

# GPO PERSPECTIVES: INSIGHTS FOR OUTSOURCING FACILITIES

KATRINA HARPER: DIRECTOR – CLINICAL PHARMACY AT VIZIENT, INC.

CHRIS JONES: DIRECTOR- PHARMACY AUTOMATION AND  
TECHNOLOGY AT PREMIER, INC.

# WHAT ARE YOUR CONTRACTING CONSIDERATIONS?

Registered

Service Area

Products

Pricing

Operations

Leadership/Staff Credentials

Customer Service

FDA Actions

Quality

# WHAT IS YOUR CONTRACTING APPROACH?

Term Length

RFI/RFP

Type of products

Classes of Trade

Quality Standards

# HOW DO YOU ASSESS QUALITY?

Initial on-site cGMP quality inspections

Continuous review/monitoring

Quarterly business reviews

Periodic on-site cGMP quality inspections

# WHAT HAPPENS ONCE AN OUTSOURCING FACILITY IS ON CONTRACT ?

National Account Manager

FDA Guidance

Member Needs

Drug Shortages

COVID-19 Pandemic



# Questions?

Thank you.