

PHI

Precision Hearing Instruments, Inc.

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October 26, 2000

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Honorable Donna Shalala
Secretary of Health and Human Services
200 Independence Avenue, S.W.
Room 615 F
Washington, D.C. 20201

Dear Secretary Shalala,

As a receptionist/employee in hearing health for 14 years, I write with respect to hearing aids. As the AARP has confirmed, hearing aids are highly effective but dramatically underutilized medical devices. I am very concerned with reports that the Food and Drug Administration (FDA) has reportedly sent to you a proposal for revising the current regulations governing the dispensing of hearing aids in this country that would dramatically increase the cost of hearing health care services and restrict access to hearing health care providers. Please stop and carefully consider the impact that this proposed rule will have on the nation's hearing impaired and on the nation's small business hearing aid specialists. In particular, please ensure that any proposed rule meets the obligations of Small Business Regulatory Enforcement Fairness Act.

Hearing impairment is a major health care concern. Please don't let the FDA put forth their proposed rule that would impede access to needed hearing health care services for millions of Americans, not to mention the numbers of people who would now become unemployed. My husband and I both work in this field, he as a hearing aid dispenser for 14 years and myself as a receptionist, I take pride in the work I do knowing that I can help senior citizens to hear again, it is very rewarding and fully understand the consequences of these actions.

Very truly yours,

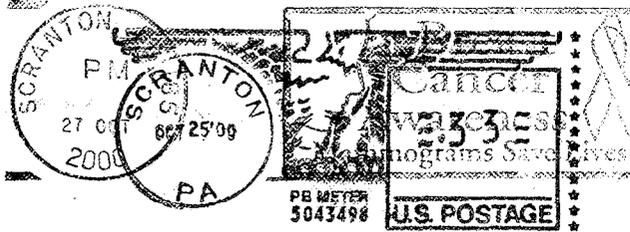
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