the
16 so-called negative studies are not free from
17 limitations, specifically a lack of demonstration
18 of assay sensitivity.

19 Finally, the new studies are also not
20 without flaws. They do not address the current
21 labeling for 10-milligram phenylephrine and the
22 indication for relieving nasal congestion due to

1 the common cold, and the results do not contradict
2 the monographed studies. Thank you. I will return
3 the presentation to Dr. Howard.

4 **Industry Presentation - Marcia Howard**

5 DR. HOWARD: Thank you, Mr. Mullin, and
6 thank you to this committee for your attention this
7 afternoon. To close this presentation, I'd like to
8 take a few moments to provide our assessment of the
9 overall benefit-risk profile of OTC oral
10 phenylephrine and summarize the CHPA task group's
11 perspective on the key issues.

12 The CHPA task group on phenylephrine remains
13 convinced of the favorable benefit-risk profile of
14 oral phenylephrine for the temporary treatment of
15 nasal congestion. As we all know, this is a common
16 symptom that is bothersome. It disturbs our sleep,
17 leads to decreased productivity, and can affect our
18 mood. When considering benefits, it is clear oral
19 phenylephrine has a broad consumer satisfaction.
20 Half of the American households purchased oral
21 phenylephrine products for nasal congestion last
22 year, and these phenylephrine buyers, over

1 two-thirds, chose to repurchase the product again
2 and again. This is a strong indication of consumer
3 satisfaction. This high level of consumer
4 satisfaction aligns with our scientific data
5 review.

6 The efficacy of oral phenylephrine has been
7 supported by two FDA advisory expert panels. It
8 was established by seven monograph studies and
9 reconfirmed by the Kollar meta-analysis that
10 Mr. Mullin explained earlier. Another important
11 factor is the convenient availability of this oral
12 medication on retail shelves and online, and
13 consumers prefer oral formulations over other types
14 of medications. This is in stark contrast to the
15 potential risk of consumers if they faced a
16 phenylephrine market where phenylephrine was
17 removed. This would leave only pseudoephedrine on
18 the OTC market for oral treatment of nasal
19 congestion.

20 One of the main concerns with this
21 possibility is that pseudoephedrine is only
22 available behind retail counters and is subject to

1 other sales restrictions and quotas by the DEA.
2 Quite simply, in terms of access, pseudoephedrine
3 could not meet the needs of consumers, especially
4 for those in underserved communities. As noted in
5 the agency's background materials, no safety issues
6 with orally administered phenylephrine products
7 have been identified.

8 Phenylephrine's overall safety profile
9 remains favorable. Let me say that again.
10 Phenylephrine's overall safety profile remains
11 favorable. Due to many of these unintended
12 potential risks, some consumers might not be able
13 to choose medication or might choose to leave their
14 symptoms untreated. This could lead to worsened
15 outcomes like sinus infections or sinusitis.

16 The bottom line is that oral phenylephrine
17 is safe and that it works. Multiple clinical
18 studies using subjective and objective endpoints
19 support its efficacy at 10 milligrams. Multiple
20 consumer surveys also highlight how Americans
21 recognize the physical and personal benefits of
22 oral PE and would be significantly burdened if this

1 effective medicine were not available OTC. The
2 totality of the evidence satisfies FDA's criteria
3 for inclusion in the OTC monograph. Phenylephrine
4 should remain in the OTC monograph, and it should
5 remain conveniently available to consumers who need
6 it and who already rely on it.

7 Throughout this meeting, various speakers
8 will offer various interpretations of the data.
9 There are a few fundamental points I'd like you to
10 keep in mind as you consider this information.
11 First, there are clinical data with both objective
12 and subjective endpoints that support the efficacy
13 of oral phenylephrine at the 10-milligram dose.
14 The monograph studies used to establish GRAS/GRAE
15 status meet the regulatory standards for inclusion
16 in the OTC monograph that justify the labeled
17 indication of temporary relief of nasal congestion.

18 Not every study was positive, but no one
19 would expect every study to be positive when
20 studying nasal congestion due to colds and upper
21 respiratory allergies, and of note, there are no
22 safety signals associated with OTC phenylephrine.

1 Second, there is no scientific rationale, no
2 new clinical trial design, or no new innovation
3 that negates or invalidates the body of science and
4 established data in the monograph. As discussed in
5 our presentation, the post-2000 studies discussed
6 today have limitations, and therefore should not be
7 used to inform decisions about the GRAS/GRAE status
8 for phenylephrine. Third, as Dr. Gelotte
9 explained, it is critical to understand that
10 phenylephrine's low bioavailability and lack of
11 significant adverse pressor effects do not mean
12 phenylephrine has minimal efficacy. Statements to
13 the contrary are wrong.

14 Fourth, we also discussed both 2007
15 meta-analyses and showed how the Kollar
16 meta-analysis utilizes more clinically relevant
17 endpoints and will accept the statistical methods.
18 Its assessment supports efficacy for phenylephrine
19 at the 10-milligram dose. And lastly, there could
20 be significant negative unintended consequences of
21 removing phenylephrine from the monograph for
22 consumers and to the healthcare system. It could

1 add to the burden of the 50 percent of consumers
2 who rely on this ingredient and those consumers who
3 have told us that they know it helps relieve their
4 bothersome congestion. Thank you, and we'll be
5 happy to answer your questions.

6 **Clarifying Questions**

7 DR. COYLE: Thank you.

8 We will now move to clarifying questions for
9 the presenters from the Consumer Healthcare
10 Products Association, who we've been referring to
11 as CHPA going forward. Please do use the
12 raise-hand icon to indicate that you have a
13 question. Remember to lower your hand by clicking
14 the raise-hand icon again after you've asked your
15 question. When acknowledged, please do remember to
16 state your name for the record before you speak and
17 to direct your question to a specific presenter, if
18 you can. If you wish for a specific slide to be
19 displayed, please let us know the slide number, if
20 possible.

21 Finally, it would be helpful to acknowledge
22 the end of your question with a thank you and the

1 end of your follow up question with, "That is all
2 for my questions," so that we can move on to the
3 next panel member.

4 Dr. Le, please go ahead.

5 DR. LE: Hi there. Jennifer Le from
6 University of California San Diego and the Skaggs
7 School of Pharmacy. I do have questions for each
8 of the presenters. I'll start first with
9 Dr. Howard. I'm trying to ascertain the
10 significance of the consumer's perspective using
11 the survey that you've presented here. Now, on
12 slide 10, if we can go to slide 10 --

13 DR. HOWARD: Okay. May we share our screen?
14 Thank you.

15 DR. LE: -- on this slide, as well as the
16 next slide, slide 11, did your consumer survey
17 specifically pertain to only oral formulation of
18 phenylephrine or did it also include the nasal?

19 DR. HOWARD: We only ask about oral
20 phenylephrine, but I'd also like Mr. Tringale to
21 come and provide additional context.

22 MR. TRINGALE: Thank you. Mike Tringale,

1 CHPA. Our survey only included respondents who
2 told us that they used a product with oral
3 phenylephrine, either in single ingredient or
4 combination, in the past 12 months.

5 DR. LE: Okay. Thank you.

6 My next question is for Dr. Gelotte; sorry
7 if I mispronounced your name here. On slide 31,
8 briefly, you mentioned the scientific limitation of
9 the study presented by the FDA in evaluating the
10 bioavailability to conclude as one. Actually, I
11 take that back. You mentioned during the
12 presentation of this slide the absolute
13 bioavailability of 38, and there was specific
14 limitations, scientific limitations of this study.

15 Can you elaborate on that?

16 DR. HOWARD: Dr. Gelotte?

17 DR. GELOTTE: Cathy Gelotte. Certainly one
18 of the limitations is what was brought up
19 previously about the infusion rate being over
20 20 minutes, is one of them. The second limitation
21 is that the study itself, the oral dose and the IV
22 dose was measured in different individuals.

1 Typically, what we do today would be a crossover
2 design, so that would be the second. And the third
3 is when a figure was brought up showing the IV and
4 the oral dose, that the oral dose seemed to have
5 concentrations for 1 milligram that was similar to
6 10, so that's sort of suspect of what's going on
7 there.

8 So those will be considered limitations, and
9 that's why this value is probably unreliable, but
10 there are no reliable data to estimate the absolute
11 bioavailability.

12 DR. LE: And I have a few other follow-up
13 questions for you, so if you can remain there, that
14 would be great. Also on the same slide, actually
15 slide 31, you have listed there a high volume of
16 distribution of 24.8 liters. I wanted to know, do
17 you have data specific to the site of action of how
18 the distribution is, as site of action in the nasal
19 mucosa?

20 DR. GELOTTE: No, we do not. The volume of
21 distribution here is called a parent because it's
22 divided by F. So in other words, if we don't know

1 F, we don't know what the number is. What
2 information we can get from a very high volume of
3 the distribution is that if it's more toward the
4 concentration of the volume of the human body, it
5 would be a smaller number. A large number tends to
6 mean it goes out to the tissues, but we cannot
7 measure what those concentrations are.

8 DR. LE: So that number, while high, we
9 don't know if it's actually getting to the nasal
10 mucosa; correct?

11 DR. GELOTTE: Oh, no. Phenylephrine is in
12 the nasal mucosa, but you can't measure it, so we
13 don't actually take tissue and measure it there.
14 We can only measure what's in the plasma in the
15 pharmacokinetic study.

16 DR. LE: Correct. But do you know what the
17 penetration is? For example, for a bone infection,
18 we would try to estimate what's in the bone and the
19 serum, and get a ratio from there. Do you have any
20 thoughts mechanistically in the penetration of
21 nasal mucosa and the amount?

22 DR. GELOTTE: No, we do not.

1 DR. LE: Okay. Then slide 33, I know the
2 limitations, and I do agree with you, and I think
3 Dr. Figg mentioned before about the use of a
4 consistent variable, either total drug or total
5 drug and metabolite, given that both the red and
6 the blue line would be similar in terms of what is
7 measured.

8 Now, I want to ask, let's say if the blue
9 line also included metabolites, for example, I'm
10 trying to figure out if the metabolites happened to
11 be active metabolites rather than inactive
12 metabolites, how would you go about measuring
13 bioavailability?

14 DR. GELOTTE: Well, what's done nowadays and
15 now in the current assays, you really need to
16 measure the active moiety or the particular
17 gradient. So you would not be measuring a mixture,
18 so the assay right now can measure phenylephrine.
19 You would need to conduct the study with IV
20 phenylephrine and oral phenylephrine, and measure
21 just the parent phenylephrine to actually get that
22 number, and that does not exist.

1 DR. LE: Right. But what if you had active
2 metabolites, would that change at all? Would you
3 measure that in addition to, but have it as a
4 separate measurement?

5 DR. GELOTTE: Yes. If it's measurable and
6 quantifiable, and oftentimes it can be, you would
7 also measure the active metabolite. So that
8 wouldn't be a bioavailability number; that would be
9 what is the relative bioavailability or the
10 conversion. So we wouldn't be looking at absolute
11 bioavailability for phenylephrine or a drug, a
12 parent.

13 DR. LE: Okay. And then my last question
14 for you would be slide 39. This was very helpful.
15 I really like this slide in terms of showing -- I
16 believe you presented this -- the data here. I'm
17 just curious -- because it was mentioned that the
18 sample size for many of these studies, I think one
19 was 88, and the rest were less than 25 or
20 so -- what the standard deviation bars of these
21 time points would look like to kind of show the
22 spread of the data.

1 Can you provide some thoughts on that?

2 Maybe it was you, or maybe Dr. Druce can comment.

3 DR. GELOTTE: Yes. I believe we have some

4 of these curves in Dr. Druce's presentation, where

5 the error bars are shown. I don't know if we want

6 to bring up one of those, please, in the core.

7 While they're bringing it up, besides that,

8 is there anything else you want to ask about the

9 slide until they locate that one?

10 DR. LE: I think that's what I just wanted

11 to ask in terms of the standard deviations for some

12 of these time points that were listed here to kind

13 of better show the variation in what we have.

14 DR. GELOTTE: Okay. Here is one slide that

15 shows the variation in the nasal airway resistance

16 for 10 milligrams, 16 subjects, that shows the, I

17 believe, standard error.

18 DR. LE: Do you have it for all the other

19 studies? Because this is the Elizabeth 2, correct?

20 DR. GELOTTE: Here's another one; so there's

21 more variability in this particular study.

22 DR. LE: Okay. It seems like there is quite

1 a bit of variability. Okay. I think those are the
2 only questions I have for you related to your
3 slides there. I do have questions for Dr. Druce.

4 DR. HOWARD: Okay. If you'll pose your
5 question while he is coming to the podium.

6 DR. LE: Sure.

7 DR. COYLE: Dr. Le, I might ask this be your
8 last question just so that I can move on --

9 DR. LE: Okay.

10 DR. COYLE: -- to another members of the
11 panel as well.

12 DR. LE: I will. This will be the last
13 question.

14 So it's clear that you have favor for the
15 use of NAR as the more favorable primary endpoint
16 since it is objective, and I agree with you for the
17 need for an objective endpoint, just as, for
18 example, I would want a blood culture to confirm
19 resolution of bacteremia in an infected patient. A
20 blood culture is a gold standard and highly likely
21 to provide definitive results, so I'm trying to
22 ascertain what the nasal airway resistant task is

1 appreciating, the user variability and the
2 reproducibility of such a task.

3 If you can comment on that, that would be
4 great.

5 DR. COYLE: Yes. Howard Druce. Can you
6 pull up slide AA-8, please?

7 One of the important things, as you
8 mentioned, is the advisability importance of an
9 objective measurement, and really we're talking
10 about what's going on at the time. We're not
11 talking about 8- and 12-hour reflective
12 measurements. On this particular slide, for the
13 objective measurements in several of these studies,
14 we show a plot between the nasal airway resistance
15 and the subjective score.

16 Now, this is not a reflective score; this is
17 an instantaneous subjective score, so this is
18 intended to mirror what happens with these
19 particular sufferers. There are people that get
20 transient, sudden, short-term congestion, and you
21 measure what's there at the time when it is, and
22 not for somebody who's got established congestion

1 throughout the season.

2 DR. LE: Okay. Can you provide more comment
3 in terms of how this is done, who does it, and is
4 there a coefficient of variation for such a test?

5 DR. DRUCE: Rhinomanometry, as I showed in
6 previous slides, there are different techniques,
7 which they answer different questions. The most
8 common technique, which is anterior rhinomanometry,
9 in some of these studies, none of which -- or
10 rather, in some of the studies which didn't really
11 drive the efficacy at the panel review -- for
12 example the Bickerman study -- they were developing
13 techniques. But there are standard machines now
14 that are made to measure anterior rhinomanometry,
15 and these can be deployed in wider contexts when
16 necessary, so that's one thing.

17 Number 2, there is a correlation, as you've
18 seen, between the objective measurement and the
19 short-term or instantaneous congestion method.
20 Yes, it's a matter of training, but the same is
21 true for other measurements such as pulmonary
22 function, other objective measurements.

1 DR. LE: Okay. Thank you. That's all.

2 DR. COYLE: Thank you. Thank you both.

3 I'm going to call on Dr. Clement. Please go
4 ahead.

5 DR. CLEMENT: Yes. Can you hear me?

6 DR. COYLE: Yes. Please state your name for
7 the record.

8 DR. CLEMENT: Yes. Steve Clement, Inova
9 Health System, Northern Virginia. Being the
10 endocrinologist, I'm on a steep learning curve, but
11 I'm getting a lot of information on this.

12 Dr. Druce, I wanted to address my question
13 to you if you're still close by.

14 DR. HOWARD: He is.

15 DR. DRUCE: Yes?

16 DR. CLEMENT: I really enjoyed your
17 presentation, and your slides were great, and the
18 description of the physiology I think was very
19 helpful. You had mentioned the rhinomanometry -- I
20 may have said that wrong -- as the most widely used
21 measure of clinical trials in this area. Can you
22 just give me an example? I mean, we've got the

1 data from the FDA saying that the Merck
2 Schering-Plough studies they stated were the
3 biggest studies to date in this condition, and
4 didn't use it. So I'm just curious. What studies
5 are you talking about?

6 DR. DRUCE: Right. Howard Druce.

7 DR. CLEMENT: Yes.

8 DR. DRUCE: You know, this is quite right,
9 and as you've heard from the FDA, they do not
10 accept the validity of nasal airway resistance in
11 this particular measurement, so really it's not
12 surprising one would not submit an application with
13 this particular type of technology. The technology
14 has been used widely in other parts of the world,
15 in Europe, and the other thing that I would note is
16 that, really, there haven't been any recent
17 submissions, to the best of my knowledge, for
18 single-entity decongestants.

19 So if you are only going to address that one
20 endpoint, which is relevant here, this is the
21 measurement specifically for that, and not
22 necessarily for composite nasal scores for seasonal

1 allergic rhinitis.

2 DR. CLEMENT: Okay. One last question, and
3 then I'll be done. It looks like there are a lot
4 of other questions.

5 Based on your interpretation of the Merck
6 Schering-Plough data -- and tell me if I'm
7 wrong -- you're saying this is the wrong subset of
8 patients to do because these are chronic patients
9 that are less responsive to any drug.

10 Is that what you were saying?

11 DR. DRUCE: These patients I say are less
12 responsive to alpha adrenergic agonists, and not
13 necessarily responsive to other drugs such as
14 intranasal antihistamines, intranasal steroids,
15 et cetera. So there are other conditions for
16 which, as you've heard from the FDA, they are used.
17 However, again, these are not substitutes for
18 primary efficacy measurements. They provide
19 adjunctive evidence [indiscernible], as it will
20 stress the system.

21 When these chambers were developed, and when
22 they were utilized in 2005-2008, the amount of

1 antigen that that was introduced into the nose at a
2 single time was, first of all, after nasal priming
3 with repeated doses and more antigen than you would
4 ever inhale during a complete allergy season. So
5 there's been an evolution in the technology even
6 within the use of challenge chambers. So again, my
7 conclusion, yes, is that for this particular drug,
8 for this particular indication, this was the wrong
9 application of clinical trial model.

10 DR. CLEMENT: Okay. Thank you very much.
11 That's my last question.

12 DR. COYLE: Thank you. Thank you both.

13 I'd like to call on Dr. D'Agostino. Please
14 go ahead.

15 DR. D'AGOSTINO: Hi. Yes. This is
16 Dr. D'Agostino. My question I think is going to be
17 for Dr. Howard. You spoke about how there would be
18 implications on consumers, particularly potentially
19 drug shortages and supply chain issues. I was
20 wondering if you could elaborate on that.

21 DR. HOWARD: Absolutely. I'll ask
22 Mr. Spangler to also provide additional context,

1 but as we talked about pseudoephedrine, while it is
2 an OTC oral medication, it is only sold behind the
3 counter because of the risk of diversion to convert
4 the pseudoephedrine to methamphetamine, so there
5 are additional restrictions that apply to OTC
6 products that contain pseudoephedrine.

7 MR. SPANGLER: David Spangler, Consumer
8 Healthcare Products Association. Yes, in addition
9 to what Dr. Howard just mentioned, very
10 specifically, if you do want to change to
11 pseudoephedrine, one, you would need to be already
12 licensed with DEA. If not, you'd have to be
13 applying, have to institute certain security
14 controls, compliance with state law requirements,
15 and then you would have to request your quota.
16 Quota requests go in in the spring, manufacturing
17 in May, procurement in April. You would then get
18 your quota, then, some months later.

19 Then as a practical matter at the retail
20 level, typically they're doing their planograms,
21 i.e., what the store is going to look like. Those
22 get adjusted in the spring and then implemented

1 typically in the fall in most major retailers. So
2 you're going to get significant lag, plus, as
3 Dr. Howard mentioned, there's a limit on the number
4 of products that a retailer would be willing to
5 carry behind the counter because of limited space.

6 DR. D'AGOSTINO: Thank you. That's helpful.

7 In addition to impacts on pseudoephedrine,
8 would you anticipate additional impacts on other
9 products in people who maybe wouldn't go to
10 pseudoephedrine but would go to things like
11 intranasal, phenylephrine, or other allergy
12 medicines? Could you see downstream effects, and
13 could you elaborate on what those might be?

14 DR. HOWARD: Yes. There is a potential that
15 there would be other downstream effects because, as
16 you said, if people didn't want to use products
17 that contain pseudoephedrine, we showed in our data
18 that consumers prefer to have oral formulations, so
19 they may not choose to use one of the alternate
20 formulations. Also, if other people or consumers
21 decided to purchase some of the other formulations,
22 manufacturing has a certain capacity and may not be

1 able to ramp up to provide additional products to
2 consumers if there was a conversion to the other
3 products that were provided as alternatives.

4 I'll also ask Dr. Druce to speak.

5 DR. DRUCE: Howard Druce. Just a very brief
6 point, and that is that the oral pseudoephedrine
7 10 milligrams, I used the word "fit for purpose,"
8 and I did that deliberately because it does one
9 job; it relieves a stuffy nose. And it's not an
10 anti-inflammatory, it's not an antihistamine, it's
11 not intended for somebody to take constantly
12 throughout an allergy season. You've seen that it
13 can be dosed up to 7 days.

14 One of the graphic ways that I like to
15 explain that is that nasal congestion, when it's
16 temporary, doesn't hit you on a schedule. It
17 doesn't hit when the pollen count first starts in
18 August for ragweed. So when you can't breathe and
19 you just can't breathe through your nose, I would
20 really defy anybody to see how long they can manage
21 like that without going for something for relief.
22 And if the pharmacy's closed, certainly I would

1 like to be able to go to the supermarket or the
2 store and get something that would make me less
3 miserable.

4 DR. D'AGOSTINO: Thank you.

5 Just one more question.

6 DR. COYLE: Dr. D'Agostino, I've got a few
7 others waiting, so if you don't mind, I'm going to
8 move on. But please hold on to your question. We
9 may have time to revisit at the end of the day
10 today. Thank you.

11 I'm going to call on Dr. Ginsburg.

12 DR. GINSBURG: Diane Ginsburg, University of
13 Texas at Austin College of Pharmacy. First and
14 foremost, thank you and your team for your very
15 informative presentations. I appreciated getting
16 the information.

17 Dr. Howard, I have a couple questions
18 related to the consumer survey that you presented,
19 specifically slides 9 through 11. On slide
20 number 9 in talking about the demographics, you
21 said that the footnote in the bottom, there was
22 oversampling in terms of ages 50 plus, as well as

1 rural areas.

2 Do you have any breakdown of what that is in
3 the 1200 individuals that were part of this study?
4 I'm trying to get a sense of was it a lot of people
5 50 and older; was it a lot of people in rural areas
6 by virtue of that term "oversampling?"

7 DR. HOWARD: Okay. I'll ask Mr. Tringale to
8 respond.

9 MR. TRINGALE: Hi. Yes. Thank you. Our
10 total sample of the population was 1200 adults 21
11 years and older, and by oversampling, we
12 specifically developed a purpose of sample to get
13 at least 25 percent of the respondents either age
14 50-plus and in rural communities. And actually, we
15 ended up with 30 percent in rural, so about
16 360 respondents, and for 50-plus, we had over
17 300 respondents as well. So they make up the total
18 oversample, which allowed us to do in that subgroup
19 more reliable descriptive statistics on those
20 particular subgroups.

21 DR. GINSBURG: Stay there because I think
22 you're going to be able to answer -- I have just

1 two follow-up questions to that and related to
2 that. In capturing that data in demographics, were
3 there any questions related to other conditions
4 being treated or anything that might have had any
5 impact related to their responsiveness to
6 decongestants, to oral decongestants?

7 MR. TRINGALE: There were not.

8 DR. GINSBURG: Okay. Sorry. And just one
9 smaller question, then I'll be done.

10 The questions like on slide 11 and slide
11 number 10, what were the response options with
12 those questions? Was it yes/no? Was it on a
13 Likert scale?

14 MR. TRINGALE: It varied depending on the
15 question. And actually, the full instrument is
16 included in our docket, so you'll find some of the
17 questions we had multiple choice, and other
18 questions we had more of a Likert scale, exactly.

19 DR. GINSBURG: Appreciate it. Thank you
20 very much. I'm done.

21 DR. COYLE: Thank you.

22 Ms. Schwartzott, we have just a few minutes

1 for a very brief question, so I'll go ahead and
2 allow you to ask your question, if possible.

3 MS. SCHWARTZOTT: Yes. I was wondering if I
4 could ask the FDA to respond to one of the
5 statements that the association has made. Is that
6 possible during this part?

7 DR. COYLE: Ms. Schwartzott, we're going to
8 defer that until a little bit later. We may have
9 an opportunity to come back to ask FDA to respond,
10 but for now, this is CHPA's time.

11 MS. SCHWARTZOTT: Okay.

12 DR. COYLE: Dr. Dykewicz, do you have a very
13 brief question you would like to share?

14 DR. DYKEWICZ: Well, one brief question for
15 Dr. Druce, slide 67, which was on the Horak study,
16 the Vienna Challenge Chamber, that was looking at
17 rhinomanometry.

18 So looking at that 4-hour period of
19 240 minutes, when phenylephrine should have been
20 active, we don't see much difference versus
21 placebo. So your explanation, again, as to why we
22 should not look at this as being evidence of lack

1 of effectiveness, would be what?

2 DR. DRUCE: Howard Druce. This slide, which
3 was taken from the the publication, does not
4 obviously show any variability data. What we do
5 note, and at that particular time point, is that
6 there really is a sort of crossover between the
7 phenylephrine and pseudoephedrine action curves,
8 and, really, we see separation from placebo. So
9 although there's no statistical significance at
10 that point, it does not indicate to us that there's
11 no activity.

12 DR. DYKEWICZ: Okay. Thank you.

13 DR. COYLE: Thank you.

14 So we will wrap this up. We'll take a quick
15 10-minute break. Panel members, please remember
16 that there will be no chatting or discussion of the
17 meeting topics with other panel members during this
18 time, and we will resume at 3:00 Eastern Standard
19 Time, or, I'm sorry, Eastern Daylight Time. Thank
20 you.

21 (Whereupon, at 2:51 p.m., a recess was taken,
22 and meeting resumed at 3:00 p.m.)

Open Public Hearing

1
2 DR. COYLE: We will now begin the open public
3 hearing session.

4 Both the FDA and the public believe in a
5 transparent process for information gathering and
6 decision making. To ensure such transparency at
7 the open public hearing session of the advisory
8 committee meeting, FDA believes that it is
9 important to understand the context of an
10 individual's presentation, and for this reason, FDA
11 encourages you, the open public hearing speaker, at
12 the beginning of your written or oral statement to
13 advise the committee of any financial relationship
14 that you may have with the industry. For example,
15 this financial information may include industry's
16 payment of your travel, lodging, or other expenses
17 in connection with your participation in the
18 meeting.

19 Likewise, FDA encourages you, at the
20 beginning of your statement, to advise the
21 committee if you do not have any such financial
22 relationships. If you choose not to address this

1 issue of financial relationships at the beginning
2 of your statement, it will not preclude you from
3 speaking.

4 The FDA and this committee place great
5 importance in the open public hearing process. The
6 insights and comments provided can help the agency
7 and this committee in their consideration of the
8 issues before them. That said, in many instances
9 and for many topics, there will be a variety of
10 opinions. One of our goals for today is for this
11 open public hearing to be conducted in a fair and
12 open way, where every participant is listened to
13 carefully and treated with dignity, courtesy, and
14 respect. Therefore, please speak only when
15 recognized by the chairperson. Thank you for your
16 cooperation.

17 Speaker number 1, please unmute and turn on
18 your webcam. Will speaker number 1 begin and
19 introduce yourself? Please state your name and any
20 organization you are representing for the record.
21 You have five minutes.

22 DR. ABUDAGGA: Thank you. I am Azza

1 AbuDagga, a health services researcher at Public
2 Citizen Health Research Group. We have no
3 financial conflicts of interest. I note that in
4 the context of oral congestion, we petitioned the
5 FDA in 2000 to ban phenylpropanolamine, PPA, due to
6 safety concerns before the agency removed it from
7 the market. We believe that even when safety is
8 not a concern, ineffective drugs should not be on
9 the market.

10 We concur with the conclusion of the FDA
11 briefing document that the current collective
12 evidence strongly demonstrates that oral
13 phenylephrine hydrochloride is not effective for
14 temporary relief of nasal congestion at the
15 monographed dose of 10 milligrams and at the
16 monographed dosing frequency of every 4 hours, nor
17 at larger potentially safe doses up to
18 40 milligrams given at the same frequency.

19 Mainly, the FDA's clinical pharmacologists
20 have confirmed that based on updated technological
21 methods, the bioavailability of phenylephrine when
22 taken orally is less than 1 percent because the

1 drug is broken down during absorption. These
2 scientists also have concluded that the half-life
3 of oral phenylephrine is significantly shorter than
4 the 4-hour dosing interval.

5 Additionally, FDA's new analysis of the
6 original efficacy studies of oral phenylephrine
7 uncovered many methodological and statistical
8 problems that make these studies equivalent to
9 phase 1 studies by current standards. Notably, two
10 of these original studies generated unbelievable,
11 near-textbook perfect results that were not
12 duplicated in other similar studies by the same
13 sponsor, according to the agency's scientists.
14 Furthermore, the FDA clinical reviewers examined
15 publicly available data from three
16 adequately-controlled, industry-sponsored clinical
17 trials conducted since the 2007 NDAC meeting.

18 These trials represent the largest and most
19 well-designed available studies evaluating the
20 efficacy of oral phenylephrine for nasal
21 congestion. They clearly illustrate the lack of
22 efficacy of oral immediate-release phenylephrine at

1 doses up to 40 milligrams at extended-release doses
2 of 30 milligrams. Based on this current credible
3 and consistent evidence, the FDA scientists
4 concluded that orally administered phenylephrine is
5 not effective at any dose that can be administered
6 with a reasonable margin of safety.

7 As discussed in FDA's briefing document, the
8 benefits of removing oral over-the-counter
9 phenylephrine from the U.S. market are numerous.
10 These include avoiding unnecessary costs and
11 possible delay in care or missed opportunities for
12 using effective treatments when needed; avoiding
13 potential allergic reactions or other adverse
14 events caused by taking multiple products
15 containing oral phenylephrine; avoiding the risks
16 of the drug's accidental use in children; and
17 decreasing overall healthcare costs.

18 These benefits outweigh any industry-related
19 consequences of removing this ineffective drug from
20 the U.S. market. Therefore, we urge the committee
21 to vote no on the questions regarding whether the
22 current evidence supports the effectiveness of

1 orally administered phenylephrine for nasal
2 congestion and whether a higher dosage of the drug
3 would be safe and effective.

4 In conclusion, oral phenylephrine salts
5 should no longer be classified as generally
6 recognized as safe and effective. Consumers
7 wouldn't be served by leaving these placebo-like
8 products on the market. To allay potential
9 concerns, it's imperative for the agency to couple
10 the removal of oral phenylephrine from the market
11 with disseminating educational materials for
12 consumers and healthcare professionals about the
13 lack of efficacy of these products and the
14 availability of effective treatment alternatives
15 for nasal congestion that require treatment. Thank
16 you.

17 DR. COYLE: Thank you.

18 Speaker number 2, please unmute and turn on
19 your webcam. Will speaker number 2 begin and
20 introduce yourself by stating your name and any
21 organization that you are representing for the
22 record? You have 20 minutes.

1 DR. MELTZER: Hello. My name is Eli
2 Meltzer. I'm a clinical professor of pediatrics in
3 the Division of Allergy and Immunology at the
4 University of California in San Diego. I have no
5 financial conflict of interest. I'll be speaking
6 on two subjects. The first subject is about two
7 studies I helped to conduct on the efficacy and
8 safety of oral phenylephrine in the treatment of
9 nasal congestion. Second, I'll review other
10 medications that are available and are used to
11 treat nasal congestion.

12 The first of the two clinical studies was
13 reported in the Journal of Allergy and Clinical
14 Immunology in practice in 2015. The background for
15 this dose-ranging trial of oral phenylephrine was
16 that efficacy of the usually recommended dose of
17 10 milligrams was not confirmed. We enrolled
18 539 adults in 34 sites across the United States
19 with a definitive history of springtime seasonal
20 allergic rhinitis and positive specific IgE to the
21 pollens prominent in their sites, in their
22 community, during that time period. The ages

1 ranged from 18 to 77.

2 There was a baseline run-in time which
3 lasted 7 days. The last 4 days were the symptom
4 diary that we used for the baseline, and during
5 that time, the patients took loratadine once a day.
6 The 7 days were also taking loratadine once a day
7 plus 7 days dosed every 4 hours, either placebo or
8 phenylephrine hydrochloride tablets 10 milligrams
9 at dosages of 10 milligrams, 20 milligrams,
10 30 milligrams, or 40 milligrams.

11 The primary efficacy endpoint was the mean
12 change from the baseline over the 7-day treatment
13 in daily reflective nasal congestion scores, which
14 was scored on a range of severity from 0 to 3.
15 There were over 100 patients in each of the four
16 phenylephrine groups, 10, 20, 30, and 40 milligrams
17 and 100 subjects in the placebo group. These were
18 analyzed.

19 In terms of the efficacy results, the mean
20 medication adherence was roughly 80 percent for
21 each of the five treatment groups. The key finding
22 for the primary efficacy variable compared with

1 placebo, none of the oral phenylephrine
2 hydrochloride treatment groups had statistically
3 significant greater change from baseline in the
4 reflective nasal congestion scores. You can see
5 those numbers. The placebo nasal congestion score
6 was reduced 0.43, 10 milligrams, 0.46;
7 20 milligrams, 0.50; 30 milligrams, 0.51;
8 40 milligrams, 0.46, no differences statistically
9 from placebo, and essentially all secondary
10 endpoint comparisons, including nasal congestion at
11 specific times, were not statistically different
12 from placebo for an identified dose of oral
13 phenylephrine. We can see visually here in both
14 the placebo and in the active groups, both during
15 the baseline and during the treatment time, no
16 differences between doses and no meaningful
17 differences between active and placebo.

18 In terms of safety results, the most common
19 adverse effect was headache at 3 percent not dose
20 related. The 40-milligram dose had one case of
21 chest and jaw pain and one case of moderate
22 increase in blood pressure, but generally no

1 sustained or dose-related changes in blood
2 pressure. So in conclusion of this first
3 phenylephrine dose-ranging trial, this was a large
4 and well-designed study. It failed to identify a
5 dose of oral phenylephrine in the range of
6 10-to-40 milligrams given every 4 hours that was
7 significantly more effective than placebo in
8 relieving nasal congestion.

9 The second clinical study was reported in
10 the Annals of Allergy, Asthma, & Immunology in
11 2016. The method was similar. This had over
12 570 adults in 29 sites with, again, an indefinite
13 history of seasonal allergic rhinitis, this time
14 during the fall. They also had specific IgE to
15 pollens that were ambient in that time in the sites
16 that were part of the study.

17 The baseline run-in was 7 days, during which
18 the patients took loratadine as needed, and that
19 was followed by 7 days taking every 12 hours either
20 blinded placebo or oral phenylephrine hydrochloride
21 modified 30-milligram tablets. The dosing was
22 thought to be, in the modified-release formulation,

1 more convenient, being only twice a day instead of
2 every 4 hours and provide sustained levels of
3 active parent phenylephrine, and thereby improve
4 efficacy. The primary efficacy endpoint in this
5 study was the same as in the first mean change from
6 baseline over the treatment period in daily
7 reflective nasal congestion scores in a range of
8 0 to 3.

9 We see here that the placebo had
10 287 patients. The 30-milligram twice-a-day regimen
11 had 288 patients, again 29 sites across the United
12 States, a fairly widespread distribution. For the
13 efficacy results, the adherence here was
14 99 percent-plus for both the placebo and the active
15 treatment groups. The mean loratadine, which was
16 taken as needed, was the same in the placebo and
17 the phenylephrine groups, 3.8 days for placebo
18 groups and 3.8 days for the phenylephrine groups
19 during the treatment phase.

20 The primary efficacy endpoint is compared
21 with placebo. The oral phenylephrine
22 modified-release treatment group had no statistical

1 significant greater change from baseline during the
2 entire treatment period in reflective nasal
3 congestion scores. The placebo reduced the nasal
4 congestion 0.41; the phenylephrine a little less,
5 0.39. Essentially, all the secondary endpoint
6 comparisons showed similar changes from baseline.

7 One additional outcome was looking at
8 quality of life. Generally, patients with nasal
9 congestion have problems physically, socially,
10 emotionally, and mentally, and quality of life can
11 be measured by the Rhinoconjunctivitis Quality of
12 Life Questionnaire. In this study, there was no
13 difference in the placebo and in the phenylephrine
14 groups in terms of their assessments of their
15 quality of life by that questionnaire.

16 You can see on the right-hand side, the
17 baseline for the placebo was 2.2 out of a possible
18 3, and the phenylephrine 2.35 out of a possible,
19 again, 3. No difference at baseline, and after the
20 treatment, 0.41 in the placebo group changed, a
21 reduction in their nasal congestion; 0.39, a little
22 less in the phenylephrine group but, again, not

1 statistically significant.

2 In terms of safety, between the two groups,
3 there were no differences in the blood pressure,
4 there was no difference in the heart rate, there
5 was no difference in the frequency of headaches,
6 both about 3 percent, and there was really no
7 difference in what we sometimes see, CNS
8 stimulation with these agents as manifested by
9 insomnia or irritability, no difference between the
10 two groups. And the conclusion was, in this large
11 well-designed study -- and it was expected to
12 provide sustained levels of the active parent
13 hydrochloride phenylephrine -- during the 12-hour
14 dosing intervals, the results showed that although
15 the 30-milligram oral phenylephrine was well
16 tolerated, it was not significantly more effective
17 than placebo in relieving nasal congestion due to
18 allergic rhinitis.

19 We will now turn from the clinical trials
20 that I've just presented about phenylephrine to the
21 subject of other medications that are options for
22 the treatment of nasal congestion due to allergic

1 rhinitis. According to a survey of 2000 patients
2 with allergic rhinitis, among the symptoms that
3 they experienced, nasal congestion is the most
4 bothersome of all their symptoms. You can see in
5 this slide, nasal congestion is selected over
6 50 percent by patients, both adults and children,
7 as the most bothersome symptom, more so certainly
8 than runny nose, sneezing, and itchy nose.

9 This table is a survey that was done in
10 2015, around the same time as the studies that I
11 just reported, and this survey had a question
12 related to allergic rhinitis patients regarding
13 which medications they were taking for their
14 symptoms, both over the counter and by
15 prescription, both in adults and in children. And
16 the most common, if you'll look at the left column,
17 was oral antihistamines, and the second most common
18 was oral decongestants.

19 Further lower on the list in terms of
20 frequency of use was intranasal decongestants,
21 nasal antihistamines, intranasal corticosteroids,
22 and combination agents. I'll show you efficacy of

1 those families. Unfortunately, despite it being
2 the most commonly used by patients with allergic
3 rhinitis, when you look at the left-hand column,
4 which is the symptom of nasal congestion, according
5 to the most recent practice parameters from the
6 American Allergy Societies, oral antihistamines
7 have limited efficacy as treatment for nasal
8 congestion.

9 This is a study that compared placebo to the
10 oral antihistamine desloratadine. Certainly, that
11 antihistamine improved the symptoms of nasal
12 discharge compared to placebo, nasal itch, sneezing
13 compared to placebo, but the oral antihistamine did
14 not improve nasal congestion. That was the
15 symptom. The next slide shows what about the nasal
16 flow as measured. In rhinomanometry, which
17 measures both expiratory and inspiratory flow,
18 there was slight improvement in expiratory flow by
19 the oral antihistamine; however, the inspiratory
20 flow, which is really the important functional
21 aspect of the nose, was not improved.

22 In contrast to oral antihistamines,

1 intranasal antihistamines do improve nasal
2 congestion. In this study of the intranasal
3 antihistamine azelastine, the nasal inspiratory
4 flow rate improved by 14 percent from baseline, and
5 the improvement occurs rapidly. So when you give
6 intranasal antihistamine to somebody who's
7 congested, generally within 30 minutes there is a
8 decrease in their nasal obstruction, and that is
9 sustained usually for the pharmacodynamic length of
10 time for those agents; rapid onset, adequate
11 improvement.

12 The oral decongestant phenylephrine I have
13 suggested is not effective; however, oral
14 pseudoephedrine, which is also a nasal decongestant
15 given orally, does improve nasal congestion. In
16 this study, if you look at the four columns on the
17 right-hand side called "overall," the column to the
18 farthest right is placebo. That was the
19 improvement in the symptom of nasal congestion.
20 Next to it, to its left, which is black and white,
21 is Sudafed, and you can see an increase in the
22 improvement of the symptom with the oral

1 decongestant pseudoephedrine.

2 Related to what I have reviewed, I'll list a
3 few summary statements from the practice
4 parameters, the consensus-based statements that
5 were published in 2020. First, oral antihistamines
6 were minimally effective for nasal congestion and
7 less so than intranasal antihistamines. Secondly,
8 the oral decongestant phenylephrine demonstrated to
9 be ineffective for reducing nasal congestion.
10 Thirdly, the oral decongestant pseudoephedrine is
11 effective, and if nasal congestion is uncontrolled
12 by an oral antihistamine, considering adding
13 pseudoephedrine to that oral antihistamine would be
14 a worthwhile thought.

15 Certainly toleration is important. The oral
16 decongestant pseudoephedrine has been restricted to
17 reduce illicit methamphetamine production, and it
18 can cause insomnia, irritability, and palpitations.
19 And lastly, oral decongestants do not cause rebound
20 congestion.

21 Along with the intranasal antihistamines,
22 which I suggested do improve nasal congestion, and

1 pseudoephedrine, which I suggested does improve
2 nasal congestion, intranasal corticosteroids are a
3 third monotherapeutic agent known to improve nasal
4 congestion. In the second row of this table, we
5 can see baseline scores for the intranasal
6 corticosteroid mometasone, and we also see one for
7 placebo, and you can see they're both 2.6. That
8 was the rating the patients gave for their
9 congestion. After 2 weeks of treatment, you can
10 see the mometasone reflective nasal congestion
11 score was significantly better. It was 25 percent
12 better in reduction of nasal obstruction. The
13 placebo was only 16 percent improved.

14 A combination of an intranasal
15 corticosteroid plus an intranasal decongestant is
16 even better than the intranasal corticosteroid by
17 itself for the improvement of nasal congestion. In
18 the third row, we see that the 2-week change from
19 baseline in the peak nasal inspiratory flow
20 improving nasal inspiration shows, if you look from
21 the right-hand side of that third row, placebo was
22 improved 23 percent. The single agent of

1 mometasone, the intranasal corticosteroid, was
2 improved 41 percent, but the combination of the
3 intranasal corticosteroid plus the intranasal
4 decongestant, oxymetazoline, improved 57 percent
5 when one spray was used and 66 percent when
6 3 sprays were used.

7 If we look at the next slide, again some
8 additional practice parameter consensus statements
9 include intranasal corticosteroids are effective
10 for short- and long-term treatment of nasal
11 congestion. Intranasal decongestants are
12 effective, too, including phenylephrine, the one
13 that's not effective orally, for either
14 intermittent or episodic nasal congestion.
15 Short-term treatment is usually 3-to-5 days,
16 medicine given twice a day.

17 Thirdly, intranasal decongestants can be
18 recommended for persistent nasal congestion
19 unresponsive to intranasal corticosteroids. You
20 can add the intranasal decongestant to the
21 intranasal corticosteroid for up to 4 weeks. It
22 produces faster and greater decrease in nasal

1 congestion than with either the intranasal
2 decongestant or the intranasal corticosteroid by
3 itself, and when intranasal decongestants are added
4 to intranasal corticosteroids once a day for
5 2-to-4 weeks, rhinitis medicamentosa does not
6 occur.

7 The last combination I'll discuss and
8 recommend for persistent nasal congestion,
9 unresponsive to intranasal corticosteroids alone,
10 is intranasal corticosteroids plus an intranasal
11 antihistamine. In the middle column, we see that
12 the combination of the intranasal steroid
13 fluticasone and the intranasal antihistamine
14 azelastine is statistically better not only than
15 placebo, but also the individual components of
16 fluticasone as monotherapy and azelastine as
17 monotherapy.

18 In conclusion, the bad news is oral
19 phenylephrine is not effective for nasal
20 congestion; however, the good news is there are
21 many fine therapeutic options for nasal congestion
22 due to allergic rhinitis. Thank you.

1 DR. COYLE: Thank you. Thank you, speaker
2 number 2.

3 I will just pause for a moment to see if
4 there are any brief questions from the advisory
5 committee members, given that we've seen some new
6 data here today.

7 Yes. Dr. Figg, go ahead.

8 DR. FIGG: Thank you for that presentation,
9 very, very nice and very enlightening. Your
10 conclusion is that pseudoephedrine has no effect.

11 DR. MELTZER: No, no, no, no, not
12 pseudoephedrine. Pseudoephedrine --

13 DR. FIGG: I'm sorry. Phenylephrine. I'm
14 sorry. I said that incorrect. I'm trying to get
15 to the point. Who funded these studies? Merck?

16 DR. MELTZER: Correct. Merck funded the
17 phenylephrine studies. They were looking to see if
18 they could come up with a longer acting
19 phenylephrine. Phenylephrine was only available at
20 the time that we did the studies in the
21 short-acting, every 4-hour regimen, and that is
22 from an adherence standpoint very difficult for

1 patients; so if they could create a modified -- the
2 other issue they had was, what is the right dose?
3 We didn't have any good studies of what the right
4 dose is. So the first study was to find a dose.
5 We went double, triple, quadruple, and showed no
6 benefit, and then we tried the modified release,
7 and showed no benefit.

8 DR. FIGG: And who was the co-author, and
9 where did they work on both of those studies?

10 DR. MELTZER: Yes. The three authors that
11 are listed in both of those studies are myself -- I
12 am a practicing clinician and do clinical
13 research -- Paul Ratner, who unfortunately has
14 passed away, and was a clinical researcher and a
15 clinician in Texas, and the third was Tom McGraw,
16 who worked for Merck.

17 DR. FIGG: And Merck did not try to stop the
18 publication of these papers?

19 DR. MELTZER: Not at all; not at all. I was
20 very happy about their attitude. They said that's
21 the science, those are the data, publish.

22 DR. FIGG: Thank you.

1 DR. COYLE: Thank you.

2 I'm going to call on Dr. Clement, and do
3 please remember to state your name into the record
4 for me. Thank you.

5 DR. CLEMENT: Yes. Steve Clement, Inova
6 Health System in Virginia. I'm the non-allergist/
7 pulmonologist in this group, so I'm still trying to
8 learn everything. One of the speakers on the
9 industry group was very emphatic when he was
10 reviewing your study that SAR is not the cold, and
11 that they're completely different.

12 You mentioned that you're a clinician, so
13 how do you respond to that? Do you think these
14 data would be replicable in a study of patients
15 with just average cold? He was saying that the SAR
16 is much more refractory and difficult to treat
17 compared to a common cold, which may still benefit
18 from even mild efficacy.

19 DR. MELTZER: There's about six questions in
20 there, with all due respect.

21 DR. CLEMENT: Appreciate it.

22 DR. MELTZER: Common colds are different

1 than the allergic mechanism. The allergic
2 mechanism is not more difficult or less difficult;
3 it depends upon the individual patient. But
4 congestion is congestion, and the etiology of it,
5 whether it's infectious or immunologic, is
6 comparable. I think that what works will work for
7 congestion, whatever the etiology happens to be. I
8 think the magnitude of the disease determines the
9 efficacy.

10 DR. CLEMENT: Okay. Thank you very much.
11 That's my only question. I appreciate that.

12 DR. MELTZER: Sure.

13 DR. COYLE: Thank you. Thank you very much.

14 I'm going to move on to speaker number 3.
15 Speaker number 3, please unmute and turn on your
16 webcam. You may begin and introduce yourself by
17 stating your name and any organization that you're
18 representing for the record. You have 15 minutes.

19 DR. HATTON: Thank you for this opportunity.
20 My name is Randy Hatton. I'm a clinical professor
21 at the University of Florida, College of Pharmacy,
22 where I've been for over 40 years. I'm not here

1 representing the University of Florida; I'm here
2 representing myself as a private citizen.

3 I've been interested in this topic for over
4 20 years with my colleague Leslie Hendeles, who
5 you'll hear from a little bit later. I got
6 interested because I was the director of the Drug
7 Information Center, and after pseudoephedrine was
8 removed in front of the counter to behind the
9 counter, I received a rash of calls from around the
10 state of Florida, asking why oral phenylephrine
11 didn't work. That led me to Dr. Hendeles, and the
12 two of us have collaborated on this issue for over
13 20 years. I don't have any conflicts of interest,
14 as is stated on the slide.

15 Let me state very clearly, there is no
16 modern evidence that shows that oral phenylephrine
17 is effective. Our meta-analysis, published in
18 2007, questioned the effectiveness of oral
19 phenylephrine. There's a competing meta-analysis
20 flaw I'll talk about a little bit later, but those
21 meta-analyses do not prove efficacy or that there
22 is no efficacy. The several modern studies that

1 came after the 2007 advisory committee meeting show
2 that oral phenylephrine is not effective. The
3 reason it's not effective is because not enough
4 phenylephrine gets to the site of action in the
5 nose, so therefore, oral phenylephrine should not
6 be deemed effective and should be removed from the
7 market.

8 You've seen this forest plot a couple of
9 times. This is from our original publication back
10 in 2007, where we asked, through the Freedom of
11 Information Act, to get the raw data that was used
12 by the original monograph for oral phenylephrine.
13 One of the things I'd like you to take from this
14 slide is heterogeneity. Those of you that know
15 meta-analyses know that heterogeneity is the enemy
16 in meta-analysis. We were looking at this to see
17 whether there was a suggestion as to whether or not
18 oral phenylephrine worked. As you can see, our
19 95 percent confidence interval crossed zero, and we
20 questioned the efficacy of the 10-milligram dose of
21 oral phenylephrine.

22 Because there was so much heterogeneity, we

1 looked at the different labs that did these studies
2 way back in the 1960s and 1970s. What we found was
3 a highly suspicious trend in the Elizabeth
4 Biochemical studies. As I've shown on this slide,
5 if you just look at the bars with the crossed
6 lines, those are the Elizabeth studies at 10, 15,
7 20, and 25 milligrams. Interestingly, there was no
8 dose response for phenylephrine from the Elizabeth
9 Biochemical labs. That led us to do some
10 additional analysis.

11 Our statistician, Dr. Jonathan Shuster, he
12 examined the raw data from the Elizabeth
13 Biochemical studies. Dr. Shuster's analysis
14 suggests either a poor methodology for Elizabeth
15 Biochemical, an unusual patient population, or
16 fraud. And this table, table AII, shows you that
17 over 24 percent of the final digits, the last
18 digit, had a frequency of 5, which according to the
19 method of Buyse, listed on this slide, suggests
20 that this should not happen by chance; that there
21 is something wrong with these data.

22 This slide that comes from the Elizabeth

1 Biochemical study shows no placebo response,
2 another highly unusual finding. Other than
3 Elizabeth Biochemical, the Cintest number 1 found a
4 positive response. Notice there were two other
5 studies done by Cintest that were negative studies.
6 This study is interesting because we couldn't do
7 forensic statistics on that because of the way the
8 data was presented, as percents rather than the
9 actual values, but if you look at the results in
10 the figure on the slide, you'll note that the
11 measurements of nasal airway resistance don't match
12 the pharmacokinetics of oral phenylephrine, with
13 the peak occurring at about 3 hours, and I think
14 you've heard multiple times today that that is not
15 reasonable for a dose of oral phenylephrine.

16 Next, we have the Huntington Research Center
17 study number 1. This study was done to try to
18 replicate what was found in Elizabeth Biochemical,
19 which as discussed earlier today, they actually
20 went to Elizabeth Biochemical because they couldn't
21 replicate what they were finding at their study,
22 and they were unable to validate Elizabeth

1 Biochemical studies, and they also noted the small
2 variability in the Elizabeth Biochemical studies.

3 So, these old studies, not modern studies
4 like we'll talk about in a minute, but these old
5 studies suffer from many of the same problems.
6 Most were done in the late '60s and '70s. They
7 were not published; they were memos sent to the
8 FDA, and they did not undergo peer review. They
9 were in-house studies funded by pharmaceutical
10 companies. They were very small studies, and they
11 had unusual data, as I mentioned for the Elizabeth
12 Biochemical and the one Cintest study. Also
13 finally, the nasal airway resistance studies that
14 were done back then used old technology, and there
15 is newer technology that could have been used since
16 the 2007 ADCOM committee to show that oral
17 phenylephrine worked.

18 This study shows the number of patients
19 we're talking about in our meta-analysis who were
20 on oral phenylephrine that had these very large
21 favorable results and highly influenced the overall
22 meta-analysis, whether it was ours or whether it

1 was the Kollar meta-analysis, and you can see those
2 are very small numbers, less than 50.

3 I do want to bring up the Common Cold Center
4 at Cardiff University in the UK. This was run by
5 Professor Eccles, who'd been studying decongestants
6 for the Common Cold Centre in the UK for many
7 years. We've been contacted by Dr. Eccles who
8 supports our position that oral phenylephrine is
9 ineffective, and I'm going to quote Professor
10 Eccles here.

11 "The techniques used to measure nasal airway
12 resistance and the protocols used to obtain nasal
13 airway resistance measurements have greatly
14 advanced since the last data were available for
15 nasal airway resistance for oral phenylephrine that
16 were used in the monograph. Clinical trial design
17 and criteria used to select patients have also
18 greatly advanced, and published studies can be more
19 critically assessed these days."

20 Based on Professor Eccles' position, he
21 called in an editorial for funding to do modern
22 studies on oral decongestants to show that they're

1 effective using these more up-to-date techniques.
2 What I've shown on the slide here is the results of
3 one of those studies that looked at oral
4 pseudoephedrine, and as you can see from the figure
5 on the left, those are nasal airway resistance
6 values, and on the right you can see the subjective
7 scores for nasal congestion, and both of those were
8 able to show, using this more modern technique,
9 that oral pseudoephedrine was effective. Now,
10 unfortunately, nobody came forward, and one of my
11 themes in my presentation is there is no modern
12 evidence, like shown for pseudoephedrine, that show
13 that oral phenylephrine is effective.

14 This is just another Professor Eccles study,
15 and this study again showed that pseudoephedrine
16 was superior to placebo using his more modern types
17 of of technology. Modern studies of phenylephrine
18 like this one could have been done since 2007;
19 however, they have not.

20 Just to reflect back on what's been reviewed
21 earlier today, what happened at the 2007 advisory
22 committee meeting, 9 out of the 12 members voted

1 that they wanted new studies, not those old studies
2 from the 1960s and 1970s, which I think we know
3 have some methodological concerns; they wanted new
4 studies. Not only that, but they wanted to have
5 studies that looked at the pharmacokinetics, the
6 pharmacodynamics, and bioavailability. The
7 committee members also brought up the need for -- I
8 stated that already. Sorry. CHPA, or the Consumer
9 Health Products Association, in a statement said
10 that they are committed to adding -- adding
11 emphasized here -- to the existing body of
12 evidence. They have not done so.

13 We could argue about the methodologies of
14 the different meta-analyses, and our statistician
15 went back and forth with their statistician, but I
16 think one of the most important things you can see
17 here is that whether it's our meta-analysis or the
18 Kollar meta-analysis, the Elizabeth Biochemical
19 studies had a huge effect on the aggregate for both
20 meta-analyses, and we have shown that those data
21 are questionable, at best. For this reason, we're
22 not too worried about which is the better

1 meta-analysis. We think the modern data have
2 validated our meta-analysis and shown that theirs
3 was not accurate.

4 So I won't go through this. You've heard
5 all these studies, the Horak, Day, and the two
6 Meltzer studies, and Dr. Meltzer just did a
7 fantastic job, so I won't go over his. But let me
8 just point out that these are published
9 peer-reviewed studies that were published between
10 2009 and 2016. No similar studies are in the
11 literature, peer reviewed for oral phenylephrine.

12 This has already been gone over as well.
13 This is the unpublished negative study that was
14 sponsored by Johnson & Johnson that you can find
15 the results for in clinicaltrials.gov. I do want
16 to bring to your attention that even though it was
17 stopped early, the differences in this time
18 frame -- and this time frame is, I think, within
19 2 hours between the two phenylephrine treatments
20 and placebo -- are so small on this 8-point scale,
21 and the p-values were close to 1, that had a
22 futility analysis been done, I don't care what

1 sample size you use, there's no way they're going
2 to find a statistically significant difference
3 between placebo and the active comparator.

4 I do want to point out that on
5 clinicaltrials.gov, you'll see that there's a note.
6 There is an agreement between the principal
7 investigators of this study and the sponsor, or its
8 agents, that restricts the PI's right to discuss or
9 publish the trial results after completion;
10 negative trial results, they could have done a
11 futility analysis, never got published. I also
12 will note that there are several other oral
13 phenylephrine studies in clinicaltrials.gov, and
14 none of those were completed or published, and that
15 doesn't suggest a favorable effect for oral
16 phenylephrine.

17 I'm really not going to talk about this
18 slide. This is an old study from 1942 that showed
19 a 250-milligram dose of oral phenylephrine showed
20 effects on blood pressure and heart rate, and those
21 authors in their paper stated the threshold doses
22 for phenylephrine in the average adult is about

1 50 milligrams. I'm also not going to talk about
2 this, but this came from the 2007 advisory
3 committee meeting, and it shows that below
4 50 milligrams, there's not any effect on heart rate
5 or blood pressure.

6 Now, there's been some discussion about the
7 Hengstmann oral bioavailability, that everybody has
8 learned incorrectly that it's 38 percent. I want
9 to be clear. The reason why that estimate is
10 incorrect is, because it was done with radiolabeled
11 phenylephrine, it's measuring total phenylephrine
12 of which only a very small percentage is active.
13 Now, this study, although it was said that there is
14 no good data, this good data presented in 2007 by
15 Schering-Plough showed very low levels of total
16 parent phenylephrine.

17 So oral phenylephrine and low levels in
18 bioavailability, yes, maybe you could have low
19 levels and still have bioavailability, but whether
20 it's 1 percent, 1.3 percent, or less, very minute
21 levels of oral phenylephrine make it to the
22 systemic circulation because of the extensive

1 metabolism in the gut. And if you look at the
2 publications by Gelotte that you've heard about
3 today, the actual values are very low in the
4 picogram per mL concentrations.

5 So in summary, I want to say it is important
6 to note that no modern evidence shows that oral
7 phenylephrine at the currently approved
8 over-the-counter dose decreases objective nasal
9 airway resistance or subjective nasal congestion,
10 stuffiness, or pressure measurements. Our
11 meta-analysis of the 1970s suggested that oral
12 phenylephrine does not work, and we pointed out the
13 major flaws in the Elizabeth Biochemical results.

14 Recent unpublished data, the
15 Johnson & Johnson study and the four published
16 peer-reviewed studies, showed that oral
17 phenylephrine is not effective, and this is due to
18 the low systemic plasma levels that occur after the
19 10-milligram oral dose, so oral phenylephrine
20 should be removed from the market because it does
21 not work. Thank you very much for giving me this
22 opportunity.

1 DR. COYLE: Thank you.

2 I'd like to just spend a few minutes here,
3 if there are any questions from our advisory
4 committee members for this presenter.

5 (No response.)

6 DR. COYLE: Okay. Seeing none, thank you
7 very much for your attendance --

8 DR. HATTON: Thank you.

9 DR. COYLE: -- and we'll move on to speaker
10 number 4. Speaker number 4, go ahead and unmute,
11 and turn on your webcam. You may begin by
12 introducing yourself, stating your name and any
13 organization that you are representing for the
14 record. You have 20 minutes.

15 DR. HENDELES: Can you see me? It doesn't
16 look like the video --

17 DR. COYLE: We can hear you. We can't see
18 you.

19 DR. HENDELES: Okay.

20 My name is Leslie Hendeles. I'm professor
21 emeritus at the College of Pharmacy at the
22 University of Florida. I have almost 50 years of

1 teaching pharmacists and physicians about drugs for
2 asthma and rhinitis. My topic this afternoon is
3 Quality Science Tells the True Story of Oral
4 Phenylephrine.

5 Can I have the first slide? And I'll move
6 on to the next slide, please. I have no financial
7 relationship to disclose. My take-home messages
8 are, first, oral phenylephrine is ineffective as a
9 nasal decongestant, but safe. Second, 99 percent
10 of the oral dose is inactivated by first-pass
11 metabolism. A 1976 OTC panel reached a specious
12 conclusion about efficacy, and last but not least,
13 there are several truly effective over-the-counter
14 products that are currently available in grocery
15 stores and convenience stores, et cetera, so if
16 phenylephrine is taken off the market, there is
17 plenty to fill its place.

18 Noted about phenylephrine, many years ago, I
19 read a paper that was presented by Dr. Bickerman to
20 the Proprietary Association, which I think is the
21 predecessor to CHPA, and they had at Columbia
22 University developed methodology that actually was

1 reproducible with measuring nasal airway
2 resistance. What they did is they added a
3 pneumotachograph to a scuba mask and were able to
4 measure flow and nasal airway resistance, and they
5 compared patients with and without stuffiness. In
6 addition, they had day-to-day variability measured,
7 and they did a reasonable job of showing that they
8 had a reproducible method.

9 They ended with a double-blind, randomized,
10 crossover design in patients with chronic nasal
11 congestion, comparing placebo, pseudoephedrine
12 60 milligrams, phenylpropanolamine 40 milligrams,
13 and phenylephrine 10 milligrams. And you can see
14 here this is a change in nasal airway resistance,
15 that both pseudoephedrine and phenylpropanolamine
16 significantly reduced nasal airway resistance, and
17 that phenylephrine was no different than placebo.

18 There was virtually no -- well, there
19 perhaps was maybe one product or two products with
20 phenylephrine in it after the panel's
21 recommendations. Most of the products had
22 phenylpropanolamine or pseudoephedrine. When the

1 Combat Methamphetamine Epidemic Act was instituted
2 in 2005, manufacturers did not want to lose their
3 income from their products by putting them behind
4 the counter, so they substituted phenylephrine.
5 There is good evidence that there's phenylephrine
6 in about 261 products, and I have here on this
7 slide that the annual sales is \$1.5 billion, but I
8 believe that somebody from the FDA said it was
9 \$1.8 billion in 2022.

10 This is Dr. Hatton's study, and he has done
11 a great job of explaining it. The only thing I
12 will add is a statement. He said, "It's too good
13 to be true." Because of that meta-analysis showing
14 such a striking lack of efficacy, we decided to
15 submit a citizen petition to FDA in 2007, and we
16 requested the FDA to increase the maximum dose of
17 phenylephrine for patients that were 12 years and
18 over. We asked -- [inaudible - audio break].

19 (Pause.)

20 DR. SEO: Hello. This is Jessica speaking.
21 OPH speaker number 4, if you are still speaking,
22 we're not able to hear you. Could you please check

1 if you have accidentally muted?

2 (Pause.)

3 DR. HATTON: Yes. This is speaker number 3.
4 Dr. Hendeles is rebooting his computer. If you
5 could just give him one minute, we would very much
6 appreciate it.

7 (Pause.)

8 DR. COYLE: Well, I believe we'll be able to
9 offer Dr. Hendeles --

10 DR. SEO: Hi, Dr. Coyle. Yes, I was going
11 to suggest if we can continue on to the next
12 speaker. We'll keep track of where Dr. Hendeles
13 left off, and then we'll come back to him, if
14 that's ok with you.

15 DR. COYLE: Yes. That works perfectly.

16 So speaker number 5, if you're available,
17 please unmute and turn on your webcam. You can
18 begin by introducing yourself, stating your name
19 and any organization that you're representing for
20 the record, and you will have five minutes. Go
21 ahead.

22 DR. FARRINGTON: Yes. Hi. My name is

1 Elizabeth Farrington. I am the current president
2 of the American College of Clinical Pharmacy, and I
3 practice as a pediatric pharmacist in both general
4 pediatrics and pediatric critical care, and I have
5 no financial conflicts of interest to report.

6 The American College of Clinical Pharmacy
7 represents about 17,000 clinical pharmacists, so
8 I'm here, and I'm representing that group. Our
9 mission is to improve human health, but most
10 importantly to demonstrate the safe and efficacious
11 use of medications. Just to reiterate what the
12 previous speakers have told us, the bioavailability
13 of phenylephrine is very low and shows minimal
14 benefit in patients. The bioavailability, although
15 published at about 39 percent, as Drs. Hendeles and
16 Hatton have demonstrated, it's probably closer to
17 1 percent, and it has been demonstrated in numerous
18 more recent studies to be ineffective as a
19 decongestant.

20 It's a major ingredient in almost every
21 over-the-counter combination product since the
22 impact of removing agents that could be used to

1 produce methamphetamine from the market, and
2 published peer-reviewed results clearly
3 demonstrate, as our previous speakers have
4 demonstrated, the lack of efficacy even if you
5 quadruple the dose in the box up to as much as
6 40 milligrams.

7 Despite the evidence that phenylephrine is
8 ineffective as a decongestant, the U.S. FDA has
9 failed to remove it from the OTC decongestant
10 monograph, and we would like to ensure consumers
11 that all drugs on the market are effective. There
12 are some small studies that have been published
13 that although the bioavailability is very low in
14 phenylephrine, some patients with hypertension can
15 be quite sensitive to that 1 percent absorption,
16 and there are some case series of stroke reported
17 in adults from elevated blood pressure. There's a
18 series of pediatric patients who became
19 hypertensive from that 1 percent bioavailability,
20 and there is one published study that demonstrated
21 concern in pregnancy as well.

22 So the American College of Clinical Pharmacy

1 would like to call on the FDA to remove oral
2 over-the-counter products containing phenylephrine
3 from the market. We feel like there's also adequate
4 other agents -- topical intranasal products -- that
5 can be used for decongestants that are efficacious
6 and that would be more beneficial to patients than
7 allowing them to buy a product over the counter
8 that says it's a decongestant that is ineffective.
9 Thank you.

10 DR. COYLE: Thank you, speaker number 5. We
11 appreciate it. Thank you.

12 I'm going to move on. We'll call on speaker
13 number 6 at this point, and then circle back to
14 catch up thereafter. So speaker number 6, please
15 unmute and turn on your webcam. You may begin by
16 introducing yourself, stating your name and any
17 organization that you're representing for the
18 record. You have five minutes.

19 MS. PHILLIPS: Hello. My name is Sophia
20 Phillips. I'm a health policy associate speaking
21 on behalf of the National Center for Health
22 Research. The medical and public health

1 professionals at our nonprofit think-tank
2 scrutinize research on the safety and effectiveness
3 of medical products, and we do not accept funding
4 from companies that make those products; therefore,
5 we have no conflicts of interest.

6 The National Center for Health Research
7 appreciates the opportunity to testify on the lack
8 of efficacy surrounding orally administered
9 phenylephrine, or PE, as a nasal decongestant and
10 the need to reclassify both phenylephrine
11 hydrochloride and phenylephrine bitartrate as not
12 generally recognized as safe and effective.

13 Our position is simple. Oral PE should not
14 be on the market if it doesn't work. The public
15 needs to trust the FDA to take products off the
16 market that are proven to not work compared to
17 placebo. Here are very persuasive reasons to amend
18 the GRASE status of oral PE: first, to prevent a
19 delay in care, creating missed opportunities for
20 use of more effective treatments, including a
21 doctor's visit if needed; second, to avoid the
22 risks of potential allergic reactions or other side

1 effects related to use of PE and combination
2 products; third, to avoid the inherent risk,
3 especially for combination therapies, of taking
4 more in order to seek some benefit, as
5 significantly higher doses can lead to negative
6 effects such as potentially clinically meaningful
7 systemic increases in blood pressure; and fourth,
8 to avoid unnecessary costs for consumers and to
9 restore consumers' trust that FDA approval means a
10 product has benefits compared to placebo.

11 Millions of dollars have been wasted by
12 consumers on a product that has been shown in
13 research to have no more benefit than placebo. The
14 public is being misled and spending their hard
15 earned dollars because of the drug's label
16 specifying it as an FDA-approved effective cold
17 medicine. It is the duty of the FDA to make
18 changes based on the known efficacy of its approved
19 medical products.

20 We recognize that FDA should educate
21 consumers about research, indicating that PE is not
22 effective and describe alternatives that are

1 effective, including both oral and intranasal
2 products. FDA should work with the media to
3 explain to consumers how to obtain PSE alternatives
4 from behind the counter. These efforts will be
5 essential to facilitate an efficient transition
6 away from PE toward cold medicines that are safe
7 and effective.

8 Lastly, FDA stated that the potential impact
9 on industry will not be discussed at this AC
10 meeting. We agree and want to emphasize that the
11 potential to reduce industry profits should be
12 irrelevant when FDA makes decisions that have a
13 direct impact on public health. This is especially
14 true for a product that has been known for years to
15 be ineffective but has not been voluntarily removed
16 from the market by the companies that make or sell
17 it. Thank you for your time.

18 DR. COYLE: Thank you.

19 At this time, we will go back to speaker 4.
20 Welcome back. Please unmute and turn on your
21 webcam. Begin by reintroducing yourself, including
22 your name and your organization, and I believe you

1 have about 14 minutes left for your presentation.

2 DR. HENDELES: Thank you. Leslie Hendeles,
3 University of Florida. So where I left off was
4 after the citizen petition, FDA arranged for an
5 advisory committee. There were two recommendations
6 from the advisory committee. One was, given the
7 available data that exists, the evidence is
8 supportive -- that's my enhancement there -- that
9 the 10-milligram, immediate-release formulation may
10 be effective. So they weren't very emphatic; it
11 was may be effective. And they said additional
12 studies are needed to assess the efficacy and
13 safety of higher doses.

14 (Advertisement is played.)

15 DR. HENDELES: So obviously, the efficacy of
16 what you've seen so far doesn't match what's being
17 promoted to patients, giving them false
18 expectations. Just as an example, this is the
19 Horak study that's been discussed before that shows
20 the relief of congestion in an allergen chamber,
21 where patients got the same allergen at the same
22 dose, and they were randomized to receive

1 phenylephrine, which is the circle,
2 pseudoephedrine, or placebo. And this is the
3 change in nasal congestions for -- you can see that
4 it was significantly different from placebo with
5 pseudoephedrine but not with phenylephrine.

6 Dr. Meltzer's already discussed his study in
7 detail. The only thing I would add to his comment
8 is that antihistamines suppress histamine, and
9 nasal stuffiness is not mediated by histamines. So
10 the fact that loratadine was included in his two
11 studies is not likely to have caused a problem
12 because loratadine has no other pharmacologic
13 action than being an antihistamine.

14 We were so impressed with Dr. Meltzer's
15 study that we then submitted the second petition,
16 and in this one we specifically asked that
17 phenylephrine be removed from the market. This was
18 in 2015, and it was based upon not only efficacy
19 but also clinical pharmacology studies showing that
20 less than 1 percent of the dose of active drug
21 reached systemic circulation.

22 CHPA mentioned in their briefing that low

1 oral bioavailability does not mean lack of
2 efficacy. Well, I disagree. I think at least for
3 phenylephrine, it sure does, and the EC₅₀, which has
4 already been shown to, was several times greater
5 than the peak plasma concentration, and therefore
6 it's very unlikely that there was enough attachment
7 to alpha receptors; then, that's really confirmed
8 by, really, five modern, well-designed clinical
9 studies showing that phenylephrine was equal to a
10 placebo.

11 So for the common cold, there are nasal
12 spray decongestants. Phenylephrine is extremely
13 effective, and I'll show you some data in a second.
14 It's short-acting and there are longer acting
15 products like oxymetazoline, Afrin. There's no
16 risk of rebound congestion with a common cold
17 because the duration of the cold is short-lived, so
18 patients don't need to treat themselves for an
19 extended period of time and, of course, there is
20 oral pseudoephedrine.

21 For allergic rhinitis, the most effective
22 medications over the counter are nasal steroids,

1 and there are three different products that are
2 over the counter. Another product is an
3 antihistamine mast cell stabilizer, and the reason
4 why the topical spray antihistamines seem to have
5 more efficacy for stuffiness is because they
6 actually have a mast cell stabilizing effect and
7 prevent the mast cells from degranulating.
8 Azelastine is the drug and Astepro is the brand
9 name; and of course there is oral pseudoephedrine
10 that's combined with antihistamines, and there are
11 three products behind the counter.

12 This is a study that compares the decrease
13 in nasal airway resistance with topical
14 phenylephrine, which drops down almost 80 percent
15 decrease, and then by 2 hours it's lost a lot of
16 its efficacy. The box, the squares are
17 phenylpropanolamine and less effective than the
18 topical spray but longer duration of action, and
19 then the triangles are a Vicks inhaler, which it's
20 a mixture of levomethamphetamine and camphorin
21 menthol.

22 This is a study of patients with seasonal

1 allergic rhinitis that were treated for a month in
2 a double-blind, randomized, crossover design with
3 either fluticasone or loratadine. If you look at
4 the blockage, you can see very clearly that the
5 nasal steroid is much more effective than the
6 antihistamine, and even in perennial allergic
7 rhinitis, for most patients, the over-the-counter
8 nasal steroids are all they need to have relief of
9 stuffiness and the other symptoms as well.

10 This is a comment that was submitted to the
11 docket by the American Pharmacists Association. It
12 says, "APhA represents our nation's pharmacists,
13 who have tremendous experience with OTC oral
14 phenylephrine products. They often receive
15 feedback from patients who are seeking relief for
16 nasal congestion, relying on claims that oral
17 phenylephrine products will relieve their symptoms.
18 These patients often complain of the
19 ineffectiveness and lack of nasal congestion relief
20 from oral phenylephrine products."

21 So to conclude, the take-home messages are
22 oral phenylephrine is ineffective. It's

1 ineffective as a nasal decongestant, but safe.
2 Ninety-nine percent of the oral dose is inactivated
3 by first-pass metabolism, and that makes a
4 difference for this drug. The 1976 OTC panel,
5 although they were well meaning, the studies had
6 many methodological problems and possibly even some
7 fabrication, so they reached a specious conclusion
8 about efficacy. Last but not least, there are
9 several products on the market now that patients
10 can get, and they're sold in grocery stores as
11 well, so they don't have to wait in line or go to a
12 pharmacy and get something, pseudoephedrine, from
13 behind the counter.

14 I'll stop at this point, and thank you for
15 your time, and especially for accommodating my
16 computer glitch.

17 DR. COYLE: Thank you, Dr. Hendeles.

18 I'm going to open up a few minutes for any
19 questions for Dr. Hendeles from the panel.

20 (No response.)

21 DR. COYLE: Okay. Seeing none, thank you
22 very much.

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Clarifying Questions (continued)

DR. COYLE: As we have some additional time left in our agenda today, we are going to return to take some remaining clarifying questions from earlier today. These can be directed to CHPA or could also be directed to FDA, so please raise your hand. Remember to state your name for the record before you speak and to direct your question to a specific presenter, if you can. If you wish for a specific slide to be displayed, please let us know the slide number, if possible. And as a gentle reminder, it would be helpful to acknowledge the end of your remarks or your questions with a thank you, and the end of any follow-up questions with, "That is all for my questions," so that we can move on to the next panel member.

I'm going to scan my roster here, and we can begin with Ms. Schwartzott. If you had a question remaining from earlier today, I'm going to give you an opportunity to speak, and then we can go back to our roster here.

MS. SCHWARTZOTT: My question was actually

1 about the --

2 DR. COYLE: Please state your name for the
3 record.

4 MS. SCHWARTZOTT: Jennifer Schwartzott,
5 patient representative.

6 DR. COYLE: Thank you.

7 MS. SCHWARTZOTT: My question was towards
8 the FDA in regards to the concept of the
9 bioavailability and the efficacy, and it was also
10 brought up by some of the people that were
11 speaking.

12 I'm a patient, so I'm not a doctor or
13 scientist, so this is something that was confusing
14 me because I'm hearing differences from both sides.
15 I was wondering if the FDA could address the
16 association statement that the low bioavailability
17 or potency does not mean that it's not -- or it
18 doesn't affect the efficacy. I'm sorry.

19 Could the FDA address that?

20 DR. MICHELE: Hello. This is Dr. Theresa
21 Michele at the FDA. I'm going to put this in
22 patient-friendly terms, and then I'm going to turn

1 it over to Dr. Ren, who will give the more precise
2 answer.

3 So in patient-friendly terms, the thing that
4 matters when you are dosing a drug is how much of
5 the drug gets to where it needs to be and whether
6 it is a high enough concentration to affect the
7 receptor that it's trying to affect to make the
8 change. So in this case, we need the drug to get
9 to the alpha receptors in the nose so that they can
10 constrict the blood vessels and reduce the amount
11 of congestion, so the actual amount that's absorbed
12 is somewhat irrelevant. What we really care about
13 is the fact that the concentration that affects the
14 receptors is higher than the concentration that you
15 can get into your body because it's extensively
16 metabolized by the intestine.

17 So I'm going to turn it over to Dr. Ren, and
18 he can give a more precise answer.

19 MS. SCHWARTZOTT: Thank you.

20 DR. REN: Thank you, Dr. Michele. That's a
21 very good explanation. I'll try to use the plain
22 language as well.

1 Here, as a pharmacologist, we believe if a
2 drug works, that means it should work at the site
3 where it's working. For nasal congestion, we
4 believe that how the drug works at the nasal
5 congestion is at the nasal mucosa. The amount of
6 the concentration of the drug that's following oral
7 administration should reach a certain level to be
8 efficacious or at least as potent as those animal
9 studies, cellular studies, molecular studies are,
10 indicating that concentration should work. The
11 results show that following the oral administration
12 route, the amount of the phenylephrine, or the
13 concentration of phenylephrine, failed to reach
14 that threshold concentration from the in vitro or
15 cellular level.

16 There was concern raised in the morning by
17 saying, hey, phenylephrine has a very wide tissue
18 distribution, which means when phenylephrine enters
19 the human body, there could be some other organs
20 which can absorb this phenylephrine so that it can
21 be enriched in certain organs -- I shouldn't use
22 enriched, but distributed to those organs and bind

1 to something -- but there's no evidence to showing
2 that the nasal mucosa, this tissue, can enrich
3 phenylephrine's amount of concentration at that
4 local site.

5 In addition, as a pharmacologist, we believe
6 that how this phenylephrine works is through the
7 adrenergic receptor, which is located in the blood
8 vessels; and therefore, in this scenario, the organ
9 concentration or irrelevant tissue distribution
10 concentration doesn't matter here. What matters
11 here is the blood concentration, the plasma
12 concentration. Everyone here in this field
13 measured plasma concentration, and it's lower than
14 the EC₅₀ value. So that's why, from a pharmacology
15 perspective, we can provide this evidence to
16 support or explain the lack of efficacy from the
17 clinical trials.

18 MS. SCHWARTZOTT: Thank you.

19 DR. REN: Does that clarify your question?

20 MS. SCHWARTZOTT: Yes, I'm understanding it,
21 but I wanted to clarify it because that's what I
22 thought. Thank you.

1 DR. REN: Thank you.

2 DR. COYLE: Thank you.

3 I'm going to call on Dr. Clement. Please go
4 ahead, remembering to state your name for the
5 record.

6 DR. CLEMENT: Yes. Steve Clement, Inova
7 Health System in Northern Virginia. I have a
8 question for the FDA. It could be -- I'll leave it
9 up to you -- either Dr. Starke or any of you.

10 When I got the binder and started reading
11 all this information, frankly, I was shocked, and
12 what I was shocked about is what took so long, as
13 these data were available on the lack of efficacy
14 studies in 2015, and we're pretty deep into almost
15 10 years, almost 8 years.

16 So I'm just curious. Why does it take so
17 long? I mean, I was a little disturbed why this
18 didn't come to the surface earlier.

19 DR. MICHELE: Thank you, Dr. Clement, for
20 that question. This is Terry Michele,
21 Nonprescription Drugs. So, unfortunately, science
22 is a slow process, and the regulatory process is

1 also a slow process. One of the things that we're
2 particularly excited about under monograph reform
3 is it does give us the opportunity to move things
4 along a little bit more quickly. But what we do
5 with the data is we allow it to accumulate, so
6 that's what we've done with this, and I'm delighted
7 that we now have the data that was asked for by the
8 committee back in 2007, and we're pleased to be
9 able to bring this forward for public discussion so
10 that we can really hear the thoughts of the
11 committee on what these data show. Thank you.

12 DR. CLEMENT: Thank you very much.

13 DR. COYLE: Thank you.

14 Maria Coyle here. I'm going to ask a
15 question of CHPA, and this is in regards to a slide
16 that was presented by Mr. Mullin, slide 78, but it
17 may be a question more for Dr. Druce as a
18 clinician.

19 When reviewing the meta-analyses that are
20 represented on slide 78 of your presentation, the
21 estimated treatment effect for phenylephrine in
22 both cases was reported at around 10 percent, a

1 10 percent change in the nasal airway resistance.
2 And my question is just simply, is this clinically
3 significant? Is there any way to know that this
4 relatively small change, from my perspective, as
5 someone who is not maybe as familiar with this
6 measurement or working directly with patients in
7 this area, and who's not familiar with this
8 objective measurement, is this meaningful?

9 DR. HOWARD: Okay. I'll ask Mr. Mullin to
10 start, and Dr. Druce to provide scientific
11 commentary, if he has any.

12 MR. MULLIN: Thank you. Chris Mullin. The
13 rationale for reporting the slide with
14 10 percent -- and I'm referring to that because
15 that's what's available -- we don't necessarily
16 have a responder analysis available to speak to
17 that issue. But I would note that a small
18 difference in means can actually be consistent with
19 a substantial shift in two groups, leading to
20 differences in percentages between patients
21 receiving a degree of relief.

22 But I think Dr. Druce can speak to the

1 clinical question. In particular, I think his
2 slide CO-60 that he may display does speak to some
3 of the clinical relevance of those studies.

4 DR. HOWARD: And as Dr. Druce is
5 approaching, may we share our screen? Thank you.

6 DR. DRUCE: Howard Druce. At the time these
7 studies were done, there was no requirement,
8 pre-requirement, to prespecify what was a
9 clinically important difference or minimally
10 important difference. It was generally understood
11 that for rhinomanometry, 15 percent changes in
12 nasal airway resistance would be appreciated by
13 patients. In fact, if we take the largest of the
14 studies that were done -- this is, in my view, the
15 best way to look at this, which was the Cohen
16 study -- there were three different methods that
17 were applied to looking at clinically meaningful
18 difference. And whether you use the methodology of
19 Barnes or of Norman, I'm not an expert in
20 biostatistics, but with these two different
21 standard methods of calculating and looking at
22 that, these time points, not only were they

1 clinically significant, but they correlated with
2 the instantaneous -- these are instantaneous
3 subjective assessments.

4 DR. COYLE: Thank you.

5 May I ask just one follow-up question?
6 Maria Coyle again. Are you saying that you believe
7 for your patients, a 10 percent change would be
8 clinically meaningful?

9 DR. DRUCE: I'd like to draw the distinction
10 that when you say, for my patients, as an allergist
11 seeing patients with seasonal allergic rhinitis
12 throughout the season, that's a different issue.
13 For people who do not need to come to a healthcare
14 provider and have temporary nasal obstruction, it's
15 clear to me that that sort of clinical effect is
16 perfectly adequate to treat their symptoms.

17 DR. COYLE: Thank you. I appreciate that.
18 Thank you.

19 DR. HOWARD: And if the chair share would
20 allow, Dr. Gelotte would like to also provide some
21 additional context to the bioavailability question
22 that was asked.

1 DR. COYLE: Sure. Go ahead.

2 DR. HOWARD: Thank you.

3 DR. GELOTTE: I guess to answer the
4 question, when I first heard that the
5 bioavailability is 1 percent, that was discussed as
6 as what the bioavailability is, we really don't
7 know what it is, and I think we do have some data
8 that I'd like to go over.

9 First, before going over that, in a few of
10 my studies that you have seen today, we have also
11 looked at the metabolites in the urine. The
12 metabolites give you an idea of what's going on, so
13 it is not 1 percent and 99 percent through
14 pre-systemic metabolism, which would be the sulfate
15 metabolite; that's only 47 percent that we
16 determined in the urine. The other major
17 metabolite is through monoamine oxidase, which
18 makes 3-hydroxymandelic acid, and that's about
19 25 percent of the urine. So that represents
20 phenylephrine that was circulating in the plasma
21 concentration before it was metabolized. So having
22 1 percent, we really don't know what the

1 bioavailability is. There really is no good data.

2 Now, I'd like to return to this slide once
3 again because I think it's a really important slide
4 because we hear the word "potency." The in vitro
5 potency is because the clinical concentrations that
6 we measure in the plasma can't be effective because
7 it's lower than the potency measured in vitro.

8 Remember, potency measured in vitro is a closed
9 system, so you add a concentration and you look at
10 some type of effect, but it's closed. What we have
11 in the body is an open system, where plasma
12 concentrations and the drug is circulating around.

13 I'd like to bring your attention once again
14 to the table, and you can sort of get a sense of
15 how complicated this might be. If you look at
16 montelukast, where you see plasma concentrations,
17 if we were going to measure in the bound, is about
18 153 bound circulating in the plasma, but
19 circulating in the plasma is unbound drug, which
20 for montelukast is only 0.31 nanomolar, which is
21 lower than phenylephrine circulating around. Drug
22 theory is that unbound drug is what can leave the

1 plasma, go to the site of action, and attach to a
2 receptor. Bound drug, even if it's not metabolized
3 or it's an unmetabolized form, cannot leave. So
4 you can see that phenylephrine has an unbound
5 plasma concentration based on the pharmacokinetic
6 data of 1.29.

7 So again, there's a lot of complexity going
8 on here, and I think the bottom line is we really
9 don't know what the bioavailability is, and
10 1 percent is not an appropriate number. Thank you.

11 DR. COYLE: Thank you.

12 We'll go on and and move on. I'm going to
13 call on Dr. Pisarik with a reminder to state your
14 name for the record. Thank you.

15 DR. PISARIK: Paul Pisarik. I have a
16 question for the CHPA on their survey of consumers.
17 When I ask the patient what they're taking for
18 their cold or allergy symptoms, a lot of times I
19 get, "I'm taking Mucinex." And I ask them, "Well,
20 what type of Mucinex?" And they have no idea what
21 type of Mucinex they're taking, and there are
22 15 varieties of Mucinex.

1 So in the survey, how accurately were these
2 patients' recall as to what they took? How do they
3 know they took something with a decongestant in it?

4 DR. HOWARD: Okay. I'll ask Mr. Tringale to
5 approach.

6 MR. TRINGALE: Thank you. Hi. Mike
7 Tringale, CHPA. So we were very careful, to your
8 point about making sure we very narrowly identified
9 this purpose, of the sample of people who had
10 actually used a product with PE. So again, in the
11 briefing materials is the full instrument, but I'll
12 read the question, the screening question we used
13 to try to get to that specific patient population.

14 We said, "In the past 12 months, have you
15 used any medicine that you can buy without a
16 prescription, also known as over-the-counter or OTC
17 medicine, that you take by mouth, that includes
18 treatment for symptom relief of nasal or sinus
19 congestion due to cold or nasal allergies, often
20 referred to as stuffy nose?"

21 In addition, we also gave them examples of
22 actual products to further ensure that we got

1 patients and consumers who actually used those
2 specific products, either singular ingredient or
3 combination, that included PE.

4 DR. PISARIK: Thank you.

5 DR. COYLE: Thank you.

6 We'll call on Dr. Ginsburg. Please go
7 ahead.

8 DR. GINSBURG: Diane Ginsburg, University of
9 Texas at Austin, College of Pharmacy. My questions
10 are also to CHPA, specifically to two comments that
11 Dr. Druce made through his presentation, and I want
12 to make sure that I'm interpreting these two
13 statements correctly.

14 Dr. Druce, the two comments that are
15 sticking with me right now is you made the comment
16 that the studies and things that were done in the
17 past met the regulatory requirements at that time,
18 and obviously since 2007 and forward in the
19 studies, as we've gotten more information, are you
20 stating that just because it met the regulatory
21 requirements at that time, that we should just
22 accept that information today, knowing that we have

1 more information? And perhaps I'm misinterpreting
2 how you were meaning that.

3 DR. DRUCE: Thank you. Howard Druce. I'm
4 not a regulator; I'm a clinician and I'm a
5 researcher. My interpretation of the data is that
6 the product has a labeled indication for temporary
7 relief of nasal congestion, and that the data that
8 was analyzed by the panel, the committee, and has
9 been reanalyzed multiple times, addressed the drug
10 and that specific indication, as on the label.

11 The data that has been amassed since 2007 in
12 the seasonal allergic rhinitis model looks at
13 people who have already been diagnosed with
14 seasonal allergic rhinitis and have sustained nasal
15 congestion to be able to enter the trials. In
16 other words, when I look at the body of data, what
17 I see is a certain amount of data that supports a
18 labeled indication, and I see other data, which is
19 interesting, but to me does not address the
20 question of whether this product is effective for
21 its indications.

22 DR. GINSBURG: I appreciate that, sir. I

1 have one more question for you, if I may, related
2 to another statement that you made, and this is
3 getting, I think, to the heart of your being a data
4 person as well. You made the comment -- and again,
5 I want to make sure that I read this correctly.
6 You said that the clinical study design wasn't
7 relevant, and I would like to know what you meant
8 by that. And that's my last question. Thank you.

9 DR. DRUCE: Yes. So what I mean is the
10 following. If we are simply looking at allergic
11 rhinitis or allergies, which we're not because we
12 have a dual indication for the common cold and
13 upper respiratory viral infections and we have
14 upper respiratory allergies -- and you've heard
15 from Dr. Meltzer, as well as me, that the mechanism
16 of action of decongestion is the same.

17 We're looking at temporary nasal congestion.
18 In other words, if you look at people that have
19 sustained congestion and you look at 12-hour
20 endpoints in sustained congestion, it's interesting
21 but it's not the population for whom this drug is
22 intended, so that's why I would characterize that

1 as not relevant. I think it's interesting. I
2 think it answers some questions about people who
3 are already diagnosed with seasonal allergic
4 rhinitis, but it does not address those people who
5 are quite well treated and derive benefit without
6 seeing a healthcare professional.

7 DR. GINSBURG: Thank you, sir, for answering
8 my questions. I appreciate it.

9 DR. HOWARD: One thing I'd like to add, if I
10 may --

11 DR. COYLE: Sure. Please state your name
12 for the record.

13 DR. HOWARD: -- yes. Marcia Howard.

14 DR. COYLE: Thank you.

15 DR. HOWARD: There was a question raised
16 about the scientific rigor today versus that from
17 when the monograph studies were evaluated, and we
18 certainly do agree that science continues to
19 advance but that does not necessarily mean that the
20 older studies should be -- that they no longer
21 apply or that those studies should necessarily be
22 run to the standards of today's time.

1 DR. GINSBURG: Thank you.

2 DR. COYLE: Thank you.

3 We're going to move on to Dr. Le. As we do
4 so, or as I call on her, I just want to encourage
5 any other panel members who might have questions to
6 go ahead and raise your hands and get in the queue,
7 particularly if you have not had a chance to ask
8 questions or to clarify comments from either FDA or
9 CHPA as we move into this final 30 minutes of our
10 meeting.

11 So, Dr. Le, you may begin.

12 DR. LE: Yes. Jennifer Le from the Skaggs
13 School of Pharmacy, UC San Diego. This question is
14 for the FDA, any member. I'm trying to wrap my
15 head around this, and I've been on the advisory
16 committee for FDA for four years now, and this is
17 the first time, actually, I have become very
18 concerned about the public health and safety
19 perspective in relation to some of the published
20 studies that led to the original approval, the
21 GRASE status of phenylephrine. Of course, this
22 underscores the utmost importance of data

1 integrity, where data should be complete,
2 consistent, accurate, trustworthy, and reliable,
3 and the need for thorough review, in fact, of data
4 integrity before approval.

5 I'm curious as to what the FDA does now in
6 terms of policies and procedures, and I know
7 there's the International Council for Harmonisation
8 and good clinical practice standards, their
9 guidelines, but I'm curious as to what the current
10 policy and procedures are for ensuring and
11 maintaining data integrity; and also, if there are
12 allegations that have forensic statistical analysis
13 provided, are there any repercussions that are
14 integrated in this?

15 DR. MICHELE: Hi. This is Dr. Michele.
16 I'll take that question. I'm going to dissect it a
17 little bit because you've actually asked quite a
18 few questions embedded in one. The first question
19 I believe you asked is what are current practices
20 at FDA for reviewing data and ensuring data
21 integrity of the data that have been submitted?

22 Is that your first question?

1 DR. LE: That is correct.

2 DR. MICHELE: Alright. So currently, FDA
3 reviews data, and when we do that, we look for a
4 number of things. We generally review the primary
5 data from the study when we can get it. When we
6 can't, we will review peer-reviewed journal
7 articles, but in all cases, we require that there
8 is sufficient information in the study reports for
9 us to make an independent assessment of those data.
10 When we get full clinical trial data for an NDA, we
11 will typically do inspections of the clinical trial
12 sites that is guided by our statistical analysis of
13 the data, and we will choose representative sites
14 to visit and have actual audit of those sites.

15 For the monograph, we're looking at
16 peer-reviewed articles most frequently, but we also
17 do look at data that are submitted that are full
18 clinical trials. And certainly anytime there is a
19 question of data integrity, we would do a for-cause
20 audit of that particular site. Now, what happens,
21 depending on what is found, is a compliance
22 determination, and I'm not going to get into it for

1 the purposes of this meeting because it's really
2 not relevant. But what we do do is then the
3 statisticians go back and look at the trial to make
4 a determination of whether those data can be thrown
5 out and the trial still maintains its integrity if
6 it's just a single site, or if the entire study is
7 really not supportive, we do not consider those
8 data further.

9 Does that answer that question?

10 DR. LE: Yes, it does.

11 Do you want me to repeat my second question?

12 DR. MICHELE: Yes, please.

13 DR. LE: The second question I have
14 is -- and I think this should conclude my line of
15 questions here -- are there any policies in
16 place -- let's say once you find a compliance
17 issue, especially with forensic analysis that shows
18 lack of integrity of the data, what are the
19 policies and procedures that you have currently?

20 DR. MICHELE: Yes. So there are a number of
21 policies and procedures for current contemporaneous
22 trials. Again, the first thing we do is go out and

1 do a for-cause inspection, and whatever happens
2 from there is taken one step at a time, and it
3 depends on what was found during that audit.

4 Now, in this case, there were some questions
5 that were raised about the data integrity of a
6 couple of the studies from 55 years ago. I think
7 at this point in time, it would be impossible to
8 tell whether there truly were data integrities with
9 those studies or not. All we were pointing out in
10 our background package was that there is some
11 evidence that perhaps the studies had some issues,
12 but whether we can determine that there was an
13 issue or there was not an issue 55 years ago, we
14 certainly can't do that, and we're not impugning
15 the integrity of those sites at any time.

16 DR. LE: Thank you.

17 DR. COYLE: Thank you.

18 I see one more question.

19 Dr. D'Agostino, please go ahead.

20 DR. D'AGOSTINO: Yes. This is Emma
21 D'Agostino. My question is for the FDA, just going
22 back to the bioavailability data again. I'm

1 wondering if you can comment that since the CHPA
2 just talked about how we really don't know what the
3 bioavailability is and that it's only 1 percent, or
4 they're saying that we don't know that it's
5 1 percent, but we've heard from the FDA that we do
6 think the bioavailability is only 1 percent, I'm
7 wondering if you can comment on what we heard from
8 the CHPA.

9 DR. MICHELE: Thank you for that question.
10 So you're questioning the 1 percent
11 bioavailability. I'm going to turn it over to
12 Dr. Ren to answer that question.

13 DR. D'AGOSTINO: Thank you.

14 DR. REN: So about oral bioavailability, if
15 you're talking about the strict definition of how
16 many doses were absorbed in the human body
17 following that oral, yes; other than that
18 38 percent flawed study, we do not have other good
19 studies to support it. But it can be inferred
20 because the parent phenylephrine drug
21 concentration, the total AUC, or we can consider it
22 as the amount, divided -- I'm talking about that

1 because it's in the blood, that's absorbed, and use
2 that AUC value, or the amount value, divided by
3 what was absorbed, the total phenylephrine,
4 including metabolism, including parent, that's less
5 than 1 percent. And the total, this phenylephrine
6 absorbed, cannot be more than 100 percent of the
7 dose that you intake, so therefore, the oral
8 bioavailability for parent phenylephrine is less
9 than 1 percent. That's why I said in the morning
10 it's airtight; it's an inference.

11 Regarding those EC₅₀ values from other drugs
12 in other disease areas, I'm not an expert. We can
13 go one drug by one drug and look at all these and
14 have another meeting for this, but I'm not an
15 expert in those areas. I haven't reviewed all
16 these drugs. But in terms of alpha adrenergic
17 receptor and agonist effect, I can say, based on
18 the approved indication, which is for treating
19 hypotension, if you compare that EC₅₀ value to the
20 blood or the plasma concentration of the parent
21 phenylephrine, that's definitely higher than the
22 EC₅₀ value. So that's my answer for this question.

1 DR. D'AGOSTINO: Thank you.

2 DR. HOWARD: If the chair would allow
3 Dr. Gelotte to add additional context?

4 DR. COYLE: Yes. Go ahead.

5 DR. HOWARD: Thank you.

6 DR. GELOTTE: Okay. We keep hearing about
7 total phenylephrine, so I think the the best way to
8 look at it -- oh, share; can we share --

9 DR. COYLE: Could I have you state your name
10 for the record?

11 DR. GELOTTE: Cathy Gelotte.

12 DR. COYLE: Thank you.

13 DR. GELOTTE: Madam Chair, sorry.

14 DR. COYLE: No worries.

15 DR. GELOTTE: Alright.

16 I think what it comes down to is this total
17 phenylephrine, and that's not the total. I mean,
18 in general, the assays that were presented, the one
19 that was presented from the briefing book with the
20 the data from an NDA, that is really hydrolyzed
21 from the sulfate. What's missing -- and like I
22 said before, we've done metabolism studies, and the

1 only amount in the urine, which is a way to check
2 how much was metabolized down that pathway, is
3 47 percent. So greater than 50 percent is getting
4 in, and then once it's in, it goes through
5 monoamine oxidase metabolism, and that's why we
6 restrict that people cannot take this medicine on
7 MAO inhibitors because it would increase their
8 bioavailability of phenylephrine.

9 So what's happening here, it's a mixture.
10 You have metabolites that prefer to stay in the
11 plasma because the goal is to be eliminated in the
12 urine. The free drug can leave the plasma and move
13 to the site of action. So what you're measuring on
14 total is really a mixture, which changes the
15 overall pharmacokinetic profile, and you can see
16 that with the red curve. It has a longer
17 half-life, so it's not representation of the
18 phenylephrine itself, and that's something that was
19 brought up by one of the other committee members
20 this morning, with Dr. Figg. Thank you.

21 DR. COYLE: Thank you.

22 Dr. Dykewicz, I'm going to give you the

1 floor.

2 DR. DYKEWICZ: Hi. Mark Dykewicz. So in
3 our discussion, the comment's been made that the
4 modern studies on seasonal allergic rhinitis
5 patients that have not shown benefit with
6 phenylephrine are not relevant to the consumer
7 population to whom the phenylephrine products are
8 indicated. But I look at the product label, and it
9 says that oral phenylephrine products temporarily
10 relieve nasal congestion due to the common cold,
11 hay fever, or other respiratory allergies. So my
12 reading of that would be that that would apply to
13 patients with seasonal allergic rhinitis, which
14 brings up the question in terms of patient usage
15 and who is using this product.

16 I suspect it's a lot of patients with
17 seasonal allergic rhinitis, but in the survey that
18 was presented to the committee, starting around
19 slide CO-8 and following, was there any effort made
20 to determine, even with patient self-assessment,
21 what sort of conditions were the people taking the
22 oral decongestants for?

1 DR. HOWARD: I will ask Dr. Druce to
2 approach.

3 DR. DRUCE: Howard Druce. I'd like to
4 address the first part of Dr. Dykewicz's question.
5 When you look at the guidelines for the evaluation
6 of drugs for seasonal allergic rhinitis, you're
7 looking at people who have got diagnosed allergic
8 rhinitis for multiple years, positive skin tests,
9 sustained nasal congestion in run-in periods and
10 probably throughout the season.

11 You know, these people know who they are.
12 They get symptoms in the spring, the fall,
13 whenever, and they know who they are. If they get
14 temporary nasal congestion and they follow the
15 recommendations on the label of a phenylephrine
16 box, they will take it for a short period of time,
17 and then if it works for their nasal congestion, it
18 satisfies their needs. If it does not, then
19 clearly they will move to some form of other
20 treatment.

21 But what I think we're dealing with here is
22 probably with about 80 percent of studies, varied

1 epidemiologic studies, anywhere between 60 and
2 80 percent of patients with allergies don't reach
3 the level of symptom complexity where they need to
4 see a healthcare provider. They are perfectly well
5 able to manage with the sort of medicine that
6 you've heard Dr. Hendeles mentioned for their nasal
7 itching and sneezing or Dr. Meltzer mentioned. But
8 also, for this particular symptom, these are the
9 sort of people who can use this.

10 The second point I'd like to make is that
11 patients on the whole, who have allergies, don't
12 say I have seasonal allergic rhinitis. People who
13 have temporary stuffy noses know when they get it,
14 when they get an upper respiratory virus, and they
15 know when they do that, and that's almost
16 everybody. They don't see a healthcare provider.
17 And people with allergies who don't need to be
18 treated throughout a season, again, know who they
19 are and get short-term treatment.

20 I can't speak myself to this specific
21 survey, but I think that the sort of people who are
22 using this are not the same sort of people that are

1 being addressed in the practice parameters and the
2 treatment guidelines.

3 DR. HOWARD: And while Mr. Tringale is
4 approaching, I will at least add to the
5 conversation that based on the sales data that we
6 obtained while we were preparing for this meeting,
7 the majority of the sales are actually occurring in
8 cough-cold products that contain phenylephrine.

9 MR. TRINGALE: Mike Tringale, CHPA.
10 Specifically with regard to the question about the
11 survey, no, we did not screen for, nor ask about
12 any condition that the respondent may have had.

13 DR. DYKEWICZ: Okay. Thank you.

14 **Adjournment**

15 DR. COYLE: Thank you.

16 So I don't see that we have any additional
17 clarifying questions from the panel, so given that,
18 we will now adjourn this first day of our two-day
19 meeting. We've had lots of data presentations, and
20 we will start promptly tomorrow at 9:00 am,
21 September 12th. Panel members, as you individually
22 consider the data that's presented, please do

1 remember that there should be no discussion of
2 meeting topics with other panel members until we
3 reconvene tomorrow. Day 1 is now adjourned. Thank
4 you all.

5 (Whereupon, at 4:51 p.m., the meeting was
6 adjourned.)

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