

SEARS

HEARING AID CENTER

October 01, 2000

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HHS Secretary Donna Shalala
Washington, D.C. 20510

Dear Secretary Shalala

The Food and Drug Administration may shortly propose changes to the way hearing aids are sold that could put me out of business and impede access to hearing care services for millions of our nation's seniors.

I am a board certified, state-licensed hearing instrument specialist. For over 22 years, I have provided hearing health care services to hundreds of our state's hearing-impaired. Presently, all three members of the hearing health care delivery team (hearing aid specialists, audiologists and physicians) are recognized as qualified entry points into the hearing health care delivery system.

The rule FDA is advocating would allow audiologists -- without any justification -- to install themselves as the sole entry point into hearing health care by allowing states to require tests that only audiologists conduct prior to purchase of a hearing aid.

Allowing audiologists an exclusive role in the hearing aid delivery system, without unqualified medical data evidencing that such role is necessary for public health reasons, would severely undermine public health and safety and would increase costs to the hearing impaired.

Please urge that this FDA proposed hearing aid rule be withdrawn.

I look forward to your response and would appreciate a copy of any letter you send on my behalf

Sincerely yours,



Gary Guss
Licensed Hearing Aid Dispenser #1472
National Board Certified
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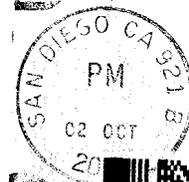
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