
Smoking Cessation and Related Indications: Developing Nicotine Replacement Therapy Drug Products Guidance for Industry

DRAFT GUIDANCE

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**U.S. Department of Health and Human Services
Food and Drug Administration
Center for Drug Evaluation and Research (CDER)**

**February 2019
Clinical/Medical**

Smoking Cessation and Related Indications: Developing Nicotine Replacement Therapy Drug Products Guidance for Industry

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**U.S. Department of Health and Human Services
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Contains Nonbinding Recommendations

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1 **Smoking Cessation and Related Indications:**
2 **Developing Nicotine Replacement**
3 **Therapy Drug Products**
4 **Guidance for Industry¹**
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8 This draft guidance, when finalized, will represent the current thinking of the Food and Drug
9 Administration (FDA or Agency) on this topic. It does not establish any rights for any person and is not
10 binding on FDA or the public. You can use an alternative approach if it satisfies the requirements of the
11 applicable statutes and regulations. To discuss an alternative approach, contact the FDA staff responsible
12 for this guidance as listed on the title page.
13

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16 **I. INTRODUCTION**
17

18 The purpose of this guidance is to assist sponsors in the clinical development of nicotine
19 replacement therapy (NRT) drug products, including but not limited to those intended to help
20 cigarette smokers stop smoking.² This guidance reflects the FDA's current recommendations
21 regarding overall development programs to support NRT drug products for smoking cessation
22 and related chronic indications.³ FDA hosted a public hearing and published a notice in the
23 *Federal Register* requesting comments on the Agency's approach to evaluating the safety and
24 effectiveness of NRT drug products, including how the drug products should be used and
25 labeled.⁴ This draft guidance takes into consideration the feedback received and is intended to
26 serve as a focus for continued discussions among the Agency, pharmaceutical sponsors, the
27 academic community, and the public on this topic.⁵
28

¹ This guidance has been prepared by the Division of Anesthesia, Analgesia, and Addiction Products and the Division of Nonprescription Drug Products in the Center for Drug Evaluation and Research at the Food and Drug Administration, with the assistance of the Center for Devices and Radiological Health (CDRH) and the Office of Combination Products (OCP) at the Food and Drug Administration.

² For the purposes of this guidance, the term *sponsor* includes any sponsor of an investigational new drug application or applicant for a new drug application or abbreviated new drug application under section 505 of the Federal Food, Drug, and Cosmetic Act.

³ As used in this guidance, the term *chronic indications* involves intermittent or continuous use resulting in 6 months or more exposure over a lifetime.

⁴ See the *Federal Register* notice The Food and Drug Administration's Approach to Evaluating Nicotine Replacement Therapies; Public Hearing; Request for Comments, published on November 30, 2017 (82 FR 56759; Docket No. FDA-2017-N-6529).

⁵ In addition to consulting guidances, sponsors are encouraged to contact the appropriate review division to discuss specific issues that arise during the development of NRT drug products.

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29 This guidance focuses on drug development and trial design issues that are specific to the study
30 of NRT drug products.⁶

31
32 Nonclinical studies can be needed to develop NRT drug products depending on specific aspects
33 of the drug product, such as the route of administration, and the dose of excipients and
34 impurities, including extractables and leachables. This guidance does not address
35 recommendations for nonclinical development of NRT drug products. That topic can be
36 addressed through feedback from the relevant FDA review division. Nonclinical development of
37 an NRT drug product with an oral inhalation route of administration is addressed in the draft
38 guidance for industry *Nonclinical Testing of Orally Inhaled Nicotine-Containing Drug Products*
39 (August 2018).⁷

40
41 This guidance does not contain discussion of the general issues of statistical analysis or clinical
42 trial design that are not specific to development of NRT drug products. Those topics are
43 addressed in the ICH guidances for industry *E9 Statistical Principles for Clinical Trials*
44 (September 1998) and *E10 Choice of Control Group and Related Issues in Clinical Trials* (May
45 2001) and in the ICH draft guidance for industry *E9(R1) Statistical Principles for Clinical*
46 *Trials: Addendum: Estimands and Sensitivity Analysis in Clinical Trials* (October 2017).⁸

47
48 In general, FDA’s guidance documents do not establish legally enforceable responsibilities.
49 Instead, guidances describe the Agency’s current thinking on a topic and should be viewed only
50 as recommendations, unless specific regulatory or statutory requirements are cited. The use of
51 the word *should* in Agency guidances means that something is suggested or recommended, but
52 not required.

53
54

55 **II. BACKGROUND**

56
57 All existing FDA-approved NRT drug products (prescription and nonprescription) are approved
58 for cessation of cigarette smoking. However, the Agency is committed to increasing access to
59 and use of therapies, including NRT drug products, which could help more smokers quit.

60
61 NRT drug products are typically studied and labeled for use as adjuncts to behavioral self-help
62 materials and to date have involved single treatment regimens that begin on the patient’s *quit*
63 *day*. However, other treatment regimens (e.g., pretreatment before quit day, quitting by gradual
64 reduction (reduce to quit), using two NRT drug products together) could also be developed to
65 help cigarette smokers quit. These alternate regimens are discussed further in section III.,
66 Development Program.

⁶ For information on development programs for other drugs, biologics, or devices for smoking cessation and related indications, sponsors should contact the Division of Anesthesia, Analgesia, and Addiction Products, the Division of Nonprescription Drug Products, the Office of Device Evaluation in CDRH, or the Office of Cellular, Tissue, and Gene Therapies in the Center for Biologics Evaluation and Research.

⁷ When final, this guidance will represent the FDA’s current thinking on this topic. For the most recent version of a guidance, check the FDA guidance web page at <https://www.fda.gov/RegulatoryInformation/Guidances/default.htm>.

⁸ When final, this guidance will represent the FDA’s current thinking on this topic.

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NRT drug products can be developed for the following chronic indications:

- Smoking cessation
- Reduction in risk of relapse

NRT drug products that first have demonstrated effectiveness for smoking cessation or reduction in risk of relapse can also include additional information in labeling by demonstrating effectiveness in the following secondary endpoints:

- Reduction of urge to smoke and relief of cue-induced craving in former smokers
- Relief of withdrawal symptoms not associated with a cessation attempt

These indications are discussed further in section III., Development Program.

III. DEVELOPMENT PROGRAM

Both the regulatory pathway for an NRT drug product and the amount of nonclinical or clinical information needed to support approval can depend on the characteristics of the investigational NRT drug product relative to an approved NRT drug product.

The need for nonclinical studies to develop NRT drug products depends on specific aspects of the drug product, such as the excipients and impurity levels and the route of administration. The safety of chemicals derived from a delivery system, including extractable and leachable impurities from the container closure, should be addressed based on levels detected during stability testing and under the proposed conditions of use.⁹ FDA encourages sponsors to consult the appropriate review division to discuss whether toxicity testing is recommended for their drug products.

In general, as discussed in section III.A., Recommended Studies and Application Type to Support Approval, an application for an NRT drug product that is *the same as* an approved product in many respects (including active ingredient, dosage form, strength, route of administration, and, with certain exceptions labeling) and bioequivalent to the approved product can be submitted as an abbreviated new drug application (ANDA) under section 505(j) of the Federal Food, Drug, and Cosmetic Act (FD&C Act). In addition, an application for an NRT in a new drug application (NDA) submitted pursuant to section 505(b)(2) of the FD&C Act may rely, in part, on FDA's findings of safety and effectiveness for an approved product, provided the application establishes that such reliance is scientifically appropriate (e.g., by demonstrating sufficiently similar bioavailability) and includes data to support any aspects of the proposed NRT product that represent modifications to the approved product relied upon. A 505(b)(2)

⁹ The sponsor should consult the appropriate review division for feedback on a proposed nonclinical development plan. For more information on considerations for an NRT drug product with an oral inhalation route of administration, see the draft guidance for industry *Nonclinical Testing of Orally Inhaled Nicotine-Containing Drug Products*. When final, this guidance will represent the FDA's current thinking on this topic.

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108 application may or may not require clinical trials to establish safety or effectiveness, depending
109 on the drug product's characteristics.¹⁰ FDA anticipates that most sponsors will submit
110 marketing applications for NRT drug products using one of these regulatory pathways.

111
112 Although the systemic effects of nicotine are well characterized, there are many sources of
113 variability in the effectiveness of specific regimens and drug products. Therefore, in general,
114 FDA recommends two adequate and well-controlled trials to demonstrate that an investigational
115 NRT drug product with characteristics *different from* an approved NRT drug product is effective
116 for smoking cessation or reduction in risk of relapse. For drug products that have different
117 characteristics, an NDA under section 505(b)(2) of the FD&C Act or an NDA under section
118 505(b)(1) of the FD&C Act (containing full reports of investigations of safety and effectiveness
119 that were conducted by or for the sponsor or for which the sponsor has a right of reference) can
120 be necessary.

121
122 FDA considers tobacco dependence to be a serious or life-threatening condition. The Agency
123 determines on a case-by-case basis whether an NRT drug product meets the criteria (e.g.,
124 significant improvement over existing therapies, address an unmet medical need) for inclusion in
125 FDA's expedited development and review pathways.¹¹ FDA encourages a sponsor that believes
126 its drug product represents a significant improvement over approved NRT drug products to
127 consult FDA early in the development program to discuss whether the drug product may be
128 eligible for review under one of the expedited pathways.

129
130 If the NRT drug product includes a device constituent part or parts to enable use of the drug
131 product, FDA generally would regulate the drug product as a drug-device combination product
132 with the Center for Drug Evaluation and Research (CDER) as the lead regulatory center.¹²

¹⁰ Under these abbreviated approval pathways, in general, a sponsor can rely on FDA's finding of safety and effectiveness for a drug product approved under section 505(c) of the FD&C Act to the extent the products share characteristics.

¹¹ See the guidance for industry *Expedited Programs for Serious Conditions — Drugs and Biologics* (May 2014).

¹² The term *combination product* is defined at 21 CFR 3.2. A combination product is comprised of any combination of a drug, device, and biological product "constituent parts." See 21 CFR 4.3. The center with primary jurisdiction (the lead) for premarket review and regulation of a combination product is assigned based on which constituent part provides the combination product's primary mode of action (PMOA) (i.e., makes the greatest contribution to the combination product's overall intended therapeutic effect (see 21 USC 353(g)(1)(C), 21 CFR 3.2)). For example, an NRT combination product composed of a drug product and of a device that serves to deliver the drug product would have a drug PMOA, and CDER would have the lead for the combination product's regulation. Examples of such NRT combination products would include transdermal patches and e-cigarettes containing or copackaged with a drug. For such combination products, in general, CDER will be the point of contact and will coordinate with CDRH as well as OCP as appropriate to ensure utilization of relevant expertise and consistency of regulatory treatment. OCP is also available to assist sponsors, as needed, in identifying appropriate contact points (including those in the lead center), resolving substantive issues, or otherwise facilitating interactions with the Agency and collaboration among Agency components.

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133 Sponsors should address issues related to the device constituents to establish the safety and
134 effectiveness of the drug-device combination product as a whole.¹³

135

A. Recommended Studies and Application Type to Support Approval

137

138 Sponsors developing NRT drug products should consider the following regarding recommended
139 studies and types of drug applications.

140

1. Investigational NRT Drug Products That Rely on an Approved NRT Drug Product

142

a. Generic versions of approved NRT drug products

144

145 For an investigational NRT smoking cessation drug product that has the same active ingredient,
146 dosage form, strength, route of administration, and, with certain exceptions, labeling as an
147 approved reference NRT drug product, comparative bioavailability pharmacokinetic (PK) studies
148 can be conducted to confirm that the investigational NRT drug product is bioequivalent to the
149 approved reference listed NRT drug product. For these drug products, provided they are
150 bioequivalent, FDA believes that additional clinical efficacy trials are not needed if the
151 investigational drug product does not claim any additional benefit or superiority over the
152 reference drug product. The sponsor should submit an ANDA to support approval of such a drug
153 product.¹⁴

154

155 For drug products for smoking cessation that otherwise would meet the requirements for an
156 ANDA relying on an approved NRT drug product but are intended to have advantages over
157 approved NRT drug products, as expected for designation for expedited development programs
158 (e.g., superior effectiveness, improved safety), sponsors should demonstrate these improvements
159 in head-to-head clinical trials. In general, demonstrating shorter time to maximum plasma
160 concentration (*more rapid PK*), alone, is not sufficient to qualify the drug product for expedited
161 development programs. The sponsor can submit a 505(b)(2) NDA to support approval of such a
162 drug product.¹⁵

163

¹³ For example, delivery device constituent parts should be shown to be compatible for use with the final formulation of the drug constituent part through appropriate studies, including extractable and leachable studies, performance testing, and stability studies. In addition, in vitro performance testing data may be needed to support the delivery device constituent part of the proposed combination product and design validation of the combination product. For additional guidance and information regarding regulatory considerations for combination products, see the Office of Combination Products web page at <https://www.fda.gov/CombinationProducts/default.htm>.

¹⁴ FDA encourages sponsors that intend to submit an ANDA to consult FDA's product-specific guidances for demonstrating bioequivalence for generic nicotine-containing drug products for additional information. Check the FDA guidance web page at <https://www.fda.gov/Drugs/GuidanceComplianceRegulatoryInformation/Guidances/ucm075207.htm>.

¹⁵ Sponsors should note that an approved product will not receive 3-year exclusivity for bioavailability studies. See section 505(c)(3)(E)(iii) of the FD&C Act and 21 CFR 314.108.

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164 b. Drug product modifications that alter the mode of administration

165
166 Certain NRT drug products may have the same route of administration (e.g., oral), but the drug
167 products may differ in the method an individual uses to extract the nicotine (e.g., swallowing
168 versus dissolving on the tongue). For purposes of reviewing these drug products, FDA will refer
169 to these drug products as having different modes of administration. For example, a proposed
170 different mode of administration for an NRT gum product for smoking cessation could involve a
171 new¹⁶ method of user extraction, such as instructing users to chew the gum product as a
172 conventional gum (swallowing the liquid), instead of instructing users to repeat a process of
173 chewing and then placing the piece of gum product between their cheek and gums, as is set forth
174 in the labeling for currently approved NRT gum products for smoking cessation. Other examples
175 of an NRT drug product's mode of administration (which could also affect the route of
176 administration or dosage form) could include chewing, dissolving in mouth, spraying into mouth,
177 inhaling, swallowing, applying to the skin, swishing, placing on buccal mucosa.

178
179 For sponsors seeking approval for a drug product that alters the mode of administration
180 compared to an approved NRT drug product, sponsors can rely on a previous Agency finding of
181 systemic safety for the reference NRT drug product, provided that the application establishes that
182 such reliance is scientifically appropriate (e.g., confirm via PK studies that the investigational
183 NRT drug product provides sufficiently similar venous plasma levels of nicotine). The Agency
184 anticipates that no efficacy trials would be needed for these types of NRT drug products and that
185 sponsors would be able to submit a 505(b)(2) NDA.

186
187 c. Different instructions for use

188
189 If the investigational NRT smoking cessation drug product is similar to an approved NRT drug
190 product, but the sponsor proposes instructions for use that are different from the reference NRT
191 drug product (e.g., instructions for a new use regimen for achieving smoking cessation), the
192 Agency anticipates that the sponsor would need to submit either a 505(b)(2) NDA or a full
193 505(b)(1) NDA. FDA would expect the sponsor to conduct a PK study and one or more clinical
194 efficacy trials. For example, in cases where the investigational NRT drug product's active
195 ingredient and route of administration are otherwise the same as those of an approved NRT drug
196 product, but the drug product proposes a different treatment regimen (e.g., quitting by gradual
197 reduction), a single adequate and well-controlled efficacy trial and appropriate PK bridging
198 studies may suffice.¹⁷ For a proposed over-the-counter (OTC) NRT drug product, in addition to
199 the other investigations that would be necessary to demonstrate effectiveness in the prescription
200 setting, the development program should include an actual-use efficacy trial (see section III.C.2.,
201 Sequential Approach for Development of OTC Drug Products). As discussed below, for these
202 OTC NRT drug products, FDA recommends an incremental approach leading up to the actual-
203 use efficacy trial.

¹⁶ As used in this guidance, the term *new* is used when describing drug product characteristics that FDA has not previously approved for an NRT drug product.

¹⁷ In limited cases where a sponsor demonstrates an NRT drug product's bioequivalence to an approved NRT drug product with a very similar dosage form using the intended dosing regimen, FDA may not require efficacy studies.

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205 2. *NRT Drug Products That Are Significantly Different from Approved NRT Drug*
206 *Products*

207
208 a. New route of administration

209
210 For investigational NRT drug products that introduce a new route of administration, FDA
211 anticipates that more than one adequate and well-controlled clinical trial could be needed to
212 characterize the relationship of venous plasma levels and smoking cessation effectiveness
213 because the PK profile is likely to be substantially different from approved NRT drug products
214 and effectiveness cannot be predicted.¹⁸ FDA anticipates that sponsors of drug products with a
215 new route of administration would need to submit a 505(b)(2) NDA or a full 505(b)(1) NDA.

216
217 b. New indication

218
219 Currently, all approved NRT drug products are indicated as aids to smoking cessation. Some
220 NRT drug products could also demonstrate effectiveness for reduction in risk of relapse in
221 former smokers.

222
223 Sponsors of approved NRT drug products (i.e., approved for smoking cessation) that seek to add
224 a reduction in risk of relapse indication should conduct one clinical efficacy trial in a population
225 of recent quitters (i.e., smokers who have quit within the past month). The data supporting the
226 drug product's previous approval as a cessation treatment can serve as confirmatory evidence of
227 the drug product's effectiveness.¹⁹ These sponsors can submit an efficacy supplement for
228 approval of the new indication. See section III.C.5.a., Reduction in risk of relapse, for discussion
229 of primary endpoints.

230
231 A sponsor seeking an indication for reduction in risk of relapse for a new (not previously
232 approved for smoking cessation) NRT drug product should conduct two clinical efficacy trials in
233 a population of recent quitters. FDA is likely to require that drug products proposing such a new
234 indication submit a 505(b)(2) NDA or a full 505(b)(1) NDA.

235
236 3. *Secondary Endpoints*

237
238 Sponsors can also seek to include information about secondary endpoints in the NRT drug
239 product's labeling for a drug product that has already demonstrated effectiveness in cessation or
240 reduction in risk of relapse. Such secondary endpoints could include a reduction in the urge to

¹⁸ For additional guidance on the nonclinical safety information that FDA expects to be necessary to support the development of orally inhaled nicotine-containing drug products, see the draft guidance for industry *Nonclinical Testing of Orally Inhaled Nicotine-Containing Drug Products*. When final, this guidance will represent the FDA's current thinking on this topic.

¹⁹ See the guidance for industry *Providing Clinical Evidence of Effectiveness for Human Drug and Biological Products* (May 1998).

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241 smoke or relief of cue-induced craving in former smokers, using patient-reported outcome (PRO)
242 instruments adequately developed for this purpose.²⁰

243
244 It is understood that the mechanism of action by which NRT drug products help smokers to quit
245 smoking is via the amelioration of acute symptoms of nicotine withdrawal, including nicotine
246 craving associated with quitting smoking. Drug products that have demonstrated effectiveness as
247 an aid to smoking cessation are also labeled for relief of withdrawal symptoms in patients *who*
248 *are trying to quit smoking*. Additionally, a sponsor that can demonstrate, as a secondary
249 endpoint, that the drug product provides relief of withdrawal symptoms in smokers *who are not*
250 *trying to quit smoking*, may be able to include labeling instructions to cover situations in which
251 such individuals are required to abstain and experience withdrawal (e.g., while traveling on an
252 airplane). Given the current lack of scientific consensus on how to establish a clinically relevant
253 effect on withdrawal symptoms alone, FDA does not envision that relief of withdrawal
254 symptoms would be granted as a stand-alone indication for an NRT drug product that has not
255 been shown to be effective as an aid to smoking cessation.

256
257 FDA expects that a sponsor evaluating secondary endpoints for an NRT drug product could
258 demonstrate effectiveness in a single clinical trial. The trial's sample size should be large enough
259 to provide sufficient power to show a treatment effect on the secondary endpoints.²¹ A sponsor
260 seeking to include information about secondary endpoints in the labeling of an approved NRT
261 drug product will need to submit an efficacy supplement to the NDA with supporting data as
262 described in section III.C.5., Other Efficacy Endpoints.

B. General Considerations: Early Phase Clinical Development

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265
266 In the phase 1 program, the sponsor should enroll healthy nicotine-experienced adults (typically,
267 current smokers) and characterize the PK profile of the drug product and any sources of
268 variability (e.g., user technique) to provide information to determine the recommended dose,
269 interdose interval, instructions for use, etc. This part of the program should usually compare the
270 pharmacokinetics of the drug product to that of an approved NRT drug product. For some drug
271 products, the phase 1 program may include bioavailability comparisons to more than one
272 approved drug product. In certain cases, when the PK profile for the investigational NRT drug
273 product falls between the profiles for two approved NRT products, the sponsor can apply a
274 *bracketing* strategy. Using this approach, the application may rely in part on the Agency's
275 previous finding of systemic safety for the *higher* nicotine exposure drug product and, in part, on
276 the Agency's previous finding of effectiveness for the *lower* nicotine exposure drug product.
277 FDA notes that the sponsor's ability to use the bracketing approach depends on the shape of the
278 PK curve and the similarity of the drug products being bracketed.
279

²⁰ See the guidance for industry *Patient-Reported Outcome Measures: Use in Medical Product Development to Support Labeling Claims* (December 2009).

²¹ Sponsors should consult the draft guidance for industry *Multiple Endpoints in Clinical Trials* (January 2017) for guidance on designing a clinical trial that is sufficiently powered to evaluate secondary endpoints. When final, this guidance will represent the FDA's current thinking on this topic.

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280 Early phase clinical development for NRT drug products should characterize drug activity for a
281 range of nicotine doses. Dose-ranging studies are generally performed in phase 2 trials. The
282 sponsor should characterize the investigational NRT drug product's pharmacokinetics and
283 toxicity in a broad population of smokers, without excluding those with comorbidities and those
284 at higher risk of experiencing adverse events (e.g., smokers with hepatic, renal, pulmonary, or
285 other organ impairment, smokers on certain psychiatric medications). If the information is not
286 available by reference to other approved drug products or literature, drug-drug interaction studies
287 may be needed to assess the safety of concomitant use with medications commonly used in the
288 target population, including other smoking cessation medications. Specific safety studies related
289 to the route of administration (e.g., dermal sensitization, oral mucosal safety, effect of high-pH
290 or low-pH beverages), expected duration of therapy, or drug product novelty may also be needed
291 for some NRT drug products.

292
293 If sponsors attempt to *reverse engineer* a dose and dosing regimen that suggests bioequivalence
294 to an approved regimen, the regimen should be realistic and related to the duration of action of
295 the investigational drug product. If not, users are unlikely to follow the instructions.

C. General Considerations: Efficacy Trials

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298
299 For applications requiring an efficacy trial, consider the following:

1. General Efficacy Trial Design for All NRT Drug Products

300
301
302 The sponsor should compare the investigational NRT drug product to placebo in a randomized,
303 double-blind, superiority trial design. The placebo should be indistinguishable from the
304 investigational NRT drug product in all relevant aspects (appearance, taste, texture, etc.). For
305 NDAs for drug products intended to be advancements or improvements over existing therapy (as
306 discussed in section III.A.1.a., Generic versions of approved NRT drug products), sponsors may
307 be able to use an approved NRT drug product as the active comparator in the head-to-head trial
308 demonstrating superiority to active control, if there are no outstanding questions about the safety
309 of the investigational NRT drug product. If questions remain about the safety of the
310 investigational NRT drug product, the trial design should also include a placebo control.

311
312
313 Subjects should be randomized to treatment with the investigational NRT drug product or
314 control(s). Sponsors should document a rationale for the number of doses and regimens being
315 studied, to address the various populations of smokers. If the intent is that smokers will use the
316 drug product for a longer term (e.g., for reduction in risk of relapse), sponsors should test more
317 than one dose and document a justification for each dosage level. Enrollment may be stratified
318 based on the number of previous quit attempts, the number of cigarettes used per day, or the
319 severity of dependence to ensure representation across categories. For adult subjects, measures
320 such as baseline scores on the Fagerstrom Test of Nicotine Dependence or the *time-to-first-*
321 *cigarette* method can be used for treatment allocation when stratifying by severity of
322 dependence. Trial visits should occur at approximately weekly intervals for monitoring of
323 adverse events and collection of efficacy data.

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325 At efficacy ascertainment visits, the subject should be queried about any smoking since the last
326 trial visit, and biological markers of smoking or tobacco exposure should be collected. At a
327 minimum, exhaled breath carbon monoxide (CO) should be assessed. FDA encourages
328 incorporation of other markers that can differentiate exposure to tobacco from exposure to NRT
329 drug products. For investigational NRT drug products with novel delivery systems, it may be
330 necessary to demonstrate that customary tests such as exhaled CO are unaffected by use of the
331 drug product and/or placebo.

332

333 2. *Sequential Approach for Development of OTC Drug Products*

334

335 Sponsors developing an OTC drug product should bear in mind that it is often not possible to
336 answer all regulatory questions in a single trial. Therefore, the development program for these
337 NRT drug products may include several trials to identify and refine the proper dosing regimen
338 and self-help materials before undertaking the real-world or actual-use trial that would support
339 approval.

340

341 The sponsor should develop a label that it believes may be close to the to-be-marketed Drug
342 Facts label and test that label in a label comprehension study. The label comprehension testing
343 process should be iterative and should lead to the development of the best understood label.²² If
344 the drug product has instructions for use, these should be tested in a human factors study to
345 demonstrate that consumers can understand the instructions on how to use the drug product.²³

346

347 Label comprehension and human factors studies are necessary at the early stages of development
348 because if the NRT drug product package (e.g., product/regimen, self-help materials) does not
349 perform as expected, the source of failure may be difficult to determine. Furthermore, subsequent
350 changes to the drug product may require retesting in additional clinical trials.

351

352 Sponsors should then provide clinical trial subjects with a package containing the NRT drug
353 product with the planned Drug Facts label, along with any instructions or self-help materials that
354 are intended to be marketed with the drug product. An efficacy trial that features assistance from
355 trial staff to ensure that the subjects follow directions on the label provides evidence that the drug
356 product, when properly used, is effective. However, at least one efficacy trial should involve an
357 *all-comers* population where no training and education on how to use the drug product is
358 provided by the clinical trial staff. This real-world or actual-use trial is intended to provide
359 evidence that consumers can use the drug product effectively and safely based on the label
360 without assistance.

361

362 In general, it is desirable that the OTC development program proceeds in the following
363 incremental and sequential fashion: formative label comprehension study; formative human
364 factors study (if relevant); clinical trial with training/education from trial staff; pivotal label
365 comprehension and human factors studies with the refined labeling utilizing clinical trial results;

²² See the guidance for industry *Label Comprehension Studies for Nonprescription Drug Products* (August 2010).

²³ Regarding NRT combination products, see the draft guidance for industry and FDA staff *Human Factors Studies and Related Clinical Study Considerations in Combination Product Design and Development* (February 2016). When final, this guidance will reflect FDA's current thinking on this topic.

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366 actual-use trial with no training or education from trial staff. One or more self-selection studies
367 may also be necessary at some point in development to evaluate if the drug product use would be
368 limited to the intended population (such as those looking to quit smoking, rather than
369 nonsmokers) and/or to populations for whom a drug product would not be contraindicated.²⁴
370 Note that depending on the particulars of the drug product, the sponsor may be able to
371 incorporate a self-selection component into a real-world or actual-use trial.

372

373 3. *Study Population*

374

375 In general, phase 3 clinical trials for an NRT drug product indicated for smoking cessation
376 should study active smokers 18 years of age and older who wish to quit smoking, including
377 subjects with comorbidities similar to those of the target population for the NRT drug product. In
378 some circumstances, sponsors can consider requiring that subjects use a certain minimum
379 number of cigarettes per day. This may be the case, for example, if an investigational NRT drug
380 product provides a nicotine dose that exceeds the nicotine delivered by *light* smoking (i.e.,
381 smoking 10 or fewer cigarettes per day). Efficacy trials for certain indications may need a
382 population of recent quitters, regardless of the method used. For discussion of studies in pediatric
383 populations, see section III.D.1., Pediatric Populations.

384

385 4. *Cessation Efficacy Endpoints*

386

387 The endpoint for a smoking cessation trial is the proportion of subjects who are abstinent from
388 cigarette use over the entire efficacy ascertainment period.²⁵ A trial is considered to demonstrate
389 effectiveness if significantly more subjects achieve abstinence when treated with the
390 investigational NRT drug product as compared to subjects treated with the placebo. However,
391 FDA will take the size of the effect into consideration during its benefit-risk assessment.

392

393 In general, *abstinence* is defined as no cigarette use over the entire course of the efficacy
394 ascertainment period by subject self-report and biological verification at intervals of
395 approximately 1 to 2 weeks. A longer interval between self-reporting and verification visits may
396 be acceptable in some instances (e.g., trials that are more than 3 months long). For trials with
397 longer efficacy ascertainment periods of 6 or 12 months, sponsors can consider defining
398 abstinence to incorporate a maximum allowable number of cigarettes.²⁶ The efficacy
399 ascertainment period generally runs from the first day of treatment to the last day of treatment.
400 The duration of the efficacy ascertainment period should be sufficient to justify the intended
401 duration of treatment. Thus, an investigational NRT drug product that a sponsor intends to label
402 as a 6-month course of treatment should be supported by 6 months of documented abstinence. If
403 the effect of the treatment is not expected to result immediately upon initiation of the drug
404 product because of the mechanism of action, pharmacokinetics, or other factors, then efficacy

²⁴ See the guidance for industry *Self-Selection Studies for Nonprescription Drug Products* (April 2013).

²⁵ Note that the sponsor can allow for a grace period before the beginning of the efficacy ascertainment period. Subjects that have *slips* during the grace period would not be adjudicated as nonquitters.

²⁶ See, for example, the Russell Standard as described in Robert West et al., 2005, “Outcome Criteria in Smoking Cessation Trials: Proposal for a Common Standard,” *Addiction*, 100(3):299–303.

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405 ascertainment can take place over a period that begins after a protocol-specified *grace period*.
406 The sponsor should justify the duration of any such grace period.

407
408 FDA considers 4 weeks to be the absolute minimum period of efficacy ascertainment. The
409 proportion of subjects abstaining for less than 4 weeks is not considered informative because
410 such short periods of abstinence are not known to confer health benefits. Similarly, a *floating*
411 period of efficacy ascertainment (e.g., any 4 consecutive weeks) is not considered informative
412 because subjects who relapse while still on treatment cannot be viewed as successful quitters.

413

414 5. *Other Efficacy Endpoints*

415

416 a. Reduction in risk of relapse

417

418 Sponsors seeking a reduction in risk of relapse indication should provide evidence from clinical
419 trials showing that recent quitters (i.e., smokers who have quit within the past month), regardless
420 of the method used, even without the use of NRT or other medications (cold turkey), can benefit
421 from a course of treatment with the NRT drug product to reduce the risk of relapse. The clinical
422 trials intended to support this maintenance indication should have the definition of relapse
423 prespecified in the protocol, an ascertainment window, at a minimum, of 6 months to 1 year, and
424 use the proportion of trial subjects not relapsing as the primary endpoint.²⁷

425

426 These clinical trials could have a double-blind, placebo-controlled design in which recent
427 quitters are randomized to treatment or placebo, then followed for the efficacy ascertainment
428 period for evaluation of relapse. Alternatively, a randomized withdrawal design can be
429 employed, in which responders to an open label period of treatment with the drug product are
430 randomized to continue on the drug product or to blindly switch to a matching placebo, then
431 followed for the efficacy ascertainment period for evaluation of relapse.

432

433 b. Reduction in urge to smoke and relief of cue-induced craving in former 434 smokers

435

436 Former smokers, even those with a long period of successful abstinence from smoking, can have
437 episodes in which they experience uncomfortable feelings of a desire to smoke. These episodes
438 may be provoked by circumstances or cues that have been previously associated with smoking.
439 Even in successful abstainers at low risk for relapse, the experience of these provoked urges or
440 cravings are unpleasant and can be a target for treatment.

441

442 Drug products that have already demonstrated effectiveness in smoking cessation or reduction in
443 risk of relapse may be able to include information in labeling about effectiveness in relieving the
444 urge to smoke and cue-induced cravings in populations of former smokers based on suitable
445 trials.

446

²⁷ Id. For example, sponsors may consider a study design where treatment success is defined as smoking no more than five cigarettes during the efficacy ascertainment period.

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447 Sponsors should identify or develop fit-for-purpose PRO instruments and recruit former smokers
448 who report experiencing urges or cravings and who are interested in finding ways to relieve this
449 symptom.²⁸

450
451 c. Relief of withdrawal symptoms not associated with a cessation attempt

452
453 Drug products that have already demonstrated effectiveness in smoking cessation or reduction in
454 risk of relapse may be able to include information in labeling about effectiveness in relieving
455 withdrawal symptoms not associated with a cessation attempt. Sponsors seeking to establish
456 their NRT drug products' effectiveness in relieving withdrawal symptoms not associated with a
457 cessation attempt can demonstrate this effect in behavioral pharmacology laboratory studies
458 using suitably designed PRO instruments.²⁹

459
460 6. *New Regimens for Cessation and Reduction in Risk of Relapse*

461
462 NRT drug products can be used in a variety of ways to achieve smoking cessation or to reduce
463 the risk of relapse. FDA considers these to be treatment regimens, not separate indications. Any
464 treatment regimen that the sponsor believes may be effective for smoking cessation or reduction
465 in risk of relapse can be evaluated in randomized, double-blind trials of the design described
466 above. This includes regimens in which subjects gradually reduce their smoking over time while
467 using the drug product (i.e., reduce to quit) and regimens in which the drug product is introduced
468 before the subject's planned quit day (i.e., pretreatment), or other regimens the sponsor may wish
469 to study. In each case, the design and endpoints are as described above.

470
471 The sponsor should give careful attention to providing clear instructions to trial subjects on how
472 to follow new regimens. Phase 2 initial trials and label comprehension studies (for OTC drug
473 products) of the appropriateness of the instructions are likely to be needed.

474
475 Clinical trials to demonstrate the effectiveness of a particular combination of NRT drug products
476 should employ randomized, double-blind, double-dummy, factorial design. The contribution of
477 each component to the effectiveness should be demonstrated.³⁰ The design and endpoints for
478 such trials are as described above. Sponsors should evaluate the optimal dose combinations in
479 phase 2 trials before undertaking definitive trials.

480

²⁸ For additional guidance on selecting endpoints, see the draft guidance for industry *Multiple Endpoints in Clinical Trials*. When final, this guidance will represent the FDA's current thinking on this topic. For additional guidance on developing validated PRO instruments, see the guidance for industry *Patient-Reported Outcome Measures: Use in Medical Product Development to Support Labeling Claims*.

²⁹ For guidance on development of measures for assessing PROs, see the guidance for industry *Patient-Reported Outcome Measures: Use in Medical Product Development to Support Labeling Claims*.

³⁰ For additional information on demonstrating the contribution of each of the drug product's components to effectiveness, see 21 CFR 300.50 and the proposed rule *Fixed Combination and Co-Packaged Drugs: Applications for Approval and Combinations of Active Ingredients Under Consideration for Inclusion in an Over-the-Counter Monograph*, published on December 23, 2015 (80 FR 79776).

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481 As described above in section III.C.2, Sequential Approach for Development of OTC Drug
482 Products, drug products with alternative regimens being developed for OTC use should
483 demonstrate effectiveness of the alternative regimen in an actual-use efficacy trial.
484

485 Sponsors interested in studying new NRT regimens (for prescription or OTC use) or combination
486 of NRT drug products for smoking cessation should contact the CDER Division of Anesthesia,
487 Analgesia, and Addiction Products or the Division of Nonprescription Drug Products, and the
488 Office of Device Evaluation in the Center for Devices and Radiological Health, as appropriate, to
489 discuss the development plan for the drug product.
490

D. Other Considerations

1. Pediatric Populations

494
495 To comply with the Pediatric Research Equity Act (PREA) (21 U.S.C. 355c),³¹ an NDA for a
496 new active ingredient, new indication, new dosage form, new dosing regimen, or new route of
497 administration must contain data that are adequate to assess the safety and effectiveness of the
498 drug for the claimed indication(s) to support dosing and administration in all pediatric
499 subpopulations unless the requirement is waived or deferred. The sponsor must submit an initial
500 pediatric study plan (iPSP) outlining the studies it plans to conduct in the pediatric population
501 and addressing any plans for waiver, partial waiver, or deferral requests of PREA-required trials
502 no later than 60 days after the end-of-phase 2 meeting, unless FDA and the sponsor agree upon
503 another submission date. Sponsors should consult the draft guidance for industry *Pediatric Study
504 Plans: Content of and Process for Submitting Initial Pediatric Study Plans and Amended Initial
505 Pediatric Study Plans* (March 2016).³²
506

507 The iPSP for NRT drug products for smoking cessation or related indications should include an
508 up-to-date estimate of the size of the pediatric smoking population, the use of NRT drug products
509 and smoking cessation services by adolescents, and the feasibility of conducting clinical studies
510 with the NRT drug product in the pediatric population.³³ Given that use of tobacco products
511 frequently starts in early adolescence, drug products approved for smoking cessation have the
512 potential to benefit and be used in the pediatric population. Based on the current prevalence of
513 smoking in younger children, the Agency has waived the PREA requirements for clinical studies
514 of NRT drug products in patients younger than 12 years of age because clinical studies would be
515 highly impracticable in that age group. However, the Agency's thinking may change, and any
516 request for waiver of clinical studies in any specific pediatric age group should include
517 appropriate justification(s). If the Agency determines that studies are highly impracticable in
518 pediatric patients 12 years of age and older, or data are submitted that support a different waiver
519 criterion under PREA, the Agency may also grant a waiver of PREA studies in this population.
520

³¹ See PREA (Public Law 108-155; section 505B of the FD&C Act; 21 U.S.C. 355c).

³² When final, this guidance will represent the FDA's current thinking on this topic.

³³ For additional guidance on PREA requirements, see the draft guidance for industry *How to Comply with the Pediatric Research Equity Act* (September 2005). When final, this guidance will represent the FDA's current thinking on this topic.

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521 Efficacy data from adult subjects cannot be extrapolated to pediatric patients because of
522 differences, such as patterns of tobacco use and nicotine dependence, between adult and pediatric
523 smokers. Thus, if a pediatric assessment in a pediatric population is required, effectiveness
524 should be established in the relevant pediatric age cohort. Dose selection in pediatric patients
525 should be based on adolescent PK data, and any PRO instruments should be fit-for-purpose in
526 the adolescent population.

527
528 PREA-required studies are based on the indication(s) approved or sought in adults. Interested
529 sponsors may also submit a proposed pediatric study request for the Agency to issue a written
530 request for pediatric data for pediatric studies under the Best Pharmaceuticals for Children Act as
531 described in section 505A(d)(1)(A) of the FD&C Act; 21 U.S.C. 355a(d)(1)(A).

532 2. *Behavioral Counseling*

533
534 Behavioral counseling, if provided, should be standardized. In addition, for pediatric patients,
535 behavioral counseling should be developmentally appropriate and intended for this pediatric
536 population. For a prescription medication, the counseling provided should be feasible for
537 delivery in a typical primary care setting. Behavioral counseling can be provided at trial visits,
538 but the sponsor should define behavioral counseling in the protocol, and it should be
539 standardized across sites. If more complex or extensive behavioral programs are included, the
540 sponsor can consider marketing the drug product as an adjunct to the specific behavioral
541 treatment studied. If behavioral counseling is provided in conjunction with a drug product
542 intended for OTC marketing, the behavioral counseling should be in a self-help format that can
543 be marketed with the drug product.
544

545 3. *Statistical Considerations*

546 a. *Analysis populations*

547
548
549 Subjects who were exposed to any treatment, including those who received only self-help
550 materials, and discontinued the trial without post baseline efficacy evaluations should be
551 included in the intent-to-treat population as nonresponders (continuing smokers) for the primary
552 endpoint. The protocol should clearly describe the primary estimand of interest.
553

554
555 The safety population should include all randomized subjects who received at least one dose of
556 the investigational NRT drug product and were evaluated for any on-treatment safety
557 information. Subjects who did not return for any on-treatment evaluations should be excluded
558 from the denominator for the purposes of calculating rates of adverse events.
559

560 b. *Missing efficacy data*

561
562 The protocol should explain how missing data will be addressed relative to the primary estimand
563 and describe the plan for imputation of smoking status information for subjects with intermittent
564 missing data. Generally, in a trial with closely spaced efficacy ascertainment visits, the sponsor
565 can consider a subject abstinent for a single missing visit if the subject had documented
566 confirmed abstinence before and after the missing visit and self-reports abstinence at the time of

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567 the missing visit. The sponsor should consider the subject nonabstinent if the subject misses two
568 or more visits during the efficacy ascertainment period, if data for the subject are missing at the
569 end of the period or if the subject withdraws from the trial before the end of the efficacy
570 ascertainment period, regardless of smoking status at the time of withdrawal.

571

572 4. *Clinical Benefit of Smoking Cessation*

573

574 Quitting smoking can lower a person's chances of having lung disease and heart disease and of
575 getting certain types of cancer that are related to smoking. For NRT drug products that have
576 demonstrated effectiveness for cessation or reduction in risk of relapse, sponsors do not need to
577 provide additional data to include information in the labeling about these therapeutic benefits of
578 smoking cessation or maintaining abstinence from cigarettes.