

DESCRIPTIVE STATISTICS ON GROUPS 1 - 4

BASED ON IMS DATA

2001 - 2002

Group/Channel	Primary Ownership (Description) (1)	Share of Total Unit Sales (Percent) (2)	Share of Unit Sales within Group			Weighted Average Wholesale Price		
			Generic (Percent) (3)	Brand CFC (Percent) (4)	Brand HFA (Percent) (5)	Generic (\$ Dollars) (6)	Brand CFC (\$ Dollars) (7)	Brand HFA (\$ Dollars) (8)
A. Group 1	Private	83.9 %	88.1 %	4.2 %	7.7 %	\$ 5.68	\$ 24.88	\$ 27.88
Chain Stores								
Independent Stores								
Mail Order								
Food Stores								
Long-Term Care								
Home Healthcare								
Miscellaneous - Other								
B. Group 2	Private/ Public	4.3 %	74.0 %	23.4 %	2.7 %	\$ 3.34	\$ 13.33	\$ 24.14
Clinics								
HMOs								
Universities								
C. Group 3	Private	6.0 %	52.0 %	47.3 %	0.8 %	\$ 4.78	\$ 9.83	\$ 22.68
Non-Federal Hospitals								
D. Group 4	Public	5.8 %	79.9 %	19.8 %	0.3 %	\$ 2.08	\$ 8.04	\$ 18.64
Federal Facilities								
Prisons								

Note: Channels are defined by IMS. Within each Group, channels are listed by decreasing total unit sales
Detail may not add to 100 percent due to rounding

Source: IMS data